

# MARTINREA INTERNATIONAL INC.

# REPORT TO SHAREHOLDERS FOR THE YEAR ENDED DECEMBER 31, 2024

# MESSAGE TO SHAREHOLDERS

2024 was an eventful year for Martinrea in many ways. We saw some major events take place on the world stage that are affecting our industry and our business, including a major slowdown in EV electrification growth, especially in North America and the European Union; geopolitical tensions in many areas, which affect trade and other relationships; and a United States election that has introduced increased focus on tariffs, trade and the renegotiation of the USMCA trade agreement.

Before we get to some company highlights, let's reflect briefly on the environment in which we operate.

Our company started its history as an auto parts company in 2001; indeed, one of our first activities was to buy three stamping presses in September. Just after signing the purchase order, we had 9/11. We, and our industry, had a major challenge. Our industry made it through, very successfully, as did we, raising money to pay for the presses. We have seen many challenges since that time, including the financial crisis of 2008-9, where two of our customers went bankrupt; a renegotiation of NAFTA; a pandemic where our industry shut down completely; a major semi-conductor chips shortage which caused huge distress; and a move to electric vehicles that has not met expectations in terms of rollout. A great many challenges. And there will be more. We will say this with confidence—after every challenge we have emerged stronger as a company, with better operations and with a strengthened corporate culture. These situations have provided opportunities to get better at what we do, and to grow over time. We are still a relatively young company in our industry, and we have grown from a start up to a \$5 billion company in 24 years, to over 50 locations and 18,000 people in many countries and continents. Challenges create opportunities. We have bought assets or built new plants, to satisfy and grow our customer base, consistently over time. And we think this will occur over the second half of this decade also. People need mobility, they need vehicles, and they need parts for vehicles. Our industry needs strong suppliers. We are and will be there.

On a shorter term basis, the EV Revolution, as some call it, has not rolled out as quickly as many believed. EV take-up by consumers is difficult for many given the cost of EVs and the lack of infrastructure. Many consumers do not want an EV, but would prefer to drive an ICE, or internal combustion engine, vehicle or a hybrid. The reality is that EV mandates don't really work—you cannot force people to make what consumers do not wish to buy, and eventually the market speaks. The consumer is indeed king. And, in democracies, every consumer is also a voter, and elected officials will listen to their voters. So, we are seeing EV mandates pulled back, and sales and production of EVs have flattened. This is a structural challenge for our industry, and has created huge overcapacity in the EV production space. We, and many others, even those of us who were conservative in our forecasts, have under utilized capacity on EV related lines. So, in 2024, to reflect our usual conservative and prudent approach to valuing our assets, we took some provisions on our EV related assets. This, we believe, is a one-time adjustment reflecting reality for the future. We are not alone in this approach. It is interesting to note that under accounting rules a company has a tendency to focus on writedowns, and generally cannot do write ups when the value of an asset goes up; for example, we have significant real estate which, as you can imagine, has gone up in value substantially.

The geopolitics of the day is also very relevant for our company and industry. It seems fairly obvious to us that there is a security and economic divide in our world, headed by the United States on one hand, and China on the other. This affects our company and industry, as policies adopted by the United States and others are dealing with the growth of Chinese companies, either exporting parts and vehicles or attempting to establish assembly plants or parts plants in North America or Europe. We have increasingly seen tariff and trade policies to address that. For example, the United States has significant tariffs on many Chinese goods, including auto parts and vehicles, and Canada has also adopted tariffs. In this context, given our strong footprint in North America, there are opportunities for us to grow over time. Also, higher local rules

of origin requirements are good for companies like ours. We have always believed in a Fortress North America approach in the sense that the North American auto industry is very strong with a production footprint that utilizes the strength of the United States, Canada and Mexico. Given the geopolitics, we are also focused on intraregional footprints. And so you see that we have lowered our limited manufacturing footprint in China, for example (while developing partnerships in Asia). This involves some impairment, but we think the downside is limited, while the upsides in North America and, to a lesser extent for us given our footprint, Europe, are significant.

The third challenge we face, as a company and an industry, relates to tariffs, especially for us as regards the USMCA. We were very close to the negotiations of the "new NAFTA" several years ago, and we believe that the resulting USMCA was very good for the industry and our company. The USMCA was a nice update and upgrade in many ways, and the higher local content rules for North American suppliers were positive for us. When signed, we knew that a "renewal" of the USMCA was due by mid 2026, and frankly we have spent the last two years as an industry considering what that means. Well, it now appears we are effectively into the negotiation process. Each participating country is reviewing the agreement, and we believe there will be intense negotiation of several aspects of the agreement. Regarding automotive, there will be a push for higher rules of origin by the United States, which could benefit suppliers such as ourselves. Despite much public speculation, we see a path to a modernization of the agreement to preserve and enhance the development of North America's largest manufacturing industry. Tariffs on autos and parts within North America hurt the industry and ultimately increase costs to consumers, and would not be in the interests of the United States, Canada or Mexico. We need to align. We will need to negotiate a new agreement, but there is opportunity. In the meantime, if there are tariffs for a period of time, we will adjust accordingly, as we did for steel and aluminum tariffs several years ago. Our public, and private, posture is to encourage free trade in the automotive industry within North America—it benefits consumers and producers in all three North American countries.

We are going to have to work through these issues over the next while.

Turning to the year just past, with some comments on 2025 as well, a few highlights. Note that we have much detail in our year end filings, including our Annual Information Form and our Sustainability Report, as well as our financial filings:

- ➤ Our safety results continued to trend in the right direction. We are now among the very best in our industry. There is no better way to show to our people that we care. In that regard, 2024 was a great year.
- > Our employee survey results continued to be strong. We work to "make peoples lives better" with our Golden Rule approach, just treat people the way you want to be treated. It's a living thing, not just a slogan. When you visit our locations, it's clear, and we're proud of our people and our progress, meeting the challenges of this business.
- Reflecting the headwinds in the fourth quarter, revenues were down slightly in 2024 at just over \$5 billion. At the same time our adjusted EBITDA came in roughly the same as 2023 and our EBITDA margin percentage actually increased, as we continued to drive improvement into our facilities.
- A year ago, when we announced our 2024 outlook, we indicated that our adjusted operating income margin would likely be higher in the first half of the year than in the second half, and this is what happened. In the fourth quarter, many of our customers slowed or halted production across many platforms, mostly to adjust inventory levels. Despite that, our adjusted operating income margin for the year was 5.3%, in the top third of our peer group, and we believe it will continue to climb.
- We maintained a strong balance sheet with a net debt to adjusted ebitda ratio under our target of 1.5x or better.

- At the same time, we returned significant capital to shareholders in 2024. We maintained our dividend, and we repurchased over 5 million shares under our normal course issuer bid. A lower share count bodes well for our shareholders as we see improvements in future financial results.
- ➤ We won multiple quality awards from a variety of customers in 2024. A strong base for new business awards and replacement work.
- ➤ We invested in our business, with approximately \$275 million in capital expenditures in 2024.
- We made good progress reducing our carbon emissions, reducing them by 17% since 2019, towards our goal of 35% in 2035, without the use of carbon credits. We became more energy-efficient, reducing our energy intensity (that is, our energy consumption relative to sales) by 23% since 2019. We have also reduced the amount of waste destined for landfills by 54% since 2019. 83% of our locations now divert more than 90% of their waste away from the landfill. Good progress on our journey toward our zero-landfill initiative.
- We are embracing technology in both our operations and in our strategic investments. Our Advanced Manufacturing Team is moving forward with machine learning installations across our plant network to improve the performance of our lines and heavy assets. We expect these efforts to produce significant benefits in terms of safety, speed and quality. We are applying machine learning technologies to improve the performance of our lines and heavy assets. Our MiNDCAN software subsidiary is increasing its book of business with new customers. Our Martinrea Innovation Developments investment portfolio includes companies that are leading edge in graphene, aluminum powder for additive manufacturing, aluminum air batteries, and ultracapacitor technology. We are helping our strategic partners incubate these innovative technologies, with many benefits for our company, both strategic and financial.

Companies do not live by a calendar, as we all know. We have to report results over a finite time period. But our long term view is that sustainable companies are those that look to the future, embrace it, and capitalize on the opportunities presented by it. That's what we do. We look forward to 2025 and beyond with great confidence. We are stronger today than we were a year ago. Our people support us in that view, and we thank them for their service. Our strength is in our people. We look forward to sharing the future with you!

Rob Wildeboer Executive Chairman

10/1/18

Pat D'Eramo Chief Executive Officer

#### MANAGEMENT DISCUSSION AND ANALYSIS

#### OF OPERATING RESULTS AND FINANCIAL POSITION

# For the year ended December 31, 2024

The following management discussion and analysis ("MD&A") was prepared as of March 6, 2025 and should be read in conjunction with the Company's audited consolidated financial statements ("consolidated financial statements") for the year ended December 31, 2024 together with the notes thereto. All amounts in this MD&A are in Canadian dollars, unless otherwise stated; and all tabular amounts are in thousands of Canadian dollars, except earnings (loss) per share and number of shares. Additional information about the Company, including the Company's Annual Information Form ("AIF") for the year ended December 31, 2024, can be found at www.sedarplus.ca.

#### **OVERVIEW**

Martinrea International Inc. (TSX: MRE) ("Martinrea" or the "Company") is a diversified and global automotive supplier engaged in the design, development and manufacturing of highly engineered, value-added Lightweight Structures and Propulsion Systems. Martinrea currently employs approximately 18,000 skilled and motivated people in 56 locations (including sales and engineering centres) in Canada, the United States, Mexico, Brazil, Germany, Spain, South Africa, Slovakia, China, and Japan.

Martinrea's vision is to make people's lives better by being the best supplier we can be in the products we make and the services we provide. The Company's mission is to make people's lives better by: delivering outstanding quality products and services to our customers; providing meaningful opportunity, job satisfaction, and job security for our people; providing superior long-term investment returns to our stakeholders; and being positive contributors to our communities.

#### **OVERALL RESULTS**

Results of operations may include certain items which have been separately disclosed, where appropriate, in order to provide a clear assessment of the underlying Company results. In addition to IFRS Accounting Standards ("IFRS") measures, management uses non-IFRS measures in the Company's disclosures that it believes provide the most appropriate basis on which to evaluate the Company's results.

The following tables set out certain highlights of the Company's performance for the three months and years ended December 31, 2024 and 2023. Refer to the Company's consolidated financial statements for the year ended December 31, 2024 for a detailed account of the Company's performance for the periods presented in the tables below.

	Year ended	Year ended		
	<b>December 31, 2024</b>	December 31, 2023	\$ Change	% Change
Sales	\$ 5,014,127	\$ 5,340,003	(325,876)	(6.1%)
Gross Margin	648,557	675,397	(26,840)	(4.0%)
Operating Income	124,608	269,114	(144,506)	(53.7%)
Net Income (Loss) for the period	(34,546)	153,665	(188,211)	(122.5%)
Net Earnings (Loss) per Share - Basic and Diluted	\$ (0.46)	\$ 1.93	(2.39)	(123.8%)
Non-IFRS Measures**				
Adjusted Operating Income	\$ 266,698	\$ 297,275	(30,577)	(10.3%)
% of Sales	5.3 %	5.6 %		
Adjusted EBITDA	614,758	616,678	(1,920)	(0.3%)
% of Sales	12.3 %	11.5 %		
Adjusted Net Income*	91,041	176,492	(85,451)	(48.4%)
Adjusted Net Earnings per Share - Basic*	\$ 1.21	\$ 2.22	(1.01)	(45.5%)
Adjusted Net Earnings per Share - Diluted*	\$ 1.20	\$ 2.22	(1.02)	(45.9%)

	Three months ended December 31, 2024		 e months ended cember 31, 2023	\$ Change	% Change
Sales	\$	1,150,928	\$ 1,296,121	(145,193)	(11.2%)
Cost of sales (excluding depreciation)		(937,527)	(1,065,338)	127,811	12.0%
Depreciation of property, plant and equipment and right-of-					
use assets (production)		(84,361)	(77,555)	(6,806)	(8.8%)
Gross Margin		129,040	153,228	(24,188)	(15.8%)
Research and development costs		(10,194)	(9,754)	(440)	(4.5%)
Selling, general and administrative		(74,445)	(83,476)	9,031	10.8%
Depreciation of property, plant and equipment and right-of-					
use assets (non-production)		(4,310)	(4,548)	238	5.2%
Gain (loss) on disposal of property, plant and equipment		(22)	1,197	(1,219)	(101.8%)
Restructuring costs		(1,034)	(27,266)	26,232	96.2%
Impairment of assets		(129,446)	(895)	(128,551)	(14,363.2%)
Operating Income (Loss)	\$	(90,411)	\$ 28,486	(118,897)	(417.4%)
Share of loss of equity investments		(757)	(930)	173	18.6%
Finance expense		(17,513)	(20,215)	2,702	13.4%
Other finance expense		(1,227)	(421)	(806)	(191.4%)
Income (Loss) before taxes	\$	(109,908)	\$ 6,920	(116,828)	(1,688.3%)
Income tax expense		(23,424)	(5,070)	(18,354)	(362.0%)
Net Income (Loss) for the period		(133,332)	1,850	(135,182)	(7,307.1%)
Net Earnings (Loss) per Share - Basic and Diluted	\$	(1.82)	\$ 0.02	(1.84)	(9,200.0%)
Non-IFRS Measures**					
Adjusted Operating Income	\$	40,069	\$ 56,647	(16,578)	(29.3%)
% of Sales		3.5 %	4.4 %		
Adjusted EBITDA		131,660	140,080	(8,420)	(6.0%)
% of Sales		11.4 %	10.8 %		
Adjusted Net Income (Loss)*		(15,596)	29,251	(44,847)	(153.3%)
Adjusted Net Earnings (Loss) per Share - Basic and Diluted*	\$	(0.21)	\$ 0.37	(0.58)	(156.8%)

\*Adjusted Net Income (Loss) and Adjusted Net Earnings (Loss) per Share for the three months and year ended December 31, 2024 were negatively impacted by an unusually high effective tax rate. This was driven primarily by the magnitude and pace of the depreciation of the Mexican Peso against the U.S. dollar, which is the functional currency of the Company's Mexican operations. In situations where the local and functional currencies differ, IFRS, contrary to US GAAP, requires the tax value of assets and liabilities denominated in local currency to be revalued to the operations' functional currency at the reporting date, with the related foreign exchange movements impacting the tax expense for the period. These foreign exchange movements are non-cash in nature, do not impact cash taxes and tend to balance out over time. Including this, and other foreign exchange related items, the effective tax rate for the year ended December 31, 2024 was 53.2%. Excluding these foreign exchange items, the effective tax rate would have been 30.6%, which is more reflective of a typical tax rate for the Company. Using a tax rate of 30.6%, Adjusted Net Earnings per Share would have been \$0.19 for the three months ended December 31, 2024, and \$1.79 for the year ended December 31, 2024.

#### \*\*Non-IFRS Measures

The Company prepares its consolidated financial statements in accordance with IFRS. However, the Company considers certain non-IFRS financial measures as useful additional information in measuring the financial performance and condition of the Company. These measures, which the Company believes are widely used by investors, securities analysts and other interested parties in evaluating the Company's performance, do not have a standardized meaning prescribed by IFRS and therefore may not be comparable to similarly titled measures presented by other publicly traded companies, nor should they be construed as an alternative to financial measures determined in accordance with IFRS. Non-IFRS measures include "Adjusted Net Income (Loss)", "Adjusted Net Earnings (Loss) per Share (on a basic and diluted basis)", "Adjusted Operating Income", "Adjusted EBITDA", "Free Cash Flow", "Free Cash Flow (after IFRS 16 lease payments)", and "Net Debt".

The following tables provide a reconciliation of IFRS "Net Income (Loss)" to Non-IFRS "Adjusted Net Income (Loss)", "Adjusted Operating Income" and "Adjusted EBITDA":

	Three	months ended	Three months ended
	Dec	ember 31, 2024	December 31, 2023
Net Income (Loss)	\$	(133,332)	\$ 1,850
Adjustments, after tax*		117,736	27,401
Adjusted Net Income (Loss)	\$	(15,596)	\$ 29,251

	1	Year ended December 31, 2024	Year ended December 31, 2023
Net Income (Loss)	\$	(34,546)	\$ 153,665
Adjustments, after tax*		125,587	22,827
Adjusted Net Income	\$	91,041	\$ 176,492

<sup>\*</sup>Adjustments are explained in the "Adjustments to Net Income (Loss)" section of this MD&A

	 months ended ember 31, 2024	 nonths ended nber 31, 2023
Net Income (Loss)	\$ (133,332)	\$ 1,850
Income tax expense	23,424	5,070
Other finance expense	1,227	421
Share of loss of equity investments	757	930
Finance expense	17,513	20,215
Adjustments, before tax*	130,480	28,161
Adjusted Operating Income	\$ 40,069	\$ 56,647
Depreciation of property, plant and equipment and right-of-use assets	88,671	82,103
Amortization of development costs	2,898	2,527
Loss (gain) on disposal of property, plant and equipment	22	(1,197)
Adjusted EBITDA	\$ 131,660	\$ 140,080

	Dece	Year ended mber 31, 2024	Year ended December 31, 2023
Net Income (Loss)	\$	(34,546)	\$ 153,665
Income tax expense		87,149	43,492
Other finance income		(6,913)	(6,653)
Share of loss of equity investments		2,904	3,560
Finance expense		76,014	80,323
Adjustments, before tax*		142,090	22,888
Adjusted Operating Income	\$	266,698	\$ 297,275
Depreciation of property, plant and equipment and right-of-use assets		335,479	310,144
Amortization of development costs		11,070	10,298
Loss (gain) on disposal of property, plant and equipment		1,511	(1,039)
Adjusted EBITDA	\$	614,758	\$ 616,678

<sup>\*</sup>Adjustments are explained in the "Adjustments to Net Income (Loss)" section of this MD&A

SALES

Three months ended December 31, 2024 to three months ended December 31, 2023 comparison

	Three	months ended	Three	months ended		
	Dece	mber 31, 2024	Dece	ember 31, 2023	\$ Change	% Change
North America	\$	881,043	\$	959,464	(78,421)	(8.2%)
Europe		243,554		311,034	(67,480)	(21.7%)
Rest of the World		31,855		34,467	(2,612)	(7.6%)
Eliminations		(5,524)		(8,844)	3,320	37.5%
Total Sales	\$	1,150,928	\$	1,296,121	(145,193)	(11.2%)

The Company's consolidated sales for the fourth quarter of 2024 decreased by \$145.2 million or 11.2% to \$1,150.9 million as compared to \$1,296.1 million for the fourth quarter of 2023. The total decrease in sales was driven by year-over-year decreases across all operating segments.

Sales for the fourth quarter of 2024 in the Company's North America operating segment decreased by \$78.4 million or 8.2% to \$881.0 million from \$959.5 million for the fourth quarter of 2023. The decrease was due to lower year-over-year OEM production volumes on certain platforms, including the Jeep Grand Cherokee and Wagoneer, Mercedes' new electric vehicle platform (EVA2), and a transmission for the ZF Group; programs that ended production during or subsequent to the fourth quarter of 2023, specifically the Ford Edge, Dodge Charger/Challenger, Chevrolet Bolt, and an aluminum engine block for Stellantis; and a decrease in tooling sales of \$15.8 million, which are typically dependent on the timing of tooling construction and final acceptance by the customer. These negative factors were partially offset by the launch and ramp up of new programs during or subsequent to the fourth quarter of 2023, including General Motors' new electric vehicle platforms (BEV3/BET), and the Toyota Tacoma; higher year-over-year OEM production volumes on certain other platforms, including General Motors' Equinox/Terrain, the Ford Mustang Mach E, and an engine block for Ford; and the impact of foreign exchange on the translation of U.S. denominated production sales, which had a positive impact on overall sales for the fourth quarter of 2024 of \$3.0 million. Overall fourth quarter industry-wide OEM light vehicle production volumes in North America decreased by approximately 3% year-over-year.

Sales for the fourth quarter of 2024 in the Company's Europe operating segment decreased by \$67.5 million or 21.7% to \$243.6 million from \$311.0 million for the fourth quarter of 2023. The decrease was due to lower year-over-year OEM production volumes on certain platforms, including aluminum engine blocks for Ford and Mercedes, the Mercedes' new electric vehicle platform (EVA2), and a transmission for the ZF Group; programs that ended production during or subsequent to the fourth quarter of 2023, specifically the BMW Mini; and a decrease in tooling sales of \$16.6 million, which are typically dependent of the timing of tooling construction and final acceptance by the customer. These negative factors were partially offset by the launch and ramp up of new programs during or subsequent to the fourth quarter of 2023, including Volkswagen's new electric vehicle platform (PPE); higher year-over-year OEM production volumes on certain platforms, including the Lucid Air, and an aluminum engine block for Jaguar Land Rover; and the impact of foreign exchange on the translation of Euro denominated production sales, which had a positive impact on overall sales for the fourth quarter of 2024 of \$5.7 million. Overall fourth quarter industry-wide OEM light vehicle production volumes in Europe decreased by approximately 8% year-over-year.

Sales for the fourth quarter of 2024 in the Company's Rest of the World operating segment decreased by \$2.6 million or 7.6% to \$31.9 million from \$34.5 million in the fourth quarter of 2023. The decrease was largely driven by lower year-over-year production volumes on the Cadillac CT6 vehicle platform in China; partially offset by the launch and ramp up of new programs, specifically the BMW 5-series in China, and an increase in tooling sales of \$4.4 million.

Overall tooling sales decreased by \$25.1 million (including outside segment sales eliminations) to \$102.3 million for the fourth quarter of 2024 from \$127.4 million for the fourth quarter of 2023.

#### Year ended December 31, 2024 to year ended December 31, 2023 comparison

		Year ended		Year ended		
	Dec	ember 31, 2024	De	ecember 31, 2023	\$ Change	% Change
North America	\$	3,789,821	\$	4,022,741	(232,920)	(5.8%)
Europe		1,115,023		1,204,672	(89,649)	(7.4%)
Rest of the World		134,455		147,559	(13,104)	(8.9%)
Eliminations		(25,172)		(34,969)	9,797	28.0%
Total Sales	\$	5,014,127	\$	5,340,003	(325,876)	(6.1%)

The Company's consolidated sales for the year ended December 31, 2024 decreased by \$325.9 million or 6.1% to \$5,014.1 million as compared to \$5,340.0 million for the year ended December 31, 2023. The total decrease in sales was driven by year-over-year decreases across all operating segments.

Sales for the year ended December 31, 2024 in the Company's North America operating segment decreased by \$232.9 million or 5.8% to \$3,789.8 million from \$4,022.7 million for the year ended December 31, 2023. The decrease was due generally to a decrease in tooling sales of \$170.0 million which are typically dependent on the timing of tooling construction and final acceptance by the customer; lower year-over-year OEM production volumes on certain platforms, including the Jeep Grand Cherokee and Wagoneer, Mercedes' new electric vehicle platform (EVA2), the Ford Mustang Mach E, and a transmission for the ZF Group; and programs that ended production during or subsequent to the corresponding period of 2023, specifically the Dodge Charger/Challenger, the Ford Edge, Chevrolet Bolt, and an aluminum engine block for Stellantis. These negative factors were partially offset by the launch and ramp up of new programs, including General Motors' new electric vehicle platforms (BEV3/BET), and the Toyota Tacoma; higher year-over-year production volumes of certain platforms including the Ford Escape and Maverick, General Motors' large pick-up truck and SUV platform, and an engine block for Ford; and the impact of foreign exchange on the translation of U.S. denominated production sales, which had a positive impact on overall sales for the year ended December 31, 2024 of \$28.6 million. Overall industry-wide OEM light vehicle production volumes during the year ended December 31, 2024 decreased in North America by approximately 1% year-over-year.

Sales for the year ended December 31, 2024 in the Company's Europe operating segment decreased by \$89.6 million or 7.4% to \$1,115.0 million from \$1,204.7 million for the year ended December 31, 2023. The decrease was due to lower year-over-year production volumes of certain platforms, including the Mercedes' new electric vehicle platform (EVA2), and aluminum engine blocks for Ford and Mercedes; and programs that ended production during or subsequent to the corresponding period of 2023, specifically the BMW Mini. These negative factors were partially offset by higher year-over-year OEM production volumes on certain platforms, including an aluminum engine block for Jaguar Land Rover; the launch and ramp up of new programs, including Volkswagen's new electric vehicle platform (PPE); the impact of foreign exchange on the translation of Euro denominated production sales, which had a positive impact on overall sales for the year ended December 31, 2024 of \$16.1 million; and an increase in tooling sales of \$4.4 million, which are typically dependent on the timing of tooling construction and final acceptance by the customer. Overall industry-wide OEM light vehicle production volumes during the year ended December 31, 2024 decreased in Europe by approximately 5% year-over-year.

Sales for the year ended December 31, 2024 in the Company's Rest of the World operating segment decreased by \$13.1 million or 8.9% to \$134.5 million from \$147.6 million for the year ended December 31, 2023. The decrease was largely driven by programs that came with the operations acquired from Metalsa in China that ended production during or subsequent to the year ended December 31, 2023, and lower year-over-year current production volumes on the Cadillac CT6 vehicle platform in China; partially offset by the launch and ramp up of new programs, specifically the BMW 5-series in China, and an increase in tooling sales of \$8.4 million.

Overall tooling sales decreased by \$153.2 million (including outside segment sales eliminations) to \$277.1 million for the year ended December 31, 2024 from \$430.3 million for the year ended December 31, 2023.

# **GROSS MARGIN**

# Three months ended December 31, 2024 to three months ended December 31, 2023 comparison

	 ree months ended ecember 31, 2024	ree months ended ecember 31, 2023	\$ Change	% Change
Gross margin	\$ 129,040	\$ 153,228	(24,188)	(15.8%)
% of Sales	11.2 %	11.8 %		

The gross margin percentage for the fourth quarter of 2024 of 11.2% decreased as a percentage of sales by 0.6% as compared to the gross margin percentage for the fourth quarter of 2023 of 11.8%. The decrease in gross margin as a percentage of sales was generally due to:

- · overall lower production sales volume and corresponding contribution;
- · operational inefficiencies at certain operating facilities; and
- a negative sales mix, including additional depreciation expense from recent new program investments.

These factors were essentially offset by:

- productivity and efficiency improvements at certain operating facilities and other improvements; and
- a decrease in tooling sales which typically earn low margin for the Company.

Overall market related inflationary pressures on labour, material and energy costs, along with offsetting commercial settlements, were generally stable for the quarter on a year-over-year basis.

# Year ended December 31, 2024 to year ended December 31, 2023 comparison

	Year ended December 31, 2024	D	Year ended December 31, 2023	\$ Change	% Change
Gross margin	\$ 648,557	\$	675,397	(26,840)	(4.0%)
% of Sales	12.9%		12.6%		

The gross margin percentage for the year ended December 31, 2024 of 12.9% increased as a percentage of sales by 0.3% as compared to the gross margin percentage for the year ended December 31, 2023 of 12.6%. The increase in gross margin as a percentage of sales was generally due to:

- · productivity and efficiency improvements at certain operating facilities and other improvements; and
- a decrease in tooling sales which typically earn low margin for the Company.

These factors were partially offset by:

- · overall lower production sales volume and corresponding contribution;
- · operational inefficiencies at certain other operating facilities;
- an unfavourable impact from a year-over-year change in foreign exchange rates in Mexico; and
- · a negative sales mix, including additional depreciation expense from recent new program investments.

Overall market related inflationary pressures on labour, material and energy costs, along with offsetting commercial settlements, were generally stable year-over-year.

#### **SELLING, GENERAL & ADMINISTRATIVE ("SG&A")**

# Three months ended December 31, 2024 to three months ended December 31, 2023 comparison

	months ended mber 31, 2024	months ended ember 31, 2023	\$ Change	% Change
Selling, general & administrative	\$ 74,445	\$ 83,476	(9,031)	(10.8%)
% of Sales	6.5 %	6.4 %		

SG&A expense for the fourth quarter of 2024 decreased by \$9.0 million to \$74.4 million as compared to SG&A expense for the fourth quarter of 2023 of \$83.5 million. The decrease in SG&A expense can largely be attributed to a decrease in equity-based compensation expense related to deferred, restricted, and performance share units, decreases in outbound freight costs resulting from a Tier 2 supply chain disruption during the fourth quarter of 2023, and travel costs; partially offset by higher year-over-year professional services fees.

SG&A expense as a percentage of sales increased slightly to 6.5% for the fourth quarter of 2024 compared to 6.4% for the fourth quarter of 2023.

# Year ended December 31, 2024 to year ended December 31, 2023 comparison

	Dece	Year ended ember 31, 2024	D	Year ended December 31, 2023	\$ Change	% Change
Selling, general & administrative	\$	321,577	\$	323,438	(1,861)	(0.6%)
% of Sales		6.4%		6.1%		

SG&A expense for the year ended December 31, 2024 decreased by \$1.9 million to \$321.6 million as compared to SG&A expense for the year ended December 31, 2023 of \$323.4 million. The decrease in SG&A expense can largely be attributed to a decrease in equity-based compensation expense related to deferred, restricted, and performance share units, decreases in outbound freight costs, and travel costs; partially offset by higher employee costs as compared to the corresponding period of 2023, and higher year-over-year professional services fees.

SG&A expense as a percentage of sales increased to 6.4% for the year ended December 31, 2024 compared to 6.1% for the year ended December 31, 2023, on lower year-over-year sales.

# <u>DEPRECIATION OF PROPERTY, PLANT AND EQUIPMENT ("PP&E"), RIGHT-OF-USE ASSETS AND AMORTIZATION OF INTANGIBLE ASSETS</u>

# Three months ended December 31, 2024 to three months ended December 31, 2023 comparison

	en	Three months ded December 31,	Three months ded December 31,		
		2024	2023	\$ Change	% Change
Depreciation of PP&E and right-of-use assets (production)	\$	84,361	\$ 77,555	6,806	8.8%
Depreciation of PP&E and right-of-use assets (non-production)		4,310	4,548	(238)	(5.2%)
Amortization of development costs		2,898	2,527	371	14.7%
Total depreciation and amortization	\$	91,569	\$ 84,630	6,939	8.2%

Total depreciation and amortization expense for the fourth quarter of 2024 increased by \$6.9 million to \$91.6 million as compared to \$84.6 million for the fourth quarter of 2023. The increase in depreciation and amortization expense was primarily due to additional depreciation on a larger PP&E asset base relating to new and replacement business that commenced during or subsequent to the fourth quarter of 2023.

A significant portion of the Company's recent investments relates to various new programs that commenced during or subsequent to the fourth quarter of 2023 and new and replacement programs scheduled to launch over the next two to three years in all of the Company's various product offerings. The Company continues to make significant investments in its operations in light of its global footprint.

Total depreciation and amortization expense as a percentage of sales increased year-over-over to 8.0% for the fourth quarter of 2024 from 6.5% for the fourth quarter of 2023 due mainly to the increased asset base, as noted above, and lower overall sales volume.

#### Year ended December 31, 2024 to year ended December 31, 2023 comparison

		Year ended		Year ended		
	De	cember 31, 2024	De	cember 31, 2023	\$ Change	% Change
Depreciation of PP&E and right-of-use assets (production)	\$	318,939	\$	292,432	26,507	9.1%
Depreciation of PP&E and right-of-use assets (non-production)		16,540		17,712	(1,172)	(6.6%)
Amortization of development costs		11,070		10,298	772	7.5%
Total depreciation and amortization	\$	346,549	\$	320,442	26,107	8.1%

Total depreciation and amortization expense for the year ended December 31, 2024 increased by \$26.1 million to \$346.5 million as compared to \$320.4 million for the year ended December 31, 2023. The increase in depreciation and amortization expense was primarily due to additional depreciation on a larger PP&E asset base relating to new and replacement business that commenced during or subsequent to the year ended December 31, 2023.

Total depreciation and amortization expense as a percentage of sales increased year-over-year to 6.9% for the year ended December 31, 2024 from 6.0% for the year ended December 31, 2023 due mainly to the increased asset base, as noted above, and lower overall sales volume.

# **ADJUSTMENTS TO NET INCOME (LOSS)**

Adjusted Net Income (Loss) excludes certain items as set out in the following tables and described in the notes thereto. Management uses Adjusted Net Income (Loss) as a measurement of operating performance of the Company and believes that, in conjunction with IFRS measures, it provides useful information about the financial performance and condition of the Company.

TABLE A

Three months ended December 31, 2024 to three months ended December 31, 2023 comparison

	months ended ember 31, 2024	nonths ended mber 31, 2023	\$ Change
NET INCOME (LOSS)	\$ (133,332)	1,850	\$ (135,182)
Adjustments:			
Impairment of assets (1)	129,446	895	128,551
Restructuring costs (2)	1,034	27,266	(26,232)
ADJUSTMENTS, BEFORE TAX	\$ 130,480	\$ 28,161	\$ 102,319
Tax impact of adjustments	(14,226)	(760)	(13,466)
Writedown of deferred tax asset (1)	1,482	-	1,482
ADJUSTMENTS, AFTER TAX	\$ 117,736	\$ 27,401	\$ 90,335
ADJUSTED NET INCOME (LOSS)	\$ (15,596)	\$ 29,251	\$ (44,847)
Number of Shares Outstanding – Basic ('000)	73,446	78,700	
Adjusted Basic Net Earnings (Loss) Per Share	\$ (0.21)	\$ 0.37	
Number of Shares Outstanding – Diluted ('000)	73,446	78,725	
Adjusted Diluted Net Earnings (Loss) Per Share	\$ (0.21)	\$ 0.37	

TABLE B
Year ended December 31, 2024 to year ended December 31, 2023 comparison

	De	Year ended cember 31, 2024	Dece	Year ended ember 31, 2023	\$ Change
NET INCOME (LOSS)	\$	(34,546)	\$	153,665	\$ (188,211)
Adjustments:					
Impairment of assets (1)		129,446		895	128,551
Restructuring costs (2)		12,644		27,266	(14,622)
Net gain on disposal of equity investments (3)		-		(5,273)	5,273
ADJUSTMENTS, BEFORE TAX	\$	142,090	\$	22,888	\$ 119,202
Tax impact of adjustments		(17,985)		(61)	(17,924)
Writedown of deferred tax asset (1)		1,482		-	1,482
ADJUSTMENTS, AFTER TAX	\$	125,587	\$	22,827	\$ 102,760
ADJUSTED NET INCOME	\$	91,041	\$	176,492	\$ (85,451)
Number of Shares Outstanding – Basic ('000)		75,501		79,608	
Adjusted Basic Net Earnings Per Share	\$	1.21	\$	2.22	
Number of Shares Outstanding – Diluted ('000)		75,561		79,655	
Adjusted Diluted Net Earnings Per Share	\$	1.20	\$	2.22	

# (1) Impairment of assets

During the fourth quarter of 2024, in conjunction with its annual business planning cycle, the Company recorded impairment charges on property, plant and equipment of \$102.1 million, right-of-use assets of \$6.6 million, intangible assets of \$1.3 million, and inventories of \$0.4 million, totaling \$110.4 million. Of this amount, \$65.3 million relates to CGUs in the Europe operating segment, \$25.8 million relates to a CGU in the North America operating segment, and \$19.3 million relates to CGUs in Brazil, China and South Africa, included in the Rest of the World operating segment. As at December 31, 2024, the Company's CGUs were recorded at carrying values that did not exceed their recoverable amounts determined using an income approach to determine fair value less costs to sell. Discount rates used in the determination of the recoverable amounts of these CGUs ranged between 9.3% to 13.5%.

The Company also separately identified specific assets for which no further use was identified, and recorded impairment charges on property, plant and equipment of \$14.9 million, intangible assets of \$3.0 million relating to development costs, and inventories of \$1.1 million, totaling \$19.0 million. Of this amount, \$9.8 million were in the North America operating segment, and \$9.2 million were in the Rest of the World operating segment.

The impairment charges resulted from lower than expected production volumes on certain OEM light vehicle platforms, largely electric vehicles due to the significantly lower than expected adoption rate of such vehicles in the marketplace, and the cancellation of certain OEM light vehicle platforms before the end of their expected life cycles. In conjunction with this and as a result of lower production volumes, the Company has decided to close an operating facility in the Rest of the World during 2025. A lack of future income stream contributed to a writedown of deferred tax assets of \$1.5 million.

The impairment charges were recorded where the carrying amount of the assets exceeded their estimated recoverable amounts. Reasonably possible changes in key assumptions could result in material changes to the carrying amounts of the CGUs.

During the fourth quarter of 2023, the Company recorded impairment charges on property, plant and equipment and inventories totaling \$0.9 million related to the closure of an operating facility in Canada, included in the North America operating segment. The impairment charges resulted from the end of production of certain OEM light vehicle platforms which led to the decision to close the facility. The impairment charges were recorded where the carrying amount of the assets exceeded their estimated recoverable amounts.

# (2) Restructuring costs

Additions to the restructuring provision for the year ended December 31, 2024 totaled \$12.6 million, of which \$1.0 million was recognized during the fourth quarter of 2024, and represent employee-related severance resulting from the rightsizing of certain operations in Germany, Mexico, Canada, and the United States.

Additions to the restructuring provision during the year ended December 31, 2023, recognized during the fourth quarter of 2023, totaled \$27.3 million, and represent employee-related severance resulting from the rightsizing of operations in Germany, due to lower than expected OEM production volumes, and the closure of an operating facility in Canada, resulting from the end of production of certain OEM light vehicle platforms.

#### (3) Net gain on disposal of equity investments

On March 24, 2023, Martinrea sold its equity interest in VoltaXplore Inc. ("VoltaXplore") to NanoXplore Inc. ("NanoXplore") for 3,420,406 common shares of NanoXplore at \$2.92 per share representing an aggregate consideration of \$10.0 million. The sale transaction resulted in a gain on disposal of equity investments during the first quarter of 2023 as follows:

Gross gain (Total consideration of \$10.0 million less book value of investment)	\$ 6,821
Less: gain attributable to indirect retained interest	(1,548)
Net gain on disposal of equity investments	\$ 5,273

Subsequent to this transaction, the Company no longer holds a direct equity interest in VoltaXplore while its equity ownership interest in NanoXplore increased from 21.1% to 22.7%.

# **NET INCOME (LOSS)**

# Three months ended December 31, 2024 to three months ended December 31, 2023 comparison

	Three	months ended	Three m	onths ended		_
	Dece	ember 31, 2024	Decen	nber 31, 2023	\$ Change	% Change
Net Income (Loss)	\$	(133,332)	\$	1,850	(135,182)	(7,307.1%)
Adjusted Net Income (Loss)		(15,596)		29,251	(44,847)	(153.3%)
Net Earnings (Loss) per Share						
Basic and Diluted	\$	(1.82)	\$	0.02		
Adjusted Net Earnings (Loss) per Share						
Basic and Diluted	\$	(0.21)	\$	0.37		

Net Income (Loss), before adjustments, for the fourth quarter of 2024 decreased by \$135.2 million to a Net Loss of \$133.3 million or (\$1.82) per share, on a basic and diluted basis, from Net Income of \$1.9 million or \$0.02 per share, on a basic and diluted basis, for the fourth quarter of 2023. Excluding the adjustments explained in Table A under "Adjustments to Net Income (Loss)", Adjusted Net Income (Loss) for the fourth guarter of 2024 decreased by \$44.8 million to an Adjusted Net Loss of \$15.6 million or (\$0.21) per share, on a basic and diluted basis\*, from Adjusted Net Income of \$29.3 million or \$0.37 per share, on a basic and diluted basis, for the fourth quarter of 2023.

Adjusted Net Loss for the fourth guarter of 2024, as compared to Adjusted Net Income for the fourth guarter of 2023, was negatively impacted by the following:

- lower gross margin from lower year-over-year sales volume;
- a net foreign exchange loss of \$2.2 million for the fourth quarter of 2024 compared to a loss of \$1.3 million for the fourth quarter of 2023; and
- a higher effective tax rate (175.8% for the fourth quarter of 2024 compared to 16.6% for the fourth quarter of 2023) driven primarily by the IFRS accounting treatment of the rapid depreciation of the Mexican Peso against the U.S. dollar that does not impact cash\*.

These factors were partially offset by the following:

- a year-over-year decrease in SG&A expense, as previously explained; and
- a \$2.7 million year-over-year decrease in finance expense as a result of lower borrowing rates on the Company's revolving bank debt.

# Year ended December 31, 2024 to year ended December 31, 2023 comparison

	Dece	Year ended mber 31, 2024	De	Year ended cember 31, 2023	\$ Change	% Change
Net Income (Loss)	\$	(34,546)	\$	153,665	(188,211)	(122.5%)
Adjusted Net Income		91,041		176,492	(85,451)	(48.4%)
Net Earnings (Loss) per Share						
Basic and Diluted	\$	(0.46)	\$	1.93		
Adjusted Net Earnings per Share						
Basic	\$	1.21	\$	2.22		
Diluted	\$	1.20	\$	2.22		

Net Income (Loss), before adjustments, for the year ended December 31, 2024 decreased by \$188.2 million to a Net Loss of (\$34.5) million or (\$0.46) per share, on a basic and diluted basis, from Net Income of \$153.7 million or \$1.93 per share, on a basic and diluted basis, for the year ended December 31, 2023. Excluding the adjustments explained in Table B under "Adjustments to Net Income (Loss)", Adjusted Net Income for the year ended December 31, 2024 decreased by \$85.5 million to \$91.0 million or \$1.21 per share on a basic basis\*, and \$1.20 on a diluted basis\*, from \$176.5 million or \$2.22 per share on a basic and diluted basis, for the year ended December 31, 2023.

Adjusted Net Income for the year ended December 31, 2024, as compared to the year ended December 31, 2023, was negatively impacted by the following:

- lower gross margin from lower year-over-year sales volume;
- a \$4.2 million year-over-year increase in research and development costs driven generally by increased new product and process development activity;
- a \$1.5 million loss on the disposal of property, plant and equipment for the year ended December 31, 2024; and
- a higher effective tax rate (53.2% for the year ended December 31, 2024 compared to 19.8% for the year ended December 31, 2023) driven primarily by the IFRS accounting treatment of the rapid depreciation of the Mexican Peso against the U.S. dollar that does not impact cash\*.

These factors were partially offset by a \$4.3 million year-over-year decrease in finance expense as a result of lower borrowing rates on the Company's revolving bank debt.

\*Adjusted Net Income (Loss) and Adjusted Net Earnings (Loss) per Share for the three months and year ended December 31, 2024 were negatively impacted by an unusually high effective tax rate. This was driven primarily by the magnitude and pace of the depreciation of the Mexican Peso against the U.S. dollar, which is the functional currency of the Company's Mexican operations. In situations where the local and functional currencies differ, IFRS, contrary to US GAAP, requires the tax value of assets and liabilities denominated in local currency to be revalued to the operations' functional currency at the reporting date, with the related foreign exchange movements impacting the tax expense for the period. These foreign exchange movements are non-cash in nature, do not impact cash taxes and tend to balance out over time. Including this, and other foreign exchange related items, the effective tax rate for the year ended December 31, 2024 was 53.2%. Excluding these foreign exchange items, the effective tax rate would have been 30.6%, which is more reflective of a typical tax rate for the Company. Using a tax rate of 30.6%, Adjusted Net Earnings per Share would have been \$0.19 for the three months ended December 31, 2024, and \$1.79 for the year ended December 31, 2024.

#### ADDITIONS TO PROPERTY, PLANT AND EQUIPMENT

Three months ended December 31, 2024 to three months ended December 31, 2023 comparison

	Three months ended			ree months ended		
	De	cember 31, 2024		December 31, 2023	\$ Change	% Change
Additions to PP&E	\$	118,964	\$	97,889	21,075	21.5%

Additions to PP&E increased by \$21.1 million to \$119.0 million or 10.3% of sales for the fourth quarter of 2024 as compared to \$97.9 million or 7.6% of sales in the fourth quarter of 2023.

# Year ended December 31, 2024 to year ended December 31, 2023 comparison

	Dece	Year ended ember 31, 2024	Year ended December 31, 2023	\$ Change	% Change
Additions to PP&E	\$	291,559	\$ 293,098	(1,539)	(0.5%)

Additions to PP&E decreased by \$1.5 million to \$291.6 million or 5.8% of sales for the year ended December 31, 2024 compared to \$293.1 million or 5.5% of sales for the year ended December 31, 2023.

General timing of expenditures makes quarterly additions to PP&E quite volatile by nature. Capital additions for the years ended December 31, 2024 and 2023 include new program capital and incremental investments required in equipment related to customerdriven engineering changes on new program launches. The Company continues to make investments in the business including in various sales and margin growth projects and in new and replacement business in all its various product offerings, while continuing to apply a measured and prudent approach to capital investment.

#### **SEGMENT ANALYSIS**

The Company defines its operating segments as components of its business where separate financial information is available and routinely evaluated by the Company's chief operating decision maker, which is the Chief Executive Officer. Given the differences between the regions in which the Company operates, Martinrea's operations are segmented and aggregated on a geographic basis among North America, Europe and the Rest of the World. The Company measures segment operating performance based on operating income (loss).

#### Three months ended December 31, 2024 to three months ended December 31, 2023 comparison

	SAI	ES		OPERATING INCOME (LOSS)*					
	 months ended ember 31, 2024		e months ended cember 31, 2023		ree months ended December 31, 2024		ree months ended December 31, 2023		
North America	\$ 881,043	\$	959,464	\$	51,228	\$	47,081		
Europe	243,554		311,034		(8,848)		6,185		
Rest of the World	31,855		34,467		(2,311)		3,381		
Eliminations	(5,524)		(8,844)		-		-		
Adjusted Operating Income				\$	40,069	\$	56,647		
Adjustments*	-		-		(130,480)		(28,161)		
Total	\$ 1,150,928	\$	1,296,121	\$	(90,411)	\$	28,486		

<sup>\*</sup>Operating Income (Loss) for the operating segments has been adjusted for certain items as explained in Table A under "Adjustments to Net Income (Loss)". Of the \$130.5 million adjustment for the fourth quarter of 2024, \$66.3 million was recognized in Europe, \$35.7 million in North America, and \$28.5 million in the Rest of the World. Of the \$28.2 million adjustment for the fourth quarter of 2023, \$3.0 million was recognized in North America and \$25.2 million in Europe.

#### **North America**

Adjusted Operating Income in North America increased by \$4.1 million to \$51.2 million or 5.8% of sales for the fourth guarter of 2024 from \$47.1 million or 4.9% of sales for the fourth guarter of 2023. The increase in Adjusted Operating Income as a percentage of sales was generally due to a decrease in tooling sales, which typically earn low margin for the Company; lower SG&A expense as a percentage of sales including lower outbound freight costs resulting from a Tier 2 supply chain disruption during the fourth quarter of 2023; higher year-over-year favourable commercial settlements; and productivity and efficiency improvements at certain operating facilities and other improvements. These positive factors were partially offset by the negative impact on margins from lower year-overyear production sales; operational inefficiencies at certain other operating facilities; and a negative sales mix, including additional depreciation expense from recent new program investments.

#### **Europe**

Adjusted Operating Income (Loss) in Europe decreased by \$15.0 million to a loss of \$8.8 million or (3.6)% of sales for the fourth quarter of 2024 from income of \$6.2 million or 2.0% of sales for the fourth quarter of 2023. The decrease in Adjusted Operating Income (Loss) was generally due to the negative impact on margins from lower year-over-year production sales, and lower favourable commercial settlements; partially offset by productivity and efficiency improvements at certain other operating facilities and other improvements.

#### Rest of the World

Adjusted Operating Income (Loss) in the Rest of the World decreased by \$5.7 million to a loss of \$2.3 million or (7.3)% of sales for the fourth quarter of 2024 from income of \$3.4 million or 9.8% of sales for the fourth quarter of 2023 due to the negative impact on margins from lower year-over-year production sales, and lower favourable commercial settlements.

# Year ended December 31, 2024 to year ended December 31, 2023 comparison

		SAI	S	OPERATING INCOME (LOSS)*				
		Year ended		Year ended		Year ended		Year ended
	Dec	ember 31, 2024		<b>December 31, 2023</b>		December 31, 2024		<b>December 31, 2023</b>
North America	\$	3,789,821	\$	4,022,741	\$	252,804	\$	270,060
Europe		1,115,023		1,204,672		16,759		16,897
Rest of the World		134,455		147,559		(2,865)		10,318
Eliminations		(25,172)		(34,969)		-		-
Adjusted Operating Income					\$	266,698	\$	297,275
Adjustments*		-		-		(142,090)		(28,161)
Total	\$	5,014,127	\$	5,340,003	\$	124,608	\$	269,114

<sup>\*</sup>Operating Income (Loss) for the operating segments has been adjusted for certain items as explained in Table B under "Adjustments to Net Income (Loss)". Of the \$142.1 million adjustment for the year ended December 31, 2024, \$71.3 million was recognized in Europe, \$42.3 million in North America, and \$28.5 million in the Rest of the World. Of the \$28.2 million adjustment for the year ended December 31, 2023, \$3.0 million was recognized in North America and \$25.2 million in Europe.

# **North America**

Adjusted Operating Income in North America decreased by \$17.3 million to \$252.8 million or 6.7% of sales for the year ended December 31, 2024 from \$270.1 million or 6.7% of sales for the year ended December 31, 2023. The Adjusted Operating Income as a percentage of sales for the year ended December 31, 2024 was in-line with the year ended December 31, 2023. The positive impacts from a decrease in tooling sales, which typically earn low margin for the Company, and productivity and efficiency improvements at certain operating facilities and other improvements, were essentially offset by operational inefficiencies at certain other operating facilities; an unfavourable impact from a year-over-year change in foreign exchange rates in Mexico; higher SG&A expense as a percentage of sales; and a negative sales mix, including additional depreciation expense from recent new program investments.

#### **Europe**

Adjusted Operating Income in Europe decreased slightly by \$0.1 million to \$16.8 million or 1.5% of sales for the year ended December 31, 2024 from \$16.9 million or 1.4% of sales for the year ended December 31, 2023. The slight decrease in Adjusted Operating Income was generally due to the negative impact on margins from lower year-over-year production sales; partially offset by contribution from certain tooling sales, higher favourable commercial settlements, and productivity and efficiency improvements at certain operating facilities and other improvements.

#### Rest of the World

Adjusted Operating Income (Loss) in the Rest of the World decreased by \$13.2 million to a loss of \$2.9 million or (2.1%) of sales for the year ended December 31, 2024 from income of \$10.3 million or 7.0% of sales for the year ended December 31, 2023, due to the negative impact on margins from lower year-over-year production sales, costs related to the ramp-up of new business with BMW, lower favourable commercial settlements, and favourable settlements on indirect tax matters which positively impacted prior year operating income.

# **SUMMARY OF QUARTERLY RESULTS** (unaudited)

		20:	24			20	23	
	Q4	Q3	Q2	Q1	Q4	Q3	Q2	Q1
Sales	\$1,150,928	\$1,237,493	\$1,301,793	\$1,323,913	\$1,296,121	\$1,378,938	\$1,361,055	\$1,303,889
Gross Margin	129,040	163,350	183,630	172,537	153,228	181,194	173,589	167,386
Operating Income (Loss)	(90,411)	65,879	76,208	72,932	28,486	83,015	82,436	75,177
Adjusted Operating Income	40,069	65,879	81,563	79,187	56,647	83,015	82,436	75,177
Net Income (Loss) for the period	(133,332)	14,157	40,979	43,650	1,850	53,744	49,900	48,171
Adjusted Net Income (Loss)	(15,596)	14,157	44,383	48,097	29,251	53,744	49,900	43,597
Basic and Diluted Net Earnings (Loss) per Share	(1.82)	0.19	0.54	0.56	0.02	0.68	0.62	0.60
Adjusted Basic and Diluted Net Earnings (Loss) per Share	(0.21)	0.19	0.58	0.62	0.37	0.68	0.62	0.54

#### **LIQUIDITY AND CAPITAL RESOURCES**

On February 23, 2024, the Company's banking facility was amended to extend its maturity and enhance certain provisions of the facility. The primary terms of the amended banking facility, with now a syndicate of ten banks (down from eleven), include the following:

- an unaltered unsecured credit structure, with a \$100 million increase in total borrowing capacity;
- unchanged financial covenants, including a maximum net debt to trailing twelve months EBITDA ratio of 3.0x (excluding the impact of IFRS 16, Leases);
- a new non-amortizing term loan of \$250 million at variable interest rates;
- available revolving credit lines of \$350 million (down from \$500 million) and US \$520 million (similar to the previous facility);
- available asset based financing capacity of \$300 million, similar to the previous facility;
- accordion feature which provides the Company with the ability to increase the revolving credit facility by up to US \$300 million, similar to the previous facility;
- pricing terms at market rates including transitioning the interest rate benchmark of the Canadian revolving credit line from Bankers' Acceptance ("BA") to the Canadian Overnight Repo Rate Average ("CORRA");
- a maturity date extended to February 2027 (from April 2025); and

no mandatory principal repayment provisions for the revolving credit lines, including the new non-amortizing term loan, similar to the previous facility.

On June 14, 2023, the Company amended its banking facility to change the interest rate benchmark of the U.S. revolving credit line from London Interbank Offered Rate ("LIBOR") to Term Secured Overnight Financing Rate ("SOFR").

On March 27, 2024, Martinrea entered into an accounts receivable program agreement to sell up to \$100 million in trade receivables without recourse and on an uncommitted basis, subject to predetermined limits for certain customers. Under the agreement, the receivables are sold on a fully serviced basis, so that the Company continues to administer the collection of such receivables. As at December 31, 2024, \$33.0 million (US \$22.9 million) of receivables were sold under the program, of which \$9.2 million (US \$6.4 million) was held back from the sale proceeds, to be settled when the funds are received from the customers, in accordance with the provisions of the program, with the net proceeds being used primarily to support the Company's supply base.

As at December 31, 2024, the Company had drawn US \$386 million (December 31, 2023 - US \$401 million) on the U.S. revolving credit line, \$160 million (December 31, 2023 - \$410 million) on the Canadian revolving credit line, and \$250 million (December 31, 2023 - \$nil) on the Canadian non-amortizing term loan. As at December 31, 2024, the Company had total liquidity of \$543 million, including cash and cash equivalents and availability under the Company's banking facility. In addition, the Company's credit facility includes a \$300 million allowance for asset based financing that the Company can use for additional financing, of which approximately \$282 million was available as at December 31, 2024. At December 31, 2024, the weighted average effective interest rate of the banking facility was 5.9% (December 31, 2023 - 7.1%). The facility requires the maintenance of certain financial ratios with which the Company was in compliance as at December 31, 2024.

On May 23, 2024, the Company finalized an eleven-year equipment loan with total borrowing capacity of €1.1 million (\$1.6 million), repayable in bi-annual installments commencing in 2028 at a fixed annual interest rate of 3.72%.

The principal sources of liquidity available for the Company's future cash requirements are expected to be cash flow from operations, cash and cash equivalents, borrowings from its revolving credit lines, and asset based financing. Management believes that the Company's overall liquidity and operating cash flow will be sufficient to meet the Company's anticipated cash requirements for capital expenditures, working capital, debt obligations and other commitments. The Company's ability to fund its anticipated cash requirements, and to comply with financial covenants under the Company's banking facility, depend on the Company's future operating performance and cash flows and many factors outside of its control, including the cost of material, energy and other input costs, the state of the overall automotive industry and financial and economic conditions, including the impact of supply chain disruptions, and other factors.

# **Debt leverage ratios:**

	De	cember 31,	Se	eptember 30,		June 30,		March 31,		December 31,
Excluding the impact of IFRS 16:		2024		2024		2024		2024		2023
	•	004 444	•	007.050	Φ.	4 000 500	Φ.	4 000 404	•	000 000
Long-term debt	\$	981,414	\$	997,353	\$	1,033,586	\$	1,030,194	\$	969,236
Less: Cash and cash equivalents		(167,951)		(177,267)		(181,438)		(173,694)		(186,804)
Net Debt	\$	813,463	\$	820,086	\$	852,148	\$	856,500	\$	782,432
Trailing 12-month Adjusted EBITDA	\$	551,503	\$	560,648	\$	571,185	\$	567,250	\$	558,224
Net Debt to Adjusted EBITDA ratio		1.47x		1.46x		1.49x		1.51x		1.40x

	D	ecember 31,	5	September 30,	June 30,	March 31,	I	December 31,
Including the impact of IFRS 16:		2024		2024	2024	2024		2023
Long-term debt	\$	981,414	\$	997,353	\$ 1,033,586	\$ 1,030,194	\$	969,236
Lease liabilities		243,411		244,410	252,211	252,485		258,976
		1,224,825		1,241,763	1,285,797	1,282,679		1,228,212
Less: Cash and cash equivalents		(167,951)		(177,267)	(181,438)	(173,694)		(186,804)
Net Debt	\$	1,056,874	\$	1,064,496	\$ 1,104,359	\$ 1,108,985	\$	1,041,408
Trailing 12-month Adjusted EBITDA	\$	614,758	\$	623,178	\$ 632,531	\$ 627,004	\$	616,678
Net Debt to Adjusted EBITDA ratio		1.72x		1.71x	1.75x	1.77x		1.69x

The following table provides a reconciliation of Trailing 12-month Adjusted EBITDA including the impact of IFRS 16 to Trailing 12-month Adjusted EBITDA excluding the impact of IFRS 16.

	De	cember 31, 2024	Se	eptember 30, 2024	June 30, 2024	March 31, 2024	I	December 31, 2023
Trailing 12-month Adjusted EBITDA - including the impact of IFRS 16	\$	614,758	\$	623,178	\$ 632,531	\$ 627,004	\$	616,678
Principal payments of lease liabilities		(52,330)		(51,324)	(50,073)	(48,574)		(47,204)
Interest on lease liabilities		(10,925)		(11,206)	(11,273)	(11,180)		(11,250)
Trailing 12-month Adjusted EBITDA - excluding the impact of IFRS 16	\$	551,503	\$	560,648	\$ 571,185	\$ 567,250	\$	558,224

The Company's Net Debt (excluding the impact of IFRS 16) decreased by \$6.6 million during the fourth quarter of 2024 to \$813.5 million from \$820.1 million at the end of the third quarter of 2024 due largely to positive Free Cash Flow (after IFRS 16 lease payments) generated during the quarter; partially offset by foreign exchange translation, cash restructuring costs of \$2.6 million, \$11.9 million in share repurchases, and \$3.7 million in dividends paid during the quarter. The Company's Net Debt to Adjusted EBITDA ratio (excluding the impact of IFRS 16) increased to 1.47x from 1.46x at the end of the third quarter of 2024, due largely to a decrease in trailing 12month Adjusted EBITDA.

The Company was in compliance with its debt covenants as at December 31, 2024. The Company's debt covenants are based on leverage ratios excluding the impact of IFRS 16.

#### **Dividends**

In the second quarter of 2013, Martinrea's Board of Directors (the "Board") approved, for the first time, a dividend to be paid to all holders of Martinrea common shares. Annual dividends were \$0.12 per share, paid in four quarterly payments of \$0.03 per share. The first quarterly dividend payment of \$0.03 per share was paid on July 11, 2013; with successive quarterly dividends paid thereafter.

In 2018, in view of the Company's financial performance, and its future outlook and cash needs at the time, the Board decided to increase the annual dividends by 50% to \$0.18 per share, to be paid in four guarterly payments of \$0.045 per share, commencing with the release of the first quarter results of 2018. The first such increased dividend was paid on July 15, 2018.

On March 5, 2020, in view of the Company's financial performance, and its future outlook and cash needs at that time, the Board decided to increase the annual dividends by another 11% to \$0.20 per share, to be paid in four quarterly payments of \$0.05 per share commencing at the beginning of 2020. The first such increased quarterly dividend was paid on April 14, 2020, and continues to this date. The Company maintained its dividend throughout the COVID-19 pandemic, semiconductor chip shortage, and other supply chain disruptions. The Board will assess future dividend payment levels from time to time, in light of market conditions, the current supply chain situation, the Company's financial performance and anticipated needs at that time.

#### **Cash flow**

	ee months ended ecember 31, 2024	 nths ended er 31, 2023	\$ Change	% Change
Cash provided by operations before changes in non- cash working capital items	\$ 124,358	\$ 113,933	10,425	9.2%
Change in non-cash working capital items	66,316	110,091	(43,775)	(39.8%)
	190,674	224,024	(33,350)	(14.9%)
Interest paid	(20,596)	(23,143)	2,547	11.0%
Income taxes paid	(16,070)	(7,618)	(8,452)	(110.9%)
Cash provided by operating activities	154,008	193,263	(39,255)	(20.3%)
Cash used in financing activities	(80,918)	(109,236)	28,318	25.9%
Cash used in investing activities	(86,395)	(75,259)	(11,136)	(14.8%)
Effect of foreign exchange rate changes on cash and cash equivalents	3,989	(689)	4,678	679.0%
Increase (Decrease) in cash and cash equivalents	\$ (9,316)	\$ 8,079	(17,395)	(215.3%)

Cash provided by operating activities during the fourth quarter of 2024 was \$154.0 million, compared to \$193.3 million in the corresponding period of 2023. The components for the fourth quarter of 2024 primarily include the following:

- cash provided by operations before changes in non-cash working capital items of \$124.4 million;
- working capital items source of cash of \$66.3 million comprised of a decrease in trade and other receivables of \$217.9 million, a decrease in inventories of \$74.7 million, and a decrease in prepaid expenses and deposits of \$3.0 million; partially offset by a decrease in trade, other payables and provisions of \$229.3 million;
- interest paid of \$20.6 million; and
- income taxes paid of \$16.1 million.

Cash used in financing activities during the fourth quarter of 2024 was \$80.9 million, compared to \$109.2 million in the corresponding period of 2023. The components for the fourth quarter of 2024 primarily include the following:

- a \$51.9 million net decrease in long-term debt;
- principal payments of lease liabilities of \$13.5 million;
- repurchase of common shares under the normal course issuer bid (as described in note 16 of the consolidated financial statements) of \$11.9 million; and
- \$3.7 million in dividends paid.

Cash used in investing activities during the fourth quarter of 2024 was \$86.4 million, compared to \$75.3 million in the corresponding period of 2023. The components for the fourth quarter of 2024 primarily include the following:

- cash additions to PP&E of \$83.8 million; and
- capitalized development costs relating to upcoming new program launches of \$2.6 million.

Taking into account the opening cash balance of \$177.3 million at the beginning of the fourth quarter of 2024, and the activities described above, the cash and cash equivalents balance at December 31, 2024 was \$168.0 million.

	Year ended December 31, 2024	Year ended December 31, 2023	\$ Change	% Change
Cook provided by energtions before abangos in non	December 31, 2024	December 31, 2023	ъ Change	% Change
Cash provided by operations before changes in non- cash working capital items	\$ 609,506	\$ 607,857	1,649	0.3%
Change in non-cash working capital items	(23,716)	81,659	(105,375)	(129.0%)
	585,790	689,516	(103,726)	(15.0%)
Interest paid	(85,902)	(96,184)	10,282	10.7%
Income taxes paid	(66,603)	(82,240)	15,637	19.0%
Cash provided by operating activities	433,285	511,092	(77,807)	(15.2%)
Cash used in financing activities	(167,434)	(180,721)	13,287	7.4%
Cash used in investing activities	(285,496)	(303,755)	18,259	6.0%
Effect of foreign exchange rate changes on cash and cash equivalents	792	(1,467)	2,259	154.0%
Increase (Decrease) in cash and cash equivalents	\$ (18,853)	\$ 25,149	(44,002)	(175.0%)

Cash provided by operating activities during the year ended December 31, 2024 was \$433.3 million, compared to \$511.1 million in the corresponding period of 2023. The components for the year ended December 31, 2024 primarily include the following:

- cash provided by operations before changes in non-cash working capital items of \$609.5 million;
- working capital use of cash of \$23.7 million comprised of a decrease in trade, other payables and provisions of \$246.4; partially offset by a decrease in trade and other receivables of \$130.3 million, a decrease in inventories of \$90.6 million, and a decrease in prepaid expenses and deposits of \$1.8 million;
- interest paid of \$85.9 million; and
- income taxes paid of \$66.6 million.

Cash used in financing activities during the year ended December 31, 2024 was \$167.4 million, compared to \$180.7 million in the corresponding period of 2023. The components for the year ended December 31, 2024 primarily include the following:

- repurchase of common shares under the normal course issuer bid (as described in note 16 of the consolidated financial statements) of \$61.3 million;
- principal payments of lease liabilities of \$52.3 million;
- a \$38.9 million net decrease in long-term debt; and
- \$15.2 million in dividends paid.

Cash used in investing activities during the year ended December 31, 2024 was \$285.5 million, compared to \$303.8 million in the corresponding period of 2023. The components for the year ended December 31, 2024 primarily include the following:

- cash additions to PP&E of \$275.5 million;
- an additional investment in Equispheres Inc. ("Equispheres") of \$8.0 million; and
- capitalized development costs relating to upcoming new program launches of \$7.2 million; partially offset by
- proceeds from the disposal of PP&E of \$5.4 million.

Taking into account the opening cash balance of \$186.8 million at the beginning of 2024, and the activities described above, the cash and cash equivalents balance at December 31, 2024 was \$168.0 million.

#### **Free Cash Flow**

		e months ended		nonths ended	
	De	cember 31, 2024	Decer	mber 31, 2023	\$ Change
Adjusted EBITDA	\$	131,660	\$	140,080	(8,420)
Add (deduct):					
Change in non-cash working capital items		66,316		110,091	(43,775)
Remove impact of restructuring provision		1,526		(25,893)	27,419
Purchase of property, plant and equipment (excluding capitalized interest)		(83,840)		(72,986)	(10,854)
Cash proceeds on disposal of property, plant and equipment		72		1,981	(1,909)
Capitalized development costs		(2,627)		(2,637)	10
Interest paid		(20,596)		(23,143)	2,547
Income taxes paid		(16,070)		(7,618)	(8,452)
Free Cash Flow		76,441		119,875	(43,434)
Principal payments of IFRS 16 lease liabilities		(13,478)		(12,472)	(1,006)
Free Cash Flow (after IFRS 16 lease payments)	\$	62,963	\$	107,403	(44,440)

Free cash flow for the fourth quarter of 2024 decreased year-over-year due largely to a decrease in cash provided by non-cash working capital, net of the change in the restructuring provision which is included in working capital, an increase in cash purchases of property, plant and equipment, higher income taxes paid, and lower Adjusted EBITDA; partially offset by lower interest paid on long-term debt.

Tooling-related working capital accounts, including inventory, trade and other receivables, and trade and other payables on a net basis, amounted to (\$37.2) million as at December 31, 2024, a decrease from (\$5.6) million as at September 30, 2024 and an increase from (\$47.0) million as at December 31, 2023.

Reconciliation of IFRS "Cash provided by operating activities" to Non-IFRS "Free Cash Flow", and "Free Cash Flow (after IFRS 16 lease payments)" for the three months ended December 31, 2024 and 2023:

	Three	months ended	Three mo	nths ended
	Dece	mber 31, 2024	Decemb	per 31, 2023
Cash provided by operating activities	\$	154,008	\$	193,263
Add (deduct):				
Purchase of property, plant and equipment (excluding capitalized interest)		(83,840)		(72,986)
Cash proceeds on disposal of property, plant and equipment		72		1,981
Capitalized development costs		(2,627)		(2,637)
Restructuring costs		1,034		27,266
Remove impact of restructuring provision		1,526		(25,893)
Unrealized gain on foreign exchange contracts		1,373		4,152
Deferred and restricted share units benefit (expense)		1,894		(4,555)
Stock options expense		(102)		(111)
Pension and other post-employment benefits expense		(201)		(1,130)
Contributions made to pension and other post-retirement benefits		2,077		104
Net unrealized foreign exchange loss and other expense		1,227		421
Free Cash Flow		76,441		119,875
Principal payments of IFRS 16 lease liabilities		(13,478)		(12,472)
Free Cash Flow (after IFRS 16 lease payments)	\$	62,963	\$	107,403

	Year ended	Year ended	
	<b>December 31, 2024</b>	December 31, 2023	\$ Change
Adjusted EBITDA	\$ 614,758	\$ 616,678	(1,920)
Add (deduct):			
Change in non-cash working capital items	(23,716)	81,659	(105,375)
Remove impact of restructuring provision	22,629	(23,397)	46,026
Purchase of property, plant and equipment (excluding capitalized interest)	(275,521)	(295,286)	19,765
Cash proceeds on disposal of property, plant and equipment	5,383	2,383	3,000
Capitalized development costs	(7,228)	(8,235)	1,007
Interest paid	(85,902)	(96,184)	10,282
Income taxes paid	(66,603)	(82,240)	15,637
Free Cash Flow	183,800	195,378	(11,578)
Principal payments of IFRS 16 lease liabilities	(52,330)	(47,204)	(5,126)
Free Cash Flow (after IFRS 16 lease payments)	\$ 131,470	\$ 148,174	(16,704)

Free cash flow for the year ended December 31, 2024 decreased year-over-year due largely to a decrease in cash provided by noncash working capital, net of the change in the restructuring provision which is included in working capital, and lower Adjusted EBITDA; partially offset by a decrease in cash purchases of property, plant and equipment, lower income taxes paid, lower interest paid on longterm debt, and higher cash proceeds on disposal of property, plant and equipment.

Reconciliation of IFRS "Cash provided by operating activities" to Non-IFRS "Free Cash Flow", and "Free Cash Flow (after IFRS 16 lease payments)" for the year ended December 31, 2024 and 2023:

		Year ended		r ended
	Dece	ember 31, 2024	December 3	31, 2023
Cash provided by operating activities	\$	433,285	\$	511,092
Add (deduct):				
Purchase of property, plant and equipment (excluding capitalized interest)		(275,521)	(2	295,286)
Cash proceeds on disposal of property, plant and equipment		5,383		2,383
Capitalized development costs		(7,228)		(8,235)
Restructuring costs		12,644		27,266
Remove impact of restructuring provision		22,629	(	(23,397)
Unrealized gain on foreign exchange contracts		2,286		3,937
Deferred and restricted share units expense		(4,367)		(14,060)
Stock options expense		(229)		(442)
Pension and other post-employment benefits expense		(1,903)		(3,217)
Contributions made to pension and other post-retirement benefits		3,734		1,990
Net unrealized foreign exchange gain and other income		(6,913)		(6,653)
Free Cash Flow		183,800	•	195,378
Principal payments of IFRS 16 lease liabilities		(52,330)		(47,204)
Free Cash Flow (after IFRS 16 lease payments)	\$	131,470	\$	148,174

#### **RISKS AND UNCERTAINTIES AND TRENDS**

Martinrea competes primarily in the light vehicle segment of the global auto parts industry with a principal focus on North America (Canada, the United States and Mexico), and also has operations in Europe, South America and Asia. Martinrea operates in a business which is impacted by various economic, industry, technological and other trends. The automotive industry remains one of North America's and the world's largest and most competitive industries, and has faced many challenges (for example, the automotive recession of 2008 and 2009, the COVID-19 Pandemic and the global semi-conductor shortage), and continues to face similar and different challenges, including, inflation, supply chain disruptions, labour shortages and other difficulties, such as trade and tariff issues and the potential shift to EVs. The global automotive industry is a complex and increasingly high-tech industry, sensitive to a broad range of macro-economic and political factors. A number of important developments and trends have impacted the automotive sector in the recent past and are expected to continue into the future.

Several trends affecting the automotive industry substantially affect the business environment for independent suppliers like Martinrea, including: (i) the focus on electrification; fuel efficiency and emission reduction leading to trends in lightweighting; (ii) the increasing impact of, and uncertainty created by, environmental and other government regulation; (iii) the impact of, and uncertainty created by, trade policies or trade wars, including tariffs or threatened tariffs, and geopolitical issues resulting in, or that may result in, a trend to nearshoring or that may substantially impact the pricing and affordability of products and services; (iv) ongoing pressure on suppliers to reduce prices which can translate into increased risk exposure for suppliers; (v) the outsourcing of components, assemblies and complete systems from OEMs to sophisticated, independent suppliers; (vi) the expansion of foreign-owned OEMs in North America and their increased emphasis on North American-sourced content; (vii) the impact on the supply chain of issues, like energy shortages, global conflict, trade issues, talent shortages and inflation; (viii) shift in demand from passenger car to light truck (including SUV/CUV); (ix) the role of autonomous vehicles, connectivity and shared mobility; (x) the continually increasing participation by suppliers in the design and engineering of automotive components and complete vehicle subsystems at an early stage of the design process; (xi) the continuing consolidation of the OEMs' supplier base; (xii) platform consolidation; (xiii) the growth of automotive production in emerging markets along with an emphasis on global platforms; (xiv) the continued focus on a company's sustainability policies, including governance, environmental (such as climate change and green energy adoption) and social (such as diversity and human rights) policies; (iv) the importance of production volumes; (xv) global conflict or war in different regions; and (xvi) inflationary pressures. In addition to increased supplier dependency, OEMs have come under substantial regulatory and competitive pressure to simultaneously improve vehicle safety and reduce vehicle weight. Substantive weight reduction is expected to ensue as OEMs continue to identify and develop uses for higher strength-to-weight materials and improved manufacturing processes, as well as an increased emphasis on lighter weight materials such as aluminum and higher strength steels in response to the aforementioned pressures. Many of these trends have created opportunities for the Company and the industry. However, there is also uncertainty on how a change in some of the trends may impact the Company or the automotive industry, such as a loosening of environmentally focused regulation.

Some of these trends are discussed in the AIF and in the "Risk Factors" in the AIF and below. The following risk factors, as well as the other information contained in this MD&A, the AIF (of which the section entitled "Automotive Industry Highlights and Trends" contained in the AIF is incorporated by reference herein), or otherwise incorporated herein by reference, should be considered carefully. These trends and risk factors could materially and adversely affect the Company's future operating results and could cause actual events to differ materially from those described in forward-looking statements relating to the Company.

The Company's success is primarily dependent upon the levels of car and light truck production by its customers and the relative amount of content the Company has on their various vehicle programs. OEM production volumes may be impacted by many factors including supply chain disruption, general economic and political conditions, interest rates, credit availability, energy and fuel prices, international conflicts, labour relations issues, regulatory requirements, trade agreements and tariffs, infrastructure considerations, legislative changes, and environmental emissions standards and safety issues.

# North American and Global Economic and Political Conditions (including war) and Consumer Confidence

The automotive industry is global, and is cyclical also in the fact that it is sensitive to changes in economic and political conditions, including interest rates, inflation, foreign exchange, fuel prices, employment, real estate values, trade issues (including trade wars), tariffs real or threatened, international or domestic conflicts or wars or political crises, government regulation, terrorist activities, developments in global markets, supply chain issues, and epidemics or pandemics, for example, the recent COVID-19 Pandemic, and other factors.

The Company operates in the midst of a volatile industry, which in the past has experienced a significant recession, particularly severe in North America and Europe. Current conditions (including those that arose in whole or in part as a result of the COVID-19 Pandemic or any variants, political and civil unrest or wars, inflation, supply chain issues, the global semi-conductor shortage, tariff and trade issues, governmental regulation, electrification, and labour issues) continue or may continue to cause economic uncertainty about the future in different regions. It is uncertain what the Company's prospects will be in the future. While the Company believes it has sufficient liquidity and a strong balance sheet to deal with present economic conditions, lower sales and production volumes in certain areas may occur. It is unknown at this stage what the impact will be of the economic issues, supply chain issues, inflation and global trade or political issues on the automotive industry, including resulting from any changes to trade agreements, tariffs or trade disputes or pandemic or war or threatened or anticipated war or terrorist activities or technology shifts such as electrification or AI (see "Trade Policies and Resulting Impact" under "Automotive Industry General" and "Trade Restrictions and Disputes" and "Changes in Law and

Governmental Regulation" and "Pandemics and Epidemics, Force Majeure Events, Natural Disasters, Terrorist Activities, Political and Civil Unrest or War, and Other Outbreaks" and "Financial Viability of Suppliers and Key Suppliers" and "Fluctuation of Operating Results" in the AIF).

The above factors, or a worsening of any of the above factors, new factors and/or other factors may result in lower consumer confidence. Consumer confidence or higher prices for vehicles has a significant impact on consumer demand for vehicles, which in turn impacts vehicle production and vehicle sales. A significant decline in vehicle production volumes from current levels could have a material adverse effect on profitability and the Company's financial condition. An economic downturn or other adverse industry conditions that result in even a relatively modest decline in vehicle production levels could reduce the Company's sales and thereby have an adverse impact on the Company's financial condition, results of operations and cash flows. The automotive industry is subject to rapid technological change, vigorous competition, short product life cycles and cyclical consumer demand patterns. When the Company's customers are adversely affected by these factors, the Company may be similarly affected to the extent that the Company's customers reduce the volume of orders for and sales of the Company's products.

#### **Automotive Industry Risks**

The automotive industry is generally viewed as highly cyclical. It is dependent on, among other factors, consumer spending and general economic conditions in North America and elsewhere. There can be no assurance that North American or European automotive production overall or on specific platforms will not decline in the future or that the Company will be able to utilize any existing unused capacity or any additional capacity it adds in the future. A continued or a substantial additional decline in the production of new automobiles overall or by customer or by customer platform may have a material adverse effect on the Company's financial condition and results of operations and ability to meet existing financial covenants. It is unknown at this stage what impact any of the recent supply chain challenges, inflation, conflict or war, labour shortages or global trade issues, technology or electrification will have on the automotive industry, including resulting from any changes to trade agreements, tariffs or trade disputes or political issues or that have arisen from pandemic or pandemic-related events such as the global semi-conductor chip shortage.

#### **Trade Restrictions or Disputes**

The global growth of the automotive industry has been aided by the free movement of goods, services, people and capital through bilateral and regional trade agreements, particularly in North America and Europe. The introduction of measures which impede free trade, including new or increased tariffs and other trade barriers, could have a material adverse effect on the Company's operations and profitability. The potential or actual imposition of tariffs and countervailing restrictions and/or retaliatory tariffs between the United States and Canada and Mexico, and with other countries, such as China, is a fluid and rapidly evolving situation. Current international trade disputes or trade wars could, among other things, reduce demand for and production of vehicles including impeding our ability to sell products to customers located in the United States, disrupt global supply chains including the Company's ability to procure inputs and equipment for its operations, distort commodity pricing, impair the ability of automotive suppliers and vehicle manufacturers to make efficient long-term investment decisions, create volatility in relative foreign exchange rates, and contribute to stock market volatility. The Company's products may also be subject to tariffs that do not apply to automotive suppliers based in other countries which could result in changes to our customer base and disrupt our usual sales process. Any disruption to current trade practices could have a material impact on the Company's ability to market its products and procure inputs for its operations. See "Changes in Laws and Governmental Regulations."

#### **Changes in Laws and Governmental Regulations**

A significant change in the regulatory environment in which the Company currently carries on business could adversely affect the Company's operations, including changes in tax laws, tariffs, laws related to pandemics or GHG (climate change) or other environmental regulations or other regulations relating to ESG.

The Company's operations could be adversely impacted by significant changes in tariffs and duties imposed on its products, particularly significant changes to the USMCA (formerly NAFTA), or the CPTPP, the adoption of domestic preferential purchasing policies in other jurisdictions, particularly the United States or China (such as increased tariffs or investigations relating to anti-dumping) or positive or negative changes in tax or other legislation. The Company's operations could also be adversely impacted by changes in rules relating to the movement of goods and people across borders, or changes in labour laws and regimes in the jurisdictions in which it operates,

including immigration policies, which prevent the movement or recruitment of key Company employees and skilled tradespersons. In addition, the Company could be exposed to increased customs audits due to governmental policy, which could lead to additional administrative burden and costs and also carry the potential of a material fine or significant reputational risk. Changes in legislation or regulation could lead to additional administrative burden and costs in general, and also carry the potential of a material fine or significant reputational risk. Changes in laws or regulations could also result in the Company shifting its operations to more favourable jurisdictions.

# **Dependence Upon Key Customers**

North America, Europe, Brazil and China are relevant auto producing regions for us and operating results are primarily dependent on car and light vehicle production in these regions by the Company's customers. Due to the nature of the Company's business, it is dependent upon several large customers such that cancellation of a significant order by any of these customers, the loss of any such customers for any reason or the termination or discontinuation of such customer's programs without replacement or new business wins or the insolvency of any such customers, reduced sales of automotive platforms of such customers, or shift in market share on vehicles on which the Company has significant content, or inability to increase its market share with existing customers, or a significant or sustained decline in vehicle production volumes in geographic areas in which the Company operates, could significantly reduce the Company's ongoing revenue and/or profitability, and could materially and adversely affect the Company's financial condition and results of operations. Although the Company continues to diversify its business, including its product offerings and programs with existing customers, there is no assurance that it will be successful. A loss of any or all of the Company's top customers' business would be expected to have a material adverse effect on the Company's business financial condition.

In addition, a work disruption at one or more of the Company's customers, including resulting from labour stoppages at, an inability to get critical components or supplies from or insolvencies of, or other issues at, key suppliers to such customers or an extended customer shutdown (scheduled or unscheduled, including as a result of a pandemic or epidemic, such as the COVID-19 Pandemic (including from any variant), a strike such as the UAW strike in 2023, or other supply chain disruption, including from any tariff or trade issues, could have a significant impact on the Company's revenue and/or profitability. The Company's largest North American customers typically halt production for approximately two weeks in July and one week in December. These typically seasonal shutdowns could cause fluctuations in the Company's quarterly results.

Financial difficulties experienced by any major customer could have a material adverse effect on the Company if such customer were unable to pay for the products the Company provides or the Company experiences a loss of, or material reduction in, business from such customer. As a result of such difficulties, even where the Company is considered a key or critical supplier, the Company could experience lost revenues, significant write-offs of accounts receivable, significant impairment charges or additional restructurings. sometimes significantly, from year-to-year, which, in turn, causes fluctuations in the demand for the Company's products.

The Company is dependent on the continued growth, viability and financial stability of its OEM customers. Demand for the Company's products is directly related to consumer demand for new vehicles containing the Company's products and production levels of the Company's OEM customers. The level of new vehicle purchases is affected by factors such as consumer preferences, consumer spending patterns, used car pricing relative to new car pricing and the vehicle replacement cycle. The Company's OEM customers continually adjust their production of new vehicles in response to such conditions. The mix of vehicle offerings by the Company's OEM customers impacts the Company's sales. A decrease in consumer demand (for whatever reason) for specific types of vehicles where the Company has traditionally provided significant components could have a significant effect on the Company's business and financial condition and profitability. For example, a decrease in market demand for light trucks, or a decrease in OEM customer offerings in this vehicle segment, or a decrease in the demand for EVs where the Company has content, could adversely impact the Company's ability to maintain or increase its revenues. In addition, the Company's sales of products in the regions in which its customers operate also depend on the success of such customers in those regions. The Company's North American business is currently highly leveraged toward SUVs, CUVs and pick-up trucks; therefore, a change in consumer preferences or a decrease in consumer demand for these vehicles in North America, for example, resulting from factors such as increases in energy and fuel prices, legislative changes or changes in environmental emission standards or other regulations, may cause a related decrease in OEM production volumes. A decrease in the Company's OEM customers' production volumes for these vehicles, as a result of any one or more of these factors or any other factors, could have a material adverse effect on the Company's business, profitability, financial condition and/or results of operations. If the Company is unsuccessful or is less successful than its competitors in adjusting to its customers' needs when responding to such conditions, the Company may be placed at a competitive disadvantage, which could have a material adverse effect on the Company's business, profitability, financial condition and/or results of operations.

# Pandemics and Epidemics, Force Majeure Events, Natural Disasters, Terrorist Activities, Political and Civil Unrest or War, and Other Outbreaks

Global pandemics (such as the COVID-19 Pandemic and variants), epidemics or disease outbreaks in North America or globally, as well as hurricanes, earthquakes, tsunamis, snowstorms, or other natural disasters, acts of God or force majeures, could disrupt the Company's business operations, reduce or restrict the Company's supply of materials and services, result in labour shortages and/or significant costs to protect the Company's employees and facilities, or result in regional or global economic distress, which may materially and adversely affect the Company's business, financial condition, and results of operations. Actual or threatened war (including trade wars), terrorist activities, political unrest, civil strife, and other geopolitical uncertainty could have a similar adverse effect on the Company's business, financial condition, and results of operations and/or that of the OEM, supply chain or automotive industry. Any one or more of these events may impede the Company's production and delivery efforts and adversely affect the Company's sales results, possibly for a prolonged period of time, which could materially and adversely affect the Company's business, financial condition, and results of operations.

Impacts of a pandemic and/or prolonged pandemic (including from any variants) would likely deteriorate economic conditions, resulting in lower consumer confidence or ability to purchase vehicles, which typically translates into lower vehicle sales and production levels, increased costs and inflation; reduce the Company's customers' production volume levels, including as a result of intermittent facility shutdowns and/or temporary shut-downs or slowdowns of one or more of the production lines of the Company or one or more of its customers or suppliers; elevate the financial pressure on or deteriorate the financial condition of the Company's customers or suppliers, which could lead to an OEM insolvency, and would likely increase pricing pressure on the Company; and reduce the Company's production levels, including as a result of intermittent shutdowns of our manufacturing facilities. Additionally, a pandemic or a prolonged pandemic could cause potential shortages of employees to staff the Company's facilities, or the facilities of the Company's customers or suppliers; lead to prolonged disruptions or shortages of critical components (for example as occurred during the global semi-conductor chip shortage) and other supply shortages or disruptions, and could deteriorate the financial condition of the Company's suppliers including as a result of the bankruptcy/insolvency of one or more suppliers due to worsening economic conditions; or result in governmental regulation adversely impacting our business or from civil unrest. In addition, certain events may prevent the Company from supplying products to its customers or prevent its customers from being supplied with products necessary for production of vehicles which our products are on, which could result in a range of potential adverse consequences, including business interruption, loss of business and reputational damage. Previous production stoppages related to COVID-19 resulted in, and any pandemic may in the future result in, supply disruptions and shortages globally. A prolonged supply disruption or supply shortage could have a material adverse effect on the Company's business, financial condition, and results of operations.

Any or all of the above impacts of a prolonged pandemic could have a rapid, unexpected and material adverse effect on the Company's business, financial condition and results of operations.

#### Russia and Ukraine War and Middle East Tensions

Although the Company does not have any operations in Russia, Ukraine or in the Middle East, these ongoing conflicts create or exacerbate a broad range of risks, including with respect to: global economic growth; global vehicle production volumes; inflationary pressures, including in energy, commodities and transportation/logistics; energy security; redirect ocean vessels to avoid regions of conflict; and supply chain fragility. Any of the foregoing could have an adverse effect on the Company's business and results of operations.

To the extent that any of the Company's OEM customers suspend production elsewhere as a result of either or both of these conflicts situations Martinrea's sales would likely be adversely affected. Additionally, the conflicts and restrictive measures against any country could exacerbate a number of risks described elsewhere in these Risk Factors, including: disruption of vehicle production and supply chains, including for any critical component (such as semiconductor chips since Russia and Ukraine are critical suppliers of neon gas and palladium used in chip production); exacerbating energy shortages or driving energy prices higher, particularly oil and natural gas;

constraining the supply of aluminum, palladium or other commodity metals required in automotive production; and increasing cybersecurity threats.

# **Inflationary Pressures**

Global economies have experienced elevated inflation which could curtail levels of economic activity, including in the Company's primary production markets. During the recent past, the Company experienced higher commodity, freight and energy costs, as well as wage pressures related to labour shortages in some markets. Inflationary pressures are expected to continue in 2025 and would likely be exacerbated by shortages or disruptions to inputs required for automotive production, or by imposition of tariffs on automobiles, automotive parts, or inputs such as steel and aluminum. Tier One Suppliers may also experience price increases or surcharges from sub-suppliers in connection with the inflationary pressures they face. The inability to offset inflationary price increases through continuous improvement actions, price increases to our customers or modifications to our own products or otherwise, could have an adverse effect on the Company's profitability. OEM customers may also experience inflationary pressure due to wage or other price increases and attempt to pass the increase on to its supply base, including the Company, which may have an adverse effect on the Company's profitability.

# **Regional Energy Shortages**

Parts of the world have experienced and are experiencing energy shortages which may be related to a resurgence in demand due to economic recovery, regulatory restrictions, war, weather events, an increase in data centers, and challenges related to the transition to renewable energy generation. Prices for energy inputs critical to manufacturing, such as natural gas and electricity, rose dramatically in parts of Europe and Asia in the recent past and may continue to increase in these or other markets. The Russia/Ukraine war has and could continue to disrupt natural gas supplies from Russia to Europe and/or cause elevated prices to rise further. Prolonged energy disruptions and/or significant energy price increases could have an adverse effect on our operations and profitability.

#### **Customer Consolidation and Cooperation**

There have been a number of examples of OEM consolidation in recent years, including the 2021 merger of PSA Group and Fiat Chrysler Automobiles to form Stellantis. Additionally, competing OEMs are increasingly cooperating and collaborating in different ways to save costs, including through joint purchasing activities, platform sharing, powertrain sharing, joint R&D and regional joint ventures. While OEM consolidation and cooperation may present opportunities, they also present a risk that the Company could lose future business or experience even greater pricing pressure on certain production programs, either of which could have an adverse effect on our profitability.

#### **Emergence of Potentially Disruptive EV OEMs**

With increased vehicle electrification, a number of potentially disruptive, EV-focused OEMs have emerged, particularly in China. Vehicle electrification, and the rate thereof, has an impact on the Company's revenues on EV-related platforms. While the Company is developing business relationships with some of the emergent EV-focused OEMs, the Company does not have relations with all, nor are such relationships as well established as those with the Company's traditional customers. The failure to sufficiently grow the Company's sales to emergent OEMs which achieve significant commercial success could adversely impact the Company's long-term strategy. At the same time, conducting business with recently established OEMs poses risks and challenges, including due to their limited operating history and/or financial, capital or other resources, which may elevate counterparty risk. Additionally, there is uncertainty regarding consumer/market acceptance of the vehicles of such new OEMs. It remains too early to determine whether the Company's commercial experience with such emergent EV-focused OEMs will be similar to our experience with established OEMs.

#### **Outsourcing and Insourcing Trends**

The Company is dependent on the outsourcing of components, modules and assemblies by OEMs. The extent of OEM outsourcing is influenced by a number of factors, including relative cost, quality and timeliness of production by suppliers as compared to OEMs, capacity utilization, and labour relations among OEMs, their employees and unions. As a result of any favourable terms in collective bargaining agreements that may lower cost structures, OEMs may insource some production which had previously been outsourced, or not outsource production which may otherwise be outsourced at some point. Outsourcing of some assembly is particularly dependent on the degree of unutilized capacity at the OEMs' own assembly facilities, in addition to the foregoing factors. A reduction in outsourcing by OEMs, or the loss of any material production or assembly programs coupled with the failure to secure alternative programs with sufficient volumes and margins, could have a material adverse effect on profitability.

#### Financial Viability of Suppliers and Key Suppliers and Supply Disruptions (Material Availability or Disruption)

The Company relies on a number of suppliers to supply a wide range of products and components required in connection with the business. Economic conditions, including trade volatility and tariffs, production volume cuts, intense pricing pressures, increased commodity prices or inflation, labour availability and a number of other factors including acts of God (including fires, hurricanes, earthquakes, snowstorms, whether as a result of climate change or otherwise, pandemics or epidemics such as the COVID-19 Pandemic) cybersecurity issues of suppliers and governments which may result in border delays or outages to key systems supporting global trade, and scarcity of raw materials or other critical components (such as the global semi-conductor chip shortage, global port backlogs and container shortages or driven by the increased demand associated with the growth of innovative products such as lithium or graphite in batteries) or supplies required by the Company's OEM customers or anything that results in supply disruption can result in many automotive suppliers experiencing varying degrees of financial distress. In addition, pandemics or epidemics such as the recent COVID-19 Pandemic, any political or civil unrest or war or terrorist activity or supply shortage, such as the global semi-conductor chip shortage or disruption or any tariff or other trade issues that materially increase costs may have a material adverse impact on automotive suppliers and the supply chain and the automotive industry. The continued financial distress or the insolvency or bankruptcy of any supplier, or reduction or change in the supply of critical or key components of any such supplier or inflationary price increases or other difficulties could disrupt the supply of products, materials or components to Martinrea or to customers, potentially causing the temporary or permanent disruption and/or shut-down of the Company's or customers' production lines or result in a loss of or decrease in production volume. Martinrea has experienced supply disruptions of varying natures in the past (including in cases where an equipment supplier has gone out of business, the COVID-19 Pandemic, including resulting semi-conductor chip shortages and conflict or an act of God) which has resulted in the shortage of a key commodity, supply or service.

There is a risk some suppliers or sub-suppliers may not have adequate capacity to timely accommodate increases in demand for their products which could lead to production disruption for the customer. Some of the Company's suppliers or sub-suppliers may not be able to handle the commodity cost volatility and/or sharply changing volumes and/or labour disruption, and/or any sustainability or other government regulation including tariffs or trade regulation, while still performing as expected. To the extent the Company's suppliers or sub-suppliers experience supply disruptions, there is a risk for delivery delays, production delays, production issues or delivery of nonconforming products by suppliers. To the extent the Company's customers experience supply chain disruptions, there is a risk for production delays or production issues which could result in production slowdowns, adjustments to customers' production plans and/or prioritization of certain vehicle models and a reduction of demand for the Company's products. Even where these risks do not materialize, the Company may incur costs as it tries to make contingency plans for such risks. Any prolonged disruption in the supply of critical components, to the Company, its suppliers, customers or within the industry generally, the inability to re-source production of a critical component from a distressed automotive components sub-supplier, or any temporary or permanent disruption and/or shut-down of production lines or the production lines of a customer, could have a material adverse effect on operations or profitability or financial condition.

Additionally, the insolvency, bankruptcy, financial restructuring or force majeure event or events which do not qualify as force majeure events but lead to potential supply chain disruptions or delays, of any critical suppliers of the Company or its customers could result in the Company incurring unrecoverable costs related to the financial work-out or resourcing costs of such suppliers, the expedited freight costs or resourcing costs of such suppliers, and/or increased exposure for product liability, warranty or recall costs relating to the components supplied by such suppliers to the extent such supplier is not able to assume responsibility for such amounts, each of which could have an adverse effect on the Company's profitability. Although the Company is generally able to substitute suppliers for raw materials and components without incurring material short term costs, in some cases, it could be difficult and expensive and take significant time or cause significant delays for the Company to change suppliers. If any of the Company's suppliers are acquired by its competitors, consolidate with other suppliers, decide to exit the automotive manufacturing space or are acquired by other companies with whom the Company does not have existing or longstanding relationships, the Company may have less alternatives for suppliers and could experience even greater pricing pressure on certain components and raw materials required in the Company's products, lose the ability to source components and raw materials from certain suppliers or lose its status as a critical or preferred customer of such suppliers, each of which could have an adverse effect on the Company's profitability. The loss of or damage to the Company's

relationships with its suppliers or any delay in receiving raw materials and components could impair the Company's ability to timely deliver good quality products to its customers, require the Company to incur additional expenses and delays to complete revalidation of a substitute supplier and result in the loss of or damage to the Company's relationships with its customers, and, accordingly, could have a material adverse effect on the Company's business, financial condition and results of operations. Also see "Risks: Dependence Upon Key Customers" and "Sustainability (ESG) Regulation, Including Environmental Regulation and Climate Change and Human Rights and Supply Chain Issues", and "Trade Restrictions or Disputes".

The Company currently depends on key machinery and tooling used to manufacture components and as such its manufacturing processes are vulnerable to operational problems and installation delays that can impair its ability to manufacture its products in a timely manner. The Company's facilities contain sophisticated machinery and tooling that are used in its manufacturing processes that are complex, cannot be easily replicated, have a long lead-time to manufacture and assemble, and require experienced tradespersons and operators. If there is a breakdown in such machinery and tooling, and the Company or its service providers are unable to repair in a timely fashion, obtaining replacement machinery or rebuilding tooling could involve significant delays and costs, and may not be available to the Company on reasonable terms. If the Company or its service providers are unable to repair the Company's equipment or tooling, in some cases, it could take several months, or longer, for a supplier to begin providing machinery and tooling to specification. Any disruption of machinery and tooling supply chain, or the Company's ability to service or repair key machinery and tooling, could result in lost or deferred sales and customer charges or cause the Company to incur significant costs and/or delays, which could have a material adverse effect on the Company's business, financial condition and results of operations.

#### **Semiconductor Chip Shortages and Price Increases**

The global shortage of semiconductor chips had a material adverse effect on global automotive production volumes in the recent past, and may continue to impact volumes in the future should any issue arise that impacts the production and availability of semi-conductor chips. In response to the semiconductor chip shortage, OEMs took actions, and in future may continue to take actions, such as: unplanned shutdowns of production lines and/or plants; reductions in their vehicle production plans; and changes to their product mix. Such OEM responses can result in a number of direct and indirect consequences for Tier One suppliers like Martinrea, including: lower sales; significant production inefficiencies due to production lines being stopped/restarted unexpectedly based on OEMs' production priorities; higher inventory levels; premium freight costs to expedite shipments; other unrecoverable costs; and increased challenges in retaining employees through production disruptions. The shortage of semiconductor chips also resulted in elevated prices for this critical automotive component. Tier One suppliers have faced and may continue to face price increases from sub-suppliers that have been negatively impacted by production inefficiencies, premium freight costs and/or other costs and surcharges related to a semiconductor chip shortage. Although the semiconductor chip shortage has abated, a future semiconductor chip shortage could have a material adverse effect on the Company's operations, sales and profitability.

# Competition

The automotive supply industry is highly competitive. Some of the Company's competitors have substantially greater financial, marketing and other resources and higher market share than the Company in certain products or geographic areas. The Company's competitors include a number of domestic and international suppliers, some of which have established strong relationships with OEMs. The Company's competitors may develop products that are superior to those of the Company, establish manufacturing facilities that are more logistically competitive than the Company's locations, produce similar products at a lower cost or adapt more quickly than the Company does to new technologies or evolving customer requirements. Competition can lead to price reductions, reduced margins, losses, and an inability to gain or hold market share. As the markets for the Company's products and other services expand, additional competition may emerge and competitors may commit more resources to products which directly compete with the Company's products. There can be no assurance that the Company will be able to compete successfully with existing competitors or that its business will not be adversely affected by increased competition or by new competitors. Failure to do so, could affect the Company's ability to fully implement its corporate strategy.

#### Customer Pricing Pressures, Contractual Arrangements, Cost and Risk Absorption and Purchase Orders

Given the current trends in the automotive industry, the Company faces ongoing pricing pressure from OEMs, including through: quoting pre-requirements; long-term supply agreements with mutually agreed price reductions over the life of the agreement; noncontractual annual price concession demands; continuing pressure to absorb costs related to product design and development, engineering, program management, prototypes, validation and tooling; and OEM refusal to fully offset inflationary or material price increases in addition to items previously paid for directly by OEMs. In particular, OEMs are requesting that suppliers pay for the above costs and recover these costs through the piece price of the applicable component. OEMs possess significant leverage over their suppliers due to their purchasing power, continuing industry consolidation, and the highly competitive nature of the automotive supply industry. OEM customers may be able to exert greater leverage over the Company as compared to its competitors. The Company attempts to offset price concessions and costs in a number of ways, including through negotiations with OEM customers, improved operating efficiencies and cost reduction efforts. The Company's inability to fully offset price concessions, absorb design, engineering and tooling costs, and/or fully recover such costs over the life of production, could have a material adverse effect on its profitability. Contract volumes for customer programs not yet in production are based on the Company's customers' estimates of their own future production levels. However, actual production volumes may vary significantly from these estimates due to a reduction in consumer demand or new product launch delays or other issues, often without any compensation to the supplier by its OEM customer.

Typical purchase orders issued by customers do not require they purchase a minimum number of the Company's products. For programs currently under production, the Company is generally unable to request price changes when volumes differ significantly from production estimates used during the quotation stage or for material changes in market conditions. If estimated production volumes are not achieved, the product development, design, engineering, prototype and validation costs incurred by the Company may not be fully recovered. Similarly, future pricing pressure or volume reductions by the Company's customers may also reduce the amount of amortized costs otherwise recoverable in the piece price of the Company's products. Either of these factors could have an adverse effect on the Company's profitability. While it is generally the case that once the Company receives a purchase order for products of a particular vehicle program it would continue to supply those products until the end of such program, customers could cease to source their production requirements from the Company for a variety of reasons, including the Company's refusal to accept demands for price reductions or other concessions or the Company could cease doing business with a customer for unreasonable contracts. If a purchase order is terminated, the Company may have various pre-production, tooling, engineering and other costs which it may not recover from its customer and which could have an adverse effect on the Company's profitability. See also "Quoting/Pricing Assumptions" below.

# **Potential Volatility of Share Prices**

The market price of the Company's common shares has been, and will likely continue to be, subject to significant fluctuations in response to a variety of factors, many of which are beyond the Company's control. These fluctuations may be exaggerated if the trading volume of the common shares is low. In addition, due to the evolving nature of its business, the market price of the common shares may fall dramatically in response to a variety of factors, including quarter-to-quarter variations in operating results, the gain or loss of significant contracts, announcements of technological or competitive developments by the Company or its competitors, acquisitions or entry into strategic alliances by the Company or its competitors, the gain or loss of a significant customer or strategic relationship, changes in estimates of the Company's financial performance, changes in recommendations from securities analysts regarding the Company, the industry or its customers' industries, litigation involving the Company or its officers and general market or economic conditions, including for example, trade wars or any related or unrelated issues and tariffs.

In certain circumstances that the Company determines that its share price is undervalued, the Company may use funds that would otherwise be available for its operations or other uses, to repurchase its own shares as an investment. However, there can be no assurances that any such repurchase of shares will have a positive impact on the Company's share price.

#### Fluctuations in Operating Results

The Company's operating results have been and are expected to continue to be subject to quarterly and other fluctuations due to a variety of factors including changes in purchasing patterns, production schedules of customers (which tend to include a shutdown period in each of July and December), pricing policies, launch costs, or operational (or equipment or systems) failures, or product introductions by competitors. This could affect the Company's ability to finance future activities. Operations could also be adversely

affected by general economic downturns, an economic shock not contemplated in our business plan, a rapid deterioration of conditions or limitations on spending. The occurrence of or a prolonged recession could result in the depletion of our cash resources, which could have a material adverse effect on our operations and financial condition (see "Trade Policies and Resulting Impact" and "Trade Restriction or Disputes").

# **Material and Commodity Prices and Volatility**

Prices for, and sometimes availability of, key raw materials and commodities used in parts production, particularly aluminum, steel, resin, paints, chemicals and other raw materials, as well as energy prices, have proven to be volatile at certain times. The costs of these raw materials are subject to inflationary and market pricing pressures and, as such, have fluctuated over the past several years. Such additional commodity costs could have a material adverse effect on profitability. These pricing pressures put significant operational and financial burdens on the Company and its suppliers. A supplier's inability to manage raw material cost increases or availability may lead to delivery delays, additional costs, production issues or quality issues. In the past, and likely in the future based on proposed tariff pronouncements, the Company and the industry experienced steel and aluminum tariffs imposed by the U.S. and Canada, among others, in the context of trade negotiations. Martinrea has attempted to mitigate its exposure to price changes of key commodities, particularly steel, aluminum and scrap (including through participation in steel resale programs or price adjustment mechanisms and, in the case of tariffs, largely through obtaining tariff relief in most cases); however, to the extent the Company is unable to fully do so through engineering products with reduced commodity content, by passing commodity price increases to customers, by avoiding tariffs or otherwise, such additional commodity costs could have a material adverse effect on profitability. Increased energy prices also have an impact on production or transportation costs which in turn could affect competitiveness.

# Scrap Steel/Aluminum Price Volatility

Some of the Company's manufacturing facilities generate a significant amount of scrap steel or scrap aluminum in their manufacturing processes, but the Company can recover some of the value through the sale of such scrap. Scrap steel and scrap aluminum prices can also be volatile and do not necessarily move in the same direction as steel or aluminum prices. Declines in scrap steel/aluminum prices from time to time could have an adverse effect on the Company's profitability.

# **Quote/Pricing Assumptions**

The time between award of new production business and start of production typically ranges between two and four years. Since product pricing is typically determined at the time of award, the Company is subject to significant pricing risk due to changes in input costs and quote assumptions, such as from inflation, between the time of award and start of production. The risk is elevated in a rising inflationary environment. The inability to quote effectively, or the occurrence of a material change in input cost or other quote assumptions between program award and production, could have an adverse effect on the Company's profitability.

The realization of incremental revenues from awarded business is inherently subject to a number of risks and uncertainties, including estimates with respect to vehicle production levels on new and replacement programs, customer price reductions, currency exchange rates and the timing of program launches (which may be delayed by the customer). There is typically a lead time, which can be significant, from the time an OEM customer awards the Company a program until the program is launched and the Company begins production of vehicles within such program. In many cases, the Company must commit substantial resources in preparation for production under awarded business well in advance of the customer's production start date. Furthermore, the Company relies on longer-term forecasts from its customers to plan its capital expenditures. If these forecasts prove to be inaccurate, either the Company may have spent too much on capacity growth for unrealized production demand, which could require the Company to consolidate facilities and leave the Company unable to recover pre-production costs, or the Company may have invested too little on capital expenditures for capacity growth, in which case the Company may be unable to satisfy customer demand, either of which could have a material adverse effect on the Company's business. The Company typically enters into agreements for its customers' purchasing requirements for the entire production life of the program (and the vehicles forming part of the program). However, industry standard terms typically contain certain provisions that allow the customer to cancel the contract for convenience. The Company's ability to obtain compensation from its customers for such cancellation, if the cancellation is through no fault of the Company, is generally limited to the direct costs it has incurred for raw materials and work-in-process and, in certain instances, unamortized investment costs. In addition, industry conditions and competition could lead the Company's customers to attempt to reduce fixed costs, including through facility

closures or relocations. Facility closures or relocations relating to vehicle models for which the Company is a significant supplier could reduce the Company's sales and result in losses and impairments with respect to certain of the Company's Products and programs. If the Company does not realize all of the sales expected from awarded business, it could have a material adverse effect on its business, financial condition and results of operations.

OEM contracts are one sided as many OEMs seek to shift risk and cost to the supplier base, and it is difficult to pass on higher costs arising due to inflation or other unforeseen events that did not exist at the time of the quote.

# Launch Costs, Operational Costs and Issues and Cost Structure

There are many factors that could affect the Company's ability to manage its cost structure that the Company is not able to control, including the need for unexpected significant capital expenditures and unexpected changes in commodity or component pricing that the Company is unable to pass on to its suppliers or customers. As a result, the Company may be unable to manage its operations to profitably meet current and expected market demand. Further, the Company operates in a capital-intensive industry. The Company's inability to maintain its cost structure could adversely impact the Company's operating margins and results of operations.

The launch of new business, in an existing or new facility, is a complex process, the success of which depends on a wide range of factors, including the production readiness of the Company and its suppliers, as well as factors related to tooling, equipment, employees, initial product quality and other factors. A failure to successfully launch material new or takeover business could have an adverse effect on profitability. Significant launch costs have been incurred by the Company in the past.

The Company's manufacturing processes are vulnerable to operational problems that can impair its ability to manufacture its products in a timely manner, or which may not be performing at expected levels of profitability. The Company's facilities contain complex and sophisticated machines that are used in its manufacturing processes. The Company has in the past experienced equipment failures and could experience equipment failure in the future due to wear and tear, design error or operator error, among other things, which could have an adverse effect on profitability.

From time to time, the Company may have some operating divisions which are not performing at expected levels of profitability. The complexity of automotive manufacturing operations often makes it difficult to achieve a guick turnaround of underperforming divisions. Significant underperformance of one or more operating divisions could have a material adverse effect on the Company's profitability and operations. To compete effectively in the automotive supply industry, the Company must be able to launch new products to meet its customers' demands in a timely manner. The Company cannot ensure, however, that it will be able to install and validate the equipment needed to produce products for new customer programs in time for the start of production or that the transitioning of its manufacturing facilities and resources to full production under new product programs will not impact production rates or other operational efficiency measures at its facilities. In addition, the Company cannot ensure that its customers will execute on schedule the launch of their new product programs, for which the Company might supply products. The Company may fail to successfully launch or be affected by its customers' delay in introducing new programs, and its customers may fail to successfully launch new programs, which could have a material adverse effect on the Company's business, financial condition and results of operations.

# Potential Rationalization Costs, Turnaround Costs and Impairment Charges

The Company has incurred restructuring costs over the past several years, sometimes in conjunction with the cancelation of a customer program, the closing of a customer plant or the significant underperformance of a customer program, such as an EV program where actual sales are a fraction of customer-anticipated sales. In response to the increasingly competitive automotive industry conditions, the Company rationalizes some production facilities and close high cost or less efficient manufacturing facilities from time to time. In the course of such rationalization, restructuring costs related to plant closings or alterations, relocations and employee severance costs will be incurred. Such costs could have an adverse effect on short-term profitability. In addition, while the Company's goal is for every plant to be profitable, there is no assurance this will occur, which will likely result in a rationalizing or closing of the plant. Martinrea is working to turn around any financially underperforming divisions, however, there is no guarantee that it will be successful in doing so with respect to some or all such divisions. The continued underperformance of one or more operating divisions could have a material adverse effect on the Company's profitability and operations.

In certain locations where the Company's facilities are subject to leases, it may continue to incur significant challenges and costs if it were to attempt to relocate, restructure or downsize its business, including the inability to sublease any of the leased premises, in accordance with the terms of its existing leases. The Company may be unsuccessful in renegotiating these leases or it may need to make large settlements or take other actions to terminate its leases. The Company attempts to align production capacity with demand; however, the Company cannot provide any assurance that it will not close or relocate manufacturing facilities in the future, which could result in adverse publicity and have a material adverse effect on the Company's business, financial condition and results of operations.

The Company may take significant impairment charges from time to time, including charges related to long-lived assets. The early termination, loss, renegotiation of the terms of, or delay in the implementation of, any significant production contract could be indicators of impairment. In addition, to the extent that forward-looking assumptions regarding: the impact of turnaround plans on underperforming operations; new business opportunities; program price and cost assumptions on current and future business; the timing and success of new program launches; and forecast production volumes, are not met, any resulting impairment loss could have a material adverse effect on the Company's profitability.

#### Product Warranty, Repair/Replacement Costs, Recall, Product Liability and Liability Risk

Automobile manufacturers are increasingly requesting that each of their suppliers bear costs of the repair and replacement of defective products which are either covered under an automobile manufacturer's warranty or are the subject of a recall by the automobile manufacturer and which were improperly designed, manufactured or assembled by their suppliers.

The Company's customers and/or government regulators have the ability to initiate recalls of safety products, which will also place us at risk for the administrative costs of the recall, even in situations where the Company may dispute the need for a recall or the responsibility for any alleged defect. An increase in the number of repair/replacement claims could lead to higher self-insured retentions and reduced insurance coverage limits. The obligation to repair or replace defective products could have a material adverse effect on our operations and profitability. To the extent such obligation arises as a result of a product recall, the Company may face reputational damage, and the combination of administrative and product replacement costs could have a material adverse effect on the Company's profitability.

In certain circumstances, the Company is at risk for warranty, product liability and recall costs, and are currently experiencing increased customer pressure to assume greater warranty responsibility. Certain customers seek to impose partial responsibility for warranty costs where the underlying root cause of a product or system failure cannot be determined. Warranty provisions for the Company's products are based on its best estimate of the amounts necessary to settle existing or probable claims related to product defects. In addition, warranty provisions may also be established on the basis of our or the Company's customers' warranty experience with the applicable type of product and, in some cases, the terms in the applicable customer agreements. Actual warranty experience which results in costs that exceed our warranty provisions, could have a material adverse effect on our profitability.

Historically, there have been significant product recalls by some of the world's largest vehicle manufacturers. Recalls may result in decreased vehicle production because of a manufacturer focusing its efforts on the problems underlying the recall rather than generating new sales volume. In addition, reputational damage with consumers may occur and consumers may elect not to purchase vehicles manufactured by the vehicle manufacturer initiating the recall, or by vehicle manufacturers in general, while the recalls persist. Any reduction in vehicle production volumes, especially by the Company's OEM customers, could have a material adverse effect on the Company's business, financial condition and results of operations.

The Company does not maintain insurance for product recall matters; as such insurance is not generally available on acceptable terms. The obligation to repair or replace such parts under warranty or recall, or a requirement to participate in a product recall, even where the Company disputes the need for a recall or the responsibility for any alleged defect, could have a material adverse effect on the Company's operations and financial condition. Actual warranty experience which results in costs that exceed the Company's warranty provisions could have a material adverse effect on the Company's profitability. Furthermore, if the Company experienced a product recall, such product recall may harm the Company's relationship with its customers and/or the Company may face reputational damage.

The Company cannot guarantee that the design, engineering, testing, validation and manufacturing measures it employs to ensure high-quality products will be completely effective, particularly as product complexity increases. In the event that its products fail to perform as expected and such failure results in, or is alleged to result in, bodily injury and / or property damage or other losses, product liability claims may be brought against the Company. The defense of product liability claims, particularly class action claims in North America, may be costly and judgments against the Company could impair its reputation and have a material adverse effect on profitability.

#### Product Development and Technological Change (Including Artificial Intelligence and Electrification)

The automotive industry is characterized by rapid technological change and frequent new product introductions. Price pressure downward by customers and unavoidable price increases from suppliers can have an adverse effect on the Company's profitability. Accordingly, the Company believes that its future success depends upon its ability to enhance manufacturing techniques offering enhanced performance and functionality at competitive prices, and delivering lightweighting and other products or systems that will enable it to continue to have content on the cars of the future (including for example, electric and autonomous vehicles). The Company's inability, for technological or other reasons, to enhance operations in a timely manner in response to changing market conditions or customer requirements could have a material adverse effect on the Company's results of operations. The ability of the Company to compete successfully will depend in large measure on its ability to maintain a technically competent workforce and to adapt to technological changes and advances in the industry (including as may arise from the use of artificial intelligence), including providing for the continued compatibility of its products with evolving industry standards and protocols. There can be no assurance that the Company will be successful in its efforts in these respects. Artificial intelligence has been used in automotive manufacturing in the past, but has been recently more frequently discussed in general, in terms of the risks and opportunities arising from the use of generative artificial intelligence. While the Company adopts technology it believes appropriate, the use of generative artificial intelligence, and the regulatory framework is evolving and as it evolves, our business, financial condition and results of operations may be adversely effected. As the Company pursues its strategy to grow through acquisitions and/or to pursue new initiatives that improve our operations and cost structure, the Company is also expanding and improving its information technologies, resulting in a larger technological presence, utilization of "cloud" computing services and deep learning models, and corresponding exposure to cybersecurity risk. Certain new technologies, such as use of autonomous vehicles, remote-controlled equipment, automation and artificial intelligence, present new and significant cybersecurity safety risks that must be analyzed and addressed before implementation. If the Company fails to assess and identify cybersecurity risks associated with acquisitions and new initiatives, the Company may become increasingly vulnerable to such risk.

#### A Shift Away from Technologies in Which the Company is Investing

The Company continues to invest in technology and innovation (including using artificial intelligence as it determines appropriate) which the Company believes will be critical to its long-term growth, however, the automotive industry is experiencing rapid technological change and significant disruption. Changes in legislative, regulatory or industry requirements or in competitive technologies, including manufacturing processes, may render certain of the Company's products obsolete or less attractive or may result in the Company's operations not being cost-competitive. The Company's ability to anticipate changes in technology and trends and to successfully develop and introduce new and enhanced products and/or manufacturing processes on a timely basis will be a significant factor in its ability to remain competitive. If the Company is unsuccessful or is less successful than its competitors in consistently developing innovative products, processes and / or use of materials, the Company may be placed at a competitive disadvantage, which could have a material adverse effect on the Company's business, financial condition and results of operations. If there is a shift away from the use of technologies in which the Company is investing, or a change in trends its costs may not be fully recovered. In addition, the Company may be placed at a competitive disadvantage if other technologies in which the investment is not as great, or the Company's expertise is not as developed, emerge as the industry-leading technologies. This could have a material adverse effect on the Company's profitability and financial condition.

#### **Dependence Upon Key Personnel**

The success of the Company is dependent on the services of a number of the members of its senior management, who set the culture, hire the talent, provide strategic direction, oversee operational excellence and drive financial discipline of the Company. The experience and talents of these individuals has been and will be a significant factor in the Company's continued success and growth. The loss of one or more of these individuals without adequate replacement measures could have a material adverse effect on the Company's operations and business prospects. The Company does not currently maintain key person insurance.

The Company's business depends on its ability to attract, develop and retain experienced and highly skilled personnel at all levels of the Company. Such personnel are in high demand in the areas in which the Company competes, and competition for their services is intense. As a result of the rapid changes and the intense competition in the automotive industry, the Company has a growing need for skilled people and the Company may face substantial competition for such personnel, from traditional and less traditional sources. The inability to attract and retain highly-skilled personnel could have an adverse effect on the Company's operations and profitability and its ability to fully implement its business strategy.

Additionally, effective succession planning programs and practices are a critical element of the Company's overall talent management strategy. The Company maintains a leadership development and succession program that has facilitated seamless leadership transitions to date. However, the failure to ensure effective knowledge transfers and seamless leadership transitions involving key professionals and leaders could also impact the Company's ability to profitably conduct business and/or effectively implement the Company's strategy.

#### Limited Financial Resources/Uncertainty of Future Financing/Banking

The Company is engaged in a capital-intensive business and its financial resources are less than the financial resources of some of its competitors. There can be no assurance that, if, as and when the Company seeks additional equity or debt financing, or other forms of financing, the Company will be able to obtain the additional financial resources required to successfully compete in its markets on favourable commercial terms or at all. Additional equity financings may result in substantial dilution to existing shareholders.

The Company's existing debt facilities must be renewed on a periodic basis. There is no assurance the Company will be able to renew such facilities on competitive terms or at all. These facilities may contain restrictions on the Company's ability to, among other things, pay dividends, sell or transfer assets, incur additional debt, repay other debt, make certain investments or acquisitions, repurchase or redeem shares and engage in alternate business activities. Interest rate fluctuations, financial market volatility and global credit market disruptions have made, and may continue to make, it difficult for companies to raise and maintain necessary operating liquidity. While the Company believes it has sufficient liquidity to operate, there can be no assurance that the Company will continue to have such ability.

The Company's working capital requirements can vary significantly depending, in part, on the level, variability and timing of the worldwide vehicle production of its OEM customers and the payment terms with customers and suppliers. The Company's liquidity could be adversely impacted if circumstances arose causing its suppliers to suspend trade credit terms and require payment in advance or payment upon delivery. If sufficient funds are not otherwise available to the Company from its credit facilities, the Company may need to seek additional capital, through debt or equity financings, to fund its business. Conditions in the credit markets (such as availability of finance and fluctuations in interest rates) may make it difficult for the Company to obtain such financing on attractive terms or even at all. Additional debt financing that the Company may undertake may be expensive and might impose on it covenants that restrict the Company's operations and strategic initiatives, including limitations on its ability to incur liens or additional debt, pay dividends, repurchase its capital stock, make investments and engage in merger, consolidation and asset sale transactions. Many of the Company's customers and suppliers require significant financing to operate their businesses. Longer-term disruptions in the credit markets could further adversely affect the Company's customers by making it increasingly difficult for them to obtain financing for their businesses or for consumers to obtain financing for vehicle purchases. If capital is not available to the Company's customers and suppliers, or if its cost is prohibitively high, their businesses would be negatively impacted, which could result in their restructuring or even reorganization or liquidation under applicable bankruptcy laws. As a result, the need of the Company's customers for, and their ability to purchase, the Company's products may decrease, and the Company's suppliers may increase their prices, reduce their output or change their terms of sale. Any inability of the Company's customers to pay for the Company's products and services, or any demands by suppliers for different payment terms, could have a material adverse effect on the Company's business, financial condition and results of operations.

The occurrence of an economic shock not contemplated in the Company's business plan, a rapid deterioration of conditions or a prolonged recession could result in the depletion of the Company's cash resources, which could have a material adverse effect on its operations and financial condition.

In recent years, the Company has invested significant amounts of money in its business through capital expenditures to support new facilities, expansion of existing facilities, purchases of production equipment and acquisitions. Returns achieved on such investments in the past are not necessarily indicative of the returns the Company may achieve on future investments and its inability to achieve returns on future investments which equal or exceed returns on past investments could have a material adverse effect on our level of profitability.

#### **Cybersecurity Threats**

The Company relies upon IT networks and systems to process, transmit and store electronic information, and to manage or support a variety of business processes or activities. Additionally, the Company and certain of its third-party vendors collect and store personal information in connection with human resources operations and other aspects of the Company's business. The secure operation of these IT networks and systems and the proper processing and maintenance of this information are critical to the Company's business operations. The reliability and security of the Company's information technology (IT) systems is important to the Company's business and operations. Although the Company has established and continues to enhance security controls intended to protect the Company's IT systems and infrastructure, there is no guarantee that such security measures will be effective in preventing unauthorized physical access or cyber-attacks (including from the use of artificial intelligence in these attacks) and the Company's IT systems are at risk to damages from computer viruses, unauthorized access, cyber-attack and other similar disruptions. The occurrence of any of these events could compromise the Company's networks, and the information stored there could be accessed, publicly disclosed or lost. A significant breach of the Company's IT systems could, among other things, cause disruptions in the Company's manufacturing operations (such as operational delays from production downtime, inability to manage the supply chain or produce product for customers, disruptions in inventory management), lead to the loss, destruction, corruption or inappropriate use of sensitive data, including employee information, result in lost revenues due to theft of funds or due to a disruption of activities, including remediation costs, or from litigation, fines and liability or higher insurance premiums, the costs of maintaining security and effective IT systems, which could negatively affect results of operations and the potential adverse impact of changing laws and regulations related to cybersecurity or result in theft of the Company's, its customers' or suppliers' intellectual property or confidential information. If any of the foregoing events (or other events related to cybersecurity) occurs, the Company may be subject to a number of consequences, including reputational damage, a diminished competitive advantage and negative impacts on future opportunities which could have a material adverse effect on the Company. In addition, any such access, disclosure or other loss of information could result in legal claims or proceedings, liability or regulatory penalties under laws protecting the privacy of personal information, the disruption of the Company's operations or damage to the Company's reputation. The Company may also be required to incur significant costs to protect against damage caused by these disruptions or security breaches in the future. Any of these issues could have a material adverse effect on the Company's business, financial condition and results of operations. In addition, any failure, disruption or breach of the Company's IT networks and systems could compromise the integrity or confidentiality of the Company's customers' information. Any actual or perceived failure, disruption or breach of the Company's IT networks and systems could materially impair our reputation and cause the Company to lose customers or revenue, or become subject to litigation, necessitate customer service or repair work that would involve substantial costs and distract management from operating our business. Any failure or perceived failure to protect the Company's customers' information could have a material adverse effect on the Company's business, financial condition and results of operations.

The development, adoption, and use for generative AI technologies are still in their early stages and ineffective or inadequate AI development or deployment practices by the Company or third-party developers or vendors could result in unintended consequences. For example, Al algorithms that the Company uses may be flawed or may be based on datasets that are biased or insufficient. Developing, testing, and deploying resource-intensive AI systems may require additional investment and increase the Company's costs. There are significant risks involved in development and deploying AI and there can be no assurance that the usage of AI will enhance our products or services or be beneficial to our business, including our efficiency or profitability. It is not possible to predict all of the risks related to the use of AI and changes in laws, rules, directives, and regulations governing the use of AI may adversely affect the Company's ability to develop and use AI or subject the Company to legal liability

#### **Acquisitions**

The Company may grow through acquisitions of complementary businesses, products or technologies, or by entering into joint ventures. The Company has acquired and anticipates that it will continue to acquire complementary businesses, assets, technologies,

services or products, at competitive prices. The Company intends to continue to pursue acquisitions in those product areas which we have identified as key to the Company's long-term business strategy. However, as a result of intense competition in these strategic areas, the Company may not be able to acquire the targets needed to achieve its strategic objectives or certain of its suppliers or subsuppliers could be acquired, including by the Company's key competitors, which could have a negative impact on the Company's business and strategy.

The completion of such transactions poses additional risks to the Company's business. Acquisitions or strategic alliances are subject to a range of inherent risks, including the difficulties in the integration of the acquired businesses or incorporating joint ventures; uncertainties in assessing the value, strengths and potential profitability of, and identifying the extent of all weaknesses of, acquisition candidates; the assumption of unknown liabilities, including assumption of incremental regulatory/compliance, pricing, supply chain, commodities, labour relations, litigation, environmental, pensions, warranty, recall, IT, tax or other risks and undisclosed risks impacting the target; adverse effects on existing customer and supplier relationships; integration of internal controls; entry into markets in which the Company has little or no direct prior experience; the potential loss of key customers, management and employees of an acquired business; potential integration or restructuring costs; the ability to achieve operating and financial synergies; unanticipated changes in business, industry or general economic conditions that affect the assumptions underlying the Company's rationale for pursuing the acquisition or joint venture. Although the Company seeks to conduct appropriate levels of due diligence on acquisition targets, these efforts may not always prove to be sufficient in identifying all risks and liabilities related to the acquisition, including as a result of: limited access to information; time constraints for conducting due diligence; inability to access target company facilities and/or personnel; or other limitations in the due diligence process. Additionally, the Company may identify risks and liabilities that cannot be sufficiently mitigated through appropriate contractual or other protections. The realization of any such risks could have a material adverse effect on the Company's operations or profitability. The Company also may not be able to successfully integrate or achieve anticipated synergies from acquisitions and/or such acquisitions may be dilutive in the short to medium term. Either of these outcomes could have a material adverse effect on the Company's profitability.

The occurrence of any one or more of these factors could cause the Company not to realize the benefits anticipated to result from an acquisition or a joint venture, which could have a material adverse effect on the Company's business, financial condition and results of operations.

#### **Joint Ventures**

The Company has in the past and may from time to time conduct certain of its operations through joint ventures under contractual arrangements under which it shares management responsibilities with one or more partners. Certain of the Company's future cash flows and earnings and its results of operations and financial condition may in part depend on the Company retaining its ownership interests in its joint venture investments. Joint venture operations carry a range of risks, including those relating to: failure of a joint venture partner to satisfy contractual obligations; potential conflicts between the Company and the joint venture partner; strategic objectives of joint venture partner(s) that may differ from the Company's; potential delays in decision-making; a more limited ability to control legal and regulatory compliance within the joint venture(s); and other risks inherent to non-wholly-owned operations. The likelihood of such occurrences and potential effect on the Company may vary depending on the joint venture arrangement; however, the occurrence of any such risks could have an adverse effect on the Company's operations, profitability and reputation.

#### Private or Public Equity Investments in Technology Companies

In addition to the Company's development activities, the Company has invested in other companies. Such investments are an important element of the Company's long-term strategy and the Company may make further private or public equity investments in such companies. Investing in such companies involves a high degree of risk, including the potential loss of some or all of the investment value. In addition, where there is no public market for the shares of the investments in start-ups, the Company may be unable to monetize its equity investments in the future. Investments in companies or funds which are currently or subsequently become publicly traded are marked-to-market quarterly, which may result in the Company recording unrealized gains or losses in any given quarter.

#### **Potential Tax Exposures**

The Company may incur losses in some countries, which it may not be able to fully or partially offset against income the Company has earned in those countries. In some cases, the Company may not be able to utilize these losses at all if the Company cannot generate

profits in those countries and/or if the Company has ceased conducting business in those countries altogether. The Company's inability to utilize material tax losses could materially adversely affect its profitability. At any given time, the Company may face other tax exposures arising out of changes in tax laws, tax reassessments or otherwise. The Company is subject to numerous tax and accounting requirements, and changes in existing accounting or taxation rules or practices, or varying interpretations of current rules or practices, could have a significant adverse effect on the Company's financial results, the manner in which it conducts its business or the marketability of any of its products. The geographic scope of the Company's business requires the Company to comply with the tax laws and regulations of multiple jurisdictions. Requirements as to taxation vary substantially among jurisdictions. Complying with the tax laws of these jurisdictions can be time consuming and expensive and could potentially subject the Company to penalties and fees in the future if the Company were to inadvertently fail to comply. In the event the Company was to inadvertently fail to comply with applicable tax laws, this could have a material adverse effect on the business, results of operations and financial condition of the Company.

The taxation system and regulatory environment in some of the jurisdictions in which the Company operates are characterized by numerous indirect taxes and frequently changing legislation subject to various interpretations by the various regulatory authorities and jurisdictions that are empowered to impose significant fines, penalties and interest charges. The Company's subsidiary in Brazil is currently being assessed by the State of Sao Paulo tax authorities for certain historical value added tax credits claimed on aluminum purchases from certain local suppliers that occurred prior to the acquisition of the Brazil subsidiary in 2011. Although the Company believes that it has complied in all material respects with the legislation in Brazil and has obtained legal advice to such effect there is no assurance that the Company will be successful with respect to such assessment (see Note 23 to the Company's consolidated financial statements for the year ended December 31, 2024). The Company's subsidiary in Queretaro, Mexico, Martinrea Honsel Mexico, S.A. de C.V., is currently being assessed by the Mexican Federal Tax Authorities for tax deductions taken mainly in respect of certain intracompany transactions. The Company has sought external legal advice and believes that it has complied in all material respects, with the relevant legislation and will continue to vigorously defend against such assessments. No provision has been recorded by the Company in connection with this contingency as, at this stage, the Company has concluded that it is not probable that a liability will result from the matter (see Note 23 to the Company's consolidated financial statements for the year ended December 31, 2024). The Company's subsidiary in Meschede, Germany, Martinrea Honsel Germany GmbH, is currently being assessed by the German Federal and State Tax Authorities for tax deductions taken mainly in respect of certain intra-company transactions for the years 2014 to 2016. The Company has sought external legal advice and believes that it has complied, in all material respects, with the relevant legislation and will continue to vigorously defend against such assessments. To the extent the Company cannot implement measures to offset this and other tax exposures, it may have a material adverse effect on the Company's profitability (see "Legal Proceedings").

#### **Labour Relations Matters**

The Company has a significant number of its employees subject to collective bargaining agreements, as do many of the Company's customers and suppliers. To date, the Company has had no material labour relations disputes. However, production may be affected by work stoppages and labour-related disputes (including labour disputes of the Company's customers and suppliers, such as the UAW strike in 2023), whether in the context of potential restructuring or in connection with negotiations undertaken to ensure a division's competitiveness, or otherwise, which may not be resolved in the Company's favour and which may have a material adverse effect on the Company's operations. The Company cannot predict whether and when any labour disruption may arise or how long such disruption could last. A significant labour disruption could lead to a lengthy shutdown of the Company or its customers' or suppliers' facilities or production lines, which could have a material adverse effect on the Company's operations and profitability.

#### Sustainability (ESG) Regulation, Including Environmental Regulation and Climate Change and Human Rights and Supply **Chain Issues**

The Company is subject to a variety of environmental regulations by the federal, provincial and municipal authorities in Canada, the United States, Mexico, South America, Europe, China and Japan that govern, among other things: activities or operations that may have an adverse environmental effect; soil, surface water and groundwater contamination; the generation, storage, handling, use, disposal and transportation of hazardous materials; the emission and discharge of materials, including greenhouse gases, into the environment; and health and safety. If the Company fails to comply with these laws, regulations or permits, the Company could be fined or otherwise sanctioned by regulators or become subject to litigation or obligations to investigate or remediate existing or potential contamination, third-party property damage claims, personal injury claims, or modification or revocation of operating permits and may lead to temporary or permanent business interruptions. Environmental and pollution control laws, regulations and permits, and the

enforcement thereof, change frequently, have tended to become more stringent over time and may necessitate substantial capital expenditures or operating costs or may require changes of production processes. Environmental regulation in any one jurisdiction in which the Company operates may impact the business of the Company to the extent that jurisdiction becomes less competitive. Compliance with the requirements of laws and regulations affect ongoing operations and may increase capital costs and operating expenses, particularly if the applicable laws and regulations become increasingly stringent or more stringently enforced in the future. The Company may be required to use different materials in its production due to changing environmental restrictions or due to customer specifications. Material substitution may cause the Company to incur additional capital and operating costs. In addition to the foregoing, the Company may also incur costs and expenses resulting from environmental compliance, contamination or incidents, such as any changes to facilities to address physical, health and safety or regulatory constraints, repair or rebuilding facilities impacted by adverse weather events, or research and development activities related to more environmentally efficient operations and processes, as well as other potential costs (see also "Financial Viability of Suppliers").

Under certain environmental requirements, the Company could be responsible for costs relating to any contamination at the Company's or a predecessor entity's current or former owned or operated properties or third-party waste-disposal sites, even if the Company was not at fault. In addition to potentially significant investigation and cleanup costs, contamination can give rise to third-party claims for fines or penalties, natural resource damages, personal injury or property damage.

The Company's operations may also be impacted by environmental policies at any of its customers or suppliers to the extent that it affects production or volumes. The Company and its customers are also under pressure to meet tighter emissions regulations, reduce fuel consumption and act with more environmental responsibility, which may impact the Company's business and operations. Foreign, federal, state, provincial and local regulatory and legislative bodies have proposed various legislative and regulatory measures relating to climate change, regulating greenhouse gas emissions and energy policies, including, without limitation, CAFE standards and California's agreement with major OEMs to increase fuel efficiency. The Company endeavours to be environmentally responsible and recognizes that the competitive pressures for economic growth and cost efficiency must be integrated with sound sustainability management, including environmental stewardship. The Company has adopted sourcing and other business practices to address ESG concerns of its customers. Despite these efforts, evolving customer concerns could negatively affect the Company's reputation and financial performance. Due to the uncertainty in the regulatory and legislative processes, as well as the scope of such requirements and initiatives, the Company cannot currently determine the effect such legislation and regulation may have on its operations or on the production of, or demand for, vehicles, including light trucks.

The Company and its customers are also under pressure to reduce carbon emissions from operations. In order to meet these reductions, it will take energy efficiency initiatives, as well as the use of renewable energy. Depending on the cost and the availability of renewable energy in certain markets across our global operations, the lack of ability to meet these future renewable energy purchases, through being cost prohibitive or unavailable, may impact the Company's business and operations.

The Company cannot provide assurances that the Company's costs, liabilities and obligations or any resulting impact on its revenues due to regulatory change, customer requirements or changes in supply chain requirements relating to ESG matters (or any issues that may arise as a result of its customers' or suppliers' own ESG compliance, including any environmental compliance or trends that may impact their businesses) will not have a material adverse effect on the Company's business, financial condition, results of operations and cash flow.

The Company requires compliance with its policies both internally and, where relevant, for its suppliers, including related to ESG. Although the Company requires its suppliers to comply with these quidelines, there is no guarantee that these suppliers will not take actions that hurt the Company's reputation, as they are independent third parties that the Company does not control. However, if there is a lack of apparent compliance, it may lead the Company to search for alternative suppliers. This may have an adverse effect on the Company's financial results, by increasing costs, potentially causing shortages in products, delays in delivery or other disruptions in operations. While the Company evaluates its supply base, given the number of suppliers globally, the ability to conduct on-site assessments is not possible for all suppliers. Further, the ability to conduct on-site assessments had been impacted during the COVID-19 Pandemic and may be similarly affected if there are any future pandemics. A violation of the Company's policies could impact the ability of suppliers to work with the Company (see "Supply Chain Responsibility" in the AIF).

The Company's operations may also be impacted by any environmental policies or incidents at any of its customers or suppliers to the extent that it affects production or volumes.

In addition, the physical occurrence of severe weather conditions or one or more natural disasters, whether due to climate change or naturally occurring, such as, floods, wild fires, tornadoes, hurricanes and windstorms, snowstorms and other natural disasters such as earthquakes, tsunamis or hurricanes, including extreme weather caused by climate change, in a country in which the Company operates or in which its suppliers or customers are located, could cause catastrophic destruction to some of the Company's or the Company's suppliers' or customers' facilities, which could have a material impact on the availability of a product, disrupt the Company's production and/or prevent the Company from supplying products to its customers which could have a material adverse effect on its business, financial condition and results of operations. Such events could result in physical damage to and complete or partial closure of one or more of the Company's or its customers' manufacturing facilities; temporary or long-term disruption in the supply of raw materials from the Company's suppliers; disruptions to the Company's production or ability of the Company's employees to work efficiently; and/or disruptions or delays in the transport of the Company's products to its customers or their vehicles to their customers. The Company has policies and procedures in place to mitigate such risk and to obtain alternate supply, where practical, however it may not be possible in all cases or for a critical component. Physical risks related to extreme weather events or natural disasters cannot be predicted and the frequency and severity of any such event can vary including by region. Any interruption to the Company's supply of product or resulting changes in price to the Company could lower the Company's revenues, increase its operating costs and impact its financial results. A catastrophic destruction of the Company's or the Company's suppliers' facilities could have a material adverse effect on the Company's operations and profitability (see also "Financial Viability of Suppliers").

Sustainability (ESG) initiatives have been increasingly influencing the automotive industry and in recent years, there has been an increasing focus on climate change (including GHG reduction), energy reduction and transition to renewable energy. In addition, there is an increased focus on disclosure and reporting of ESG metrics and policies and various governments in jurisdictions in which the Company operates, are at various stages of adopting legislations and regulations on ESG reporting, which may overlap or impose uncertainty due to unexpected implementation, and/or be onerous on the Company and its customers and/or suppliers, from a reporting and/or cost perspective. (See "Automotive Industry Highlights and Trends" in the AIF)

The Company cannot provide assurances that the Company's costs, liabilities and obligations or any resulting impact on its revenues due to customer requirements or changes in supply chain requirements relating to ESG matters (or any issues that may arise as a result of its customers' or suppliers' own environmental compliance or incidents, including any environmental compliance or incidents or trends that may impact their businesses) or from ESG matters in general, including any arising from climate change, will not have a material adverse effect on the Company's business, financial condition, results of operations and cash flow.

#### Litigation and Regulatory Compliance and Investigations

The Company has been and is involved in litigation from time to time and has received, in the past, letters from third parties alleging claims (including of its customers, suppliers, current or former employees) and claims have been made against it including those described under "Legal Proceedings" in the AIF. Although litigation claims may ultimately prove to be without merit, they can be timeconsuming and expensive to defend. There can be no assurance that third parties will not assert claims against the Company in the future or that any such assertion will not result in costly litigation, or a requirement that the Company enter into costly settlement arrangements. There can be no assurance that such arrangements will be available on reasonable terms, or at all. Due to the inherent uncertainties of litigation, it is not possible to predict the outcome or determine the amount of any potential losses or the success of any claim or of any law suit referenced under "Legal Proceedings" and any other claims to which the Company may be subject. In addition, there is no assurance that the Company will be successful in a litigation matter. Any of these events may have a material adverse effect on the Company's business, financial condition and results of operations. See "Legal Proceedings". The Company's policy is to comply with all applicable laws. However, the Company or its directors and officers may also be subject to regulatory risk in the markets in which it operates (for example, antitrust and competition regulatory authorities, tax authorities, anti-bribery and corruption authorities, customs authorities, cybersecurity risk and privacy legislation such as GDPR). Regulatory investigations, if any, can continue for several years, and depending on the jurisdiction and type of proceeding can result in administrative or civil or criminal penalties that could have a material adverse effect on the Company's profitability or operations (even where the Company or any of its officers or directors is innocent, investigations can be expensive to defend). Additionally, the Company could be subject to other consequences including reputational damage, which could have a material adverse effect on the Company.

#### Risks of Conducting Business in Foreign Countries, Including China, Brazil, Mexico and Other Growing Markets

The Company has or may establish foreign manufacturing, assembly, product development, engineering and research and development operations in foreign countries, including in Mexico, Europe, China and Brazil. International operations, including Mexico, are subject to certain risks inherent in doing business abroad, including:

- political, civil and economic instability;
- corruption risks;
- trade, customs and tax risks;
- currency exchange rates and currency controls;
- limitations on the repatriation of funds;
- insufficient infrastructure;
- restrictions on exports, imports and foreign investment;
- environmental risk;
- increases in working capital requirements related to long supply chains;
- changes in labour laws and regimes and labour strife;
- difficulty in protecting intellectual property rights; and
- different and challenging legal systems.

The Company's exposure to the risks described above may be greater in the future. The likelihood of such occurrences and their potential effect on the Company vary from country to country and are unpredictable, however any such occurrences could have an adverse effect on the Company's profitability. Current relations, trade and otherwise, between China, the U.S. and Canada have increased some of the risks of operating in China and dealing with Chinese operations.

#### **Currency Risk**

A substantial portion of the Company's revenues are now, and are expected to continue to be, realized in currencies other than Canadian dollars, primarily the U.S. dollar. Fluctuations in the exchange rate between the Canadian dollar and such other currencies may have a material effect on the Company's results of operations. To date, the Company has engaged in some hedging activities to mitigate the risk of identified exchange rate exposures. To the extent the Company may seek to implement more substantial hedging techniques in the future with respect to its foreign currency transactions, there can be no assurance that the Company will be successful in such hedging activities.

Currency fluctuations may negatively or positively affect the competitiveness of the Company's operations in a particular jurisdiction. As a result, the Company may move some existing work to another country, or may source work to different divisions, in order for the Company to remain or become competitive. Any work shifts may entail significant restructuring and other costs as work is shifted, as plants are consolidated, downsized or closed, or as plants in other jurisdictions are expanded.

#### Internal Controls Over Financial Reporting and Disclosure Controls and Procedures

Inadequate disclosure controls or ineffective internal controls over financial reporting could result in an increased risk of material misstatements in the financial reporting and public disclosure record of the Company. Inadequate controls could also result in system downtime, give rise to litigation or regulatory investigation, fraud or the inability of the Company to continue its business as presently constituted. The Company has designed and implemented a system of internal controls and a variety of policies and procedures to provide reasonable assurance that material misstatements in the financial reporting and public disclosures are prevented and detected and corrected on a timely basis and other business risks are mitigated. In accordance with the guidelines adopted in Canada, the Company assesses the effectiveness of its internal and disclosure controls using a top-down, risk-based approach in which both qualitative and quantitative measures are considered. An internal control system, no matter how well conceived and operated, can provide only reasonable - not absolute - assurance to management and the Board regarding achievement of intended results. The inherent limitations include the realities that judgments in decision making can be faulty, and that breakdowns can occur because of simple errors or mistakes. Controls can also be circumvented by individual acts of certain persons, by collusion of two or more people or by management override of the controls. Due to the inherent limitations in a cost effective control system, misstatements due to error or fraud may occur and may not be detected in a timely manner or at all. Changes in internal controls due to remote work arrangements, such as those adopted in response to the COVID-19 Pandemic, may result in control deficiencies and impact the Company's financial reporting systems, which may also be material. The Company's current system of internal and disclosure controls also places reliance on key personnel across the Company to perform a variety of control functions including key reviews, analysis, reconciliations and monitoring. The failure of individuals to perform such functions or properly implement the controls as designed could adversely impact results.

#### Loss of Use of Key Manufacturing Facilities

While the Company manufactures its products in several facilities and maintains insurance covering its facilities, including business interruption insurance, a catastrophic loss of the use of all or a portion of one of the Company's manufacturing facilities due to accident, weather conditions, acts of war, political unrest, terrorist activity, natural disaster, labour issues or otherwise, whether short-term or longterm, could have a material adverse effect on the Company's business, financial condition and results of operations.

#### **Intellectual Property**

The Company relies upon trademarks, copyrights, patents and contractual restrictions to protect its know-how, trade secrets and other intellectual property. Failure to protect (including through unintentional loss of protection through the use of generative AI) the Company's intellectual property rights may undermine its competitive position and protecting its rights or defending against third-party allegations of infringement may be costly, which could have a material adverse effect on the Company's business, financial condition and results of operations. Protection of proprietary processes, designs, moldings, know-how, trade secrets, documentation and other technology is critical to the Company's business. Failure to protect, monitor and control the use of the Company's existing designs, know-how, trade secrets and other intellectual property rights could cause the Company to lose its competitive advantage and incur significant expenses. However, the measures the Company takes to protect its know-how, trade secrets and other intellectual property rights may be insufficient. While the Company enters into confidentiality and proprietary rights agreements and agreements for assignment of invention with its employees and third parties to protect its know-how, trade secrets and intellectual property rights, such agreements and assignments could be breached and may not provide meaningful protection. Also, others may independently develop technologies or products that are similar to the Company's. In such case, the Company's know-how and trade secrets would not prevent competition from third-parties. Third-parties may seek to oppose, cancel or invalidate the Company's intellectual property rights, which could have a material adverse effect on the Company's business, financial condition and results of operations. The costs associated with the protection of the Company's know-how, trade secrets, intellectual property and the Company's proprietary rights and technology are ongoing. Third-parties or employees may infringe or misappropriate the Company's proprietary technologies or other intellectual property rights, which could harm the Company's business and operating results. Policing unauthorized use of intellectual property rights can be difficult and expensive, and adequate remedies may not be available. Failure to protect or enforce the Company's intellectual property rights may undermine its competitive position and protecting its rights or defending against third-party allegations of infringement may be costly, which could have a material adverse effect on the Company's business, financial condition and results of operations. If the Company's technology infringes on the proprietary rights of others, its ability to compete may be impaired. Third-parties may bring legal claims, or threaten to bring legal claims, against the Company that their intellectual property rights are being infringed or violated by the Company's use of intellectual property. Litigation or threatened litigation, regardless of merit, could be costly, time consuming to defend, require the Company to redesign its products or manufacturing processes, if feasible, distract senior management from operating the Company's business and/or require the Company to enter into royalty or licensing agreements in order to obtain the right to use a third party's intellectual property. Any such royalty or licensing agreements, if required, may not be available to the Company on acceptable terms or at all. If the Company were to be found liable for any such infringement, the Company could be required to pay substantial damages and could be subject to injunctions preventing further infringement. In addition, any payments the Company is required to make and any injunctions with which the Company is required to comply as a result of infringement claims could be costly. Any legal claims or litigation could have a material adverse effect on the Company's business, financial condition and results of operations. If a third-party claims to have licensing rights with respect to components the Company purchased from a vendor, the Company may be obligated to cease using these components, incur associated costs if the vendor is unwilling or unable to reimburse the Company and be subject to liability under various civil and criminal causes of action, including damages and injunctions. Additionally, the Company will be required to purchase new components to replace any it has purchased and are unable to use. Any such events could have a material adverse effect on the Company's business, financial condition and results of operations.

#### Availability of Consumer Credit or Cost of Borrowing

Declines in the availability of consumer credit and increases in consumer borrowing costs have negatively impacted global automotive sales and resulted in lower production volumes in the past. Substantial declines in automotive sales and production by our OEM customers could have a material adverse effect on the Company's business, results of operations and financial condition.

#### **Evolving Business Risk Profile**

The risk profile of the Company's business continues to evolve with the increasing importance to us of product areas outside of its traditional business. As the Company's business evolves, the Company may face new or heightened risks, including: forecasting and planning risks related to penetration rates of EVs; reduction in demand for certain products which are unique to ICE vehicles; challenges in quoting for profitable returns on products with leading-edge technologies for which the Company may not have significant quoting experience; rigorous testing and validation requirements from OEM customers for complex new products; increased warranty and recall risks on new products and leading-edge technologies; increased product liability risks; heightened risk of technological obsolescence of some of our products, processes and/or assets; and difficulties in attracting or retaining employees with critical skills in high-demand areas. Realization of one or more such risks could have a material adverse effect on the Company's operations, profitability or financial condition.

#### **Competition with Low Cost Countries**

The competitive environment in the automotive industry has intensified as customers seek to take advantage of low wage costs in China, Korea, Thailand, India and other low-cost countries. As a result, there is potentially increased competition from suppliers that have manufacturing operations in low-cost countries. The loss of any significant production contract to a competitor in low cost countries or significant costs and risks incurred to enter and carry on business in these countries could have an adverse effect on profitability.

#### The Company's Ability to Shift its Manufacturing Footprint to Take Advantage of Opportunities in Growing Markets

Many of the Company's customers have sought, and will likely continue to seek to take advantage of lower operating costs and/or other advantages in Mexico, China, India, Brazil, Russia, South Korea and other growing markets. While the Company continues to expand its manufacturing footprint with a view to taking advantage of manufacturing opportunities in some of these markets, the Company cannot guarantee that it will be able to fully realize such opportunities. The inability to guickly adjust its manufacturing footprint to take advantage of manufacturing opportunities in these markets could harm its ability to compete with other suppliers operating in or from such markets, which could have an adverse effect on its profitability. The loss of any significant production contract to a competitor in a lower-cost market or the significant costs and risks incurred to follow a customer into and carry on business in these growing markets could have an adverse effect on the Company's profitability.

#### Change in the Company's Mix of Earnings Between Jurisdictions with Lower Tax Rates and Those with Higher Tax Rates

The Company's effective tax rate varies in each country in which it conducts business. Changes in its mix of earnings between jurisdictions with lower tax rates and those with higher tax rates could have a material adverse effect on the Company's profitability.

#### **Pension Plans and Other Post-Employment Benefits**

The Company's pension plans acquired as a result of the acquisition of the North American body and chassis business of ThyssenKrupp Budd in 2006 (the "TKB Acquisition") traditionally has had an aggregate funding deficiency. However, as at the latest measurement date of December 31, 2024, based on an actuarial estimate for financial reporting, there is a surplus on a solvency basis. Based on interest rates, benefits and projected investment returns, the Company is often obligated to fund some amounts in any particular year. A significant portion of the estimated funding is expected to be a payment towards the reduction of the unfunded liabilities. An unfunded liability could increase due to a decline in interest rates, investment returns at less than the actuarial assumptions, or changes to the governmental regulations governing funding and other factors. The Company could be adversely affected by the resulting increases in annual funding obligations. See also Note 14 ("Pension and Other Post-Retirement Benefits") to

the Company's consolidated financial statements for the year ended December 31, 2024, which reflects the financial position of the Company's defined benefit pension plan and other post-employment benefit plans at December 31, 2024.

The Company provides certain post-employment benefits to certain of its retirees acquired as a result of the TKB Acquisition. These benefits include drug and hospitalization coverage. The Company does not pre-fund these obligations. At December 31, 2024, the unfunded actuarial liability for these obligations was significant. Expected benefit payments for 2025 and beyond are significant. The Company's obligation for these benefits could increase in the future due to a number of factors including changes in interest rates. changes to the collective bargaining agreements, increasing costs for these benefits, particularly drugs, and any transfer of costs currently borne by government to the Company. The Company has in the past negotiated changes to its post-employment benefits package in several of its facilities with its employees, in conjunction with the applicable union for the facility, setting maximum limits on future post-employment benefits payments. The Company may negotiate similar arrangements in future in respect of such benefits at other facilities, as applicable. See also Note 14 ("Pension and Other Post-Retirement Benefits") to the Company's consolidated financial statements for the year ended December 31, 2024, which reflect the financial position of the Company's post-employment benefits other than pension plans at December 31, 2024.

#### **Dividends**

The declaration and payment of dividends, including the dividend rate, is subject to the Board's discretion taking into account the Company's cash flow, capital requirements, financial condition and other factors the Board considers relevant. These factors are, in turn, subject to various risks, including the risk factors set out above. While the Company aims to pay a consistent dividend and may increase the dividend over time, the Company's Board may in certain circumstances determine that it is in the best interests of the Company to reduce or suspend the dividend. In such event, the trading price of the Common Shares of the Company may be materially affected.

#### **Lease Obligations**

The Company leases much of its manufacturing facilities and some of its capital equipment. A failure to pay the Company's lease obligations may constitute a default allowing the applicable landlord or lessor to pursue remedies available to it under the Company's leases and applicable law, which could include taking possession of property that the Company utilizes in its business resulting in the Company's failure to supply customers and, in the case of facility leases, evicting the Company, which could have a material adverse effect on the Company's business, financial condition and results of operations. The terms and restrictions of certain of the Company's facilities leases, may present significant challenges and costs to the Company if it were to attempt to restructure or downsize its business, including the inability to sublease any of the leased premises or relocate certain of its manufacturing facilities.

## DISCLOSURE OF OUTSTANDING SHARE DATA

As at March 6, 2025, the Company had 72,787,848 common shares outstanding. The Company's common shares constitute its only class of voting securities. As at March 6, 2025, options to acquire 2,245,000 common shares were outstanding.

On March 29, 2023, the Toronto Stock Exchange ("TSX") accepted a notice of intention of the Company to make a normal course issuer bid ("NCIB") permitting the Company to purchase for cancellation up to 5 million common shares over a 12-month period ending on or about April 3, 2024.

During 2023, after the commencement of the NCIB, the Company purchased for cancellation an aggregate of 2,270,655 common shares for an aggregate purchase price of \$29.1 million resulting in a reduction to stated capital of \$18.7 million and a decrease to retained earnings of \$10.3 million. The shares were purchased and cancelled directly under the NCIB.

On April 29, 2024, the Company renewed the NCIB receiving approval from the TSX to acquire for cancellation up to an additional 6,435,000 common shares of the Company. The renewed bid commenced on May 2, 2024 and spans a 12-month period.

During 2024, the Company purchased for cancellation an aggregate of 5,378,592 common shares for an aggregate purchase price of \$62.5 million resulting in a reduction to stated capital of \$44.4 million and a decrease to retained earnings of \$18.1 million. The shares were purchased and cancelled directly under the NCIB.

#### CONTRACTUAL OBLIGATIONS AND OFF BALANCE SHEET FINANCING

At December 31, 2024, the Company had contractual obligations requiring annual payments as follows (all figures in thousands):

	Less than 1 year				3-4 years	4-5 years		Thereafter		Total			
Purchase obligations (i)	\$	443,898	\$	7,866	\$ 878	\$	143	\$	30	\$	-	\$	452,815
Long-term debt		10,445		4,033	966,286	Γ	298		352		-		981,414
Contractual lease obligations		64,755		59,365	52,669	Γ	30,690		19,959		50,679		278,117
Total Contractual obligations	\$	519,098	\$	71,264	\$ 1,019,833	\$	31,131	\$	20,341	\$	50,679	\$	1,712,346

<sup>(</sup>i) Purchase obligations consist of those related to inventory, services, tooling and fixed assets in the ordinary course of business.

#### Guarantees

The Company has negotiated tool financing facilities that provide direct financing for specific programs. The tool financing program involves a third party that provides tooling suppliers with financing subject to a Company guarantee. Payments from the third party to the tooling supplier are approved by the Company prior to the funds being advanced. The amounts loaned to tooling suppliers through this financing arrangement do not appear on the Company's balance sheet unless the sale on the corresponding tooling project has been recognized, at which point a tooling trade payable on the project is recorded. At December 31, 2024, the amount of the offbalance sheet program financing was \$\$9.9 million (December 31, 2023 - \$16.5 million) representing the maximum amount of undiscounted future payments the Company could be required to make under the guarantee. The Company would be required to perform under the guarantee in cases where a tooling supplier could not meet its obligation to the third party. Since the amount advanced to the tooling supplier is required to be repaid generally when the Company receives reimbursement from the final customer, and at this point the Company will in turn repay the tooling supplier, the Company views the likelihood of a tooling supplier default as remote. Moreover, if such an instance were to occur, the Company would obtain the tool inventory as collateral. The term of the guarantee will vary from program to program, but typically range up to twenty-four months.

#### **Hedge Accounting**

The Company uses derivatives and other non-derivative financial instruments to manage its exposures to fluctuations in foreign exchange rates.

At the inception of a hedging relationship, the Company designates and formally documents the relationship between the hedging instrument and the hedged item, the risk management objective, and the strategy for undertaking the hedge. The documentation identifies the specific net investment or anticipated cash flows being hedged, the risk that is being hedged, the type of hedging instrument used, and how effectiveness will be assessed.

At inception and each reporting date, the Company formally assesses the effectiveness of these designated hedges.

#### Net investment hedges

The Company continues to use some portion of its US denominated long-term debt to manage foreign exchange rate exposures on net investments in certain US operations.

The change in fair value of the hedging US debt is recorded, to the extent effective, directly in other comprehensive income (loss). These amounts will be recognized in profit or loss as and when the corresponding accumulated other comprehensive income (loss) from the hedged foreign operations is recognized in profit or loss. The Company has not identified any ineffectiveness in these hedge relationships as at December 31, 2024.

#### Sale of Receivables

Trade receivables are derecognized when the Company transfers the trade receivables and substantially all the risks and rewards of ownership of the financial asset to another entity. If the Company retains substantially all the risks and rewards of ownership of a transferred financial asset, the Company continues to recognize the financial asset and recognizes a financial liability for the proceeds received.

#### **Financial Instruments**

The Company's foreign exchange risk management includes the use of foreign currency forward contracts to fix the exchange rates on certain foreign currency exposures. It is the Company's policy to not utilize financial instruments for trading or speculative purposes.

At December 31, 2024, the Company had committed to the following foreign exchange contracts:

Foreign exchange forward contracts not accounted for as hedges and fair valued through profit or loss

	Amount of U.S. exchange rate of			f Maximum period in	
Currency	dollars		U.S. dollars	months	
Buy Mexican Peso	\$ 81,592	\$	20.8355	1	

The aggregate value of these forward contracts as at December 31, 2024 was a pre-tax gain of \$2.3 million and was recorded in trade and other receivables (December 31, 2023 - pre-tax gain of \$3.9 million recorded in trade and other receivables).

#### **INVESTMENTS**

	Dece	mber 31, 2024	Dece	mber 31, 2023
Investment in common shares of NanoXplore Inc.	\$	51,462	\$	54,384
Investment in shares and convertible debentures of AlumaPower Corporation.		4,036		4,036
Investment in shares of and convertible debentures of Equispheres Inc.		9,030		1,000
Other		850		750
	\$	65,378	\$	60,170

As at December 31, 2024, the Company held a 22.5%, 13.0%, and 6.8% equity interest (on a non-diluted basis) in NanoXplore, AlumaPower Corporation ("AlumaPower"), and Equispheres, respectively. NanoXplore is a publicly listed company on the Toronto Stock Exchange trading under the ticker symbol GRA. It is a manufacturer and supplier of high-volume graphene powder for use in industrial markets providing customers with a range of graphene-based solutions. AlumaPower is a private company developing aluminum air battery technology for a variety of end markets, including automotive. Equispheres is a private company developing technologies for the production and use of advanced materials in additive manufacturing.

On March 24, 2023, Martinrea sold its equity interest in VoltaXplore to NanoXplore for 3,420,406 common shares of NanoXplore at \$2.92 per share representing an aggregate consideration of \$10.0 million. The sale transaction resulted in a gain on disposal of equity investments during the first quarter of 2023 as follows:

Gross gain (Total consideration of \$10.0 million less book value of investment)	\$ 6,821
Less: gain attributable to indirect retained interest	(1,548)
Net gain on disposal of equity investments	\$ 5,273

Subsequent to this transaction, the Company no longer holds a direct equity interest in VoltaXplore while its equity ownership interest in NanoXplore increased from 21.1% to 22.7%.

As a result of stock options exercised within NanoXplore, the Company's equity interest in NanoXplore decreased slightly to 22.5% from 22.7% during the year ended December 31, 2024.

The Company applies equity accounting to its equity investment in NanoXplore and VoltaXplore (up to the date of disposal of March 24, 2023) based on their most recently available financial statements, adjusted for any significant transactions that occur thereafter and up to the Company's reporting date, which represents a reasonable estimate of the change in the Company's interest. The shares in AlumaPower and Equispheres are classified as fair value through other comprehensive income. Accordingly, the shares are recorded at their fair value at the end of each reporting period, with the change in fair value recorded in other comprehensive income (loss).

Movement in equity-accounted investments is summarized as follows:

	c	Investment in common shares of VoltaXplore	
Net as of December 31, 2022	\$	48,749	3,940
Additions		8,452	-
Share of loss for the period		(2,799)	(761)
Share of other comprehensive loss for the period		(18)	-
Disposal		-	(3,179)
Net as of December 31, 2023	\$	54,384	-
Share of loss for the period		(2,904)	-
Share of other comprehensive loss for the period		(18)	-
Net as of December 31, 2024	\$	51,462	-

As at December 31, 2024, the market value of the shares held in NanoXplore by the Company was \$98.9 million.

#### DISCLOSURE CONTROLS AND PROCEDURES AND INTERNAL CONTROLS OVER FINANCIAL REPORTING

Disclosure controls and procedures are designed to provide reasonable assurance that material information required to be publicly disclosed by a public company is gathered and reported to senior management, including the Chief Executive Officer ("CEO") and the Chief Financial Officer ("CFO"), on a timely basis so that appropriate decisions can be made regarding public disclosure. An evaluation of the effectiveness of the Company's disclosure controls and procedures was conducted as of December 31, 2024, based on the criteria set forth in the Internal Control-Integrated Framework (2013) issued by the Committee of Sponsoring Organizations of the Treadway Commission ("COSO") by and under the supervision of the Company's management, including the CEO and the CFO. Based on this evaluation, the CEO and the CFO have concluded that the Company's disclosure controls and procedures (as defined in National Instrument 52-109 - Certification of Disclosure in Issuers' Annual and Interim Filings of the Canadian Securities Administrators) are effective in providing reasonable assurance that material information relating to the Company is made known to them and information required to be disclosed by the Company is recorded, processed, summarized and reported within the time periods specified in such legislation.

Under the supervision of the CEO and CFO, the Company has designed internal controls over financial reporting (as defined in National Instrument 52-109) to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with IFRS. The Company's management team used COSO to design the Company's internal controls over financial reporting.

The CEO and CFO have caused an evaluation of the effectiveness of the Company's internal controls over financial reporting as of December 31, 2024. This evaluation included documentation activities, management inquiries, tests of controls and other reviews as deemed appropriate by management in consideration of the size and nature of the Company's business including those matters described above. Based on that evaluation the CEO and the CFO concluded that the design and operating effectiveness of internal controls over financial reporting was effective as at December 31, 2024 to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with IFRS.

It is important to understand that there are inherent limitations of internal controls as stated within COSO. Internal controls no matter how well designed and operated can only provide reasonable assurance to management and the Board of Directors regarding achievement of an entity's objectives. A system of controls, no matter how well designed, has inherent limitations, including the possibility of human error and the circumvention or overriding of the controls or procedures. As a result, there is no certainty that an organization's disclosure controls and procedures or internal control over financial reporting will prevent all errors or all fraud. Even disclosure controls and procedures and internal control over financial reporting determined to be effective can only provide reasonable assurance of achieving their control objectives.

#### **CHANGES IN INTERNAL CONTROLS OVER FINANCIAL REPORTING**

There have been no changes in the Company's internal controls over financial reporting during the year ended December 31, 2024 that have materially affected, or are reasonably likely to materially affect, the Company's internal controls over financial reporting.

#### **CRITICAL ACCOUNTING ESTIMATES**

The preparation of the Company's consolidated financial statements requires management to make estimates and assumptions that affect the reported amounts of assets, liabilities, revenue and expenses, and the related disclosure of contingent assets and liabilities. The discussion below describes the Company's material policies and procedures for the year ended December 31, 2024.

The Company's management bases its estimates on historical experience and various other assumptions that are believed to be reasonable in the circumstances, the results of which form the basis for making judgments about the reported amounts of assets, liabilities, revenue and expenses that are not readily apparent from other sources. On an ongoing basis, management evaluates these estimates. However, actual results may differ from these estimates under different assumptions or conditions. In making and evaluating its estimates, management also considers economic conditions generally and in the automotive industry in particular, which have more recently been very different from historical patterns, as well as industry trends and the risks and uncertainties involved in its business that could materially affect the reported amounts of assets, liabilities, revenue and expenses that are not readily apparent from other sources. See "Automotive Industry Highlights and Trends" in the Company's AIF and "Risks and Uncertainties" above.

Management believes that the accounting estimates discussed below are critical to the Company's business operations and an understanding of its results of operations or may involve additional management judgment due to the sensitivity of the methods and assumptions necessary in determining the related asset, liability, revenue and expense amounts. Management has discussed the development and selection of the following critical accounting estimates with the Audit Committee of the Board of Directors and the Audit Committee has reviewed its disclosure relating to critical accounting estimates in this MD&A.

#### Impairment of Non-financial Assets

The carrying amounts of the Company's non-financial assets, other than inventories and deferred tax assets, are reviewed at each reporting date to determine whether there is any indication of impairment. If any such indication exists, then the asset's recoverable amount is estimated. For intangible assets that are not yet available for use, the recoverable amount is estimated each year at the same time.

The recoverable amount of an asset or CGU is the greater of its value in use and its fair value less costs to sell. In assessing value in use, the estimated future cash flows are discounted to their present value using a discount rate that reflects current market assessments of the time value of money and the risks specific to the asset or CGU. For the purpose of impairment testing, assets are grouped together into the smallest group of assets that generates cash inflows from continuing use that are largely independent of the cash inflows of other assets or groups of assets.

An impairment loss is recognized if the carrying amount of an asset or its CGU exceeds its estimated recoverable amount. Impairment losses are recognized in profit or loss. Impairment losses recognized in respect of CGUs are allocated to the carrying amounts of the CGUs.

In respect of other assets, impairment losses recognized in prior periods are assessed at each reporting date for any indications that the loss has decreased or no longer exists. An impairment loss is reversed if there has been a change in the estimates used to determine the recoverable amount. An impairment loss is reversed only to the extent that the asset's carrying amount does not exceed the carrying amount that would have been determined, net of depreciation or amortization, if no impairment loss had been recognized.

Management believes that accounting estimates related to the impairment of non-financial assets and potential reversal are critical accounting estimates because: (i) they are subject to significant measurement uncertainty and are susceptible to change as management is required to make forward-looking assumptions regarding the impact of improvement plans on current operations, insourcing and other new business opportunities, program price and cost assumptions on current and future business, the timing of new program launches and future forecasted production volumes; and (ii) any resulting impairment loss could have a material impact on consolidated net income (loss) and on the amount of assets reported on the Company's consolidated balance sheet.

#### **Income Tax Estimates**

The Company is subject to income taxes in numerous jurisdictions where it has foreign operations. Significant judgment is required in determining the worldwide provision for income taxes. There are many transactions and calculations for which the ultimate tax determination is uncertain. The Company recognizes liabilities for anticipated tax audit issues based on estimates of whether additional taxes will be due. Where the final tax outcome of these matters is different from the amounts that were initially recorded, such differences will impact the current and deferred income tax assets and liabilities in the period in which such determination is made.

The Company is required to estimate the tax basis of assets and liabilities. The assessment for the recognition of a deferred tax asset requires significant judgment. Where applicable tax laws and regulations are either unclear or subject to varying interpretations, it is possible that changes in these estimates could occur that materially affect the amounts of deferred income tax assets and liabilities recorded. Changes in deferred tax assets and liabilities generally have a direct impact on earnings in the period of changes. Unknown future events and circumstances, such as changes in tax rates and laws, may materially affect the assumptions and estimates made from one period to the next. Any significant change in events, tax laws, and tax rates beyond the control of the Company may materially affect the consolidated financial statements.

At December 31, 2024, the Company had recorded a net deferred income tax asset in respect of pensions and other post-retirement benefits, loss carry-forwards and other temporary differences of \$167.9 million (2023 - \$164.7 million). Deferred tax assets in respect of loss carry-forwards relate to legal entities in Canada, the United States, Mexico and Europe. A deferred tax asset is recognized for unused tax losses, tax credits and deductible temporary differences to the extent that it is probable that they can be utilized. Deferred tax assets are reviewed at each reporting date and are reduced to the extent that it is no longer probable that the related tax benefit will be realized.

The factors used to assess the probability of realization are the Company's forecast of future taxable income, the pattern and timing of reversals of taxable temporary differences that give rise to deferred tax liabilities and available tax planning strategies that could be implemented to realize the deferred tax assets. The Company has and continues to use tax planning strategies to realize deferred tax assets in order to avoid the potential loss of benefits.

#### **Revenue Recognition**

The Company recognizes sales from two categories of goods: production (including finished production parts, assemblies and modules), and tooling. Revenue for these goods is recognized at the point in time control of the goods is transferred to the customer.

Control of finished production parts, assemblies and modules transfers when the goods are shipped from the Company's manufacturing facilities to the customer. Control of tooling transfers when the tool has been accepted by the customer. For certain tooling contracts for which the customer makes progress payments in advance of obtaining control of the tool, the Company recognizes a liability for the progress payments until the performance obligation is complete. Such payments from the customer generally do not contain a financing component.

Revenue and cost of sales from tooling contracts are presented on a gross basis in the consolidated statements of operations. Tooling contract prices are generally fixed; however, price changes, change orders and program cancellations may affect the ultimate amount of revenue recorded with respect to a contract. Contract costs are estimated at the time of signing the contract and are reviewed at each reporting date. In the case of tooling work in progress inventory that is internally developed, cost includes directly attributable labour as well as overhead. Adjustments to the original estimates of total contract costs are often required as work progresses under the contract and as experience is gained, even though the scope of the work under the contract may not change. Judgment is required in determining the appropriateness of costs included in tooling work in progress inventory. When the current estimates of total contract revenue and total contract costs indicate a loss, a provision for the entire loss on the contract is made. Factors that are considered in arriving at the forecasted loss on a contract include, amongst others, cost overruns, non-reimbursable costs, change orders and potential price changes.

#### **Employee Future Benefits**

The Company provides pensions and other post-employment benefits including health care, dental care and life insurance to certain employees. The determination of the obligation and expense for defined benefit pension plans and post-employment benefits is dependent on the selection of certain assumptions used by the Company's actuaries in calculating such amounts. Those assumptions are disclosed in Note 14 to the Company's consolidated financial statements for the year ended December 31, 2024 the most significant of which are the discount rate and the rate of increase in the cost of health care. The assumptions are reviewed annually and the impact of any changes in the assumptions is reflected in actuarial gains or losses which are recognized in other comprehensive income (loss) as they arise. The significant actuarial assumptions adopted are internally consistent and reflect the long-term nature of employee future benefits. Significant changes in assumptions could materially affect the Company's employee benefit obligations and future expense.

#### **Intangible Assets**

The Company's intangible assets are comprised of development costs.

Development costs are capitalized when the Company can demonstrate that:

- the development costs can be measured reliably;
- the product or process is technically and commercially feasible;
- · the future economic benefits are probable; and
- · the Company intends and has sufficient resources to complete the development of and to use or sell the asset.

Capitalized development costs correspond to projects for specific customer applications that draw on approved generic standards or technologies already applied in production. These projects are analyzed on a case-by-case basis to ensure they meet the criteria for capitalization as described above. Development costs are subsequently amortized over the life of the program from the start of production. Amortization of development costs is recognized in research and development costs in the consolidated statement of operations.

Expenditure on research activities, including costs of market research and new product prototyping during the marketing stage, is recognized in profit or loss when incurred.

#### RECENTLY ADOPTED AND APPLICABLE ACCOUNTING STANDARDS AND POLICIES

Amendments to IFRS 16, Leases - Lease Liability in a sale and Leaseback

On September 22, 2022, the IASB issued Lease Liability in a Sale and Leaseback (Amendments to IFRS 16). The amendments introduce a new accounting model which impacts how a seller-lessee accounts for variable lease payments that arise in a sale-and-leaseback transaction. The amendments clarify that on initial recognition, the seller-lessee includes variable lease payments when it measures a lease liability arising from a sale-and-leaseback transaction. After initial recognition, the seller-lessee applies the general requirements for subsequent accounting of the lease liability such that it recognizes no gain or loss relating to the right of use it retains.

The Company adopted the amendments to IFRS 16 effective January 1, 2024. The adoption of amendments to IFRS 16 did not have a material impact on the consolidated financial statements.

#### Amendments to IAS 1, Non-current Liabilities with Covenants

On October 31, 2022, the IASB issued Non-current Liabilities with Covenants (Amendments to IAS 1). The amendments specify that covenants to be complied with after the reporting date do not affect the classification of debts as current or non-current at the reporting date. Instead, the amendments require a company to disclose information about these covenants in the notes to the consolidated financial statements.

The Company adopted the amendments to IAS 1 effective January 1, 2024. The adoption of amendments to IAS 1 did not have a material impact on the consolidated financial statements.

#### IFRS 18. Presentation and Disclosure in Financial Statements

On April 9, 2024, the IASB issued IFRS 18, Presentation and Disclosure in Financial Statements (replacement to IAS 1). The new accounting standard introduces three sets of new requirements to improve companies' reporting of financial performance and give investors a better basis for analyzing and comparing companies:

- improved comparability in the statement of profit or loss by introducing three defined categories for income and expenses (operating, investing and financing) and requiring companies to provide new defined subtotals, including operating profit;
- enhanced transparency of management-defined performance measures by requiring companies to disclose explanations of those company-specific measures that are related to the income statement; and
- enhanced guidance on how companies group information in the financial statements, including guidance on whether information is included in the primary financial statements or is further disaggregated in the notes.

The new standard is effective for annual periods beginning on or after January 1, 2027. The Company is currently assessing the impact of the new standard on the consolidated financial statements.

#### Amendments to IFRS 9 and IFRS 7. Classification and Measurements of Financial Instruments

On May 30, 2024, the IASB issued Amendments to the Classification and Measurement of Financial Instruments (Amendments to IFRS 9 and IFRS 7). The amendments include:

- clarifying the requirements for the timing of recognition and derecognition of some financial assets and liabilities, with a new exception for some financial liabilities settled through an electronic cash transfer system;
- clarifying and adding further guidance for assessing whether a financial asset meets the solely payments of principal and interest criterion;
- adding new disclosures for certain instruments with contractual terms that can change cash flows (such as some instruments with features linked to the achievement of environment, social and governance targets); and
- · updating the disclosures for equity instruments designated at fair value through other comprehensive income.

The amendments are effective for annual periods beginning on or after January 1, 2026. The adoption of amendments to IFRS 9 and IFRS 7 is not expected to have a material impact on the consolidated financial statements.

#### Selected Annual Information

The following table sets forth selected information from the Company's consolidated financial statements for the years ended December 31, 2024, December 31, 2023 and December 31, 2022.

	2024	2023	2022
Sales	\$ 5,014,127	\$ 5,340,003	\$ 4,757,588
Gross Margin	648,557	675,397	559,263
Operating Income	124,608	269,114	217,779
Net Income (Loss) for the year	(34,546)	153,665	132,838
Net Earnings (Loss) per Share - Basic and Diluted	\$ (0.46)	\$ 1.93	\$ 1.65
Non-IFRS Measures*			_
Adjusted Operating Income	\$ 266,698	\$ 297,275	\$ 230,119
% of Sales	5.3 %	5.6 %	4.8 %
Adjusted EBITDA	614,758	616,678	515,888
% of Sales	12.3 %	11.5 %	10.8 %
Adjusted Net Income	91,041	176,492	141,612
Adjusted Net Earnings per Share - Basic	\$ 1.21	\$ 2.22	\$ 1.76
Adjusted Net Earnings per Share - Diluted	\$ 1.20	\$ 2.22	\$ 1.76
Total Assets	\$ 3,820,794	\$ 3,989,730	\$ 4,143,119
Cash and Cash Equivalents	167,951	186,804	161,655
Total Long-Term Debt	981,414	969,236	1,070,368
Dividends Declared	14,921	15,846	16,076

The year-over-year trends in the selected information above have been discussed previously in this MD&A, as well as the MD&A from December 31, 2023, including adjustments in Table B under "Adjustments to Net Income (Loss)".

#### \*Non-IFRS Measures

The Company prepares its consolidated financial statements in accordance with IFRS. However, the Company considers certain non-IFRS financial measures as useful additional information in measuring the financial performance and condition of the Company. These measures, which the Company believes are widely used by investors, securities analysts and other interested parties in evaluating the Company's performance, do not have a standardized meaning prescribed by IFRS and therefore may not be comparable to similarly titled measures presented by other publicly traded companies, nor should they be construed as an alternative to financial measures determined in accordance with IFRS. Non-IFRS measures include "Adjusted Net Income (Loss)", "Adjusted Net Earnings (Loss) per Share (on a basic and diluted basis)", "Adjusted Operating Income", "Adjusted EBITDA", "Free Cash Flow", "Free Cash Flow (after IFRS 16 lease payments)", and "Net Debt". Refer to "Overall Results" and "Liquidity and Capital Resources" sections of this MD&A for a full reconciliation of the Non-IFRS measures for the years ended December 31, 2023, as previously filed and available at www.sedarplus.ca, for a full reconciliation of the Non-IFRS measures for the year ended December 31, 2022.

#### **FORWARD-LOOKING INFORMATION**

#### **Special Note Regarding Forward-Looking Statements**

This MD&A and the documents incorporated by reference therein contains forward-looking statements within the meaning of applicable Canadian securities laws, including, but not limited to, statements related to the outlook and growth of the automotive industry, the increased reliance on and importance of, and the increasing trend of sustainability and environmentally focused and lightweight technologies, future investments in leading edge technology, the use of and benefit of graphene to the Company's business, equipment and processes, opportunities to increase sales, expand the customer base and growth of the Company and pursuit of and belief in its strategies, the impact and duration of supply chain issues, inflation, war, global trade and tariff issues, including potential impact on the business, the Company's ability to be a consistent Free Cash Flow generator, the execution of the Company's sustainability strategy and the Company's belief of the claims referenced under *Potential Tax Exposures and Legal Proceedings*. The words "continue",

"expect", "anticipate", "estimate", "may", "will", "should", "views", "intend", "believe", "plan" and similar expressions are intended to identify forward-looking statements. Forward-looking statements are based on estimates and assumptions made by the Company in light of its experience and its perception of historical trends, current conditions and expected future developments, as well as other factors that the Company believes are appropriate in the circumstances, such as expected sales and industry production estimates, current foreign exchange rates, timing of product launches and operational improvement during the period, and current Board approved budgets. Many factors could cause the Company's actual results, performance or achievements to differ materially from those expressed or implied by the forward-looking statements, including, without limitation, the following factors, which are discussed in greater detail in the Company's AIF and MD&A for the year ended December 31, 2024 and other public filings which can be found at www.sedarplus.ca:

- North American and Global Economic and Political Conditions (including war) and Consumer Confidence
- · Automotive Industry Risks
- Trade Restrictions or Disputes
- Changes in Laws and Governmental Regulations
- Dependence Upon Key Customers
- Pandemics and Epidemics, Force Majeure Events, Natural Disasters, Terrorist Activities, Political and Civil Unrest or War, and Other Outbreaks
- Russia and Ukraine War and Middle East Tensions
- Inflationary Pressures
- Regional Energy Shortages
- Customer Consolidation and Cooperation
- Emergence of Potentially Disruptive EV OEMs
- · Outsourcing and Insourcing Trends
- Financial Viability of Suppliers and Key Suppliers and Supply Disruptions (Material Availability or Disruption)
- Semiconductor Chip Shortages and Price Increases
- Competition
- · Customer Pricing Pressures, Contractual Arrangements, Cost and Risk Absorption and Purchase Orders
- Potential Volatility of Share Prices
- Fluctuations in Operating Results
- Material and Commodity Prices and Volatility
- Scrap Steel/Aluminum Price Volatility
- Quote/Pricing Assumptions
- Launch Costs, Operational Costs and Issues and Cost Structure
- Potential Rationalization Costs, Turnaround Costs and Impairment Charges
- Product Warranty, Repair/Replacement Costs, Recall, Product Liability and Liability Risk
- Product Development and Technological Change (Including Artificial Intelligence and Electrification)
- · A Shift Away from Technologies in Which the Company is Investing
- Dependence Upon Key Personnel
- Limited Financial Resources/Uncertainty of Future Financing/Banking
- Cybersecurity Threats
- Acquisitions
- Joint Ventures
- Private or Public Equity Investments in Technology Companies
- Potential Tax Exposures
- · Labour Relations Matters
- Sustainability (ESG) Regulation, Including Environmental Regulation and Climate Change and Human Rights and Supply Chain Issues
- Litigation and Regulatory Compliance and Investigations
- Risks of Conducting Business in Foreign Countries, Including China, Brazil, Mexico and Other Growing Markets
- Currency Risk
- Internal Controls Over Financial Reporting and Disclosure Controls and Procedures

- · Loss of Use of Key Manufacturing Facilities
- Intellectual Property
- · Availability of Consumer Credit or Cost of Borrowing
- · Evolving Business Risk Profile
- · Competition with Low Cost Countries
- · The Company's Ability to Shift its Manufacturing Footprint to Take Advantage of Opportunities in Growing Markets
- · Change in the Company's Mix of Earnings Between Jurisdictions with Lower Tax Rates and Those with Higher Tax Rates
- Pension Plans and Other Post-Employment Benefits
- Dividends
- Lease Obligations

These factors should be considered carefully, and readers should not place undue reliance on the Company's forward-looking statements. The Company has no intention and undertakes no obligation to update or revise any forward-looking statements, whether as a result of new information, future events or otherwise, except as required by law.



# MARTINREA INTERNATIONAL INC. CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED DECEMBER 31, 2024

# Table of Contents

		Page
Mar	nagement's Responsibility for Financial Reporting	1
Inde	ependent Auditor's Report	2
Cor	nsolidated Balance Sheets	6
Cor	nsolidated Statements of Operations	7
Cor	nsolidated Statements of Comprehensive Income	8
Cor	nsolidated Statements of Changes in Equity	9
Cor	nsolidated Statements of Cash Flows	10
Not	es to the Consolidated Financial Statements	
1.	Basis of preparation	11
2.	Material accounting policies	12
3.	Trade and other receivables	21
4.	Inventories	21
5.	Property, plant and equipment	21
6.	Right-of-use assets	22
7.	Intangible assets	23
8.	Investments	23
9.	Impairment of assets	24
10.	Trade and other payables	24
11.	Provisions	25
12.	Long-term debt	25
13.	Lease liabilities	27
14.	Pensions and other post-retirement benefits	27
15.	Income taxes	30
16.	Capital stock	33
17.	Earnings (loss) per share	35
18.	Research and development costs	35
19.	Personnel expenses	35
20.	Finance expense and other finance income	36
21.	Operating segments	36
22.	Financial instruments	37
23.	Commitments and contingencies	41
24.	Guarantees	42
25.	Transactions with key management personnel	42
	Subsequent event	43

#### MANAGEMENT'S RESPONSIBILITY FOR FINANCIAL REPORTING

The accompanying consolidated financial statements of Martinrea International Inc. are the responsibility of management and have been prepared in accordance with IFRS Accounting Standards as issued by the International Accounting Standards Board and, where appropriate, reflect best estimates based on management's judgment. In addition, all other information contained in the annual report to shareholders and Management Discussion and Analysis for the year ended December 31, 2024 is also the responsibility of management. The Company maintains systems of internal accounting and administrative controls designed to provide reasonable assurance that the financial information provided is accurate and complete and that all assets are properly safeguarded.

The Board of Directors is responsible for ensuring that management fulfills its responsibility for financial reporting, for overseeing management's performance of its financial reporting responsibilities, and is ultimately responsible for reviewing and approving the consolidated financial statements. The Board of Directors delegates certain responsibility to the Audit Committee, which is comprised of independent non-management directors. The Audit Committee meets with management and KPMG LLP, the external auditors, multiple times a year to review, among other matters, accounting policies, any observations relating to internal controls over the financial reporting process that may be identified during the audit, as influenced by the nature, timing and extent of audit procedures performed, annual consolidated financial statements, the results of the external audit and the Management Discussion and Analysis included in the report to shareholders for the year ended December 31, 2024. The external auditors and internal auditors have unrestricted access to the Audit Committee. The Audit Committee reports its findings to the Board of Directors so that the Board may properly approve the consolidated financial statements for issuance to shareholders.

(Signed) "Pat D'Eramo"

(Signed) "Peter Cirulis"

Pat D'Eramo

Peter Cirulis

Chief Executive Officer

Chief Financial Officer



#### **KPMG LLP**

100 New Park Place, Suite 1400 Vaughan, ON L4K 0J3 Canada Tel 905-265-5900 Fax 905-265-6390

### INDEPENDENT AUDITOR'S REPORT

To the Shareholders of Martinrea International Inc.

#### **Opinion**

We have audited the consolidated financial statements of Martinrea International Inc. (the Entity), which comprise:

- the consolidated balance sheets as at December 31, 2024 and December 31, 2023
- the consolidated statements of operations for the years then ended
- the consolidated statements of comprehensive income for the years then ended
- the consolidated statements of changes in equity for the years then ended
- the consolidated statements of cash flows for the years then ended
- and notes to the consolidated financial statements, including a summary of material accounting policy information

(Hereinafter referred to as the "financial statements").

In our opinion, the accompanying financial statements present fairly, in all material respects, the consolidated financial position of the Entity as at December 31, 2024 and December 31, 2023, its consolidated financial performance and its consolidated cash flows for the years then ended in accordance with IFRS Accounting Standards as issued by the International Accounting Standards Board.

### **Basis for Opinion**

We conducted our audit in accordance with Canadian generally accepted auditing standards. Our responsibilities under those standards are further described in the "Auditor's Responsibilities for the Audit of the Financial Statements" section of our auditor's report.

We are independent of the Entity in accordance with the ethical requirements that are relevant to our audit of the financial statements in Canada and we have fulfilled our other ethical responsibilities in accordance with these requirements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

### **Key Audit Matters**

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the financial statements for the year ended December 31, 2024. These matters



were addressed in the context of our audit of the financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

We have determined the matters described below to be the key audit matters to be communicated in our auditor's report.

# Evaluation of Impairment of Long-Lived Assets of certain cash-generating units ('CGUs') in the North America and Europe operating segments

#### Description of the matter

We draw attention to Notes 1 (c), 2 (i), and 9 to the financial statements. The carrying amounts of the Entity's non-financial assets are reviewed at each reporting date to determine whether there is any indication of impairment. If any such indication of impairment exists, then the asset's recoverable amount is estimated. The recoverable amount of a CGU is the greater of its value in use and its fair value less costs to sell. An impairment loss is recognized if the carrying amount of a CGU exceeds its estimated recoverable amount. In determining the estimated recoverable amount of each CGU, the Entity's key assumptions include projected future sales and earnings and discount rates.

## Why the matter is a key audit matter

We identified the evaluation of impairment of long-lived assets of certain CGUs in the North America and Europe as a key audit matter. This matter represented an area of significant risk of material misstatement given the high degree of estimation uncertainty in assessing the Entity's significant assumptions. In addition, significant auditor judgment and the involvement of professionals with specialized skills and knowledge was required to evaluate the Entity's significant assumptions due to the sensitivity of the recoverable amount to minor changes in significant assumptions.

#### How the matter was addressed in the audit

The primary procedures we performed to address this key audit matter included the following for these CGUs:

- We evaluated the projected future sales and earnings assumptions by comparing to the actual historical sales and earnings. We considered changes in conditions and events affecting each CGU to assess adjustments in arriving at the projected assumptions.
- We involved valuation professionals with specialized skills and knowledge, who assisted in assessing the discount rates used by comparing them against a discount rate range that we independently developed using publicly available market data for comparable companies.

# Responsibilities of Management and Those Charged with Governance for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with IFRS Accounting Standards as issued by the International Accounting Standards Board, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.



In preparing the financial statements, management is responsible for assessing the Entity's ability to continue as a going concern, disclosing as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Entity or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Entity's financial reporting process.

## Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion.

Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Canadian generally accepted auditing standards will always detect a material misstatement when it exists.

Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of the financial statements.

As part of an audit in accordance with Canadian generally accepted auditing standards, we exercise professional judgment and maintain professional skepticism throughout the audit.

#### We also:

• Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion.

The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.

- Obtain an understanding of internal control relevant to the audit in order to design audit
  procedures that are appropriate in the circumstances, but not for the purpose of expressing
  an opinion on the effectiveness of the Entity's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Entity's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Entity to cease to continue as a going concern.



- Evaluate the overall presentation, structure and content of the financial statements, including
  the disclosures, and whether the financial statements represent the underlying transactions
  and events in a manner that achieves fair presentation.
- Communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.
- Provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.
- Plan and perform the group audit to obtain sufficient appropriate audit evidence regarding the
  financial information of the entities or business units within the group as a basis for forming
  an opinion on the group financial statements. We are responsible for the direction, supervision
  and review of the audit work performed for the purposes of the group audit. We remain solely
  responsible for our audit opinion.
- Determine, from the matters communicated with those charged with governance, those matters that were of most significance in the audit of the financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our auditor's report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

Chartered Professional Accountants, Licensed Public Accountants

The engagement partner on the audit resulting in this auditor's report is David Brendan Power.

Vaughan, Canada

KPMG LLP

March 6, 2025

## **Consolidated Balance Sheets**

(in thousands of Canadian dollars)

	Note	Dece	ember 31, 2024	Decembe	er 31, 2023
ASSETS					
Cash and cash equivalents		\$	167,951	\$	186,804
Trade and other receivables	3		613,505		695,819
Inventories	4		508,231		568,274
Prepaid expenses and deposits			33,599		33,904
Income taxes recoverable			12,784		11,089
TOTAL CURRENT ASSETS			1,336,070		1,495,890
Property, plant and equipment	5		1,949,004		1,943,771
Right-of-use assets	6		215,802		238,552
Deferred tax assets	15		199,512		192,301
Intangible assets	7		37,535		42,743
Investments	8		65,378		60,170
Pension assets	14		17,493		16,303
TOTAL NON-CURRENT ASSETS			2,484,724		2,493,840
TOTAL ASSETS		\$	3,820,794	\$	3,989,730
LIABILITIES					
Trade and other payables	10	\$	1,024,716	\$	1,176,579
Provisions	11		6,862		29,892
Income taxes payable			25,332		25,017
Current portion of long-term debt	12		10,445		12,778
Current portion of lease liabilities	13		54,235		48,507
TOTAL CURRENT LIABILITIES			1,121,590		1,292,773
Long-term debt	12		970,969		956,458
Lease liabilities	13		189,176		210,469
Pension and other post-retirement benefits	14		40,384		37,261
Deferred tax liabilities	15		31,653		27,588
TOTAL NON-CURRENT LIABILITIES			1,232,182		1,231,776
TOTAL LIABILITIES			2,353,772		2,524,549
EQUITY					
Capital stock	16		601,188		645,256
Contributed surplus			46,052		45,903
Accumulated other comprehensive income			210,821		95,753
Retained earnings			608,961		678,269
TOTAL EQUITY			1,467,022		1,465,181
TOTAL LIABILITIES AND EQUITY		\$	3,820,794	\$	3,989,730

## Commitments and contingencies (note 23) Subsequent event (note 26)

See accompanying notes to the consolidated financial statements.

On behalf of the Board:

"Robert Wildeboer"	Director
"Terry Lyons"	Director

# **Consolidated Statements of Operations**

(in thousands of Canadian dollars, except per share amounts)

	Note	 Year ended December 31, 2024	Year ended December 31, 2023
SALES		\$ 5,014,127 \$	5,340,003
Cost of sales (excluding depreciation of property, plant and equipment and right-of-use assets)	)	(4.046.631)	(4,372,174)
Depreciation of property, plant and equipment and right-of-use assets (production)		(318,939)	(292,432)
Total cost of sales		(4,365,570)	(4,664,606)
GROSS MARGIN		648,557	675,397
Research and development costs	18	(42,231)	(38,011)
Selling, general and administrative		(321,577)	(323,438)
Depreciation of property, plant and equipment and right-of-use assets (non-production)		(16,540)	(17,712)
Gain (loss) on disposal of property, plant and equipment		(1,511)	1,039
Restructuring costs	11	(12,644)	(27,266)
Impairment of assets	9	(129,446)	(895)
OPERATING INCOME		124,608	269,114
Share of loss of equity investments	8	(2,904)	(3,560)
Net gain on disposal of equity investments	8	-	5,273
Finance expense	20	(76,014)	(80,323)
Other finance income	20	6,913	6,653
INCOME BEFORE INCOME TAXES		52,603	197,157
Income tax expense	15	(87,149)	(43,492)
NET INCOME (LOSS) FOR THE PERIOD		\$ (34,546) \$	153,665
Basic earnings (loss) per share	17	\$ (0.46) \$	1.93
Diluted earnings (loss) per share	17	\$ (0.46) \$	1.93

# Consolidated Statements of Comprehensive Income

(in thousands of Canadian dollars)

		Year ended December 31, 2024	Year ended December 31, 2023
NET INCOME (LOSS) FOR THE PERIOD	\$	(34,546) \$	153,665
Other comprehensive income (loss), net of tax:	•	(σ 1,σ 1σ) ψ	100,000
Items that may be reclassified to net income (loss)			
Foreign currency translation differences for foreign operations		115,084	(28,294)
Items that will not be reclassified to net income (loss)			
Share of other comprehensive loss of equity investments (note 8)		(16)	(18)
Remeasurement of defined benefit plans		(1,762)	7,135
Other comprehensive income (loss), net of tax		113,306	(21,177)
TOTAL COMPREHENSIVE INCOME FOR THE PERIOD	\$	78,760 \$	132,488

# Consolidated Statements of Changes in Equity

(in thousands of Canadian dollars)

			Accumulated		
	Capital stock	Contributed surplus	other comprehensive income	Retained earnings	Total equity
BALANCE AT DECEMBER 31, 2022	\$ 663,646 \$	45,558	\$ 124,065	\$ 543,636	\$ 1,376,905
Net income for the period	-	-	-	153,665	153,665
Compensation expense related to stock options	-	442	-	-	442
Dividends (\$0.20 per share)	-	-	-	(15,846)	(15,846)
Exercise of employee stock options	358	(97)	-	-	261
Repurchase of common shares (note 16)	(18,748)	-	-	(10,321)	(29,069)
Other comprehensive income (loss) net of tax					
Remeasurement of defined benefit plans	-	-	-	7,135	7,135
Foreign currency translation differences	-	-	(28,294)	-	(28,294)
Share of other comprehensive loss of equity investments	-	-	(18)	-	(18)
BALANCE AT DECEMBER 31, 2023	645,256	45,903	95,753	678,269	1,465,181
Net loss for the period	-	-	-	(34,546)	(34,546)
Compensation expense related to stock options	-	229	-	-	229
Dividends (\$0.20 per share)	-	-	-	(14,921)	(14,921)
Exercise of employee stock options	350	(80)	-	-	270
Repurchase of common shares (note 16)	(44,418)	-	-	(18,079)	(62,497)
Other comprehensive income (loss) net of tax					
Remeasurement of defined benefit plans	-	-	-	(1,762)	(1,762)
Foreign currency translation differences	-	-	115,084	-	115,084
Share of other comprehensive loss of equity investments	-	-	(16)	-	(16)
BALANCE AT DECEMBER 31, 2024	\$ 601,188 \$	46,052	\$ 210,821	\$ 608,961	\$ 1,467,022

## Consolidated Statements of Cash Flows

(in thousands of Canadian dollars)

	Dec	Year ended ember 31, 2024	Year ended December 31, 2023
CASH PROVIDED BY (USED IN):			
OPERATING ACTIVITIES:			
Net income (loss) for the period	\$	(34,546) \$	153,665
Adjustments for:			
Depreciation of property, plant and equipment and right-of-use assets		335,479	310,144
Amortization of development costs		11,070	10,298
Impairment of assets (note 9)		129,446	895
Unrealized gain on foreign exchange forward contracts		(2,286)	(3,937)
Finance expense (note 20)		76,014	80,323
Income tax expense (note 15)		87,149	43,492
Loss (gain) on disposal of property, plant and equipment		1,511	(1,039)
Deferred and restricted share units expense (note 16)		4,367	14,060
Stock options expense (note 16)		229	442
Share of loss of equity investments (note 8)		2,904	3,560
Net gain on disposal of equity investments (note 8)		-	(5,273)
Pension and other post-retirement benefits expense (note 14)		1,903	3,217
Contributions made to pension and other post-retirement benefits (note 14)		(3,734)	(1,990)
		609,506	607,857
Changes in non-cash working capital items:		·	•
Trade and other receivables		130,338	89,896
Inventories		90,588	89,040
Prepaid expenses and deposits		1,776	2,019
Trade, other payables and provisions		(246,418)	(99,296)
		585,790	689,516
Interest paid		(85,902)	(96,184)
Income taxes paid		(66,603)	(82,240)
NET CASH PROVIDED BY OPERATING ACTIVITIES	\$	433,285 \$	
FINANCING ACTIVITIES:			
Decrease in long-term debt (net of deferred financing fees)		(24,917)	(71,647)
Equipment loan repayments		(13,990)	(17,104)
Principal payments of lease liabilities		(52,330)	(47,204)
Dividends paid		(15,188)	(15,958)
Exercise of employee stock options		270	261
Repurchase of common shares		(61,279)	(29,069)
NET CASH USED IN FINANCING ACTIVITIES	\$	(167,434) \$	
INVESTING ACTIVITIES:			
Purchase of property, plant and equipment (excluding capitalized interest)*		(275,521)	(295,286)
Capitalized development costs		(7,228)	(8,235)
Increase in investments (note 8)		(8,130)	(2,617)
Proceeds on disposal of property, plant and equipment		5,383	2,383
NET CASH USED IN INVESTING ACTIVITIES	\$	(285,496) \$	
Effect of foreign exchange rate changes on cash and cash equivalents		792	(1,467)
INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS		(18,853)	25,149
CASH AND CASH EQUIVALENTS, BEGINNING OF PERIOD		186,804	161,655
CASH AND CASH EQUIVALENTS, END OF PERIOD	\$	167,951 \$	

<sup>\*</sup>As at December 31, 2024, \$78,547 (December 31, 2023 - \$75,800) of purchases of property, plant and equipment remain unpaid and are recorded in trade and other payables.

#### Notes to the Consolidated Financial Statements

(in thousands of Canadian dollars, except per share amounts)

Martinrea International Inc. ("Martinrea" or the "Company") was formed by the amalgamation under the Ontario Business Corporations Act of several predecessor Corporations by articles of amalgamation dated May 1, 1998. The Company is a diversified and global automotive supplier engaged in the design, development and manufacturing of highly engineered, value-added Lightweight Structures and Propulsion Systems.

#### 1. **BASIS OF PREPARATION**

#### (a) Statement of compliance

These consolidated financial statements have been prepared in accordance with IFRS Accounting Standards ("IFRS") as issued by the International Accounting Standards Board ("IASB").

The consolidated financial statements of the Company for the year ended December 31, 2024 were approved by the Board of Directors on March 6, 2025.

#### (b) Presentation currency

These consolidated financial statements are presented in Canadian dollars, which is the Company's presentation currency. All financial information presented in Canadian dollars has been rounded to the nearest thousand, except per share amounts and where otherwise indicated.

#### Use of estimates and judgments (c)

The preparation of the consolidated financial statements in conformity with IFRS requires management to make judgments, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets and liabilities, sales and expenses and the related disclosures with respect to contingent assets and liabilities. Actual results may differ from these estimates.

Estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognized in the period in which the estimates are revised and in any future periods affected.

Information about significant areas of estimation uncertainty that have the most significant effect on the amounts recognized in the consolidated financial statements relate to the following (assumptions made are disclosed in individual notes throughout the financial statements where relevant):

- Estimates of the economic life of property, plant and equipment and intangible assets;
- Estimates involved in the measurement of lease liabilities and associated right-of-use-assets;
- Estimates of income taxes. The Company is subject to income taxes in numerous jurisdictions. There are many transactions and calculations for which the ultimate tax determination is uncertain. The Company recognizes liabilities for anticipated tax audit issues, based on estimates of whether additional taxes will be due. Where the final tax outcome of these matters is different from the amounts that were initially recorded, such differences will impact the current and deferred income tax assets and liabilities in the period in which such determination is made:
- Deferred tax assets are recognized to the extent that it is probable that future taxable profit will be available against which the deductible temporary difference or tax loss carry-forwards can be utilized. The recognition of temporary differences and tax loss carry-forwards is based on the Company's estimates of future taxable profits in different tax jurisdictions against which the temporary differences and loss carry-forwards may be utilized;
- Estimates used in testing non-financial assets for impairment including the recoverability of development costs. Key assumptions include projected future sales and earnings, discount rates, and long-term growth rates;
- Assumptions employed in the actuarial calculation of pension and other post-retirement benefits. The cost of pensions and other postretirement benefits earned by employees is actuarially determined using the projected unit credit method prorated on service, and the Company's best estimate of salary escalation and mortality rates. Discount rates used in actuarial calculations are based on long-term interest rates and can have a significant effect on the amount of plan liabilities and service costs. The Company employs external experts when deciding upon the appropriate estimates to use to value employee benefit plan obligations and expenses. To the extent that these estimates differ from those realized, employee benefit plan liabilities and comprehensive income will be affected in future periods;
- Revenue recognition on separately-priced tooling contracts. Tooling contract prices are generally fixed; however, price changes, change orders and program cancellations may affect the ultimate amount of revenue recorded with respect to a contract. Contract costs are estimated at the time of signing the contract and are reviewed at each reporting date. Adjustments to the original estimates of total contract costs are often required as work progresses under the contract and as experience is gained, even though the scope of the work

#### Notes to the Consolidated Financial Statements

(in thousands of Canadian dollars, except per share amounts)

under the contract may not change. When the current estimates of total contract revenue and total contract costs indicate a loss, a provision for the entire loss on the contract is made. Factors that are considered in arriving at the forecast loss on a contract include, amongst others, cost over-runs, non-reimbursable costs, change orders and potential price changes; and

Estimates used in determining the fair value of stock option and performance share unit grants. These estimates include assumptions about the volatility of the Company's stock, forfeiture rates, and expected life of the options/units granted, where relevant.

Information about significant areas of critical judgments in applying accounting policies that have the most significant effect on the amounts recognized in the consolidated financial statements relate to the following (judgments made are disclosed in individual notes throughout the financial statements where relevant):

- Accounting for provisions including assessments of possible legal and tax contingencies, and restructuring. Whether an outflow of resources to settle a present obligation is probable or not, requires judgment. The nature and type of risks for these provisions differ and judgment is applied regarding the nature and extent of obligations in deciding if an outflow of resources is probable or not;
- Accounting for development costs judgment is required to assess the division of activities between research and development, technical and commercial feasibility, and the availability of future economic benefit;
- Judgments in determining the appropriateness of costs included in tooling work in progress inventory;
- Judgments in determining the timing of revenue recognition for tooling sales;
- Judgments in determining whether sales contracts contain material rights; and
- The determination of the Company's cash generating units ("CGU") for impairment testing.

The decisions made by the Company in each instance are set out under the various accounting policies in these notes.

#### 2. **MATERIAL ACCOUNTING POLICIES**

The accounting policies set out below have been applied consistently to all periods presented in these consolidated financial statements.

#### Basis of consolidation (a)

#### (i) Subsidiaries

Subsidiaries are entities controlled by the Company. The financial statements of subsidiaries are included in the consolidated financial statements from the date that control commences until the date that control ceases. The accounting policies of subsidiaries have been changed when necessary to align them with the policies adopted by the Company.

#### (ii) Transactions eliminated on consolidation

Intra-company balances and transactions, and any unrealized income and expenses arising from intra-company transactions, are eliminated in preparing the consolidated financial statements.

#### (b) Foreign currency

Each subsidiary of the Company maintains its accounting records in its functional currency. A subsidiary's functional currency is the currency of the principal economic environment in which it operates.

#### Foreign currency transactions

Transactions carried out in foreign currencies are translated using the exchange rate prevailing at the transaction date. Monetary assets and liabilities denominated in a foreign currency at the reporting date are translated at the exchange rate at that date. The foreign currency gain or loss on such monetary items is recognized as income or expense for the period. Non-monetary assets and liabilities denominated in a foreign currency are translated at the historical exchange rate prevailing at the transaction date.

#### (ii) Translation of financial statements of foreign operations

The assets and liabilities of subsidiaries whose functional currency is not the Canadian dollar are translated into Canadian dollars at the exchange rate prevailing at the reporting date. The income and expenses of foreign operations whose functional currency is not the Canadian dollar are translated to Canadian dollars at the exchange rate prevailing on the date of transaction.

Foreign currency differences on translation are recognized in other comprehensive income (loss) in the cumulative translation account net of income tax.

#### Notes to the Consolidated Financial Statements

(in thousands of Canadian dollars, except per share amounts)

#### (c) Financial instruments

#### Financial assets and liabilities

The Company recognizes financial assets and financial liabilities initially at fair value and subsequently measures these at either fair value or amortized cost based on their classification as described below:

#### Fair value through profit or loss (FVTPL):

Financial assets and financial liabilities purchased or incurred, respectively, with the intention of generating earnings in the near term, and derivatives other than cash flow hedges, are classified as FVTPL. This category includes cash and cash equivalents, and derivative instruments that do not qualify for hedge accounting. For items classified as FVTPL, the Company initially recognizes such financial assets on the consolidated balance sheet at fair value and recognizes subsequent changes in the consolidated statement of operations. Transaction costs incurred are expensed in the consolidated statement of operations. The Company does not currently hold any liabilities designated as FVTPL.

#### Fair value through other comprehensive income:

This category includes investments in equity securities. Subsequent to initial recognition, they are measured at fair value on the consolidated balance sheet and changes therein are recognized in other comprehensive income (loss). When an investment is derecognized, the accumulated gain or loss in other comprehensive income (loss) is transferred to the consolidated statement of operations.

#### Amortized cost:

The Company classifies financial assets held to collect contractual cash flows at amortized cost, including trade and other receivables and investments in convertible debentures. The Company initially recognizes the carrying amount of such assets on the consolidated balance sheet at fair value plus directly attributable transaction costs, and subsequently measures these at amortized cost using the effective interest rate method, less any impairment losses.

#### Other financial liabilities:

This category is for financial liabilities that are not classified as FVTPL and includes trade and other payables and long-term debt. These financial liabilities are recorded at amortized cost on the consolidated balance sheet.

#### (ii) Impairment of financial assets

A forward-looking "expected credit loss" (ECL) model is used in determining the allowance for doubtful accounts as it relates to trade and other receivables. The Company's allowance is determined by historical experiences, and considers factors including the aging of the balances, the customer's credit-worthiness, and updates based on the current economic conditions, expectation of bankruptcies, and the political and economic volatility in the markets/location of customers.

#### (iii) Derivative financial instruments not accounted for as hedges

The Company periodically uses derivative financial instruments such as foreign exchange forward contracts to manage its exposure to changes in exchange rates related to transactions denominated in currencies other than the Canadian dollar. Such derivative financial instruments are classified as FVTPL, initially recognized at fair value on the date a derivative contract is entered into and are subsequently remeasured at fair value with changes in fair value being recognized immediately in the consolidated statement of operations.

#### (iv) Hedge accounting

The Company uses derivatives and other non-derivative financial instruments to manage its exposures to fluctuations in foreign exchange rates.

At the inception of a hedging relationship, the Company designates and formally documents the relationship between the hedging instrument and the hedged item, the risk management objective, and the strategy for undertaking the hedge. The documentation identifies the specific net investment or anticipated cash flows being hedged, the risk that is being hedged, the type of hedging instrument used, and how effectiveness will be assessed.

At inception and each reporting date, the Company formally assesses the effectiveness of these designated hedges.

#### Net investment hedges

The Company continues to use some portion of its US denominated long-term debt to manage foreign exchange rate exposures on net investments in certain US operations.

#### Notes to the Consolidated Financial Statements

(in thousands of Canadian dollars, except per share amounts)

The change in fair value of the hedging US debt is recorded, to the extent effective, directly in other comprehensive income (loss). These amounts will be recognized in profit or loss as and when the corresponding accumulated other comprehensive income (loss) from the hedged foreign operations is recognized in profit or loss. The Company has not identified any ineffectiveness in these hedge relationships as at December 31, 2024.

#### (v) Sale of receivables

Trade receivables are derecognized when the Company transfers the trade receivables and substantially all the risks and rewards of ownership of the financial asset to another entity. If the Company retains substantially all the risks and rewards of ownership of a transferred financial asset, the Company continues to recognize the financial asset and recognizes a financial liability for the proceeds received.

#### (d) Property, plant and equipment

#### Recognition and measurement

Items of property, plant and equipment are measured at cost less accumulated depreciation and accumulated impairment losses. Cost includes the cost of material and labour and other costs directly attributable to bringing the asset to a working condition for its intended use.

When significant components of an item of property, plant and equipment have different useful lives, they are accounted for as separate items of property, plant and equipment.

Certain tooling is produced or purchased specifically for the purpose of manufacturing parts for customer orders, which are either a) not sold to the customer, or b) paid for by the customer on delivery of each part, without the customer guaranteeing full financing of the costs incurred. In accordance with IAS 16, Property, plant and equipment, this tooling is recognized as property, plant and equipment. It is depreciated to match the lesser of estimated useful life and life of the program.

Gains and losses on disposal of an item of property, plant and equipment are determined by comparing the proceeds from disposal with the carrying amount of property, plant and equipment, and are recognized net within profit or loss.

The Company capitalizes borrowing costs directly attributable to the acquisition, construction or production of qualifying property, plant and equipment as part of the cost of that asset. Capitalized borrowing costs are amortized over the useful life of the related asset.

#### (ii) Subsequent costs

The cost of replacing a part of an item of property, plant and equipment is recognized in the carrying amount of the item if it is probable that the future economic benefits embodied within the part will flow to the Company, and its cost can be measured reliably. The carrying amount of the replaced part is derecognized. Maintenance and repair costs are expensed as incurred, except where they serve to increase productivity or to prolong the useful life of an asset, in which case they are capitalized.

#### (iii) Depreciation

Depreciation is recognized in profit or loss over the estimated useful life of each item of property, plant and equipment, since this period most closely reflects the expected pattern of consumption of the future economic benefits embodied in the asset.

Depreciation is recorded on the following bases and at the following rates:

	Basis	Rate	
Buildings	Declining balance	4%	
Leasehold improvements	Straight-line	Lesser of estimated useful life and lease term	
Manufacturing equipment	Declining balance and straight line	7% to 20%	
Tooling and fixtures	Straight-line	Lesser of estimated useful life and life of program	
Other	Declining balance and straight line	20% to 30%	

Land is not depreciated.

Depreciation methods, useful lives and residual values are reviewed at each reporting date and adjusted prospectively, if appropriate.

### Notes to the Consolidated Financial Statements

(in thousands of Canadian dollars, except per share amounts)

#### (e) Intangible assets

The Company's intangible assets are composed of development costs.

Development activities involve a plan or design for the production of new or substantially improved products and processes. Development costs are capitalized only if:

- the development costs can be measured reliably;
- the product or process is technically and commercially feasible;
- the future economic benefits are probable; and
- the Company intends and has sufficient resources to complete the development of and to use or sell the asset.

Capitalized development costs correspond to projects for specific customer applications that draw on approved generic standards or technologies already applied in production. These projects are analyzed on a case-by-case basis to ensure they meet the criteria for capitalization as described above. Development costs are subsequently amortized over the life of the program from the start of production. Amortization of development costs is recognized in research and development costs in the consolidated statement of operations.

Expenditure on research activities, undertaken with the prospect of gaining new scientific or technical knowledge and understanding, is recognized in profit or loss when incurred.

#### (f) Inventories

Inventories are measured at the lower of cost and net realizable value. The cost of inventories is based on the first-in first-out principle, and includes expenditure incurred in acquiring the inventories, production or conversion costs and other direct costs incurred in bringing them to their existing location and condition. In the case of manufactured inventories and work in progress, cost includes an appropriate share of production overheads, including depreciation, based on normal operating capacity. In the case of tooling work in progress inventory that is internally developed, cost includes directly attributable labour as well as overhead.

Net realizable value is the estimated selling price in the ordinary course of business, less the estimated costs of completion and selling expenses. In determining the net realizable value, the Company considers factors such as yield, turnover, expected future demand and past experience. Impairment losses are recognized on the basis of net realizable value.

#### (g) Leases

At inception of a contract, the Company assesses whether a contract is, or contains, a lease. A contract is or contains a lease if the contract conveys the right to control the use of an identified asset for a period of time in exchange for consideration. To assess whether a contract conveys the right to control the use of an identified asset, the Company assesses whether the contract: involves the use of an identified asset; provides the right to obtain substantially all of the economic benefits from the use of the asset throughout the period of use; and provides the right to direct the use of the asset.

A right-of-use asset and lease liability are recorded on the date that the underlying asset is available for use, representing the commencement date.

The lease liability is initially measured at the present value of the lease payments that are not paid at the commencement date, discounted using the interest rate implicit in the lease or, if that rate cannot be readily determined, the incremental borrowing rate.

Lease payments included in the measurement of the lease liability comprise the following:

- fixed payments, including in-substance fixed payments;
- variable lease payments that are tied to an index or rate defined in the contract;
- amounts expected to be payable under a residual value guarantee;
- the exercise price under a purchase option that the Company is reasonably likely to exercise; and
- lease payments under an optional extension if the Company is reasonably certain to exercise the extension option, and early termination penalties required under a termination of a lease unless the Company is reasonably certain not to terminate early.

### Notes to the Consolidated Financial Statements

(in thousands of Canadian dollars, except per share amounts)

The lease liability is re-measured when there is a change in future lease payments arising from a change in an index or rate, if there is a change in the Company's estimate of the amount expected to be payable under a residual value guarantee, or if the Company changes its assessment of whether or not it will exercise a purchase, extension or termination option. When the lease liability is re-measured in this way, a corresponding adjustment is made to the carrying amount of the right-of-use asset, or to profit or loss if the carrying amount of the right-of-use asset has been reduced to zero.

The right-of-use asset is initially measured at cost, consisting of:

- the initial measurement of the lease liability;
- any lease payments made at or before the commencement date, less any lease incentives received;
- any initial direct costs incurred; and
- an estimate of costs to dismantle and remove the underlying asset or restore the site on which it is located.

The right-of-use asset is subsequently depreciated on a straight-line basis from the commencement date to the earlier of the end of the useful life of the asset or the end of the lease term. The lease term consists of the non-cancellable period of the lease; periods covered by options to extend the lease, when the Company is reasonably certain to exercise the option to extend; and periods covered by options to terminate the lease, when the Company is reasonably certain not to exercise the option. The right-of-use asset is periodically reduced by impairment losses, if any, and adjusted for certain re-measurements of the lease liability as described above.

#### Short-term and low-value leases

The Company has elected to not recognize right-of-use assets and lease liabilities for short-term leases (i.e., those leases that have a lease term of twelve months or less) and leases with assets of low value (i.e., those assets with a fair market value of less than US\$5). The expenses associated with such leases are recognized in the consolidated statement of operations on a straight-line basis over the lease term.

#### Variable lease payments

Certain leases contain provisions that result in changes to lease payments over the term in relation to market indices quoted in the contract. The Company reassesses the lease liabilities related to these leases when the index or other data is available to calculate the change in lease

Certain leases require the Company to make payments that relate to property taxes, insurance, or other non-rental costs. These costs are typically variable and are not included in the calculation of the right-of-use asset or lease liability, but are recorded as an expense in cost of sales in the consolidated statement of operations in the period in which they are incurred.

#### (h) Investments in Associates

Associates are entities over which the Company has significant influence, but not control, on financial and operating policy decisions. Significant influence is assumed when the Company holds 20% to 50% of the voting power of the investee, unless qualitative factors overcome this presumption. Similarly, significant influence is presumed not to exist when the Company holds less than 20% of the voting power of the investee, unless qualitative factors overcome this presumption.

Interests in associates are accounted for using the equity method. The investment is initially recognized at cost. The carrying amount is subsequently increased or decreased to recognize the Company's share of profits or losses of the equity-accounted investees after the date of acquisition or when significant influence begins. The Company's share of profits or losses is recognized in the consolidated statement of operations, and its share of other comprehensive income or loss is included in other comprehensive income (loss).

Unrealized gains on transactions between the Company and its equity-accounted investees are eliminated to the extent of the Company's interest in the investee. Unrealized losses are also eliminated unless the transaction provides evidence of an impairment of the asset transferred. Dilution gains and losses arising from changes in the level of the Company's equity interest in an equity-accounted investee are recognized in the consolidated statement of operations. Where an equity-accounted investee increases its equity through share issuances, the Company records its share of such increase in its investments of the investee on the consolidated balance sheet.

The amounts included in the financial statements of the investees are adjusted to reflect adjustments made by the Company, when using the equity method, such as fair value adjustments made at the time of acquisition.

### Notes to the Consolidated Financial Statements

(in thousands of Canadian dollars, except per share amounts)

At the end of each reporting period, the Company assesses whether there is any objective evidence that its investment is impaired. If impaired, the carrying value of the Company's share of the underlying assets of the investee is written down to its estimated recoverable amount and charged to the consolidated statement of operations.

The Company has an equity interest in one associate as further described in note 8.

#### (i) Impairment of non-financial assets

The carrying amounts of the Company's non-financial assets, other than inventories and deferred tax assets are reviewed at each reporting date to determine whether there is any indication of impairment. If any such indication exists, then the asset's recoverable amount is estimated. For intangible assets that are not yet available for use, the recoverable amount is estimated each year at the same time.

The recoverable amount of an asset or CGU is the greater of its value in use and its fair value less costs to sell. In assessing value in use, the estimated future cash flows are discounted to their present value using a discount rate that reflects current market assessments of the time value of money and the risks specific to the asset or CGU. Fair value less costs to sell is the amount obtainable from the sale of an asset or CGU in an arm's-length transaction between knowledgeable, willing parties, less the costs of disposal. Costs of disposal are incremental costs directly attributable to the disposal of an asset or CGU, excluding finance costs and income tax expense. For the purpose of impairment testing, assets are grouped together into the smallest group of assets that generates cash inflows from continuing use that are largely independent of the cash inflows of other assets or groups of assets.

An impairment loss is recognized if the carrying amount of an asset or its CGU exceeds its estimated recoverable amount. Impairment losses are recognized in profit or loss. Impairment losses recognized in respect of CGUs are allocated to the carrying amounts of the assets in the CGUs.

In respect of other assets, impairment losses recognized in prior periods are assessed at each reporting date for any indications that the loss has decreased or no longer exists. An impairment loss is reversed if there has been a change in the estimates used to determine the recoverable amount. An impairment loss is reversed only to the extent that the asset's carrying amount does not exceed the carrying amount that would have been determined, net of depreciation or amortization, if no impairment loss had been recognized.

#### (j) Pensions and other post-retirement benefits

The Company's liability for pensions and other post-retirement benefits is based on valuations performed by independent actuaries using the projected unit credit method. These valuations incorporate both financial assumptions (discount rate, and changes in salaries and medical costs) and demographic assumptions, including rate of employee turnover, retirement age and life expectancy.

The liability for pensions and other post-retirement benefits is equal to the present value of the Company's future benefit obligation less, where appropriate, the fair value of plan assets in funds allocated to finance such benefits. The effects of differences between previous actuarial assumptions and what has actually occurred (experience adjustments) and the effect of changes in actuarial assumptions (assumption adjustments) give rise to actuarial gains and losses. The Company recognizes all actuarial gains and losses arising from defined benefit plans immediately through other comprehensive income (loss) and transferred directly to retained earnings. Changes in the present value of the defined benefit obligation resulting from plan amendments or curtailments are recognized immediately in profit or loss. The Company recognizes gains or losses on the settlement of a defined benefit plan in profit or loss when the settlement occurs.

#### (k) **Provisions**

A provision is recognized if, as a result of a past event, the Company has a present legal or constructive obligation that can be estimated reliably, and it is probable that an outflow of economic benefits will be required to settle the obligation. Where the Company expects some or all of the provision to be reimbursed, the reimbursement is recognized as a separate asset when reimbursement is virtually certain. Commitments resulting from restructuring plans are recognized when an entity has a detailed formal plan and has raised a valid expectation with those affected that it will carry out the restructuring by starting to implement that plan or announcing its main features.

When the effect of the time value of money is material, the amount of the provision is discounted using a rate that reflects the market's current assessment of this value and the risks specific to the liability concerned. The increase in the provision related to the passage of time is recognized through profit and loss in other finance income (expense).

### Notes to the Consolidated Financial Statements

(in thousands of Canadian dollars, except per share amounts)

#### (I) Revenue recognition

The Company recognizes sales from two categories of goods: production (including finished production parts, assemblies and modules), and tooling. Revenue for these goods is recognized at the point in time control of the goods is transferred to the customer.

Control of finished production parts, assemblies and modules transfers when the goods are shipped from the Company's manufacturing facilities to the customer. Control of tooling transfers when the tool has been accepted by the customer. For certain tooling contracts for which the customer makes progress payments in advance of obtaining control of the tool, the Company recognizes a liability for the progress payments until the performance obligation is complete. Such payments from the customer generally do not contain a financing component.

Revenue and cost of sales from tooling contracts are presented on a gross basis in the consolidated statements of operations. Tooling contract prices are generally fixed; however, price changes, change orders and program cancellations may affect the ultimate amount of revenue recorded with respect to a contract. Contract costs are estimated at the time of signing the contract and are reviewed at each reporting date. In the case of tooling work in progress inventory that is internally developed, cost includes directly attributable labour as well as overhead. Adjustments to the original estimates of total contract costs are often required as work progresses under the contract and as experience is gained, even though the scope of the work under the contract may not change. Judgment is required in determining the appropriateness of costs included in tooling work in progress inventory. When the current estimates of total contract revenue and total contract costs indicate a loss, a provision for the entire loss on the contract is made. Factors that are considered in arriving at the forecasted loss on a contract include, amongst others, cost overruns, non-reimbursable costs, change orders and potential price changes.

#### (m) Finance expense

Finance expense is comprised of interest expense on long-term debt and lease liabilities and amortization of deferred financing costs. Borrowing costs that are not directly attributable to the acquisition, construction or production of a qualifying asset are recognized in profit or loss using the effective interest method.

#### (n) Other finance income (expense)

Other finance income (expense) comprises interest income on funds invested, changes in the fair value of derivative financial instruments not accounted for as hedges and foreign exchange gains and losses reported on a net basis. Interest income (expense) is recognized as it accrues in profit or loss, using the effective interest method.

#### (o) Income tax

Income tax expense comprises current and deferred tax. Income tax expense is recognized in profit or loss except to the extent that it relates to items recognized directly in equity or in other comprehensive income (loss).

Current tax is the expected tax payable or receivable on the taxable income or loss for the year, using tax rates enacted or substantively enacted at the reporting date, and any adjustment to tax payable in respect of previous years.

Deferred tax is recognized using the balance sheet method, with respect to temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes. Deferred tax is measured at the tax rates that are expected to be applied to temporary differences when they reverse, based on the laws that have been enacted or substantively enacted by the reporting date. Deferred tax assets and liabilities are offset if there is a legally enforceable right to offset current tax liabilities and assets, and they relate to income taxes levied by the same tax authority on the same taxable entity, or on different tax entities, but they intend to settle current tax liabilities and assets on a net basis or their tax assets and liabilities will be realized simultaneously.

A deferred tax asset is recognized for unused tax losses, tax credits and deductible temporary differences to the extent that it is probable that future taxable profits will be available against which they can be utilized. Deferred tax assets are reviewed at each reporting date and are reduced to the extent that it is no longer probable that the related tax benefit will be realized.

#### (p) Guarantees

A guarantee is a contract (including indemnity) that contingently requires the Company to make payments to the guaranteed party based on (i) changes in an underlying interest rate, foreign exchange rate, equity or commodity instrument, index or other variable, that is related to an asset, liability or equity security of the counterparty, (ii) failure of another party to perform under an obligating agreement or (iii) failure of a third party to pay indebtedness when due.

### Notes to the Consolidated Financial Statements

(in thousands of Canadian dollars, except per share amounts)

Guarantees are fair valued upon initial recognition. Subsequent to initial recognition, the guarantees are remeasured at the higher of (i) the amount determined in accordance with IAS 37, Provisions, Contingent Liabilities, and Contingent Assets ("IAS 37") and (ii) the amount initially recognized less cumulative amortization.

#### (q) Stock-based payments

The Company accounts for all stock-based payments to employees and non-employees using the fair value-based method of accounting. The Company measures the compensation cost of stock-based option awards at the grant date using the Black-Scholes-Merton option valuation model to determine the fair value of the options. The stock-based compensation cost of the options is recognized as stock-based compensation expense over the relevant vesting period of the stock options.

#### Earnings (Loss) per share (r)

The Company presents basic and diluted earnings (loss) per share ("EPS") data for its common shares. Basic EPS is calculated by dividing the profit or loss attributable to common shareholders of the Company by the weighted average number of common shares outstanding during the period. Diluted EPS is determined by adjusting the profit or loss attributable to common shareholders and the weighted average number of common shares outstanding, adjusted for own shares held, for the effects of all dilutive potential common shares, which comprise share options granted to employees.

#### (s) Segment reporting

An operating segment is a component of the Company that engages in business activities from which it may earn revenues and incur expenses, including revenues and expenses that relate to transactions with any of the Company's other components. All operating segments' operating results are regularly reviewed by the Company's chief operating decision maker to make decisions about resources to be allocated to the segment and assess its performance, and for which discrete financial information is available.

#### **Deferred Share Unit Plan** (t)

On May 3, 2016, a Deferred Share Unit Plan (the "DSU Plan") was established as a means of compensating non-executive directors and designated employees of the Company and of promoting share ownership and alignment with the shareholders' interests. Non-executive directors of Martinrea are automatically required to participate in the DSU Plan while employees may be designated from time to time, at the sole discretion of the Board of Directors.

Vesting conditions may be attached to the DSUs at the Board of Directors' discretion. DSU Plan participants receive additional DSUs equivalent to cash dividends paid on common shares. DSUs are paid out in cash upon termination of service, based on their fair market value, which is defined as the average closing share price of the Company's common shares for the 20 days preceding the termination date.

DSUs are considered cash-settled awards. The fair value of DSUs, at the date of grant to the DSU Plan participants, is recognized as compensation expense over the vesting period, with a liability recorded in trade and other payables. In addition, the DSUs are fair valued at the end of every reporting period and at the settlement date. Any change in the fair value of the liability is recognized as compensation expense in profit or loss.

#### (u) Performance and Restricted Share Unit Plan

On November 3, 2016, as subsequently amended, a Performance and Restricted Share Unit Plan (the "PRSU Plan") was established as a means of compensating designated employees of the Company and promoting share ownership and alignment with the shareholders' interests. Under the PRSU Plan, the Company may grant Restricted Share Units ("RSUs") and/or Performance Share Units ("PSUs") to its employees. The Company shall redeem vested RSUs or vested PSUs on their Redemption Date (as specified in the PRSU Plan) for cash. The RSUs and PSUs are redeemed at their fair values as defined by the PRSU Plan; in addition, PSUs must meet the performance criteria specified in the PRSU Plan. The vesting conditions are determined by the Board of Directors or as otherwise provided in the PRSU Plan.

The fair value of PSUs and RSUs at the date of grant to the PRSU Plan participants, determined using the Monte Carlo Simulation model in the case of PSUs, are recognized as compensation expense over the vesting period, with a liability recorded in trade and other payables. In addition, the RSUs and PSUs are fair valued at the end of every reporting period and at the settlement date. Any change in fair value of the liability is recognized as compensation expense in profit or loss.

#### Notes to the Consolidated Financial Statements

(in thousands of Canadian dollars, except per share amounts)

#### (v) Recently adopted accounting standards and policies

#### Amendments to IFRS 16, Leases - Lease Liability in a sale and Leaseback

On September 22, 2022, the IASB issued Lease Liability in a Sale and Leaseback (Amendments to IFRS 16). The amendments introduce a new accounting model which impacts how a seller-lessee accounts for variable lease payments that arise in a sale-and-leaseback transaction. The amendments clarify that on initial recognition, the seller-lessee includes variable lease payments when it measures a lease liability arising from a sale-and-leaseback transaction. After initial recognition, the seller-lessee applies the general requirements for subsequent accounting of the lease liability such that it recognizes no gain or loss relating to the right of use it retains.

The Company adopted the amendments to IFRS 16 effective January 1, 2024. The adoption of amendments to IFRS 16 did not have a material impact on the consolidated financial statements.

#### Amendments to IAS 1, Non-current Liabilities with Covenants

On October 31, 2022, the IASB issued Non-current Liabilities with Covenants (Amendments to IAS 1). The amendments specify that covenants to be complied with after the reporting date do not affect the classification of debts as current or non-current at the reporting date. Instead, the amendments require a company to disclose information about these covenants in the notes to the consolidated financial statements.

The Company adopted the amendments to IAS 1 effective January 1, 2024. The adoption of amendments to IAS 1 did not have a material impact on the consolidated financial statements.

#### (w) Recently issued accounting standards

The IASB issued the following new standards:

#### IFRS 18, Presentation and Disclosure in Financial Statements

On April 9, 2024, the IASB issued IFRS 18, Presentation and Disclosure in Financial Statements (replacement to IAS 1). The new accounting standard introduces three sets of new requirements to improve companies' reporting of financial performance and give investors a better basis for analyzing and comparing companies:

- improved comparability in the statement of profit or loss by introducing three defined categories for income and expenses (operating, investing and financing) and requiring companies to provide new defined subtotals, including operating profit;
- enhanced transparency of management-defined performance measures by requiring companies to disclose explanations of those company-specific measures that are related to the income statement; and
- enhanced guidance on how companies group information in the financial statements, including guidance on whether information is included in the primary financial statements or is further disaggregated in the notes.

The new standard is effective for annual periods beginning on or after January 1, 2027. The Company is currently assessing the impact of the new standard on the consolidated financial statements.

### Amendments to IFRS 9 and IFRS 7, Classification and Measurements of Financial Instruments

On May 30, 2024, the IASB issued Amendments to the Classification and Measurement of Financial Instruments (Amendments to IFRS 9 and IFRS 7). The amendments include:

- clarifying the requirements for the timing of recognition and derecognition of some financial assets and liabilities, with a new exception for some financial liabilities settled through an electronic cash transfer system;
- clarifying and adding further guidance for assessing whether a financial asset meets the solely payments of principal and interest
- adding new disclosures for certain instruments with contractual terms that can change cash flows (such as some instruments with features linked to the achievement of environment, social and governance targets); and
- updating the disclosures for equity instruments designated at fair value through other comprehensive income.

The amendments are effective for annual periods beginning on or after January 1, 2026. The adoption of amendments to IFRS 9 and IFRS 7 is not expected to have a material impact on the consolidated financial statements.

### Notes to the Consolidated Financial Statements

(in thousands of Canadian dollars, except per share amounts)

#### TRADE AND OTHER RECEIVABLES 3.

	Dece	mber 31, 2024	December 31, 2023
Trade receivables	\$	571,073	\$ 643,959
Other receivables		40,146	47,923
Foreign exchange forward contracts not accounted for as hedges (note 22(d))		2,286	3,937
	\$	613,505	\$ 695,819

The Company's exposures to credit and currency risks, and impairment losses related to trade and other receivables, are disclosed in note 22.

On March 27, 2024, Martinrea entered into an accounts receivable program agreement to sell up to \$100,000 in trade receivables without recourse and on an uncommitted basis, subject to predetermined limits for certain customers. Under the agreement, the receivables are sold on a fully serviced basis, so that the Company continues to administer the collection of such receivables. The Company derecognizes the trade receivables sold under the program when it transfers substantially all the risks and rewards of ownership of the receivables. As at December 31, 2024, \$32,986 (US \$22,888) of receivables were sold under the program, of which \$9,236 (US \$6,409) was held back from the sale proceeds, to be settled when the funds are received from the customers, in accordance with the provisions of the program, with the net proceeds being used primarily to support the Company's supply base.

#### 4. **INVENTORIES**

	De	cember 31, 2024	December 31, 2023	
Raw materials	\$	256,154	\$ 256,038	
Work in progress		64,982	69,474	
Finished goods		51,128	51,202	
Tooling work in progress and other inventory		135,967	191,560	
	\$	508,231	\$ 568,274	

#### 5. PROPERTY, PLANT AND EQUIPMENT

	 Dec	December 31, 2023					
	Cost	Accumulated amortization and impairment losses	Net book value	Cost		Accumulated amortization and impairment losses	Net book value
Land and buildings	\$ 261,870 \$	(61,976) \$	199,894	\$ 240,789	\$	(47,664) \$	193,125
Leasehold improvements	94,528	(67,164)	27,364	86,038		(58,881)	27,157
Manufacturing equipment	3,592,179	(2,139,284)	1,452,895	3,131,621		(1,751,642)	1,379,979
Tooling and fixtures	40,572	(34,197)	6,375	38,627		(34,302)	4,325
Other assets	102,361	(72,663)	29,698	87,808		(59,052)	28,756
Construction in progress	232,778	-	232,778	310,429		-	310,429
	\$ 4,324,288 \$	(2,375,284) \$	1,949,004	\$ 3,895,312	\$	(1,951,541) \$	1,943,771

## Notes to the Consolidated Financial Statements

(in thousands of Canadian dollars, except per share amounts)

Movement in property, plant and equipment is summarized as follows:

									Construction	
		Land and buildings	Leasehold improvements	M	anufacturing equipment	Tooling and fixtures	Othe asse		in progress	Total
Net as of December 31, 2022	\$	173,433	•	\$	1,310,227					\$ 1,948,773
Additions	· ·	25	-		5,115	6	88		287,066	293,098
Disposals		-	-		(986)	-	(22	(3)	(135)	(1,344)
Depreciation		(7,003)	(4,362)		(239,027)	(779)	(9,76	(0)	-	(260,931)
Impairment (note 9)		-	-		(666)	-		-	-	(666)
Transfers from construction in progress		30,797	1,619		328,984	19	7,47	7	(368,896)	-
Foreign currency translation adjustment		(4,127)	(305)		(23,668)	(66)	(29	9)	(6,694)	(35,159)
Net as of December 31, 2023	\$	193,125	\$ 27,157	\$	1,379,979	\$ 4,325	\$ 28,75	6	\$ 310,429	\$ 1,943,771
Additions		84	-		4,729	-	1,40	3	285,343	291,559
Disposals		(1,198)	-		(4,973)	(5)	(15	5)	(563)	(6,894)
Depreciation		(7,485)	(4,546)		(262,220)	(1,434)	(8,39	0)	-	(284,075)
Impairment (note 9)		(5,476)	(647)		(88,101)	(2,507)	(5,70	5)	(14,581)	(117,017)
Transfers from construction in progress		5,166	4,091		331,138	5,541	12,20	3	(358,139)	-
Foreign currency translation adjustment		15,678	1,309		92,343	455	1,58	6	10,289	121,660
Net as of December 31, 2024	\$	199,894	\$ 27,364	\$	1,452,895	\$ 6,375	\$ 29,69	8	\$ 232,778	\$ 1,949,004

#### 6. **RIGHT-OF-USE ASSETS**

	December 31, 2024				Dece	ember 31, 2023	
	Cost	Accumulated amortization and impairment losses	Net book value			Accumulated amortization and impairment losses	Net book value
Leased buildings	\$ 344,345 \$	(192,304) \$	152,041	\$	316,314 \$	(141,483) \$	174,831
Leased manufacturing equipment	126,163	(63,660)	62,503		107,162	(44,985)	62,177
Leased other assets	5,767	(4,509)	1,258		5,364	(3,820)	1,544
	\$ 476,275 \$	(260,473) \$	215,802	\$	428,840 \$	(190,288) \$	238,552

Movement in right-of-use assets is summarized as follows:

	Leased buildings	Leased manufacturing equipment	Leased other assets	Tota
Net as of December 31, 2022	\$ 185,281	\$ 67,320	\$ 1,464	\$ 254,06
Additions	10,626	12,022	1,017	23,66
Lease modifications	13,647	19	22	13,68
Depreciation	(31,896)	(16,382)	(935)	(49,21
Foreign currency translation adjustment	(2,827)	(802)	(24)	(3,65
Net as of December 31, 2023	\$ 174,831	\$ 62,177	\$ 1,544	\$ 238,55
Additions	2,804	12,457	744	16,00
Lease modifications	5,808	-	-	5,80
Depreciation	(34,806)	(15,713)	(885)	(51,40
Impairment (note 9)	(6,346)	(28)	(218)	(6,59
Foreign currency translation adjustment	9,750	3,610	73	13,43
Net as of December 31, 2024	\$ 152,041	\$ 62,503	\$ 1,258	\$ 215,80

### Notes to the Consolidated Financial Statements

(in thousands of Canadian dollars, except per share amounts)

#### 7. **INTANGIBLE ASSETS**

	December 31, 2024				Dece	mber 31, 2023		
	Accumulated amortization				Accumulated amortization			
	Cost	and impairment losses	Net book value		Cost	and impairment losses	Net book value	
Development costs	\$ 151,921 \$	(114,386) \$	37,535	\$	140,174 \$	(97,431) \$	42,743	

Movement in intangible assets is summarized as follows:

	Development costs
Net as of December 31, 2022	\$ 45,916
Additions	8,235
Amortization	(10,298)
Foreign currency translation adjustment	(1,110)
Net as of December 31, 2023	42,743
Additions	7,228
Amortization	(11,070)
Impairment (note 9)	(4,268)
Foreign currency translation adjustment	2,902
Net as of December 31, 2024	\$ 37,535

#### 8. **INVESTMENTS**

	D	ecember 31, 2024	December 31, 2023
Investment in common shares of NanoXplore Inc.	\$	51,462	\$ 54,384
Investment in shares and convertible debentures of AlumaPower Corporation.		4,036	4,036
Investment in shares and convertible debentures of Equispheres Inc.		9,030	1,000
Other		850	750
	\$	65,378	\$ 60,170

As at December 31, 2024, the Company held a 22.5%, 13.0%, and 6.8% equity interest (on a non-diluted basis) in NanoXplore Inc. ("NanoXplore"), AlumaPower Corporation ("AlumaPower"), and Equispheres Inc. ("Equispheres"), respectively. NanoXplore is a publicly listed company on the Toronto Stock Exchange trading under the ticker symbol GRA. It is a manufacturer and supplier of high-volume graphene powder for use in industrial markets providing customers with a range of graphene-based solutions. AlumaPower is a private company developing aluminum air battery technology for a variety of end markets, including automotive. Equispheres is a private company developing technologies for the production and use of advanced materials in additive manufacturing.

On March 24, 2023, Martinrea sold its equity interest in VoltaXplore to NanoXplore for 3,420,406 common shares of NanoXplore at \$2.92 per share representing an aggregate consideration of \$10,000. The sale transaction resulted in a gain on disposal of equity investments during the first guarter of 2023 as follows:

Gross gain (Total consideration of \$10,000 less book value of investment)	\$ 6,821
Less: gain attributable to indirect retained interest	(1,548)
Net gain on disposal of equity investments	\$ 5,273

Subsequent to this transaction, the Company no longer holds a direct equity interest in VoltaXplore while its equity ownership interest in NanoXplore increased from 21.1% to 22.7%.

As a result of stock options exercised within NanoXplore, the Company's equity interest in NanoXplore decreased slightly to 22.5% from 22.7% during the year ended December 31, 2024.

### Notes to the Consolidated Financial Statements

(in thousands of Canadian dollars, except per share amounts)

The Company applies equity accounting to its equity investment in NanoXplore and VoltaXplore (up to the date of disposal of March 24, 2023) based on their most recently available financial statements, adjusted for any significant transactions that occur thereafter and up to the Company's reporting date, which represents a reasonable estimate of the change in the Company's interest. The shares in AlumaPower and Equispheres are classified as fair value through other comprehensive income. Accordingly, the shares are recorded at their fair value at the end of each reporting period, with the change in fair value recorded in other comprehensive income (loss).

Movement in equity-accounted investments is summarized as follows:

	Investment ir common shares o NanoXplore	f c	Investment in ommon shares of VoltaXplore
Net as of December 31, 2022	\$ 48,749	\$	3,940
Additions	8,452		-
Share of loss for the period	(2,799	)	(761)
Share of other comprehensive loss for the period	(18	)	-
Disposal			(3,179)
Net as of December 31, 2023	\$ 54,384	\$	-
Share of loss for the period	(2,904	.)	-
Share of other comprehensive loss for the period	(18	)	-
Net as of December 31, 2024	\$ 51,462	\$	-

As at December 31, 2024, the stock market value of the shares held in NanoXplore by the Company was \$98,859.

#### **IMPAIRMENT OF ASSETS** 9.

During the fourth quarter of 2024, in conjunction with its annual business planning cycle, the Company recorded impairment charges on property, plant and equipment of \$102,103, right-of-use assets of \$6,592, intangible assets of \$1,250, and inventories of \$475, totaling \$110,420. Of this amount, \$65,270 relates to CGUs in the Europe operating segment, \$25,829 relates to a CGU in the North America operating segment, and \$19,321 relates to CGUs in Brazil, China and South Africa, included in the Rest of the World operating segment. As at December 31, 2024, the Company's CGUs were recorded at carrying values that did not exceed their recoverable amounts determined using an income approach to determine fair value less costs to sell. Discount rates used in the determination of the recoverable amounts of these CGUs ranged between 9.3% to 13.5%.

The Company also separately identified specific assets for which no further use was identified, and recorded impairment charges on property, plant and equipment of \$14,914, intangible assets of \$3,018 relating to development costs, and inventories of \$1,094, totaling \$19,026. Of this amount, \$9,841 were in the North America operating segment, and \$9,185 were in the Rest of the World operating segment.

The impairment charges were recorded where the carrying amount of the assets exceeded their estimated recoverable amounts. Reasonably possible changes in key assumptions could result in material changes to the carrying amounts of the CGUs.

During the fourth quarter of 2023, the Company recorded impairment charges on property, plant and equipment and inventories totaling \$895 related to the closure of an operating facility in Canada, included in the North America operating segment. The impairment charges resulted from the end of production of certain OEM light vehicle platforms which led to the decision to close the facility. The impairment charges were recorded where the carrying amount of the assets exceeded their estimated recoverable amounts.

#### TRADE AND OTHER PAYABLES 10.

	Dece	mber 31, 2024	December 31, 2023
Trade accounts payable and accrued liabilities	\$	1,024,716	\$ 1,176,579

The Company's exposure to currency and liquidity risk related to trade and other payables is disclosed in note 22.

Included in trade accounts payable and accrued liabilities are contract liabilities related to advance consideration received from customers for tooling contracts. During the year ended December 31, 2024, the Company recognized \$93,827 (2023 - \$143,468) of revenues that were included in contract liabilities at the beginning of the period.

### Notes to the Consolidated Financial Statements

(in thousands of Canadian dollars, except per share amounts)

#### **PROVISIONS** 11.

	Restructuring	Claims and Litigation	Total
Net as of December 31, 2022	\$ 4,380 \$	3,526 \$	7,906
Net additions	27,266	375	27,641
Amounts used during the period	(3,444)	(1,944)	(5,388)
Foreign currency translation adjustment	(425)	158	(267)
Net as of December 31, 2023	\$ 27,777 \$	2,115 \$	29,892
Net additions	12,644	2,097	14,741
Amounts used during the period	(35,505)	(2,200)	(37,705)
Foreign currency translation adjustment	232	(298)	(66)
Net as of December 31, 2024	\$ 5,148 \$	1,714 \$	6,862

#### (a) Restructuring

Additions to the restructuring provision in 2024 totaled \$12,644 and represent employee-related severance resulting from the rightsizing of certain operations in Germany (\$6,075), Mexico (\$3,910), Canada (\$1,995), and the United States (\$664).

Additions to the restructuring provision in 2023 totaled \$27,266 and represent employee-related severance resulting from the rightsizing of operations in Germany, due to lower than expected OEM production volumes, and the closure of an operating facility in Canada, resulting from the end of production of certain OEM light vehicle platforms.

#### Claims and litigation (b)

In the normal course of business, the Company may be involved in disputes with its suppliers, customers, former employees or other third parties. Where the Company has determined that there is a probable loss that is expected from claims or litigation related to past events, a provision is recorded to cover the related risks associated with these disputes. To the best of the Company's knowledge, there are no claims or litigation in progress or pending that are likely to have a material impact on the Company's consolidated financial position.

#### 12. **LONG-TERM DEBT**

The Company's interest-bearing loans and borrowings are measured at amortized cost. For more information about the Company's exposure to interest rate, foreign currency and liquidity risk, see note 22.

	D	ecember 31, 2024	December 31, 2023
Banking facility	\$	963,556	\$ 938,129
Equipment loans		17,858	31,107
		981,414	969,236
Current portion		(10,445)	(12,778)
	\$	970,969	\$ 956,458

Terms and conditions of outstanding loans, in Canadian dollar equivalents, are as follows:

	Currency	Nominal interest rate	Year of maturity	December 31, 2024 Carrying amount	
Banking facility	USD	SOFR + 1.70%	2027	\$ 556,297	\$ 529,496
	CAD	CORRA + 1.70%	2027	157,259	408,633
	CAD	CORRA + 1.95%	2027	250,000	-
Equipment loans	CAD	2.54%	2026	9,113	14,142
	EUR	2.46%	2026	3,526	5,818
	EUR	1.40%	2026	3,059	5,677
	CAD	5.22%	2025	889	2,598
	EUR	0.00%	2028	796	870
	EUR	3.72%	2035	451	-
	EUR	0.26%	2025	24	72
	EUR	1.05%	2024	-	1,930
				\$ 981,414	\$ 969,236

### Notes to the Consolidated Financial Statements

(in thousands of Canadian dollars, except per share amounts)

On February 23, 2024, the Company's banking facility was amended to extend its maturity and enhance certain provisions of the facility. The primary terms of the amended banking facility, with now a syndicate of ten banks (down from eleven), include the following:

- an unaltered unsecured credit structure, with a \$100 million increase in total borrowing capacity;
- unchanged financial covenants, including a maximum net debt to trailing twelve months EBITDA ratio of 3.0x (excluding the impact of IFRS 16,
- a new non-amortizing term loan of \$250 million at variable interest rates;
- available revolving credit lines of \$350 million (down from \$500 million) and US \$520 million (similar to the previous facility);
- available asset based financing capacity of \$300 million, similar to the previous facility;
- accordion feature which provides the Company with the ability to increase the revolving credit facility by up to US \$300 million, similar to the previous facility;
- pricing terms at market rates including transitioning the interest rate benchmark of the Canadian revolving credit line from Bankers' Acceptance ("BA") to the Canadian Overnight Repo Rate Average ("CORRA");
- a maturity date extended to February 2027 (from April 2025); and
- no mandatory principal repayment provisions for the revolving credit lines, including the new non-amortizing term loan, similar to the previous

On June 14, 2023, the Company amended its banking facility to change the interest rate benchmark of the U.S. revolving credit line from London Interbank Offered Rate ("LIBOR") to Term Secured Overnight Financing Rate ("SOFR").

As at December 31, 2024, the Company had drawn US \$386,000 (December 31, 2023 - US \$401,000) on the U.S. revolving credit line, \$160,000 (December 31, 2023 - \$410,000) on the Canadian revolving credit line, and \$250,000 (December 31, 2023 - \$nil) on the Canadian non-amortizing term loan. At December 31, 2024, the weighted average effective interest rate of the banking facility was 5.9% (December 31, 2023 - 7.1%). The facility requires the maintenance of certain financial ratios with which the Company was in compliance as at December 31, 2024.

Deferred financing fees of \$2,741 (December 31, 2023 - \$1,367) have been netted against the carrying amount of the long-term debt.

On May 23, 2024, the Company finalized an eleven-year equipment loan with total borrowing capacity of €1,092 (\$1,601), repayable in bi-annual installments commencing in 2028 at a fixed annual interest rate of 3.72%.

Future annual minimum principal repayments as at December 31, 2024 are as follows:

	Scheduled principal repayments	Scheduled amortization of deferred financing fees	Carrying amount of outstanding loans
Within one year	\$ 11,710	\$ (1,265) \$	10,445
One to two years	5,298	(1,265)	4,033
Two to three years	966,497	(211)	966,286
Three to four years	298	-	298
Thereafter	352	-	352
	\$ 984,155	\$ (2,741) \$	981,414

Movement in long-term debt is summarized as follows:

	Total
Net as of December 31, 2022	\$ 1,070,368
Net repayments	(71,647)
Equipment loan repayments	(17,104)
Amortization of deferred financing fees	1,022
Foreign currency translation adjustment	(13,403)
Net as of December 31, 2023	\$ 969,236
Net repayments	(22,759)
Equipment loan proceeds	442
Equipment loan repayments	(13,990)
Deferred financing fee additions	(2,600)
Amortization of deferred financing fees	1,226
Foreign currency translation adjustment	49,859
Net as of December 31, 2024	\$ 981,414

### Notes to the Consolidated Financial Statements

(in thousands of Canadian dollars, except per share amounts)

#### 13. LEASE LIABILITIES

The Company enters into lease agreements for land and buildings, manufacturing equipment and other assets as a part of regular operations as a means of efficiently utilizing capital and managing the Company's cash flows.

Movement in lease liabilities is summarized as follows:

	Total
Net as of December 31, 2022	\$ 273,120
Net additions	23,665
Lease modifications	13,688
Principal payments of lease liabilities	(47,204)
Termination of leases	(174)
Foreign currency translation adjustment	(4,119)
Net as of December 31, 2023	\$ 258,976
Net additions	16,005
Lease modifications	5,808
Principal payments of lease liabilities	(52,330)
Foreign currency translation adjustment	14,952
Net as of December 31, 2024	\$ 243,411

The maturity of contractual undiscounted lease liabilities as at December 31, 2024 is as follows:

	Total
Within one year	\$ 64,035
One to two years	59,188
Two to three years	52,518
Three to four years	30,601
Thereafter	70,633
Total undiscounted lease liabilities at December 31, 2024	\$ 276,975
Interest on lease liabilities	(33,564)
Total present value of minimum lease payments	\$ 243,411
Current portion	(54,235)
	\$ 189,176

#### PENSIONS AND OTHER POST-RETIREMENT BENEFITS 14.

The Company has defined benefit and non-pension post-retirement benefit plans in Canada, the United States and Germany. The defined benefit plans provide pensions based on years of service, years of contributions and earnings. The post-retirement benefit plans provide for the reimbursement of certain medical costs.

The plans are governed by the pension laws of the jurisdiction in which they are registered. The Company's pension funding policy is to contribute amounts sufficient, at minimum, to meet local statutory funding requirements. Local regulatory bodies either define minimum funding requirements or approve funding plans submitted by the Company. From time to time the Company may make additional discretionary contributions taking into account actuarial assessments and other factors. Actuarial valuations for the Company's defined benefit pension plans are completed based on the regulations in place in the jurisdictions where the plans operate.

The assets of the defined benefit pension plans are held in segregated accounts isolated from the Company's assets. The plans are administered pursuant to applicable regulations, investment policies and procedures and to the mandate of an established pension committee. The pension committee oversees the administration of the pension plans, which include the following principal areas:

- Overseeing the funding, administration, communication and investment management of the plans;
- Selecting and monitoring the performance of all third parties performing duties in respect of the plans, including audit, actuarial and investment management services;
- Proposing, considering and approving amendments to the defined benefit pension plans;
- Proposing, considering and approving amendments of the investment policies and procedures;

### Notes to the Consolidated Financial Statements

(in thousands of Canadian dollars, except per share amounts)

- Reviewing actuarial reports prepared in respect of the administration of the defined benefit pension plans; and
- Reviewing and approving the audited financial statements of the defined benefit pension plan funds.

The assets of the defined benefit pension plans are invested and managed following all applicable regulations and investment policies and procedures, and reflect the characteristics and asset mix of each defined benefit pension plan. Investment and market return risk is managed by:

- Contracting professional investment managers to execute the investment strategy following the investment policies and procedures and regulatory requirements;
- Specifying the kinds of investments that can be held in plans and monitoring compliance;
- Using asset allocation and diversification strategies; and
- Purchasing annuities from time to time.

The pension plans are exposed to market risks such as changes in interest rates, inflation and fluctuations in investment values. The plans are also exposed to non-financial risks in the nature of membership mortality, demographic changes and regulatory change.

Information about the Company's defined benefit plans as at December 31, 2024 and 2023, in aggregate, is as follows:

Accrued benefit obligation:							
	Decen	nber 31, 2024		December 31, 2023			
	Other post- retirement benefits	Pensions	Total	Other post- retirement benefits	Pensions	Total	
Balance, beginning of year	\$ (26,854) \$	(69,643) \$	(96,497) \$	(29,432) \$	(67,095) \$	(96,527)	
Benefits paid by the plan	1,843	4,554	6,397	1,543	3,310	4,853	
Current service costs	(49)	(1,168)	(1,217)	(52)	(1,351)	(1,403)	
Interest costs	(1,305)	(3,149)	(4,454)	(1,413)	(3,144)	(4,557)	
Curtailment gain	-	-	-	369	970	1,339	
Special termination loss	-	-	-	-	(1,736)	(1,736)	
Settlements	-	25,950	25,950	-	-	-	
Actuarial gains (losses) - experience	(582)	(197)	(779)	101	258	359	
Actuarial gains - demographic assumptions	-	-	-	3,239	-	3,239	
Actuarial losses - financial assumptions	(764)	(851)	(1,615)	(1,539)	(1,433)	(2,972)	
Foreign exchange translation	(1,155)	(1,067)	(2,222)	330	578	908	
Balance, end of year	\$ (28,866) \$	(45,571) \$	(74,437) \$	(26,854) \$	(69,643) \$	(96,497)	

Plan Assets:									
		Decem	nber 31, 2024			December 31, 2023			
		Other post- retirement benefits	Pensions	Total		Other post- retirement benefits	Pensions	Total	
Fair value, beginning of year	\$	- \$	75,539	75,539	\$	- \$	66,849 \$	66,849	
Contributions paid into the plans		1,838	1,896	3,734		1,539	451	1,990	
Benefits paid by the plans		(1,838)	(4,554)	(6,392)	)	(1,539)	(3,310)	(4,849)	
Interest income		-	3,510	3,510		-	3,274	3,274	
Administrative costs		-	(205)	(205)	)	-	(134)	(134)	
Settlements		-	(25,487)	(25,487) (25,487)		-	-	-	
Remeasurements, return on plan assets recognized in other comprehensive income	t	_	1,973	1,973		_	9,035	9,035	
Foreign exchange translation		-	799	799		-	(626)	(626)	
Fair value, end of year	\$	- \$	53,471	53,471	\$	- \$	75,539 \$	75,539	
Asset ceiling		-	(1,925)	(1,925)	)	-	-	-	
Accrued net benefit obligation, end of year	\$	(28,866) \$	5,975	(22,891)	\$	(26,854) \$	5,896 \$	(20,958)	
Recorded on the consolidated balance sheets as fo	llows:								
Pension assets, net of asset ceiling	\$	- \$	17,493	17,493	\$	- \$	16,303 \$	16,303	
Pension and other post-retirement benefits long-term liability	\$	(28,866) \$	(11,518) \$	(40,384)	\$	(26,854) \$	(10,407) \$	(37,261)	

### Notes to the Consolidated Financial Statements

(in thousands of Canadian dollars, except per share amounts)

Certain pension plans ended the year with asset values exceeding the present value of funded obligations. Accordingly, such plans are presented as pension assets totaling \$17,493 (December 31, 2023 - \$16,303).

During 2023, the Company purchased a buy-in group annuity contract in the amount of \$13,897 for the retirees and beneficiaries of its Canadian registered defined benefit pension plan who retired on or before July 1, 2023. As at December 31, 2024, the fair value of the buy-in assets of \$15,156 (December 31, 2023 - \$15,544) is included in the fair value of plan assets and is determined to be equal to the defined benefit obligation for the covered annuitants.

During 2024, the Company fully settled pension obligations for its US registered defined benefit pension plan through lump sum payments and an annuity purchase resulting in a settlement gain of \$463 (US \$336) for the year ended December 31, 2024.

Pension expense recognized in profit or loss:

	December 31, 2024				December 31, 2023			
	Other post- retirement benefits		Pensions	Total	Other post- retirement benefits	Pensions	Total	
Current service costs	\$ 49	\$	1,168 \$	1,217	\$ 52 \$	1,351 \$	1,403	
Net interest cost (income)	1,305		(361)	944	1,413	(130)	1,283	
Curtailment gain	-		-	-	(369)	(970)	(1,339)	
Special termination loss	-		-	-	-	1,736	1,736	
Settlements	-		(463)	(463)	-	-	-	
Administrative costs	-		205	205	-	134	134	
Pension expense	\$ 1,354	\$	549 \$	1,903	\$ 1,096 \$	2,121 \$	3,217	

Amounts recognized in other comprehensive income (loss), before income taxes:

	Decem	Year ended ber 31, 2024	Year ended December 31, 2023
Actuarial gains (losses)	\$	(421)	\$ 9,661
Change in asset ceiling, net of interest		(1,925)	-
Amount recognized in other comprehensive income	\$	(2,346)	\$ 9,661

Plan assets are primarily composed of pooled funds, which invest in fixed income and equities, common stocks and bonds that are actively traded and annuities. Plan assets are composed of:

	December 31, 2024	December 31, 2023
Equity	50.9%	34.9%
Debt securities	20.2%	45.6%
Annuities	28.9%	19.5%
	100.0%	100.0%

As at December 31, 2024 and 2023, investments in equity and debt securities in the plan are at Level 2 on the fair value hierarchy, as defined in note 22.

The defined benefit obligation and plan assets are composed by country as follows:

	Year ended December 31, 2024				Year ended December 31, 2023				
	Canada	USA	Germany	Total		Canada	USA	Germany	Total
Present value of funded obligations	\$ (34,053) \$	-	\$ - \$	(34,053)	\$	(34,461) \$	(25,175) \$	- \$	(59,636)
Fair value of plan assets	53,333	138	-	53,471		50,764	24,775	-	75,539
Funding status of funded obligations	19,280	138	-	19,418		16,303	(400)	-	15,903
Effect of asset ceiling	(1,925)	-	-	(1,925)		-	-	-	-
Net balance sheet position of funded obligations	17,355	138	-	17,493		16,303	(400)	-	15,903
Present value of unfunded obligations	(16,510)	(13,600)	(10,274)	(40,384)		(15,137)	(12,998)	(8,726)	(36,861)
Net balance sheet position of obligations	\$ 845 \$	(13,462)	\$ (10,274) \$	(22,891)	\$	1,166 \$	(13,398) \$	(8,726) \$	(20,958)

### Notes to the Consolidated Financial Statements

(in thousands of Canadian dollars, except per share amounts)

There are significant assumptions made in the calculations provided by the actuaries and it is the responsibility of the Company to determine which assumptions could result in a significant impact when determining the accrued benefit obligations and pension expense.

Principal actuarial assumptions, expressed as weighted averages, are summarized below:

	December 31, 2024	December 31, 2023
Defined benefit pension plans:		
Discount rate used to calculate year end benefit obligation	4.4%	4.6%
Mortality table	CPM 2014, Pri 2012 Blue collar w/ MP-2021	CPM 2014, Pri 2012 Blue collar w/ MP-2021
Other post-employment benefit plans:		
Discount rate used to calculate year end benefit obligation	5.0%	4.7%
Mortality table	CPM 2014, Pri 2012 Blue collar w/ MP-2021	CPM 2014, Pri 2012 Blue collar w/ MP-2021
Health care trend rates:		
Initial health care rate	6.0%	5.0%
Ultimate health care rate	4.2%	4.2%

#### Sensitivity of Key Assumptions

In the sensitivity analysis shown below, the Company determines the defined benefit obligation using the same method used to calculate the defined benefit obligations recognized in the consolidated balance sheet. Sensitivity is calculated by changing one assumption while holding the others constant. The actual change in defined benefit obligation will likely be different from that shown in the table, since it is likely that more than one assumption will change at a time, and that some assumptions are correlated.

		Impact on defined benefit obligation							
		Decembe	r 31, 2024	Decembe	r 31, 2023				
Pension Plans	Change in assumption	Increase in assumption	Decrease in assumption	Increase in assumption	Decrease in assumption				
Discount rate	0.50%	Decrease by 6.2%	Increase by 7.1%	Decrease by 5.6%	Increase by 6.3%				
Life Expectancy	1 Year	Increase by 2.6%	Decrease by 2.6%	Increase by 2.9%	Decrease by 2.8%				
Other post-retirement benefits									
Discount rate	0.50%	Decrease by 4.4%	Increase by 4.9%	Decrease by 4.8%	Increase by 5.2%				
Medical costs	1.00%	Increase by 8.1%	Decrease by 7.2%	Increase by 8.9%	Decrease by 7.7%				

#### 15. **INCOME TAXES**

The components of income tax expense are as follows:

	Year ende December 31, 20	
Current income tax expense	\$ (72,05	1) \$ (67,075)
Deferred income tax recovery (expense)	(15,09	8) 23,583
Total income tax expense	\$ (87,14	9) \$ (43,492)

Taxes on items recognized in other comprehensive income (loss) or directly in equity were as follows:

Deferred tax benefit (charge) on:	Dece	Year ended mber 31, 2024	ı	Year ended December 31, 2023
Employee benefit plan actuarial losses (gains)	\$	584	\$	(2,526)
Foreign currency items		2,405		(548)
	\$	2,989	\$	(3,074)

### Notes to the Consolidated Financial Statements

(in thousands of Canadian dollars, except per share amounts)

#### Reconciliation of effective tax rate

The provision for income taxes differs from the result that would be obtained by applying statutory income tax rates to income before income taxes. The difference results from the following:

	Dece	Year ended ember 31, 2024	Year ended December 31, 2023
Income before income taxes	\$	52,603	\$ 197,157
Tax at Statutory income tax rate of 26.5% (2023 - 26.5%)		13,940	52,247
Increase (decrease) in income taxes resulting from:			
Utilization of losses previously not benefited		-	(5,418)
Changes in estimates related to prior years		(812)	417
Revaluations due to foreign exchange		44,146	(22,390)
Revaluations due to inflation		(8,061)	(6,589)
Tax rate differences in foreign jurisdictions		(934)	4,794
Current year tax losses not benefited and withholding tax expensed		26,829	10,501
Derecognition of previously recognized deferred tax assets		1,451	1,293
Non-deductible expenses		10,590	8,637
	\$	87,149	\$ 43,492

Effective income tax rate applicable to income before income taxes

165.7%

22.1%

The movement of deferred tax assets are summarized below:

	Losses	Employee benefits	Interest and accruals	PPE and intangible assets	Other	Total
December 31, 2022	\$ 124,318 \$	9,585 \$	45,395	\$ 40,224 \$	11,199 \$	230,721
Benefit (charge) to income	(25,097)	2,813	15,205	42,797	1,481	37,199
Charge to other comprehensive income	-	(2,526)	-	-	(548)	(3,074)
Translation and other items	(1,880)	(114)	(1,387)	(1,884)	69	(5,196)
December 31, 2023	\$ 97,341 \$	9,758 \$	59,213	\$ 81,137 \$	12,201 \$	259,650
Benefit (charge) to income	1,639	(1,332)	15,708	(36,772)	(2,333)	(23,090)
Benefit to other comprehensive income	-	584	-	-	2,405	2,989
Translation and other items	6,640	407	5,818	4,811	1,869	19,545
December 31, 2024 before offset	\$ 105,620 \$	9,417 \$	80,739	\$ 49,176 \$	14,142 \$	259,094
Tax offset						(59,582)
December 31, 2024 after offset					\$	199,512

The movement of deferred tax liabilities are summarized below:

	PPE and intangible assets	Other	Total
December 31, 2022	\$ (74,562) \$	(7,791) \$	(82,353)
Charge to income	(12,997)	(619)	(13,616)
Translation and other items	1,297	(265)	1,032
December 31, 2023	\$ (86,262) \$	(8,675) \$	(94,937)
Benefit to income	5,392	2,600	7,992
Translation and other items	(3,587)	(703)	(4,290)
December 31, 2024 before offset	\$ (84,457) \$	(6,778) \$	(91,235)
Tax offset			59,582
December 31, 2024 after offset		\$	(31,653)
Net deferred asset at December 31, 2023		\$	164,713
Net deferred asset at December 31, 2024		\$	167,859

### Notes to the Consolidated Financial Statements

(in thousands of Canadian dollars, except per share amounts)

During the year ended December 31, 2024, the Company disclosed deferred tax assets and deferred tax liabilities on a net basis where a right of offset exists.

The Company has accumulated approximately \$665,639 (December 31, 2023 - \$614,228) in non-capital losses that are available to reduce taxable income in future years. If unused, these losses will expire as follows:

Year	
2025 - 2029	\$ 24,878
2030 - 2044	388,955
Indefinite	251,806
	\$ 665,639

Deferred tax assets are recognized for tax loss carry-forwards to the extent that the realization of the related tax benefit through future taxable profits is probable. The ability to realize the tax benefits of these losses is dependent upon a number of factors, including the future profitability of operations in the jurisdictions in which the tax losses arose.

Deferred tax assets include tax credits of \$12,648 (December 31, 2023 - \$10,989).

A deferred tax asset of \$74,412 in the United States (December 31, 2023 - \$69,617) has been recorded in excess of the reversing taxable temporary differences. Income projections support the conclusion that the deferred tax asset is probable of being realized and, consequently, it has been recognized.

Deferred tax assets have not been recognized in respect of the following items:

	Dec	ember 31, 2024	December 31, 2023
Tax losses in foreign jurisdictions	\$	72,076	65,760
Deductible temporary differences in foreign jurisdictions		15,116	4,976
	\$	87,192	70,736

Deferred tax is not recognized on the unremitted earnings of foreign subsidiaries to the extent that the Company is able to control the timing of the reversal of the temporary differences and it is probable that the temporary differences will not reverse in the foreseeable future. The temporary difference in respect of the amount of undistributed earnings and other differences including the outside basis difference of foreign subsidiaries is approximately \$1,080,127 at December 31, 2024 (December 31, 2023 - \$1,067,384).

On June 20, 2024, the Canadian federal government enacted the Global Minimum Tax Act ("GMTA") to implement Pillar Two from the OECD/G20 Inclusive Framework on Base Erosion and Profit Shifting. Canada's GMTA imposes a 15% global minimum tax ("GMT") on large multinational groups with consolidated revenues of at least €750,000. The GMTA applies retroactively for fiscal years beginning on or after December 31, 2023. For the year ended December 31, 2024, the Company meets the Country-by-Country Reporting Safe Harbour tests in all applicable jurisdictions, and no GMT has been recognized in the consolidated financial statements. Additionally, no deferred tax liability has been recorded in connection with the GMT, as management expects that the Company will continue to qualify for safe harbour relief in the foreseeable future, subject to ongoing assessment of financial and tax positions in relevant jurisdictions.

Other future changes in tax law in any of the jurisdictions in which the Company has a presence could significantly impact the Company's provision for income taxes, taxes payable, and deferred tax asset and liability balances.

### Notes to the Consolidated Financial Statements

(in thousands of Canadian dollars, except per share amounts)

#### 16. **CAPITAL STOCK**

Common shares outstanding:	Number	Amount
Balance as of December 31, 2022	80,387,095 \$	663,646
Exercise of stock options	25,000	358
Repurchase of common shares under normal course issuer bid	(2,270,655)	(18,748)
Balance as of December 31, 2023	78,141,440	645,256
Exercise of stock options	25,000	350
Repurchase of common shares under normal course issuer bid	(5,378,592)	(44,418)
Balance as of December 31, 2024	72,787,848 \$	601,188

The Company is authorized to issue an unlimited number of common shares. The Company's shares have no par value.

#### Repurchase of capital stock:

On March 29, 2023, the Toronto Stock Exchange ("TSX") accepted a notice of intention of the Company to make a normal course issuer bid ("NCIB") permitting the Company to purchase for cancellation up to 5 million common shares over a 12-month period ending on or about April 3, 2024.

During 2023, after the commencement of the NCIB, the Company purchased for cancellation an aggregate of 2,270,655 common shares for an aggregate purchase price of \$29,069, resulting in a reduction to capital stock of \$18,748 and a decrease to retained earnings of \$10,321. The shares were purchased and cancelled directly under the NCIB.

On April 29, 2024, the Company renewed the NCIB receiving approval from the TSX to acquire for cancellation up to an additional 6,435,000 common shares of the Company. The renewed bid commenced on May 2, 2024 and spans a 12-month period.

During 2024, the Company purchased for cancellation an aggregate of 5,378,592 common shares for an aggregate purchase price of \$62,497 resulting in a reduction to capital stock of \$44,418 and a decrease to retained earnings of \$18,079. The shares were purchased and cancelled directly under the NCIB.

#### Stock options

The following is a summary of the activity of the outstanding share purchase options:

	Year ended Dec	cember 31, 2024	Year ended December 31, 20		
	Number of options	Weighted average exercise price	Number of options	Weighted average exercise price	
Balance, beginning of period	2,328,500	\$ 13.56	2,435,000	\$ 13.50	
Granted during the period	500,000	10.16	-	-	
Exercised during the period	(25,000)	10.80	(25,000)	10.44	
Cancelled during the period	-	-	(81,500)	12.53	
Expired during the period	(558,500)	12.02	-	-	
Balance, end of period	2,245,000	\$ 13.22	2,328,500	\$ 13.56	
Options exercisable, end of period	1,710,000	\$ 14.12	2,103,500	\$ 13.49	

The following is a summary of the issued and outstanding common share purchase options as at December 31, 2024:

	Number		
Range of exercise price per share	outstanding	Date of grant	Expiry
\$10.00 - 12.99	525,000	2022 - 2024	2032 - 2034
\$13.00 - 16.99	1,720,000	2015 - 2020	2025 - 2030
Total share purchase options	2,245,000		

The Black-Scholes-Merton option valuation model used by the Company to determine fair values was developed for use in estimating the fair value of freely traded options, which are fully transferable and have no vesting restrictions. The Company's stock options are not transferable, cannot be traded and are subject to vesting and exercise restrictions under the Company's black-out policy, which would tend to reduce the fair value of the Company's stock options. Changes to subjective input assumptions used in the model can cause a significant variation in the estimate of the fair value of the options.

### Notes to the Consolidated Financial Statements

(in thousands of Canadian dollars, except per share amounts)

The key assumptions, on a weighted average basis, used in the valuation of options granted during the year ended December 31, 2024 are shown in the table below. No options were granted during the year ended December 31, 2023.

	Year ended December 31, 2024
Expected volatility	42.29%
Risk free interest rate	2.90%
Expected life (years)	5.0
Dividend yield	1.97%
Weighted average fair value of options granted	\$ 3.17

For the year ended December 31, 2024, the Company expensed \$229 (2023 - \$442), to reflect stock-based compensation expense, as derived using the Black-Scholes-Merton option valuation model.

#### Deferred Share Unit ("DSU") Plan

The following is a summary of the issued and outstanding DSUs as at December 31, 2024 and 2023:

	Year ended December 31, 2024	Year ended December 31, 2023
Outstanding, beginning of period	836,505	625,148
Granted and reinvested dividends	220,238	211,357
Redeemed	-	-
Outstanding, end of period	1,056,743	836,505

The DSUs granted during the year ended December 31, 2024 and 2023 had a weighted average fair value per unit of \$11.50 and \$13.19, respectively, on the date of grant. For the year ended December 31, 2024, DSU compensation expense/benefit reflected in the consolidated statement of operations, including changes in fair value during the period, amounted to a benefit of \$302 (2023 - an expense of \$3,498), recorded in selling, general and administrative expense.

Unrecognized DSU compensation expense as at December 31, 2024 was \$1,118 (December 31, 2023 - \$1,791) and will be recognized in profit or loss over the remaining vesting period.

#### Performance Restricted Share Unit ("PSU" and "RSU") Plan

The following is a summary of the issued and outstanding RSUs and PSUs for the year ended December 31, 2024 and 2023:

	RSUs	PSUs	Total
Outstanding, December 31, 2022	558,474	478,624	1,037,098
Granted and reinvested dividends	450,131	364,840	814,971
Redeemed	(192,725)	(191,966)	(384,691)
Cancelled	(6,690)	(7,303)	(13,993)
Outstanding, December 31, 2023	809,190	644,195	1,453,385
Granted and reinvested dividends	504,322	414,014	918,336
Redeemed	(368,170)	(287,815)	(655,985)
Cancelled	(14,566)	(14,200)	(28,766)
Outstanding, December 31, 2024	930,776	756,194	1,686,970

The RSUs and PSUs granted during the year ended December 31, 2024 and 2023 had a weighted average fair value per unit of \$11.86 and \$14.16, respectively, on the date of grant. For the year ended December 31, 2024, RSU and PSU compensation expense reflected in the consolidated statement of operations, including changes in fair value during the period, amounted to \$4,669 (2023 - \$10,562), recorded in selling, general and administrative expense.

Unrecognized RSU and PSU compensation expense as at December 31, 2024 was \$5,801 (December 31, 2023 - \$9,765) and will be recognized in profit or loss over the remaining vesting period.

### Notes to the Consolidated Financial Statements

(in thousands of Canadian dollars, except per share amounts)

The key assumptions, on a weighted average basis, used in the valuation of PSUs granted during the year ended December 31, 2024 and 2023 are shown in the table below:

	Year ended December 31, 2024	Year ended December 31, 2023
Expected life (years)	2.27	2.25
Risk free interest rate	3.51%	4.31%

#### 17. **EARNINGS (LOSS) PER SHARE**

Details of the calculations of earnings (loss) per share are set out below:

	Year ended Do	Year ended December 31, 2024			Year ended December 31, 202		
	Weighted average number of shares		Per common share amount	Weighted average number of shares		Per common share amount	
Basic	75,500,954	\$	(0.46)	79,608,262	\$	1.93	
Effect of dilutive securities:							
Stock options	-		-	46,784		-	
Diluted	75,500,954	\$	(0.46)	79,655,046	\$	1.93	

The average market value of the Company's shares for purposes of calculating the dilutive effect of share options was based on quoted market prices for the period during which the options were outstanding.

For the year ended December 31, 2024, 1,720,000 (2023 - 1,720,000) options were excluded from the diluted weighted average per share calculation as they were anti-dilutive.

#### 18. RESEARCH AND DEVELOPMENT COSTS

	Year ended December 31, 2024	Year ended December 31, 2023
Research and development costs, gross	\$ 38,389	\$ 35,948
Capitalized development costs	(7,228)	(8,235)
Amortization of capitalized development costs	11,070	10,298
Research and development costs, net	\$ 42,231	\$ 38,011

#### 19. PERSONNEL EXPENSES

The consolidated statement of operations presents operating expenses by function. Operating expenses include the following personnel-related expenses:

	Note	D	Year ended ecember 31, 2024	Year ended December 31, 2023
Wages and salaries and other short-term employee benefits		\$	1,333,693	\$ 1,344,370
Expenses related to pension and post-retirement benefits	14		1,903	3,217
RSU and PSU compensation expense (including changes in fair value during the year)	16		4,669	10,562
DSU compensation expense (benefit) (including changes in fair value during the year)	16		(302)	3,498
Stock-based compensation expense	16		229	442
		\$	1,340,192	\$ 1,362,089

### Notes to the Consolidated Financial Statements

(in thousands of Canadian dollars, except per share amounts)

#### 20. FINANCE EXPENSE AND OTHER FINANCE INCOME

	Year ended December 31, 2024		
Debt interest, gross	\$	(78,380) \$	(85,839)
Interest on lease liabilities		(10,925)	(11,250)
Capitalized interest - at an average rate of 7.1% (2023 - 7.3%)		13,291	16,766
Finance expense	\$	(76,014) \$	(80,323)

	Decen	Year ended nber 31, 2024	Year ended December 31, 2023
Net foreign exchange gain	\$	5,888 \$	5,152
Other income, net		1,025	1,501
Other finance income	\$	6,913 \$	6,653

#### **OPERATING SEGMENTS** 21.

The Company is a diversified and global automotive supplier engaged in the design, development and manufacturing of highly engineered, value-added Lightweight Structures and Propulsion Systems. It conducts its operations through divisions, which function as autonomous business units, following a corporate policy of functional and operational decentralization. The Company's offerings include a wide array of products, assemblies and systems for small and large cars, crossovers, pickups and sport utility vehicles.

The Company defines its operating segments as components of its business where separate financial information is available and routinely evaluated by management. The Company's chief operating decision maker ("CODM") is the Chief Executive Officer. Given the differences among the regions in which the Company operates, Martinrea's operations are segmented on a geographic basis between North America, Europe and Rest of the World.

The accounting policies of the segments are the same as those described in the material accounting policies in note 2 of the consolidated financial statements. The Company uses operating income as the basis for the CODM to evaluate the performance of each of the Company's reportable segments.

The following is a summary of selected data for each of the Company's operating segments:

	Year ended December 31, 2024						
	ı	Production Sales	Tooling Sales	Total Sales	Property, plant and equipment and Right-of-use assets	Operating Income (Loss)	
North America							
Canada	\$	515,765 \$	76,639 \$	592,404	\$ 290,937		
USA		1,457,087	12,961	1,470,048	556,873		
Mexico		1,841,314	146,275	1,987,589	894,943		
Eliminations		(183,339)	(76,881)	(260,220)	-		
	\$	3,630,827 \$	158,994 \$	3,789,821	\$ 1,742,753	\$ 210,565	
Europe							
Germany		732,381	91,569	823,950	226,872		
Spain		227,226	11,634	238,860	140,664		
Slovakia		53,214	2,115	55,329	-		
Eliminations		(380)	(2,736)	(3,116)	-		
	\$	1,012,441 \$	102,582 \$	1,115,023	\$ 367,536	\$ (54,586)	
Rest of the World		115,010	19,445	134,455	54,517	(31,371)	
Eliminations		(21,203)	(3,969)	(25,172)	-	-	
	\$	4,737,075 \$	277,052 \$	5,014,127	\$ 2,164,806	\$ 124,608	

### Notes to the Consolidated Financial Statements

(in thousands of Canadian dollars, except per share amounts)

	Year ended December 31, 2023								
	Pi	roduction Sales	Tooling Sales	Total Sales	Property, plant and equipment and Right-of-use assets	Operating Income (Loss)			
North America									
Canada	\$	711,263 \$	202,160 \$	913,423	\$ 323,961				
USA		1,473,325	80,627	1,553,952	580,305				
Mexico		1,743,663	206,234	1,949,897	788,538				
Eliminations		(234,494)	(160,037)	(394,531)	-				
	\$	3,693,757 \$	328,984 \$	4,022,741	\$ 1,692,804	\$ 267,103			
Europe									
Germany		855,073	83,242	938,315	266,181				
Spain		203,990	13,879	217,869	129,338				
Slovakia		50,074	1,680	51,754	15,355				
Eliminations		(2,634)	(632)	(3,266)	-				
	\$	1,106,503 \$	98,169 \$	1,204,672	\$ 410,874	\$ (8,307)			
Rest of the World		136,499	11,060	147,559	78,645	10,318			
Eliminations		(27,013)	(7,956)	(34,969)	-	-			
	\$	4,909,746 \$	430,257 \$	5,340,003	\$ 2,182,323	\$ 269,114			

#### 22. FINANCIAL INSTRUMENTS

The Company's financial instruments consist of cash and cash equivalents, trade and other receivables, investments, trade and other payables, longterm debt, and foreign exchange forward contracts.

#### Fair Value

IFRS 13, Fair Value Measurement, defines fair value as the exchange price that would be received to sell an asset or paid to transfer a liability in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants on the measurement date. Valuation techniques used to measure fair value are required to maximize the use of observable inputs and minimize the use of unobservable inputs. The fair value hierarchy is based on three levels of inputs. The first two levels are considered observable and the last unobservable. These levels are used to measure fair values as follows:

- Level 1 Quoted prices (unadjusted) in active markets for identical assets or liabilities, either directly or indirectly.
- Level 2 Inputs, other than Level 1 inputs that are observable for assets and liabilities, either directly or indirectly. Level 2 inputs include quoted market prices for similar assets or liabilities; quoted prices in markets that are not active; or other inputs that are observable or can be corroborated by observable market data for substantially the full term of the assets or liabilities.
- Level 3 Unobservable inputs that are supported by little or no market activity and that are significant to the fair value of the assets or liabilities.

The following table summarizes the fair value hierarchy under which the Company's applicable financial instruments are valued:

	December 31, 2024						
	 Total	Level 1	Level 2	Level 3			
Cash and cash equivalents	\$ 167,951 \$	167,951 \$	- \$	-			
Investment in shares of AlumaPower (note 8)	4,036	-	-	4,036			
Investment in shares of Equispheres (note 8)	9,030	-	-	9,030			
Foreign exchange forward contracts not accounted for as hedges (note 3)	2,286	-	2,286	-			

	December 31, 2023						
	 Total	Level 1	Level 2	Level 3			
Cash and cash equivalents	\$ 186,804 \$	186,804 \$	- \$	-			
Investment in shares and convertible debentures of AlumaPower (note 8)	4,036	-	-	4,036			
Investment in convertible debentures of Equispheres (note 8)	1,000	-	-	1,000			
Foreign exchange forward contracts not accounted for as hedges (note 3)	3,937	-	3,937	-			

### Notes to the Consolidated Financial Statements

(in thousands of Canadian dollars, except per share amounts)

#### Fair values versus carrying amounts

The fair values of financial assets and liabilities, together with the carrying amounts shown in the consolidated balance sheets, are as follows:

December 31, 2024	t	Fair value hrough profit or loss	Fair value through other emprehensive income	Financial assets at amortized cost	Amortized cost	Carrying amount	Fair value
FINANCIAL ASSETS:							
Trade and other receivables	\$	-	\$ -	\$ 611,219	\$ - \$	611,219	\$ 611,219
Investment in shares of AlumaPower		-	4,036	-	-	4,036	4,036
Investment in shares of Equispheres		-	9,030	-	-	9,030	9,030
Foreign exchange forward contracts not accounted for as hedges		2,286	-	-	-	2,286	2,286
	\$	2,286	\$ 13,066	\$ 611,219	\$ - \$	626,571	\$ 626,571
FINANCIAL LIABILITIES:							
Trade and other payables		-	-	-	(1,024,716)	(1,024,716)	(1,024,716)
Long-term debt		-	-	-	(981,414)	(981,414)	(981,414)
	\$	-	\$ -	\$ -	\$ (2,006,130) \$	(2,006,130)	\$ (2,006,130)
Net financial assets (liabilities)	\$	2,286	\$ 13,066	\$ 611,219	\$ (2,006,130) \$	(1,379,559)	\$ (1,379,559)

		Fair value		Fair value through other	Financial assets at			
December 31, 2023	1	hrough profit or loss	C	omprehensive income	amortized cost	Amortized cost	Carrying amount	Fair value
FINANCIAL ASSETS:								
Trade and other receivables	\$	-	\$	-	\$ 691,882	\$ - \$	691,882 \$	691,882
Investment in shares and convertible debentures of AlumaPower		-		2,671	-	1,365	4,036	4,036
Investment in convertible debentures of Equispheres		-		-	-	1,000	1,000	1,000
Foreign exchange forward contracts not accounted for as hedges		3,937		-	-	-	3,937	3,937
	\$	3,937	\$	2,671	\$ 691,882	\$ 2,365 \$	700,855 \$	700,855
FINANCIAL LIABILITIES:								
Trade and other payables		-		-	-	(1,176,579)	(1,176,579)	(1,176,579)
Long-term debt		-		-	-	(969,236)	(969,236)	(969,236)
	\$	-	\$	-	\$ -	\$ (2,145,815) \$	(2,145,815) \$	(2,145,815)
Net financial assets (liabilities)	\$	3,937	\$	2,671	\$ 691,882	\$ (2,143,450) \$	(1,444,960) \$	(1,444,960)

The fair values of trade and other receivables and trade and other payables approximate their carrying amounts due to the short-term maturities of these instruments. The estimated fair value of long-term debt approximates its carrying amount since it is subject to terms and conditions similar to those available to the Company for instruments with comparable terms, and the interest rates are market-based.

#### **Risk Management**

The main risks arising from the Company's financial instruments are credit risk, liquidity risk, interest rate risk, and currency risk. These risks arise from exposures that occur in the normal course of business and are managed on a consolidated basis.

Credit risk refers to the risk of losses due to failure of the Company's customers or other counterparties to meet their payment obligations. Financial instruments that subject the Company to credit risk consist primarily of cash and cash equivalents, trade and other receivables, and foreign exchange forward contracts.

Credit risk associated with cash and cash equivalents is minimized by ensuring these financial assets are placed with financial institutions with high credit ratings.

#### Notes to the Consolidated Financial Statements

(in thousands of Canadian dollars, except per share amounts)

The credit risk associated with foreign exchange forward contracts arises from the possibility that the counterparty to one of these contracts fails to perform according to the terms of the contract. Credit risk associated with foreign exchange forward contracts is minimized by entering into such transactions with major Canadian and U.S. financial institutions.

In the normal course of business, the Company is exposed to credit risk from its customers. The Company has three customers whose sales were 29.1%, 21.9%, and 10.3% of its production sales for the year ended December 31, 2024 (2023 - 25.9%, 20.5%, and 14.9%). A substantial portion of the Company's trade receivables are with large customers in the automotive, truck and industrial sectors and are subject to normal industry credit risks. The level of trade receivables that were past due as at December 31, 2024 is within the normal payment pattern of the industry. The allowance for doubtful accounts is less than 1.0% of total trade receivables for all periods and movements in the period were minimal.

The aging of trade receivables at the reporting date was as follows:

	December 31, 2024	December 31, 2023
0-60 days	\$ 565,970	\$ 633,984
61-90 days	852	2,158
Greater than 90 days	4,251	7,817
	\$ 571,073	\$ 643,959

#### (b) Liquidity risk

Liquidity risk is the risk that the Company will not be able to meet its financial obligations when they become due. The Company manages liquidity risk by monitoring sales volumes and collection efforts to ensure sufficient cash flows are generated from operations to meet its liabilities when they become due. Management monitors consolidated cash flows on a weekly basis covering a rolling 12-week period, quarterly through forecasting and annually through the Company's budget process. At December 31, 2024, the Company had cash of \$167,951 (December 31, 2023 - \$186,804) and banking facilities available as discussed in note 12. All of the Company's financial liabilities other than long-term debt have maturities of approximately 60 days.

A summary of contractual maturities of long-term debt is provided in note 12.

#### Interest rate risk (c)

Interest rate risk refers to the risk that the value of a financial instrument or cash flows associated with the instrument will fluctuate due to changes in the market interest rates. The Company is exposed to interest rate risk as a significant portion of the Company's long-term debt bears interest at rates linked to the US prime, Canadian prime, SOFR or the CORRA rates. The interest on the bank facility fluctuates depending on the achievement of certain financial debt ratios.

The interest rate profile of the Company's long-term debt was as follows:

	Carrying amount			
	 December 31, 2024	December 31, 2023		
Variable rate instruments	\$ 963,556	\$ 938,129		
Fixed rate instruments	17,858	31,107		
	\$ 981,414	\$ 969,236		

#### Sensitivity analysis

An increase of 1.0% in all variable interest rate debt would, all else being equal, have an effect of \$10,013 (2023 - \$10,570) on the Company's consolidated financial results for the year ended December 31, 2024.

#### (d) Currency risk

Currency risk refers to the risk that the value of the financial instruments or cash flows associated with the instruments will fluctuate due to changes in foreign exchange rates. The Company undertakes revenue and purchase transactions in foreign currencies, and therefore is subject to gains and losses due to fluctuations in foreign currency exchange rates. The Company's foreign exchange risk management includes the use of foreign currency forward contracts to fix the exchange rates on certain foreign currency exposures.

At December 31, 2024, the Company had committed to the following foreign exchange contracts:

### Notes to the Consolidated Financial Statements

(in thousands of Canadian dollars, except per share amounts)

Foreign exchange forward contracts not accounted for as hedges and fair valued through profit or loss

Currency	Amount of U.S. dollars	Weighted average exchange rate of U.S. dollars	Maximum period in months
Buy Mexican Peso	\$ 81,592 \$	20.8355	1

The aggregate value of these forward contracts as at December 31, 2024 was a pre-tax gain of \$2,286 and was recorded in trade and other receivables (December 31, 2023 - pre-tax gain of \$3,937 recorded in trade and other receivables).

The Company's exposure to foreign currency risk reported in the foreign currency was as follows:

December 31, 2024	USD	EURO	PESO	BRL	CNY
Trade and other receivables	\$ 314,371 €	77,985 \$	64,329 R\$	26,197 ¥	59,071
Trade and other payables	(406,531)	(171,618)	(718,970)	(66,613)	(87,903)
Long-term debt	(386,000)	(5,230)	-	-	-
	\$ (478,160) €	(98,863) \$	(654,641) R\$	(40,416) ¥	(28,832)

December 31, 2023	USD	EURO	PESO	BRL	CNY
Trade and other receivables	\$ 355,463 €	95,758 \$	94,082 R\$	34,796 ¥	104,647
Trade and other payables	(491,150)	(215,929)	(570,269)	(71,276)	(111,242)
Long-term debt	(401,000)	(9,842)	-	-	-
	\$ (536,687) €	(130,013) \$	(476,187) R\$	(36,480) ¥	(6,595)

The following summary illustrates the fluctuations in the foreign exchange rates applied:

	Averag	e rate	Closing rate			
	Year ended December 31, 2024	Year ended December 31, 2023	December 31, 2024	December 31, 2023		
USD	1.3627	1.3508	1.4412	1.3204		
EURO	1.4802	1.4562	1.5021	1.4598		
PESO	0.0759	0.0754	0.0709	0.0781		
BRL	0.2589	0.2688	0.2327	0.2729		
CNY	0.1897	0.1911	0.1977	0.1859		

#### Sensitivity analysis

The Company does not have significant foreign currency exposure based on each subsidiary's functional currency. However, a 10% strengthening of the Canadian dollar against the following currencies at December 31 would give rise to a translation risk on net income (loss) and would have increased (decreased) equity, profit or loss and comprehensive income for the year ended December 31, 2024 and 2023 by the amounts shown below, assuming all other variables remain constant:

	D	Year ended ecember 31, 2024	Year ended December 31, 2023
USD	\$	(2,588) \$	(9,962)
EURO		4,864	463
BRL		1,462	13
CNY		2,025	(404)
	\$	5,763 \$	(9,890)

A weakening of the Canadian dollar against the above currencies at December 31 would have had the equal but opposite effect on the above currencies to the amounts shown above, on the basis that all other variables remain constant.

#### (e) Capital risk management

The Company's objectives in managing capital are to ensure sufficient liquidity to pursue its strategy of organic growth combined with complementary acquisitions and to provide returns to its shareholders. The Company defines capital that it manages as the aggregate of its equity, which is comprised of issued capital, contributed surplus, accumulated other comprehensive income and retained earnings, and debt.

### Notes to the Consolidated Financial Statements

(in thousands of Canadian dollars, except per share amounts)

The Company manages its capital structure and makes adjustments in light of general economic conditions, the risk characteristics of the underlying assets and the Company's working capital requirements. In order to maintain or adjust its capital structure, the Company, upon approval from its Board of Directors, may issue or repay long-term debt, issue shares, repurchase shares, or undertake other activities as deemed appropriate under the specific circumstances. The Board of Directors reviews and approves any material transactions out of the ordinary course of business, including proposals on acquisitions or other major investments or divestitures, as well as annual capital and operating budgets.

In addition to debt and equity, the Company may use leases as additional sources of financing. The Company monitors debt leverage ratios as part of the management of liquidity and shareholders' return and to sustain future development of the business. The Company is not subject to externally imposed capital requirements and its overall strategy with respect to capital risk management remains unchanged from the prior year.

#### 23. **COMMITMENTS AND CONTINGENCIES**

#### Commitments

The Company leases certain manufacturing facilities, manufacturing equipment, office equipment and vehicles under short-term leases and enters into purchase obligations in the normal course of business related to inventory, services, tooling and property, plant and equipment. The aggregate expected payments towards those obligations are as follows:

	Dec	ember 31, 2024	December 31, 2023
Future minimum lease payments*	\$	1,142	\$ 1,066
Capital and other purchase commitments		452,815	511,012
Letters of credit		21,774	18,401
	\$	475,731	\$ 530,479

<sup>\*</sup>These amounts relate to leases that did not meet the recognition criteria for lease liabilities under IFRS 16.

Future minimum lease payments under short-term leases are due as follows:

	D	ecember 31, 2024	December 31, 2023
Less than one year	\$	720	\$ 626
Between one and five years		422	440
	\$	1,142	\$ 1,066

#### Contingencies

The Company has contingent liabilities relating to legal and tax proceedings arising in the normal course of its business. Known claims and litigation involving the Company or its subsidiaries were reviewed at the end of the reporting period. Based on the advice of legal counsel, all necessary provisions have been made to cover the related risks, however, there can be no assurance as to the final resolution of any claims and any resulting proceedings. If any claims and ensuing proceedings are determined adversely to the Company, the amounts the Company may be required to pay could be material and in excess of any amounts accrued. In addition, new proceedings may be initiated against the Company as a result of facts or circumstances unknown at the date of these consolidated financial statements or for which the risk cannot yet be determined or quantified. Such proceedings could have a significant adverse impact on the Company's financial results.

#### Tax contingencies

The Company is subject to tax audits in various jurisdictions. Reviews by tax authorities generally focus on, but are not limited to, the validity of the Company's intra-company transactions, including financing and transfer pricing policies which may involve subjective areas of taxation and significant judgement, and value added tax ("VAT") credits claimed on certain purchases.

The Company's subsidiary in Brazil, Martinrea Honsel Brazil Fundicao e comercio de Pecas em Alumino Ltda., is currently being assessed by the State of Sao Paulo's tax authorities for certain historical VAT credits claimed on aluminum purchases from certain local suppliers that occurred prior to the acquisition of the Brazil subsidiary in 2011. The taxation system and regulatory environment in Brazil is characterized by numerous indirect taxes and frequently changing legislation subject to various interpretations by the various Brazilian regulatory authorities who are empowered to impose significant fines, penalties and interest charges. The basis for the assessments stems from the classification of aluminum purchases, the registration status of the aluminum suppliers in question and the differing treatments between manufactured and unmanufactured aluminum for VAT purposes. The potential exposure under these assessments, based on the notices issued by the tax authorities and most recent developments surrounding the assessments, is approximately \$38,691 (BRL \$166,277) including interest and penalties to December 31, 2024 (December 31, 2023 - \$42,539 or BRL \$155,897). The Company has sought external legal advice and believes that it has complied, in all material respects, with the relevant legislation and will continue to

### Notes to the Consolidated Financial Statements

(in thousands of Canadian dollars, except per share amounts)

vigorously defend against the assessments. The assessments are at various stages in the process. Three assessments totaling \$22,944 (BRL \$98,604) including interest and penalties as at December 31, 2024 have entered the judicial litigation process. The Company's subsidiary may be required to present guarantees related to these assessments up to \$21,835 (BRL \$93,839) shortly through a pledge of assets, bank letter of credit or cash deposit. No provision has been recorded by the Company in connection with this contingency as, at this stage, the Company has concluded that it is not probable that a liability will result from the matter.

The Company's subsidiary in Queretaro, Mexico, Martinrea Honsel Mexico, S.A. de C.V., is currently being assessed by the Mexican Federal Tax Authorities for tax deductions taken mainly in respect of certain intra-company transactions. The potential exposure under these assessments for the years 2013, 2015 and 2016, based on the notices issued by the tax authorities, is approximately \$141,187 (MXN \$1,991,745) including interest and penalties to December 31, 2024 (December 31, 2023 - \$91,423 or MXN \$1,170,668). The Company has sought external legal advice and believes that it has complied, in all material respects, with the relevant legislation and will continue to vigorously defend against such assessments. No provision has been recorded by the Company in connection with this contingency as, at this stage, the Company has concluded that it is not probable that a liability will result from the matter.

The Company's subsidiary in Meschede, Germany, Martinrea Honsel Germany GmbH, is currently being assessed by the German Federal and State Tax Authorities for tax deductions taken mainly in respect of certain intra-company transactions for the years 2014 to 2016. The potential exposure under these assessments, based on the notices issued by the tax authorities, is approximately \$30,407 (EURO €20,243) including interest and penalties to December 31, 2024. The Company has sought external legal advice and believes that it has complied, in all material respects, with the relevant legislation and will continue to vigorously defend against such assessments. A small provision related to this matter in the amount of \$450 has been recorded, which the Company believes is adequate for all open tax years based on its assessment of many factors, including interpretations of international tax laws and prior experience.

#### **GUARANTEES** 24.

The Company is a guarantor under a tooling financing program. The tooling financing program involves a third party that provides tooling suppliers with financing subject to a Company guarantee. Payments from the third party to the tooling supplier are approved by the Company prior to the funds being advanced. The amounts loaned to the tooling suppliers through this financing arrangement do not appear on the Company's consolidated balance sheet unless the sale on the corresponding tooling project has been recognized, at which point a tooling trade payable on the project is recorded. At December 31, 2024, the amount of the off-balance sheet program financing was \$9,948 (December 31, 2023 - \$16,457) representing the maximum amount of undiscounted future payments the Company could be required to make under the guarantee.

The Company would be required to perform under the guarantee in cases where a tooling supplier could not meet its obligations to the third party. Since the amount advanced to the tooling supplier is required to be repaid generally when the Company receives reimbursement from the final customer, and at this point the Company will in turn repay the tooling supplier, the Company views the likelihood of the tooling supplier default as remote. No such defaults occurred during 2023 or 2024. Moreover, if such an instance were to occur, the Company would obtain the tooling inventory. The term of the guarantee will vary from program to program, but typically range up to twenty-four months.

#### TRANSACTIONS WITH KEY MANAGEMENT PERSONNEL 25.

Key management personnel include the Board of Directors and the most Senior Corporate Officers of the Company that are primarily responsible for planning, directing, and controlling the Company's business activities.

The compensation expense associated with key management for employee services was included in employee salaries and benefits as follows:

	Dec	Year ended cember 31, 2024	Year ended December 31, 2023
Salaries, pension and other short-term employee benefits	\$	15,563	\$ 14,657
RSU, PSU and DSU compensation expense (benefit) (including changes in fair value during the year)		3,084	11,625
Stock-based compensation expense		187	322
Net expense	\$	18,834	\$ 26,604

### Notes to the Consolidated Financial Statements

(in thousands of Canadian dollars, except per share amounts)

#### 26. SUBSEQUENT EVENT

On February 1, 2025, the President of the United States issued executive orders imposing 25% tariffs on non-energy imports originating from Canada, Mexico and China, with an initial effective date of February 4, 2025. On February 3, 2025, the President postponed the effective date of these tariffs to March 4, 2025. On March 5, 2025, the President postponed the effective date of the 25% tariffs on Canada and Mexico to April 2, 2025 for some automakers that comply with the terms of the existing US-Mexico-Canada Agreement ("USMCA").

The imposition of tariffs on goods originating from Canada and Mexico into the United States, and any retaliatory tariffs, may have an adverse impact to the automotive industry, including the Company, its suppliers and customers, which may result in a material impact on the Company's operations and financial position. The ultimate magnitude and duration of the business and economic impacts of any such tariffs are uncertain.

## **CORPORATE INFORMATION**

### Corporate Head Office

Martinrea International Inc. 3210 Langstaff Road Vaughan, Ontario L4K 5B2 E: <a href="mailto:investor@martinrea.com">investor@martinrea.com</a> W: <a href="mailto:www.martinrea.com">www.martinrea.com</a>

#### **Board of Directors**

Rob Wildeboer Executive Chairman Martinrea International Inc.

Pat D'Eramo Chief Executive Officer Martinrea International Inc.

Terry Lyons (2), (3) Corporate Director

Maureen Midgley<sup>(1)</sup> Retired, Global Vice President, Amazon.com

Fred Olson (1), (2), (3), (4)

Retired President and CEO

Retired, President and CEO, Webasto Product North America

Sandra Pupatello <sup>(2), (3)</sup> President, Canadian International Avenues Ltd.

Dave Schoch (1), (2)

Retired, Group Vice President and President, Asia Pacific, and Chairman and Chief Executive Officer, Ford China

Molly Shoichet (1)

University Professor and Canada Research Chair, Tissue Engineering, Chemical Engineering & Applied Chemistry, University of Toronto

Ed Waitzer (3)
Lawyer, Waitzer Professional Corporation

- (1) Member, Human Resources and Compensation Committee
- (2) Member, Audit Committee
- (3) Member, Corporate Governance and Nominating Committee
- (4) Lead Director

#### Corporate Executive Officers

Pat D'Eramo, Chief Executive Officer Rob Wildeboer, Executive Chairman Fred Di Tosto, President Peter Cirulis, Chief Financial Officer Armando Pagliari, Executive VP, Human Resources Kerri Pope, General Counsel and Corporate Secretary

#### Certificate Transfer and Address Change

Computershare Investor Services Inc. 100 University Avenue, 8<sup>th</sup> Floor Toronto, Ontario M5J 2Y1

T: 1-800-564-6523/1-514-982-7555

F: 1-866-249-7775

E: service@computershare.com

### Registrar and Transfer Agent

Computershare Investor Services Inc. 100 University Avenue, 8<sup>th</sup> Floor Toronto, Ontario M5J 2Y1

T: 1-800-564-6523/1-514-982-7555

F: 1-866-249-7775

E: service@computershare.com

#### Shareholder Inquiries/Investor Relations

All inquiries should be directed to:
Neil Forster, Director, Investor Relations and
Corporate Development
Martinrea International Inc.
3210 Langstaff Road
Vaughan, Ontario L4K 5B2

T: 416-749-0314 F: 289-982-3001

#### Media Inquiries

All inquiries should be directed to:
Deanna S. Lorincz
Global Director, Communications and Marketing
Martinrea International Inc.
2100 N. Opdyke Rd
Auburn Hills, Michigan 48326
T: 248-392-9767

#### Auditors

KPMG LLP 100 New Park Place Suite 1400 Vaughan, Ontario L4K 0J3 T: 905-265-5900 F: 905-265-6390

#### Stock Listing

The Toronto Stock Exchange (TSX: MRE)



# MARTINREA INTERNATIONAL INC.

Website: www.martinrea.com

Investor Information: investor@martinrea.com