



Q3 2020 QUARTERLY RESULTS PRESENTATION

NOVEMBER 11, 2020



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This presentation contains forward-looking statements within the meaning of applicable securities laws ("forward-looking statements"), including, but not limited to, statements relating to the growth or expectations of, improvements in, expansion of and/or guidance or outlook as to future results and guidance, including for Q4 2020 and 2021; volumes, adjusted EPS, free cash flow, sales; the progression of the integration of the assets acquired from Metalsa; investment in capital and programs; growth in and investment in and development of products and technology, including for lightweighting and the production of graphene enhanced products and potential applications; the Company's strategy, market opportunity and vision; views on the outlook of and growth of the automotive industry; Martinrea's ability to capitalize on opportunities and be a leader in the automotive industry; Martinrea's evolving book of business, the winning of new business; intentions to maintain a strong balance sheet and targets for Net Debt/EBITDA; anticipated liquidity to get through the pandemic; the intention to return capital to shareholders through share repurchases and/or dividends as well as other forward-looking statements. The words "continue", "expect", "anticipate", "estimate", "may", "will", "intend", "believe", "plan" and similar expressions are intended to identify forward-looking statements. Forward-looking statements are based on estimates and assumptions made by Martinrea in light of its experience and its perception of historical trends, current conditions and expected future developments, as well as other factors that Martinrea believes are appropriate in the circumstances, such as expected sales and industry production estimates, current foreign exchange rates (FX), timing of product launches and operational improvements during the period and current Board approved budgets. These forward-looking statements are subject to risks, uncertainties and assumptions that may cause actual results, performance or achievements to differ materially from those expected or implied by the forward-looking statements. Factors that may cause such differences include, but are not limited to, the impact of the COVID-19 pandemic, or future pandemics or epidemics on the automotive industry, the Company, its customers and/or suppliers or the global economy, the North American and global economic and political conditions, including any impact as a result of government policy or actions; the highly cyclical nature of the automotive industry and the industry's dependence on consumer spending and general economic conditions; Martinrea's dependence on a limited number of significant customers; Martinrea's reliance on critical suppliers for components and the risk that suppliers will not be able to supply components on a timely basis or in sufficient quantities; competition; the factors discussed under the headings "Industry Highlights" and "Trends and Risks and Uncertainties" in Martinrea's most recent Management Discussion and Analysis and Annual Information Form filed with applicable securities commissions, as well as other risk factors identified therein, and other filed documents available at www.sedar.com, and the documents incorporated by reference into such documents. These factors should be considered carefully, and readers should not place undue reliance on Martinrea's forward-looking statements. If any of such risks actually occur, they could materially adversely affect our business, financial condition or results of operations. In that case, the trading price of our common shares could decline, perhaps materially. We provide forward-looking statements solely for the purpose of providing information about management's current expectations and plans relating to the future. You are cautioned that such information may not be appropriate for other purposes. Except as required by law, we do not undertake or accept any obligation or undertaking to release publicly any updates or revisions to any forward-looking statements to reflect any change in our expectations or any change in events, conditions, assumptions or circumstances on which any such statement is based. The Company prepares its financial statements in accordance with International Financial Reporting Standards ("IFRS"). However, the Company considers certain non-IFRS financial measures as useful additional information in measuring the financial performance and condition of the Company. These measures, which the Company believes are widely used by investors, securities analysts and other interested parties in evaluating the Company's performance, do not have a standardized meaning prescribed by IFRS and therefore may not be comparable to similarly titled measures presented by other publicly traded companies, nor should they be construed as alternatives to financial measures determined in accordance with IFRS. Non-IFRS measures, some of which are referenced in this presentation, include "Adjusted Net Income", "Adjusted Net Earnings per Share (on a basic and diluted basis)", "Adjusted Operating Income", "Adjusted EBITDA", "Free Cash Flow" and "Net Debt". Please refer to the Company's previously filed annual and interim management discussion and analyses of operating results and financial position for the fiscal years 2019 and 2018 for a full reconciliation of IFRS to non-IFRS measures.

ROB WILDEBOER

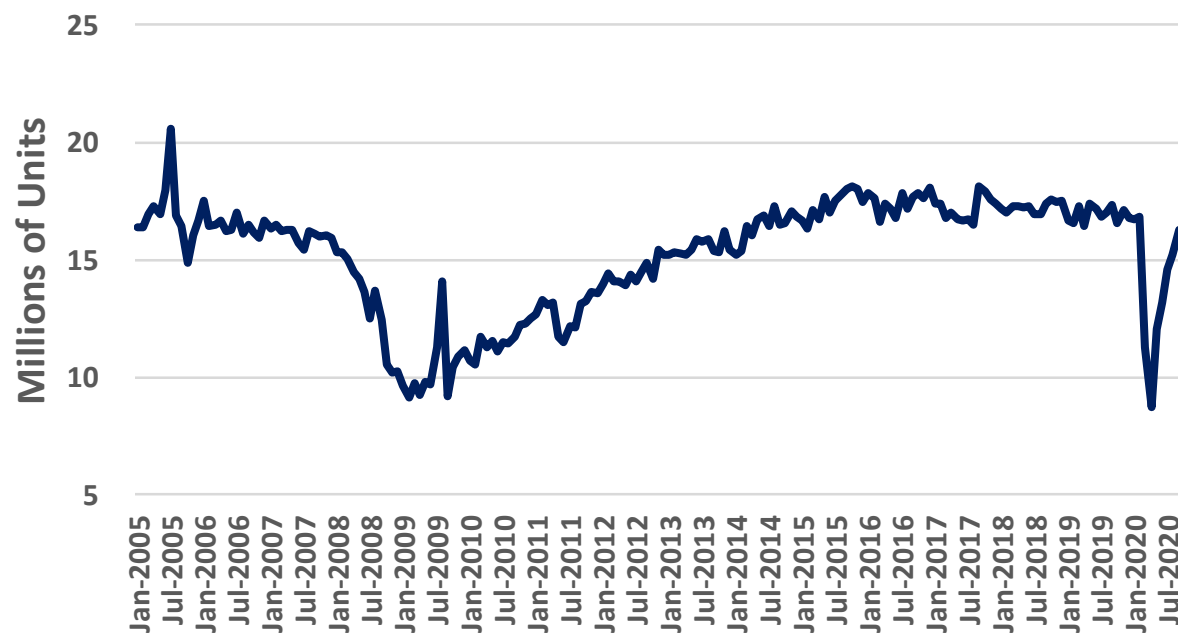
EXECUTIVE CHAIRMAN





US LIGHT VEHICLE SALES (SAAR)

- US auto sales are essentially back to pre-COVID volumes and at a healthy rate



October 2020 US
Light Vehicle sales
(SAAR) = 16.2
million units

Source: MarkLines Co.

US LIGHT VEHICLE INVENTORY DAYS

- US inventories are well below pre-COVID levels despite recent production surge, particularly for light trucks

US Inventory Days Outstanding	January, 2020 (pre-pandemic)	October 2020
Passenger Cars	95	86
CUVs/SUVs	90	69
Light Trucks	100	56

Source: MarkLines Co.

“We’ve never seen business better in the car business right now” – *Jimmy Pattison*



“People want to be sure they feel safe, and a lot of people feel safer in their own car than they do on the bus or the train”
– *Jimmy Pattison*

PAT D'ERAMO

PRESIDENT AND CEO



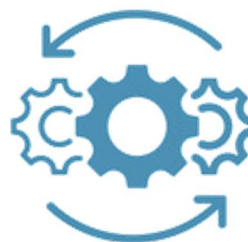
POSITIVE BACK-TO-WORK STORY CONTINUES



Record third
quarter, ahead of
guidance



Adjusted
operating margin
up year-over-year
(>9% excluding
operations
acquired from
Metalsa), driven
by strength in
North America



Production has
recovered more
quickly than
expected



Strong Q4 2020
results
anticipated



Q4 2020 GUIDANCE AND STATUS OF OPERATIONS

		Q4 2020F	Q4 2019A
Q4 GUIDANCE	PRODUCTION SALES	\$900M - \$1,000M	\$787M
	ADJUSTED FD EPS	\$0.46 - \$0.54	\$0.42



North America

- Production volumes currently strong, in particular as it relates to trucks and SUVs, as OEMs replenish vehicle inventory levels
- Volumes expected to continue to be strong in Q4



Europe

- Production volumes currently recovering at a slower pace, as compared to North America
- Gradual recovery expected to continue in Q4



Asia

- Facilities in China are now operating based on OEM production schedules, at or near pre-COVID levels in some cases
- No change expected in Q4

UPDATE ON MRE METALSA INTEGRATION

- The Metalsa integration is going well
 - COVID delayed activity in Germany, but this is now back on track
 - Other operations are progressing as expected
 - Preparation for Daimler EVA II program at Tuscaloosa is going well

Daimler - EVA2



- Underbody
- Roof Assembly
- Rear Floor
- Other BIW assemblies
- Full Electric
- SOP: 2022





WHY WE ACQUIRED THE METALSA ASSETS

01

Diversifies customer base adding significant revenues with two key customers

02

Transforms steel metal forming group from a North American player to a global player

05

Establishes capacity in needed areas

04

Enhances lightweight, multi-material joining technologies





03

Adds strong, reputable engineering capabilities in the heart of Germany to support both European and North American customers





NEW BUSINESS AWARDS DURING THE QUARTER

Product Group	Customer	Annualized Sales	SOP
Propulsion Systems (Fluid Management Systems and Transmission Housing)	 	\$45M	2021-2024
Lightweight Structures (EV Platforms)		\$10M	2022-2023
Industrial (Battery Box for Heavy Duty Truck)		\$15M	2024
		TOTAL = \$70M	

NEW PRODUCT INTRODUCTION - GRAPHENE AND NYLON COATED BRAKE LINES

Superior
Abrasion
Protection

Lightweight

Utilizes Current
Manufacturing
Equipment and
Processes

Improved High
Temperature
Strength

Improved
Chemical
Resistance

Patent
Protection
Technology

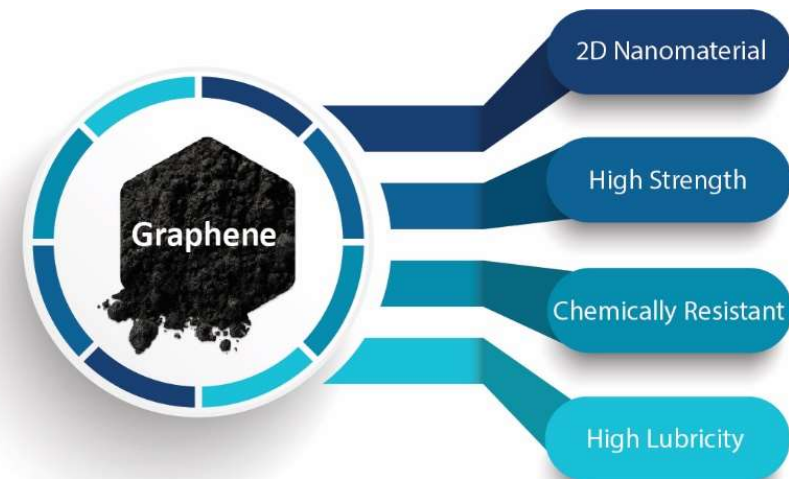
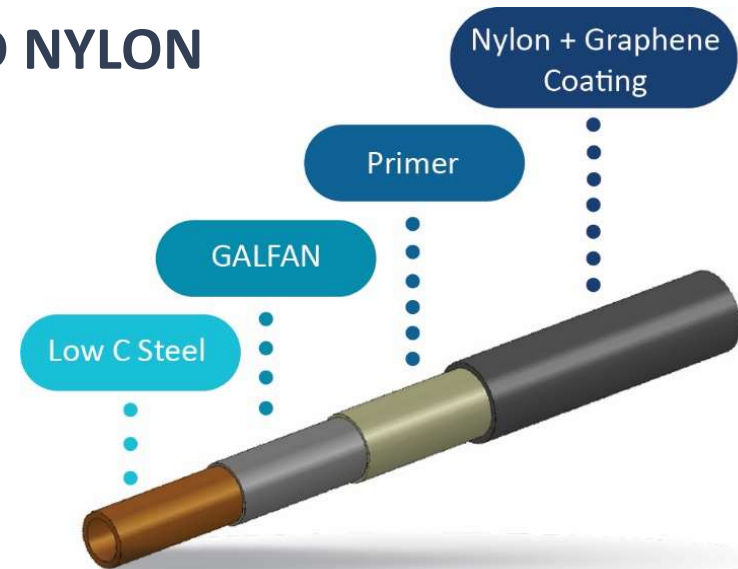
Saves on Tooling
By Using Current
off the Shelf Clips

WEIGHT SAVINGS

25%

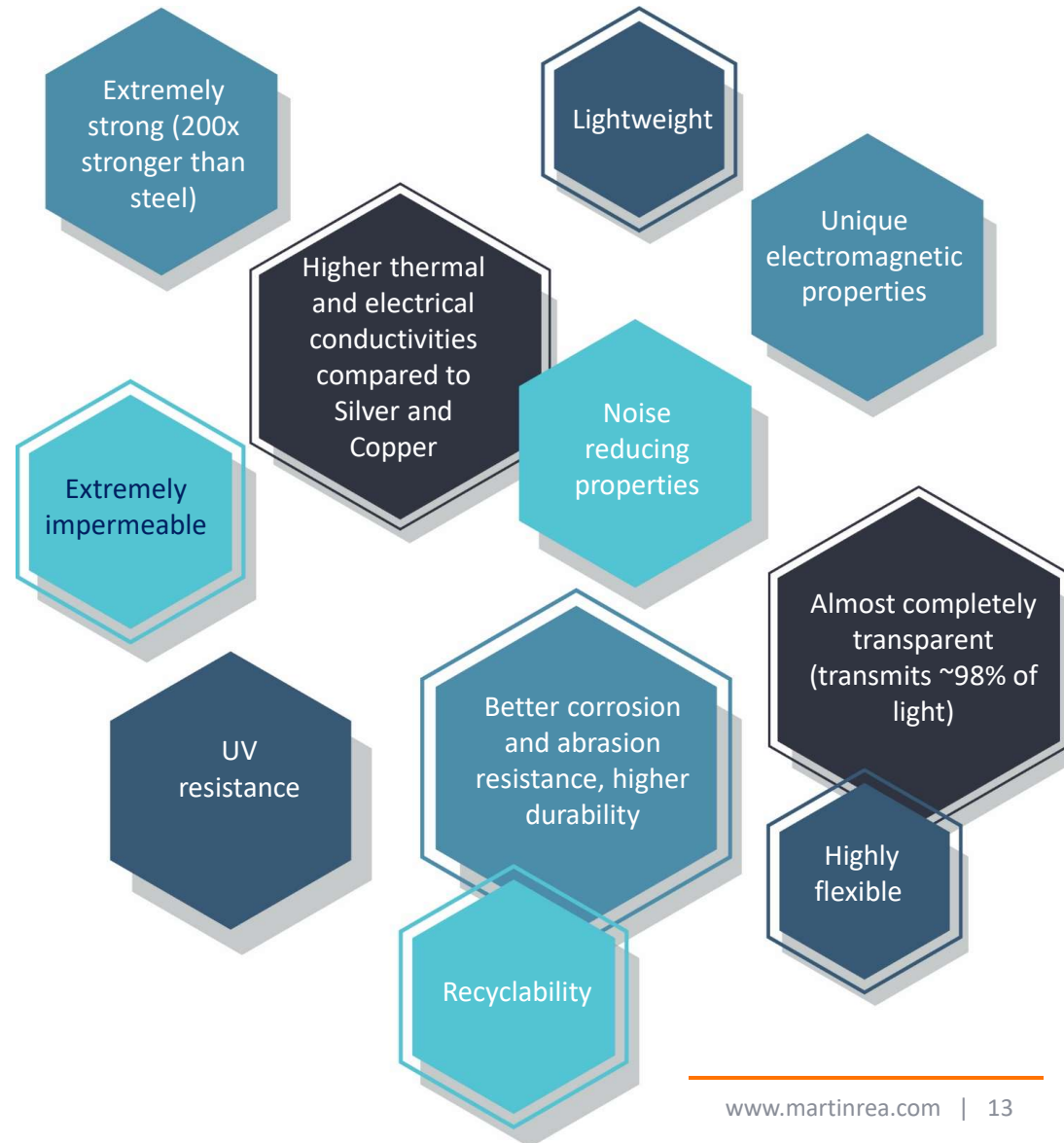
We expect to be producing a new graphene-enhanced brake line product for one of our largest customers in 2021

Additional US and International Patent Pending



SPOTLIGHT ON GRAPHENE

A high-performance material with game-changing potential



SPOTLIGHT ON GRAPHENE

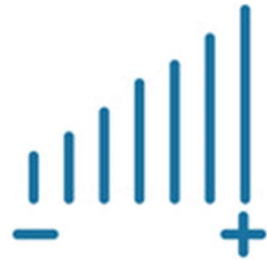
- Some Potential Applications
 - Automotive
 - Transportation
 - Renewable Energy
 - Industrial
 - Agricultural
 - Batteries (including Li ion for EV applications)
 - Recycled Plastics
 - Paints
- We are excited about the technology that graphene provides and its opportunities through our investment in NanoXplore



PARTING THOUGHTS



The restart has gone as smoothly as we could have hoped for



Volumes have come back nicely



Safety protocols have been effective



Our team has done a tremendous job ramping up production and meeting aggressive volume requirements

FRED DI TOSTO

CHIEF FINANCIAL OFFICER





OVERVIEW OF Q3 2020 RESULTS

- Sharp improvement over Q2 as production restarted

In Canadian Dollars		
	Q3 2020	Q3 2019
Production Sales	\$933.3M	\$846.6M
Tooling Sales	\$37.8M	\$127.8M
Total Sales	\$971.1M	\$974.4M
Operating Income*	\$75.6M	\$69.0M
OI Margin %	7.8%	7.1%
FD EPS*	\$0.57	\$0.53
Free Cash Flow*	\$102.5M	\$36.9M
Net Debt (excl. IFRS-16)	\$674.3M	\$691.8M
Net Debt / Adjusted EBITDA*	2.21x	1.45X

Flat YoY sales (down 11% excluding MRE Metals sales, due mainly to lower tooling sales). Recall Q3 2019 impacted by UAW-GM strike

Operating income margin up year-over-year

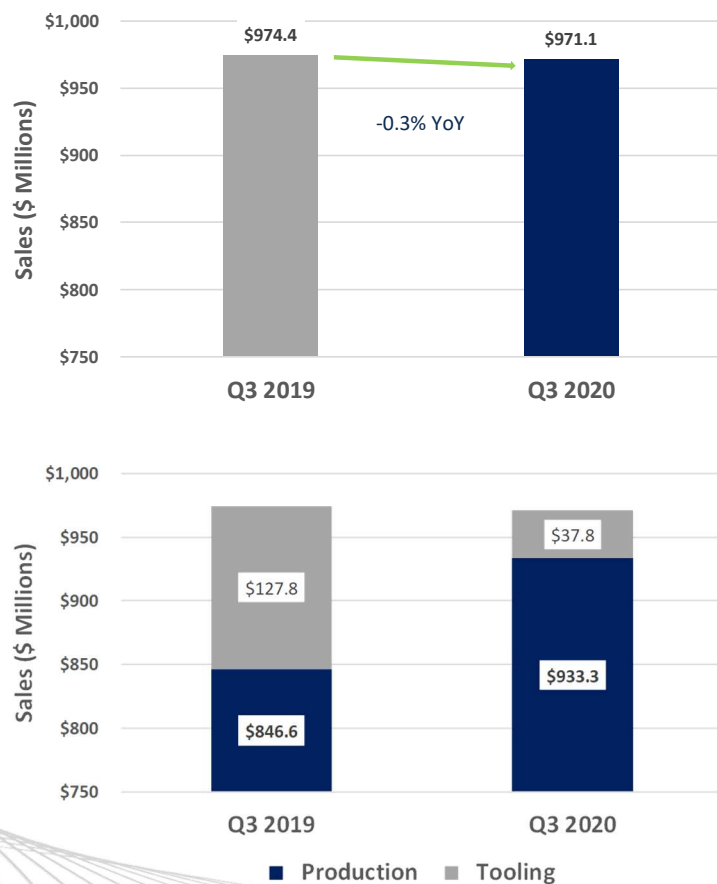
Strong quarter of free cash flow

Leverage ratio improved to 2.21x (~1.7x for bank covenant purposes) from 2.64x at the end of Q2

* Adjusted for unusual and other items as noted in our Q3 2020 MD&A available at www.sedar.com



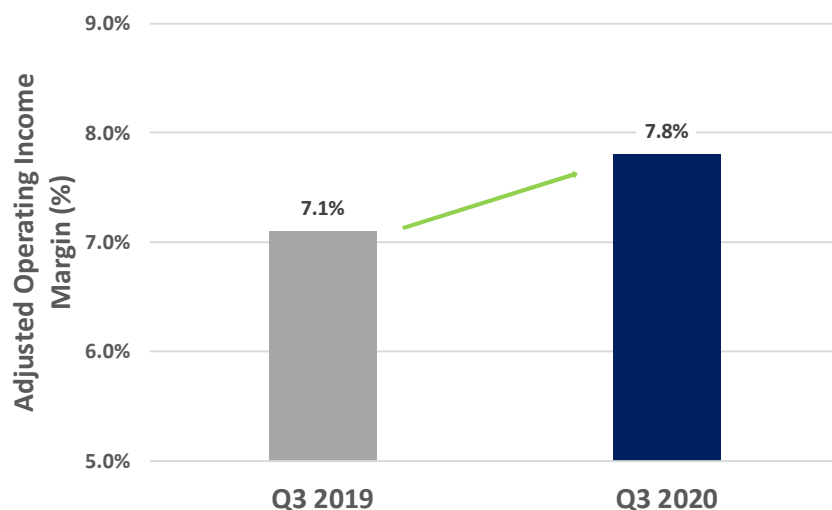
Q3 2020 RESULTS - SALES



- Sales virtually flat year-over-year (down 11% excluding \$105M in sales from MRE Metalsa, due mainly to lower tooling sales)
 - Production sales up 10%
 - Tooling sales down 70%
- Sharp recovery from rock-bottom levels hit in Q2



Q3 2020 RESULTS - ADJUSTED OPERATING INCOME MARGIN*

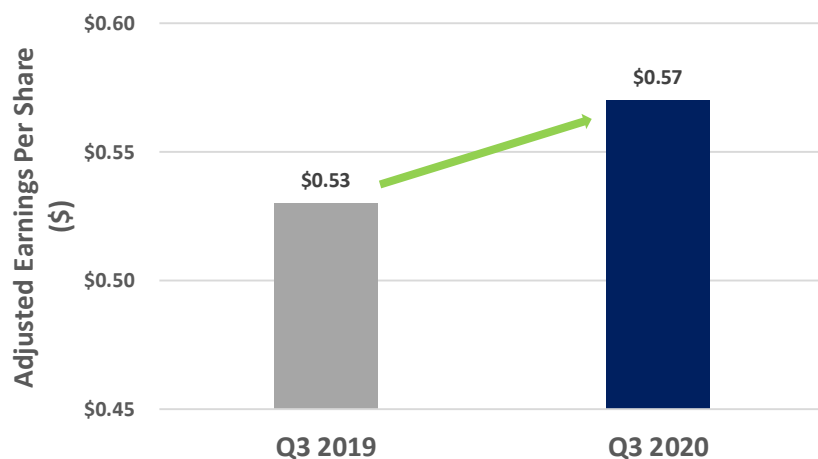


* As defined and described in our Q3 2020 MD&A available at www.sedar.com

- Significant improvement over Q2 loss and up year-over-year
- Excluding the MRE Metalsa Group, overall adjusted operating income margin* exceeded 9%
- Margins driven by strength in North America, reflective of:
 - Volume and a positive sales mix
 - Reduced operating costs
 - Lower tooling sales
 - A \$6.6M benefit from the Canadian Employment Wage Subsidy
- Europe impacted by loss at newly acquired MRE Metalsa German facility and a generally slower recovery



Q3 2020 RESULTS – ADJUSTED EARNINGS PER SHARE*

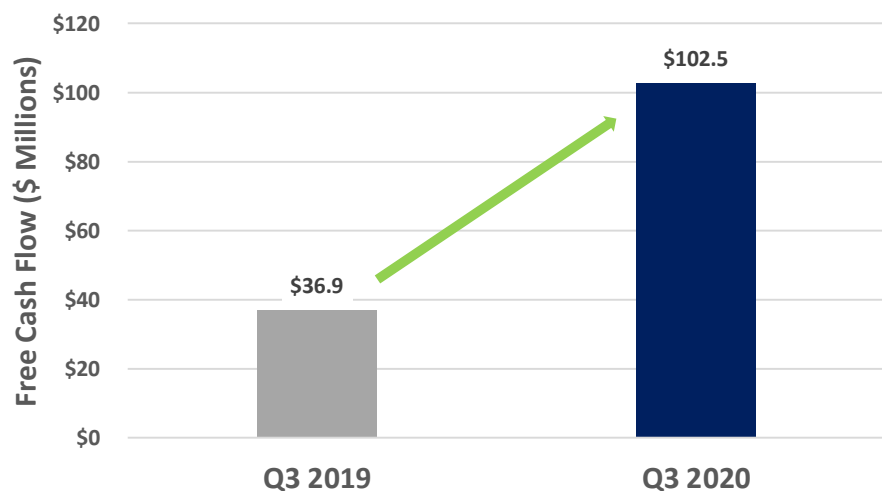


- Record third quarter
- Adjusted EPS* was driven by strong margin performance
- Q4 shaping up to be another strong quarter

* As defined and described in our Q3 2020 MD&A available at www.sedar.com



Q3 2020 RESULTS - FREE CASH FLOW*



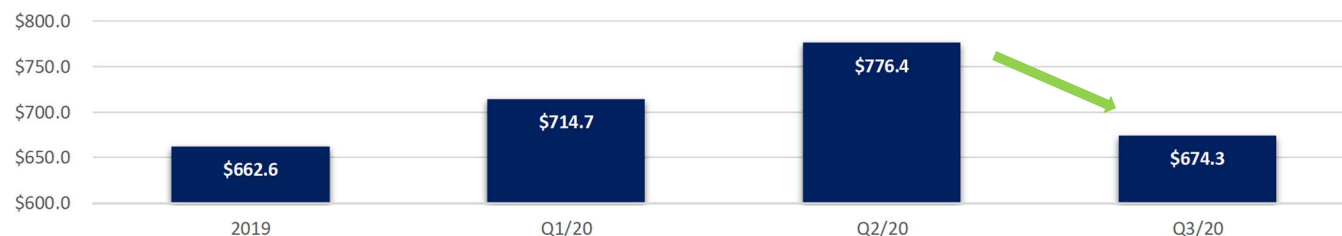
* As defined and described in our Q3 2020 MD&A available at www.sedar.com

- Free cash flow* generation was very strong during the quarter
- We generated meaningful cash from working capital; a portion is timing-related
- We are on track to deliver on our expectation of breakeven free cash flow* in 2020, if not exceed it

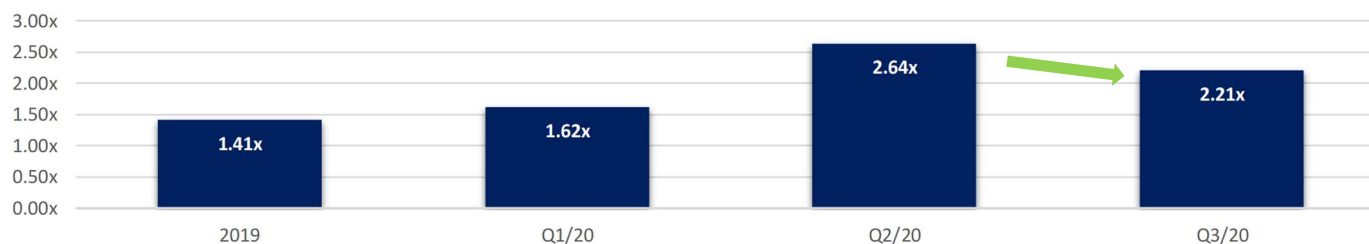


OUR BALANCE SHEET IS STRONG

NET DEBT - Excluding IFRS-16 (\$ Millions)*



NET DEBT TO LTM ADJUSTED EBITDA*



* As defined and described in our Q3 2020 MD&A available at www.sedar.com

Strong free cash flow* generation allowed us to reduce net debt* by >\$100M during the quarter

Our net debt* to adjusted EBITDA* ratio ended the quarter at 2.21x, and ~1.70x for bank covenant purposes, given the agreement we reached with our banking syndicate to eliminate Q2 adjusted EBITDA* from the covenant calculation

CAPITAL ALLOCATION FRAMEWORK

Maintain Strong Balance Sheet



- Targeted Net Debt*/adjusted EBITDA* ratio of ~1.5x
- Maintain flexibility to invest for growth

Invest for Growth



- Organic opportunities
- Invest in R&D and product offering
- Acquisitions that fit product strategy
- Priorities dictated by strict ROIC/IRR focus

Return Capital to Shareholders



- Repurchase shares with excess cash (at the appropriate times)
- Dividend growth over time

* As defined and described in our Q3 2020 MD&A available at www.sedar.com

ROB WILDEBOER

EXECUTIVE CHAIRMAN





NANOXPLORE IS NOT A PASSIVE INVESTMENT

- NanoXplore is an integral component of our R&D, product development and corporate development (M&A) strategies
- Our businesses are interconnected
 - Our Executive Chairman is Chairman of NanoXplore
 - NanoXplore's Chief Operating Officer was previously VP of Martinrea's Flexible Manufacturing Group
 - We jointly develop products and discuss business opportunities together
 - We have exclusivity agreements on products in our lines of business



STATE-OF-ART-GRAPHENE FACILITY





A SUCCESSFUL INVESTMENT SO FAR

Total Cost of Investment in
NanoXplore



\$37.5 million

Current Market Value of our
position in NanoXplore
*(34 million shares x current share price of \$2.65)
as of November 5, 2020)*



\$90.2 million

Total Return



140%



MARTINREA CULTURE, VISION, MISSION AND PRINCIPLES

VISION

Making lives better by being the best supplier we can be in the products we make and the services we provide.

MISSION TO DELIVER

We make people's lives better by:

- Delivering outstanding quality products and services to our customers
- Providing meaningful opportunity, job satisfaction, and job security for our people
- Providing superior long-term investment returns to our stakeholders
- Being positive contributors to our communities

10 PRINCIPLES

Our success will be based on the execution of our guiding principles, applied with integrity, in all that we do:

- We make great, high quality products
- Every location must be a centre of excellence
- Discipline is key
- We attract, train and work with excellent people, and we motivate our people to perform well
- We are a team
- Challenges make us better
- Think differently
- Work hard, play hard
- The Golden Rule - Treat everyone with dignity and respect
- Our leadership has to drive these messages consistently

MARTINREA VISION – MAKING LIVES BETTER



GM OSHAWA ANNOUNCEMENT



Transportation / News / Autos

GM to reopen Oshawa plant to make trucks, hiring up to 2,500 workers, says union

General Motors will invest close to \$1.3 billion to retool the shuttered factory

Barbara Shacter
Nov 05, 2020 • Last Updated 22 hours ago • 3 minute read



Oshawa's GM plant was shuttered in 2018. PHOTO BY POSTMEDIA

General Motors Corp. will reopen its vehicle assembly plant in Oshawa, Ont., spending \$1.3-billion to retool the plant that closed last year, the Unifor union said Thursday morning.

"Today is an incredible victory for all of us," said Jerry Dias, national president of Unifor, at a press conference.

The first vehicle, pickup trucks, will roll off the line in 14 months, and about 2,000 to 2,500 people will be hired, Mr. Dias said.

"It's a real win for the economy of Ontario. It's a home run for the economy of Canada," he said.

Detroit-based GM closed the plant in December, 2019, as it eliminated about 3,000 jobs producing Chevrolet Impalas and finishing pick-ups.

"We maintained the ability to build cars in the future. We never gave up hope and neither did General Motors," Mr. Dias said.

The announcement came as Unifor announced a tentative collective agreement with GM. Union members will vote on the deal on Sunday.





THANK YOU



QUESTIONS?