

# MARTINREA INTERNATIONAL INC. INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

FOR THE THREE AND NINE MONTHS ENDED SEPTEMBER 30, 2014

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# Interim Condensed Consolidated Balance Sheets

(in thousands of Canadian dollars) (unaudited)

|  | Note                                    |    | September 30, 2014 |    | December 31, 2013 |
|--|---|----|--------------------|----|-------------------|
| ASSETS   |   |    | •                  |    | ·                 |
| Cash and cash equivalents                                  |   | \$ | 25,285             | \$ | 56,224            |
| Trade and other receivables                                | 3                                       |    | 588,588            |    | 541,598           |
| Inventories  | 4                                       |    | 336,159            |    | 302,810           |
| Prepaid expenses and deposits                              |   |    | 23,444             |    | 13,128            |
| Income taxes recoverable                                   |   |    | 4,367              |    | 3,727             |
| TOTAL CURRENT ASSETS                                       |   |    | 977,843            |    | 917,487           |
| Property, plant and equipment                              | 5                                       |    | 926,099            |    | 847,548           |
| Deferred income tax assets                                 |   |    | 126,135            |    | 100,156           |
| Intangible assets  | 6                                       |    | 69,062             |    | 59,640            |
| TOTAL NON-CURRENT ASSETS                                   |   |    | 1,121,296          |    | 1,007,344         |
| TOTAL ASSETS   |   | \$ | 2,099,139          | \$ | 1,924,831         |
| LIABILITIES  |   |    |                    |    |                   |
| Trade and other payables                                   | 7                                       | \$ | 691.566            | \$ | 597.591           |
| Provisions   | 8                                       | Ψ  | 3.657              | Ψ  | 6.362             |
| Income taxes payable                                       | ŭ                                       |    | 24,716             |    | 22,530            |
| Current portion of long-term debt                          | 9                                       |    | 35,443             |    | 37,276            |
| TOTAL CURRENT LIABILITIES                                  |   |    | 755,382            |    | 663,759           |
| Long-term debt   | 9                                       |    | 648,209            |    | 434,501           |
| Pension and other post-retirement benefits                 | Ü                                       |    | 54,379             |    | 45,270            |
| Deferred income tax liabilities                            |   |    | 82,968             |    | 73,051            |
| Other financial liability                                  | 2                                       |    | -,,,,,,            |    | 154,239           |
| TOTAL NON-CURRENT LIABILITIES                              |   |    | 785,556            |    | 707,061           |
| TOTAL LIABILITIES  |   | \$ | 1,540,938          | \$ | 1,370,820         |
| EQUITY   |   |    |                    |    |                   |
| Capital stock  | 11                                      |    | 692,582            |    | 689.975           |
| Contributed surplus  | • |    | 44,966             |    | 44,853            |
| Other equity   | 2                                       |    |                    |    | (154,239)         |
| Accumulated other comprehensive income                     | _                                       |    | 44,266             |    | 26,085            |
| Accumulated deficit  |   |    | (223,362)          |    | (142,376)         |
| TOTAL EQUITY ATTRIBUTABLE TO EQUITY HOLDERS OF THE COMPANY |   |    | 558,452            |    | 464,298           |
| Non-controlling interest                                   |   |    | (251)              |    | 89,713            |
| TOTAL EQUITY   |   |    | 558,201            |    | 554,011           |
| TOTAL LIABILITIES AND EQUITY                               |   | \$ | 2.099.139          | \$ | 1,924,831         |

## Contingencies (note 15)

See accompanying notes to the interim condensed consolidated financial statements.

On behalf of the Board:

"Robert Wildeboer" Director

"Scott Balfour" Director

# Interim Condensed Consolidated Statements of Operations

(in thousands of Canadian dollars, except per share amounts) (unaudited)

|   | Note | Three months<br>ended<br>September<br>30, 2014 | Three months<br>ended<br>September<br>30, 2013  | Nine months<br>ended<br>September<br>30, 2014       | Nine months<br>ended<br>September<br>30, 2013      |
|---|------|--|---|---|--|
| SALES   | (    | \$ 859,456 \$                                  | 767,861 \$                                      | 2,654,864 \$  | 2,363,257  |
| Cost of sales (excluding depreciation of property, plant and equipment)  Depreciation of property, plant and equipment (production)   |      | (755,409)<br>(25,971)                          | (661,222)<br>(22,976)                           | (2,318,058)<br>(75,388)                             | (2,045,903)<br>(66,793)                            |
| Total cost of sales GROSS MARGIN  |      | (781,380)<br>78.076                            | (684,198)<br>83.663                             | (2,393,446)<br>261,418                              | (2,112,696)<br>250,561                             |
| Research and development costs Selling, general and administrative Depreciation of property, plant and equipment (non-production) Amortization of customer contracts and relationships Gain (loss) on disposal of property, plant and equipment |      | (4,427)<br>(39,462)<br>(1,764)<br>(904)<br>36  | (2,987)<br>(38,976)<br>(1,593)<br>(496)<br>(37) | (13,944)<br>(128,387)<br>(4,942)<br>(1,815)<br>(87) | (10,722)<br>(112,550)<br>(4,740)<br>(1,475)<br>115 |
| OPERATING INCOME  |      | 31,555   | 39,574  | 112,243   | 121,189  |
| Finance costs Other finance income (expense) INCOME BEFORE INCOME TAXES   |      | (5,910)<br>882<br>26,527                       | (4,811)<br>(220)<br>34,543                      | (16,419)<br>891<br>96,715                           | (14,686)<br>959<br>107,462                         |
| Income tax expense  | 10   | (5,322)  | (8,156)   | (19,225)  | (25,459)   |
| NET INCOME FOR THE PERIOD   | Ş    | \$ 21,205 \$                                   | 26,387 \$                                       | 77,490 \$   | 82,003   |
| Non-controlling interest  |      | (1,821)  | (5,414)   | (18,107)  | (13,628)   |
| NET INCOME ATTRIBUTABLE TO EQUITY HOLDERS OF THE COMPANY  |      | \$ 19,384 \$                                   | 20,973 \$                                       | 59,383 \$   | 68,375   |
| Basic earnings per share Diluted earnings per share   |      | \$ 0.23 \$<br>\$ 0.23 \$                       | <del>-</del>                                    | 0.70 \$<br>0.69 \$                                  | 0.81<br>0.81                                       |

Interim Condensed Consolidated Statements of Comprehensive Income

(in thousands of Canadian dollars) (unaudited)

|  | Three months<br>ended<br>September 30,<br>2014 | Three months<br>ended<br>September 30,<br>2013 | Nine months<br>ended<br>September 30,<br>2014 | Nine months<br>ended<br>September 30,<br>2013 |
|--|--|--|---|---|
| NET INCOME FOR THE PERIOD  Other comprehensive income (loss), net of tax:  | 21,205 \$                                      | 26,387 \$                                      | 77,490 \$                                     | 82,003  |
| Items that may be reclassified to net income   |  |  |   |   |
| Foreign currency translation differences for foreign operations<br>Items that will not be reclassified to net income | 22,467   | (11,363)                                       | 18,579  | 25,271  |
| Actuarial gains (losses) from the remeasurement of defined benefit   |  |  |   |   |
| plans  | (1,630)  | 5,303  | (5,560)                                       | 10,831  |
| Other comprehensive income (loss), net of tax  | 20,837   | (6,060)  | 13,019  | 36,102  |
| TOTAL COMPREHENSIVE INCOME FOR THE PERIOD \$   | 42,042 \$                                      | 20,327 \$                                      | 90,509 \$                                     | 118,105                                       |
| Attributable to:   |  |  |   |   |
| Equity holders of the Company \$   | 38,789 \$                                      | 16,188 \$                                      | 72,004 \$                                     | 106,941                                       |
| Non-controlling interest   | 3,253  | 4,139  | 18,505  | 11,164  |
| TOTAL COMPREHENSIVE INCOME FOR THE PERIOD \$   | 42,042 \$                                      | 20,327 \$                                      | 90,509 \$                                     | 118,105                                       |

# Interim Condensed Consolidated Statements of Changes in Equity

(in thousands of Canadian dollars) (unaudited)

|  |      |                  | Equity attribu         | table to equity | / holders of th                      | e Company              | •          |                                 |                 |
|--|------|------------------|------------------------|-----------------|--------------------------------------|------------------------|------------|---------------------------------|-----------------|
|  |      | Capital<br>stock | Contributed<br>surplus | Other<br>equity | Cumulative<br>translation<br>account | Accumulated<br>deficit | Total      | Non-<br>controlling<br>interest | Total<br>equity |
| Balance at December 31, 2012   | \$ 6 | 75,606 \$        | 46,897 \$              | (87,100) \$     | (22,001) \$                          | (155,721) \$           | 457,681 \$ | 66,240 \$                       | 523,921         |
| Net income for the period  |      | -                | -                      | -               | -                                    | 68,375                 | 68,375     | 13,628                          | 82,003          |
| Compensation expense related to stock options                              |      | -                | 1,259                  | -               | -                                    | -                      | 1,259      | -                               | 1,259           |
| Purchase of non-controlling interest (note 2)                              |      | -                | -                      | -               | -                                    | (2,880)                | (2,880)    | (1,928)                         | (4,808)         |
| Dividends (\$0.06 per share)   |      | -                | -                      | -               | -                                    | (5,055)                | (5,055)    | -                               | (5,055)         |
| Change in fair value of put option granted to non-<br>controlling interest |      | -                | -                      | (45,081)        | -                                    | -                      | (45,081)   | -                               | (45,081)        |
| Exercise of employee stock options   |      | 13,739           | (3,484)                | -               | -                                    | -                      | 10,255     | -                               | 10,255          |
| Other comprehensive income,  |      |                  |                        |                 |                                      |                        |            |                                 |                 |
| net of tax   |      |                  |                        |                 |                                      |                        |            |                                 |                 |
| Actuarial gains from the remeasurement of<br>defined benefit plans         |      | -                | -                      | -               | -                                    | 10,831                 | 10,831     | -                               | 10,831          |
| Foreign currency translation differences                                   |      | -                | -                      | -               | 27,735                               | -                      | 27,735     | (2,464)                         | 25,271          |
| Balance at September 30, 2013  | 6    | 89,345           | 44,672                 | (132,181)       | 5,734                                | (84,450)               | 523,120    | 75,476                          | 598,596         |
| Net income (loss) for the period   |      | -                | -                      | -               | -                                    | (51,425)               | (51,425)   | 7,351                           | (44,074)        |
| Compensation expense related to stock options                              |      | -                | 353                    | -               | -                                    | -                      | 353        | -                               | 353             |
| Dividends (\$0.03 per share)   |      | -                | -                      | -               | -                                    | (2,533)                | (2,533)    | -                               | (2,533)         |
| Change in fair value of put option granted to non-<br>controlling interest |      | -                | -                      | (22,058)        | -                                    | -                      | (22,058)   | -                               | (22,058)        |
| Exercise of employee stock options   |      | 630              | (172)                  | -               | -                                    | -                      | 458        | -                               | 458             |
| Other comprehensive income,<br>net of tax                                  |      |                  |                        |                 |                                      |                        |            |                                 |                 |
| Actuarial losses from the remeasurement of<br>defined benefit plans        |      | -                | -                      | -               | -                                    | (3,968)                | (3,968)    | -                               | (3,968)         |
| Foreign currency translation differences                                   |      | -                | -                      | -               | 20,351                               | -                      | 20,351     | 6,886                           | 27,237          |
| Balance at December 31, 2013   | 6    | 89,975           | 44,853                 | (154,239)       | 26,085                               | (142,376)              | 464,298    | 89,713                          | 554,011         |
| Net income for the period  |      | -                | -                      | -               | -                                    | 59,383                 | 59,383     | 18,107                          | 77,490          |
| Compensation expense related to stock options                              |      | -                | 894                    | -               | -                                    | -                      | 894        | -                               | 894             |
| Change in fair value of put option granted to non-<br>controlling interest |      | -                | -                      | (81,428)        | -                                    | -                      | (81,428)   | -                               | (81,428)        |
| Purchase of non-controlling interest (note 2)                              |      | -                | -                      | 235,667         | -                                    | (127,198)              | 108,469    | (108,469)                       | -               |
| Dividends (\$0.09 per share)   |      | -                | -                      | -               | -                                    | (7,611)                | (7,611)    | -                               | (7,611)         |
| Exercise of employee stock options   |      | 2,607            | (781)                  | -               | -                                    | -                      | 1,826      | -                               | 1,826           |
| Other comprehensive income, net of tax                                     |      |                  |                        |                 |                                      |                        |            |                                 |                 |
| Actuarial losses from the remeasurement of<br>defined benefit plans        |      | -                | -                      | -               | -                                    | (5,560)                | (5,560)    | -                               | (5,560)         |
| Foreign currency translation differences                                   |      | -                | -                      | -               | 18,181                               | -                      | 18,181     | 398                             | 18,579          |
| Balance at September 30, 2014  | \$ 6 | 92,582 \$        | 44,966 \$              | - \$            | 44,266 \$                            | (223,362) \$           | 558,452 \$ | (251) \$                        | 558,201         |

# Interim Condensed Consolidated Statements of Cash Flows

(in thousands of Canadian dollars) (unaudited)

| Adjustments for: Depreciation of property, plant and equipment 27,735 24,569 80,330 71,53 Amortization of customer contracts and relationships 904 496 1,815 1,47 Amortization of development costs 2,133 1,678 6,399 4,84 Accretion of interest on promissory note 2,133 1,678 6,399 4,84 Accretion of interest on promissory note 3,130 - (9) Unrealized losses / (gains) on foreign exchange forward contracts 5,910 4,811 16,419 14,68 Income tax expense 5,322 8,156 19,225 25,46 Income tax expense 5,322 8,156 19,225 25,46 Income tax expense 1,207 1,126 3,639 3,53 Contributions and other post-retirement benefits expense 1,207 1,126 3,639 3,53 Contributions made to pension and other post-retirement benefits 1,1574 (2,344) (3,368) (7,57 Changes in non-cash working capital items:  Trade and other receivables 2,7795 (9,236) (34,859) (104,36 Inventories (4,642) (2,8,348) (2,7,108) (33,40) Prepaid expenses and deposits (1,2432) 1,134 (7,108) (33,40) Prepaid expenses and deposits (1,2432) 1,148 (77,997 56,13 Interest paid (excluding capitalized interest) (16,522) (2,476) (31,551) (17,64 NET CASH PROVIDED BY OPERATING ACTIVITIES \$ 49,892 \$ 31,904 \$ 164,496 \$ 83,23  FINANCING ACTIVITIES:  INVESTING ACTIVITIES:  INVESTING ACTIVITIES:  INVESTING ACTIVITIES:  INVESTING ACTIVITIES: (2,233) (1,668) (1,677) (2,05) (2,51) Increase in long-term debt (2,1913) (7,520) (8,08,04) (22,35 Exercise of employee stock options (1,24,31) (1,674) (3,683) (11,147) (9,09) Proceeds on disposal of property, plant and equipment (4,8,871) (4,6,023) (1,43,169) (142,51) Purchase of non-controlling interest (note 2) (235,667) (-235,667) (-4,80) Procease in non-cash and cash equivalents  Effect of foreign exchange rate changes on cash and cash equivalents  Effect of foreign exchange rate changes on cash and cash equivalents  Effect of foreign exchange rate changes on cash and cash equivalents  Effect of foreign exchange rate changes on cash and cash equivalents  Effect of foreign exchange rate changes on cash and cash equivalents  Effect of foreign exchange rate        |  | Three months<br>ended<br>September 30,<br>2014 | Three months<br>ended<br>September 30,<br>2013 | Nine months<br>ended<br>September 30,<br>2014 | Nine months<br>ended<br>September 30,<br>2013 |
|--|--|--|--|---|---|
| Net Income for the perior   \$ 21,205 \$ 26,387 \$ 77,490 \$ 82,00   | CASH PROVIDED BY (USED IN):  | -  |  |   |   |
| Adjustments for. Depreciation of property, plant and equipment 27,735 24,569 80,330 71,53 Amortization of customer contracts and relationships 904 496 1,815 1,47 Amortization of development costs 2,133 1,678 6,399 4,84 Accretion of interest on promissory note 2,133 1,678 6,399 4,94 Accretion of interest on promissory note 2,133 1,678 6,399 4,94 Accretion of interest on promissory note 2,133 1,678 6,399 4,94 Accretion of interest on promissory note 2,133 1,678 6,399 4,94 Accretion of interest on promissory note 3,129 (6002) 2,400 24 Illinealized losses / (gains) on foreign exchange forward contracts 5,910 4,811 16,419 14,68 Income tax expense 5,322 8,156 19,225 25,45 Illinear controlled and office post-retirement benefits 6,532 8,156 19,225 25,45 Illinear controlled and office post-retirement benefits 6,532 8,156 19,225 25,45 Bension and other post-retirement benefits 6,757 1,126 3,639 3,53 Contributions made to pension and other post-retirement benefits 6,757 1,127 1,126 3,639 3,53 Contributions made to pension and other post-retirement benefits 6,757 1,127 1,126 3,639 3,53 Contributions made to pension and other post-retirement benefits 6,464 64,647 20,344 (3,366) 7,57 Changes in non-cash working capital items:  Trade and other receivables 27,795 (9,236) (34,859) (104,36 1) Inventories (4,642) (28,348) (27,108) (33,40 1) Prepaid expenses and deposits (2,833) (1,668 1) (1,012) Trade, other payables and provisions (2,833) (1,668 1) (1,012) Interest paid (excluding capitalized interest) (5,738) (5,739 1,514 1,739 1,561 1,799           | OPERATING ACTIVITIES:  |  |  |   |   |
| Depreciation of property, plant and equipment         27,735         24,569         80,330         71,53           Amortization of eustomer contracts and relationships         904         496         1,815         1,474           Amortization of development costs         2,133         1,678         6,399         4,84           Accretion of interest on promissory note         -         (311)         -         9           Unrealized losses / (gains) on foreign exchange forward contracts         5,910         4,811         16,419         14,68           Income tax expense         5,910         4,811         16,419         14,68           Loss (gain) on disposal of property, plant and equipment         (36)         37         87         (11           Stock based compensation         229         354         894         1,25           Pension and other post-retirement benefits expense         1,207         1,126         3,639         3,53           Contributions made to pension and other post-retirement benefits         (1,574)         (2,344)         (3,366)         (7,57           Changes in non-cash working capital items:         27,795         (9,236)         (34,859)         (104,36           Inventories         (2,623)         (1,622)         (28,348)         (27,108) <t< td=""><td>Net Income for the period</td><td>\$<br/>21,205 \$</td><td>26,387 \$</td><td>77,490 \$</td><td>82,003</td></t<>   | Net Income for the period  | \$<br>21,205 \$                                | 26,387 \$                                      | 77,490 \$                                     | 82,003  |
| Amortization of customer contracts and relationships   | Adjustments for:   |  |  |   |   |
| Amortization of development costs  | Depreciation of property, plant and equipment                        | 27,735   | 24,569   | 80,330  | 71,533  |
| Accretion of interest on promissory note   - (31)   - (9)  | Amortization of customer contracts and relationships                 | 904  | 496  | 1,815   | 1,475   |
| Unrealized losses / (gains) on foreign exchange forward contracts  | Amortization of development costs                                    | 2,133  | 1,678  | 6,399   | 4,845   |
| Finance costs  | Accretion of interest on promissory note                             | =  | (31)   | =   | (91)  |
| Income tax expense   | Unrealized losses / (gains) on foreign exchange forward contracts    | 1,229  | (602)  | 2,420   | 240   |
| Class (gain) on disposal of property, plant and equipment   3(6)   37   87   (11   Stock-based compensation   229   354   894   1,25   Pension and other post-retirement benefits expense   1,207   1,126   3,639   3,53   Contributions made to pension and other post-retirement benefits   1,574   (2,344)   (3,366)   (7,57   1,26   3,639   3,53   1,25               | Finance costs  | 5,910  | 4,811  | 16,419  | 14,686  |
| Stock-based compensation   229   354   894   1,25  | Income tax expense   | 5,322  | 8,156  | 19,225  | 25,459  |
| Pension and other post-retirement benefits expense         1,207         1,126         3,639         3,53           Contributions made to pension and other post-retirement benefits         (1,574)         (2,344)         (3,366)         (7,57           Changes in non-cash working capital items:         84,664         64,687         205,552         197,25           Trade and other receivables         27,795         (9,236)         (34,859)         (104,36           Inventories         (4,642)         (28,348)         (27,108)         (33,40           Prepaid expenses and deposits         (2,833)         (1,068)         (10,012)           Trade, other payables and provisions         (12,432)         15,148         77,997         56,13           Interest paid (excluding capitalized interest)         (5,738)         (6,753)         (15,323)         (11,70         115,62           Interest paid (excluding capitalized interest)         (5,738)         (6,753)         (15,323)         (14,74           Increase paid         (2,512)         (2,476)         (31,551)         (17,60           NET CASH PROVIDED BY OPERATING ACTIVITIES         49,892         31,904         164,496         83,23           FINANCING ACTIVITIES:         2,51         2,51         2,51         2,51         2,51   | Loss (gain) on disposal of property, plant and equipment             | (36)   | 37   | 87  | (115)   |
| Contributions made to pension and other post-retirement benefits   (1,574)   (2,344)   (3,366)   (7,57   | Stock-based compensation   | 229  | 354  | 894   | 1,259   |
| Changes in non-cash working capital items:  Trade and other receivables  Prepaid expenses and deposits  Trade, other payables and provisions  (2,833) (1,068) (10,112)  Trade, other payables and provisions  (12,432) 15,148 77,997 56,13  Trade, other payables and provisions  (12,432) 15,148 77,997 56,13  Trade, other payables and provisions  (12,432) 15,148 77,997 56,13  Trade, other payables and provisions  (12,432) 15,148 77,997 56,13  Trade, other payables and provisions  (16,523) (2,476) (31,531) (15,323) (14,74)  Income taxes paid (excluding capitalized interest) (5,738) (6,753) (15,323) (14,74)  Income taxes paid (16,522) (2,476) (31,551) (17,64)  NET CASH PROVIDED BY OPERATING ACTIVITIES  Dividends paid (2,534) (2,519) (7,605) (2,51)  Increase in long-term debt (245,313) 18,077 282,266 74,48  Repayment of long-term debt (21,913) (7,520) (80,804) (22,35)  Exercise of employee stock options 1,467 2,630 1,826 10,25  NET CASH PROVIDED BY FINANCING ACTIVITIES  INVESTING ACTIVITIES:  INVESTING ACTIVITIES:  Purchase of property, plant and equipment* (48,871) (46,023) (143,169) (142,51)  Capitalized development costs (6,771) (3,683) (16,147) (9,90)  Proceeds on disposal of property, plant and equipment 471 (1,548 1,315 3,19)  Purchase of property, plant and equipment 471 (1,548 1,315 3,19)  Purchase of non-controlling interest (note 2) (235,667) - (235,66           | Pension and other post-retirement benefits expense                   | 1,207  | 1,126  | 3,639   | 3,530   |
| Changes in non-cash working capital items:         27,795         (9,236)         (34,859)         (104,36 Inventories)         (27,108)         (34,04)         (28,348)         (27,108)         (34,04)         Prepaid expenses and deposits         (2,833)         (1,068)         (10,012)         56,13         77,997         56,13         77,997         56,13         77,997         56,13         77,997         56,13         115,62         11,370         115,62         11,370         115,62         11,370         115,62         11,370         115,62         11,370         115,62         11,370         115,62         11,370         115,62         11,370         11,52         11,474         11,52   | Contributions made to pension and other post-retirement benefits     | (1,574)  | (2,344)  | (3,366)                                       | (7,571)                                       |
| Trade and other receivables   27,795   (9,236)   (34,859)   (104,36   Inventories   (4,642)   (28,348)   (27,108)   (33,40   Frepaid expenses and deposits   (2,833)   (1,068)   (10,012)     Trade, other payables and provisions   (12,432)   15,148   77,997   56,13     Trade, other payables and provisions   (12,432)   15,148   77,997   56,13     Trade, other payables and provisions   (12,432)   15,148   77,997   56,13     Trade, other payables and provisions   (12,432)   15,148   77,997   56,13     Trade, other payables and provisions   (15,738)   (6,753)   (15,323)   (14,74   Income taxes paid   (16,522)   (2,476)   (31,551)   (17,64   Income taxes paid   (16,522)   (2,476)   (31,551)   (17,64   Income taxes paid   (16,522)   (2,476)   (31,551)   (17,64   Income taxes paid   (2,534)   (2,519)   (7,605)   (2,51   Increase in long-term debt   (24,513)   (2,519)   (7,605)   (2,51   Increase in long-term debt   (21,913)   (7,520)   (80,804)   (22,35   Increase in long-term debt   (21,913)   (7,520)   (80,804)               |  | 64,264   | 64,637   | 205,352                                       | 197,253                                       |
| Inventories   (4,642) (28,348) (27,108) (33,40   Prepaid expenses and deposits   (2,833) (1,068) (10,012)   Trade, other payables and provisions   (12,432)   15,148   77,997   56,13   72,152   41,133   211,370   115,62   Interest paid (excluding capitalized interest)   (5,738) (6,753) (15,323) (14,74   Income taxes paid   (6,753) (15,323) (14,74   Income taxes paid   (16,522) (2,476) (31,551) (17,64   Income taxes paid   (2,534) (2,519) (7,605) (2,51   Increase in long-term debt   (2,534) (2,519) (7,605) (2,51   Increase in long-term debt   (24,5313) (18,077) (282,266) (74,49   Repayment of long-term debt   (21,913) (7,520) (80,804) (22,35   Increase of employee stock options   1,467 (2,630) (1,826) (10,25   Increase of employee stock options   1,467 (2,630) (1,826) (1,25   Increase of property, plant and equipment*   (48,871) (46,023) (143,169) (142,51   Capitalized development costs   (6,771) (3,683) (16,147) (9,90   Proceeds on disposal of property, plant and equipment   471 (1,548) (1,315) (3,687) (16,147) (9,90   Increase of non-controlling interest (note 2) (235,667) (235,667) (235,667) (4,80   Increase of non-controlling interest (note 2) (235,667) (235,667) (235,667) (4,80   Increase of non-controlling interest (note 2) (235,667) (235,667) (4,80   Increase of non-controlling interest (note 2)             | Changes in non-cash working capital items:                           |  |  |   |   |
| Prepaid expenses and deposits   (2,833)   (1,068)   (10,012)   Trade, other payables and provisions   (12,432)   15,148   77,997   56,13   72,152   41,133   211,370   115,62   11,200   11,20             |  | 27,795   | (9,236)  | (34,859)                                      | (104,363)                                     |
| Trade, other payables and provisions         (12,432)         15,148         77,997         56,13           Interest paid (excluding capitalized interest)         (5,738)         (6,753)         (15,323)         (14,74 lncome taxes paid           Interest paid (excluding capitalized interest)         (5,738)         (6,753)         (15,323)         (14,74 lncome taxes paid           NET CASH PROVIDED BY OPERATING ACTIVITIES         \$ 49,892 \$ 31,904 \$ 164,496 \$ 83,23           FINANCING ACTIVITIES:           Dividends paid         (2,534)         (2,519)         (7,605)         (2,51 lncrease in long-term debt         245,313         18,077         282,266         74,49 lncrease in long-term debt         (21,913)         (7,520)         (80,804)         (22,35 lncrease)         NET CASH PROVIDED BY FINANCING ACTIVITIES         \$ 222,333 \$ 10,668 \$ 195,683 \$ 59,87         10,25 lncrease of employee stock options         1,467         2,630         1,826         10,25 lncrease of property, plant and equipment of the purchase of property, plant and equipment of the purchase of property, plant and equipment of the purchase of endition of the purchase of property, plant and equipment of the purchase of non-controlling interest (note 2)         (235,667)         (235,667)         (4,80           NET CASH USED IN INVESTING ACTIVITIES         (290,838) \$ (48,158) \$ (393,668) \$ (154,03)         (15,40)           Effect of foreign exchange rate changes on cash and cash equivalents<  | Inventories  | (4,642)  | (28,348)                                       | (27,108)                                      | (33,409)                                      |
| Interest paid (excluding capitalized interest)   | Prepaid expenses and deposits  | (2,833)  | (1,068)  | (10,012)                                      | 6   |
| Interest paid (excluding capitalized interest)   (5,738)   (6,753)   (15,323)   (14,74   10,0000 taxes paid   (16,522)   (2,476)   (31,551)   (17,64   10,0000 taxes paid   (16,522)   (2,476)   (31,551)   (17,64   10,540   10,251   (16,522)   (2,476)   (31,551)   (17,64   10,540   10,251   (16,522)   (2,476)   (31,551)   (17,64   10,251   (16,522)   (2,476)   (31,551)   (17,64   164,496   83,23   (2,519)   (7,605)   (2,518   10,251   (2,519)   (7,605)   (2,518   10,251   (2,519)               | Trade, other payables and provisions                                 | (12,432)                                       | 15,148   | 77,997  | 56,137  |
| Income taxes paid   (16,522)   (2,476)   (31,551)   (17,64     NET CASH PROVIDED BY OPERATING ACTIVITIES   \$ 49,892 \$ 31,904 \$ 164,496 \$ 83,23     FINANCING ACTIVITIES:   Dividends paid   (2,534)   (2,519)   (7,605)   (2,51     Increase in long-term debt   245,313   18,077   282,266   74,49     Repayment of long-term debt   (21,913)   (7,520)   (80,804)   (22,35     Exercise of employee stock options   1,467   2,630   1,826   10,25     NET CASH PROVIDED BY FINANCING ACTIVITIES   \$ 222,333 \$ 10,668 \$ 195,683 \$ 59,87     INVESTING ACTIVITIES:   Purchase of property, plant and equipment*   (48,871)   (46,023)   (143,169)   (142,51     Capitalized development costs   (6,771)   (3,683)   (16,147)   (9,90     Purchase of non-controlling interest (note 2)   (235,667)   - (235,667)   (4,80     NET CASH USED IN INVESTING ACTIVITIES   \$ (290,838) \$ (48,158) \$ (393,668) \$ (154,03     DECREASE IN CASH AND CASH EQUIVALENTS   (13,175)   (6,884)   (30,939)   (12,79     CASH AND CASH EQUIVALENTS   (13,175)   (1 |  | 72,152   | 41,133   | 211,370                                       | 115,624                                       |
| Income taxes paid   (16,522)   (2,476)   (31,551)   (17,64     NET CASH PROVIDED BY OPERATING ACTIVITIES   \$ 49,892 \$ 31,904 \$ 164,496 \$ 83,23     FINANCING ACTIVITIES:   Dividends paid   (2,534)   (2,519)   (7,605)   (2,51     Increase in long-term debt   245,313   18,077   282,266   74,49     Repayment of long-term debt   (21,913)   (7,520)   (80,804)   (22,35     Exercise of employee stock options   1,467   2,630   1,826   10,25     NET CASH PROVIDED BY FINANCING ACTIVITIES   \$ 222,333 \$ 10,668 \$ 195,683 \$ 59,87     INVESTING ACTIVITIES:   Purchase of property, plant and equipment*   (48,871)   (46,023)   (143,169)   (142,51     Capitalized development costs   (6,771)   (3,683)   (16,147)   (9,90     Purchase of non-controlling interest (note 2)   (235,667)   - (235,667)   (4,80     NET CASH USED IN INVESTING ACTIVITIES   \$ (290,838) \$ (48,158) \$ (393,668) \$ (154,03     DECREASE IN CASH AND CASH EQUIVALENTS   (13,175)   (6,884)   (30,939)   (12,79     CASH AND CASH EQUIVALENTS   (13,175)   (1 | Interest paid (excluding capitalized interest)                       | (5,738)  | (6,753)  | (15,323)                                      | (14,743)                                      |
| NET CASH PROVIDED BY OPERATING ACTIVITIES   \$49,892 \$31,904 \$164,496 \$83,23  | . , , , ,  | (16,522)                                       | • • •  | , , ,   | (17,646)                                      |
| Dividends paid         (2,534)         (2,519)         (7,605)         (2,51           Increase in long-term debt         245,313         18,077         282,266         74,49           Repayment of long-term debt         (21,913)         (7,520)         (80,804)         (22,35           Exercise of employee stock options         1,467         2,630         1,826         10,25           NET CASH PROVIDED BY FINANCING ACTIVITIES         222,333         10,668         195,683         59,87           INVESTING ACTIVITIES:         Purchase of property, plant and equipment*         (48,871)         (46,023)         (143,169)         (142,51           Capitalized development costs         (6,771)         (3,683)         (16,147)         (9,90           Proceeds on disposal of property, plant and equipment         471         1,548         1,315         3,19           Purchase of non-controlling interest (note 2)         (235,667)         -         (235,667)         (4,80           NET CASH USED IN INVESTING ACTIVITIES         (290,838)         (48,158)         (393,668)         (154,03           Effect of foreign exchange rate changes on cash and cash equivalents         5,438         (1,298)         2,550         (1,86           DECREASE IN CASH AND CASH EQUIVALENTS         (13,175)         (6,884)<   |  | \$<br>49,892 \$                                | 31,904 \$                                      | 164,496 \$                                    | 83,235  |
| Increase in long-term debt   245,313   18,077   282,266   74,49     Repayment of long-term debt   (21,913)   (7,520)   (80,804)   (22,35     Exercise of employee stock options   1,467   2,630   1,826   10,25     NET CASH PROVIDED BY FINANCING ACTIVITIES   \$ 222,333 \$ 10,668 \$ 195,683 \$ 59,87     INVESTING ACTIVITIES:   | FINANCING ACTIVITIES:  |  |  |   |   |
| Increase in long-term debt   245,313   18,077   282,266   74,49     Repayment of long-term debt   (21,913)   (7,520)   (80,804)   (22,35     Exercise of employee stock options   1,467   2,630   1,826   10,25     NET CASH PROVIDED BY FINANCING ACTIVITIES   \$ 222,333 \$ 10,668 \$ 195,683 \$ 59,87     INVESTING ACTIVITIES:   Purchase of property, plant and equipment*   (48,871)   (46,023)   (143,169)   (142,51     Capitalized development costs   (6,771)   (3,683)   (16,147)   (9,90     Proceeds on disposal of property, plant and equipment   471   1,548   1,315   3,19     Purchase of non-controlling interest (note 2)   (235,667)   - (235,667)   (4,80     NET CASH USED IN INVESTING ACTIVITIES   \$ (290,838) \$ (48,158) \$ (393,668) \$ (154,03     Effect of foreign exchange rate changes on cash and cash equivalents   5,438   (1,298)   2,550   (1,86     DECREASE IN CASH AND CASH EQUIVALENTS   (13,175)   (6,884)   (30,939)   (12,79     CASH AND CASH EQUIVALENTS, BEGINNING OF PERIOD   38,460   23,516   56,224   29,42     29,42   29,42   29,42   29,42     CASH AND CASH EQUIVALENTS, BEGINNING OF PERIOD   38,460   23,516   56,224   29,42     CASH AND CASH EQUIVALENTS, BEGINNING OF PERIOD   38,460   23,516   56,224   29,42     CASH AND CASH EQUIVALENTS, BEGINNING OF PERIOD   38,460   23,516   56,224   29,42     CASH AND CASH EQUIVALENTS, BEGINNING OF PERIOD   38,460   23,516   56,224   29,42     CASH AND CASH EQUIVALENTS, BEGINNING OF PERIOD   38,460   23,516   56,224   29,42     CASH AND CASH EQUIVALENTS, BEGINNING OF PERIOD   38,460   23,516   56,224   29,42     CASH AND CASH EQUIVALENTS, BEGINNING OF PERIOD   38,460   23,516   56,224   29,42     CASH AND CASH EQUIVALENTS, CASH CASH CASH CASH CASH CASH CASH CASH  | Dividends paid   | (2.534)  | (2.519)  | (7.605)                                       | (2,519)                                       |
| Repayment of long-term debt         (21,913)         (7,520)         (80,804)         (22,35           Exercise of employee stock options         1,467         2,630         1,826         10,25           NET CASH PROVIDED BY FINANCING ACTIVITIES         \$ 222,333         10,668         195,683         59,87           INVESTING ACTIVITIES:         Purchase of property, plant and equipment*         (48,871)         (46,023)         (143,169)         (142,51           Capitalized development costs         (6,771)         (3,683)         (16,147)         (9,90           Proceeds on disposal of property, plant and equipment         471         1,548         1,315         3,19           Purchase of non-controlling interest (note 2)         (235,667)         -         (235,667)         (4,80           NET CASH USED IN INVESTING ACTIVITIES         \$ (290,838)         (48,158)         (393,668)         (154,03           Effect of foreign exchange rate changes on cash and cash equivalents         5,438         (1,298)         2,550         (1,86           DECREASE IN CASH AND CASH EQUIVALENTS         (13,175)         (6,884)         (30,939)         (12,79           CASH AND CASH EQUIVALENTS, BEGINNING OF PERIOD         38,460         23,516         56,224         29,42   | ·  | , , ,  | , , ,  | , , ,   | 74,495  |
| Exercise of employee stock options         1,467         2,630         1,826         10,25           NET CASH PROVIDED BY FINANCING ACTIVITIES         \$ 222,333         10,668         195,683         59,87           INVESTING ACTIVITIES:         Purchase of property, plant and equipment*         (48,871)         (46,023)         (143,169)         (142,51           Capitalized development costs         (6,771)         (3,683)         (16,147)         (9,90           Proceeds on disposal of property, plant and equipment         471         1,548         1,315         3,19           Purchase of non-controlling interest (note 2)         (235,667)         -         (235,667)         (4,80           NET CASH USED IN INVESTING ACTIVITIES         \$ (290,838)         (48,158)         (393,668)         (154,03           Effect of foreign exchange rate changes on cash and cash equivalents         5,438         (1,298)         2,550         (1,86           DECREASE IN CASH AND CASH EQUIVALENTS         (13,175)         (6,884)         (30,939)         (12,79           CASH AND CASH EQUIVALENTS, BEGINNING OF PERIOD         38,460         23,516         56,224         29,42  |  | •  | ,  | ,   | (22,353)                                      |
| INVESTING ACTIVITIES:         222,333 \$ 10,668 \$ 195,683 \$ 59,87           INVESTING ACTIVITIES:         Purchase of property, plant and equipment* (48,871) (46,023) (143,169) (142,51 (29,000) (16,147) (9,900) (16,147) (9,900)           Proceeds on disposal of property, plant and equipment Purchase of non-controlling interest (note 2) (235,667) (235,667) (4,800)         - (235,667) (4,800)           NET CASH USED IN INVESTING ACTIVITIES         \$ (290,838) \$ (48,158) \$ (393,668) \$ (154,030)           Effect of foreign exchange rate changes on cash and cash equivalents         5,438         (1,298)         2,550         (1,860)           DECREASE IN CASH AND CASH EQUIVALENTS         (13,175) (6,884) (30,939) (12,79)           CASH AND CASH EQUIVALENTS, BEGINNING OF PERIOD         38,460         23,516         56,224         29,42  |  |  |  | , , ,   | 10,255  |
| Purchase of property, plant and equipment*         (48,871)         (46,023)         (143,169)         (142,51           Capitalized development costs         (6,771)         (3,683)         (16,147)         (9,90           Proceeds on disposal of property, plant and equipment         471         1,548         1,315         3,19           Purchase of non-controlling interest (note 2)         (235,667)         -         (235,667)         (4,80           NET CASH USED IN INVESTING ACTIVITIES         \$ (290,838)         (48,158)         (393,668)         (154,03)           Effect of foreign exchange rate changes on cash and cash equivalents         5,438         (1,298)         2,550         (1,86           DECREASE IN CASH AND CASH EQUIVALENTS         (13,175)         (6,884)         (30,939)         (12,79           CASH AND CASH EQUIVALENTS, BEGINNING OF PERIOD         38,460         23,516         56,224         29,42  |  | \$   | 10,668 \$                                      | 195,683 \$                                    | 59,878  |
| Purchase of property, plant and equipment*       (48,871)       (46,023)       (143,169)       (142,51         Capitalized development costs       (6,771)       (3,683)       (16,147)       (9,90         Proceeds on disposal of property, plant and equipment       471       1,548       1,315       3,19         Purchase of non-controlling interest (note 2)       (235,667)       -       (235,667)       (4,80         NET CASH USED IN INVESTING ACTIVITIES       \$ (290,838)       (48,158)       \$ (393,668)       (154,03)         Effect of foreign exchange rate changes on cash and cash equivalents       5,438       (1,298)       2,550       (1,86         DECREASE IN CASH AND CASH EQUIVALENTS       (13,175)       (6,884)       (30,939)       (12,79         CASH AND CASH EQUIVALENTS, BEGINNING OF PERIOD       38,460       23,516       56,224       29,42   | INVESTING ACTIVITIES:  |  |  |   |   |
| Capitalized development costs         (6,771)         (3,683)         (16,147)         (9,90           Proceeds on disposal of property, plant and equipment         471         1,548         1,315         3,19           Purchase of non-controlling interest (note 2)         (235,667)         -         (235,667)         (4,80           NET CASH USED IN INVESTING ACTIVITIES         \$ (290,838)         (48,158)         (393,668)         (154,03)           Effect of foreign exchange rate changes on cash and cash equivalents         5,438         (1,298)         2,550         (1,86           DECREASE IN CASH AND CASH EQUIVALENTS         (13,175)         (6,884)         (30,939)         (12,79           CASH AND CASH EQUIVALENTS, BEGINNING OF PERIOD         38,460         23,516         56,224         29,42   |  | (48.871)                                       | (46.023)                                       | (143.169)                                     | (142,519)                                     |
| Proceeds on disposal of property, plant and equipment         471         1,548         1,315         3,19           Purchase of non-controlling interest (note 2)         (235,667)         -         (235,667)         (4,80           NET CASH USED IN INVESTING ACTIVITIES         \$ (290,838)         (48,158)         \$ (393,668)         (154,03)           Effect of foreign exchange rate changes on cash and cash equivalents         5,438         (1,298)         2,550         (1,86           DECREASE IN CASH AND CASH EQUIVALENTS         (13,175)         (6,884)         (30,939)         (12,79           CASH AND CASH EQUIVALENTS, BEGINNING OF PERIOD         38,460         23,516         56,224         29,42   |  | , , ,  | , , ,  | , ,   | (9,901)                                       |
| Purchase of non-controlling interest (note 2)         (235,667)         -         (235,667)         (4,80           NET CASH USED IN INVESTING ACTIVITIES         \$ (290,838)         (48,158)         (393,668)         (154,03)           Effect of foreign exchange rate changes on cash and cash equivalents         5,438         (1,298)         2,550         (1,86           DECREASE IN CASH AND CASH EQUIVALENTS         (13,175)         (6,884)         (30,939)         (12,79           CASH AND CASH EQUIVALENTS, BEGINNING OF PERIOD         38,460         23,516         56,224         29,42   | ·  | ` ' '  | ( ' '  | ` ' '   | 3,193   |
| NET CASH USED IN INVESTING ACTIVITIES         \$ (290,838) \$         (48,158) \$         (393,668) \$         (154,03)           Effect of foreign exchange rate changes on cash and cash equivalents         5,438         (1,298)         2,550         (1,86)           DECREASE IN CASH AND CASH EQUIVALENTS         (13,175)         (6,884)         (30,939)         (12,79)           CASH AND CASH EQUIVALENTS, BEGINNING OF PERIOD         38,460         23,516         56,224         29,42  |  |  | -  | ,   | (4,808)                                       |
| DECREASE IN CASH AND CASH EQUIVALENTS       (13,175)       (6,884)       (30,939)       (12,79)         CASH AND CASH EQUIVALENTS, BEGINNING OF PERIOD       38,460       23,516       56,224       29,42  |  | \$<br>,  | (48,158) \$                                    |   | (154,035)                                     |
| CASH AND CASH EQUIVALENTS, BEGINNING OF PERIOD         38,460         23,516         56,224         29,42  | Effect of foreign exchange rate changes on cash and cash equivalents | 5,438  | (1,298)  | 2,550   | (1,868)                                       |
| CASH AND CASH EQUIVALENTS, BEGINNING OF PERIOD         38,460         23,516         56,224         29,42  | DECREASE IN CASH AND CASH FOLIVALENTS                                | (13 175)                                       | (6.884)  | (30 939)                                      | (12 790)                                      |
|  |  | ` ' '  | , , ,  | ` ' '   | ( , ,   |
|  | CASH AND CASH EQUIVALENTS, END OF PERIOD                             | \$<br>25,285 \$                                | 16,632 \$                                      | 25,285 \$                                     | 16,632  |

<sup>\*</sup>As at September 30, 2014, \$6,424 (December 31, 2013 - \$13,216) of purchases of property, plant and equipment remain unpaid.

#### Notes to the Interim Condensed Consolidated Financial Statements

(in thousands of Canadian dollars, except per share amounts) (unaudited)

Martinrea International Inc. (the "Company") was formed by the amalgamation under the Ontario Business Corporations Act of several predecessor Corporations by articles of amalgamation dated May 1, 1998. It designs, engineers, manufactures and sells quality metal parts, assemblies and fluid management systems and is focused on the automotive sector.

#### 1. BASIS OF PREPARATION

#### (a) Statement of compliance

These interim condensed consolidated financial statements have been prepared in accordance with International Accounting Standard 34, 'Interim Financial Reporting' ("IAS" 34) as issued by the International Accounting Standards Board ("IASB"), and on a basis consistent with the accounting policies disclosed in the Company's annual audited consolidated financial statements for the year ended December 31, 2013, except as outlined in note 1(d), and should be read in conjunction with those statements.

#### (b) Basis of presentation

These interim condensed consolidated financial statements include the accounts of Martinrea International Inc. and its subsidiaries. The notes presented in these interim condensed consolidated financial statements include in general only significant changes and transactions occurring since the Company's last year end, and are not fully inclusive of all disclosures required by IFRS for annual financial statements. These interim condensed consolidated financial statements should be read in conjunction with the Company's annual audited consolidated financial statements, including the notes thereto, for the year ended December 31, 2013.

#### (c) Functional and presentation currency

These interim condensed consolidated financial statements are presented in Canadian dollars, which is the Company's presentation currency. All financial information presented in Canadian dollars has been rounded to the nearest thousand, except per share amounts and where otherwise indicated.

#### (d) Recently adopted accounting standards

The Company has adopted the new and amended IFRS pronouncements listed below as at January 1, 2014, in accordance with the transitional provisions outlined in the respective standards.

IAS 36, Impairment of assets

Effective January 1, 2014, the Company adopted amendments made to IAS 36, Impairment of assets. These amendments require additional disclosures when the recoverable amount is determined based on fair value less cost of disposal including the following:

- Level of fair value hierarchy within which the fair value measurement is categorised
- Valuation techniques used to measure fair value less costs of disposal
- · Key assumptions used in the fair value measurements categorised within 'Level 2' and 'Level 3" of the fair value hierarchy, and
- Discount rate when applicable.

The adoption of this amended standard did not have a significant impact on the interim condensed consolidated financial statements in the current or comparative periods.

IAS 32, Financial Instruments: Presentation

Effective January 1, 2014, the Company adopted amendments made to IAS 32, Financial Instruments: Presentation which provide clarification on when an entity has a legally enforceable right to off-set financial assets and financial liabilities.

The adoption of this amended standard did not have a significant impact on the interim condensed consolidated financial statements in the current or comparative periods.

#### Notes to the Interim Condensed Consolidated Financial Statements

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IFRIC 21, Levies

Effective January 1, 2014, the Company adopted IFRIC 21, Levies which provides guidance on when to recognize a liability for a levy imposed by a government, both for levies that are accounted for in accordance with IAS 37, Provisions, Contingent Liabilities and Contingent Assets and those where the timing and amount of the levy is certain. The interpretation identifies the obligating event for the recognition of a liability as the activity that triggers the payment of the levy in accordance with the relevant legislation. It provides the following guidance on recognition of a liability to pay levies (i) the liability is recognized progressively if the obligating event occurs over a period of time, and (ii) if an obligation is triggered on reaching a minimum threshold, the liability is recognized when that minimum threshold is reached.

The adoption of this standard did not have a significant impact on the interim condensed consolidated financial statements in the current or comparative periods.

#### (e) Recently issued accounting standards

The IASB issued the following new standards and amendments to existing standards:

*IFRS 15, Revenue from Contracts with Customer (IFRS 15)* – In May 2014, the IASB issued IFRS 15 which introduces a single model for recognizing revenue from contracts with customers except leases, financial instruments and insurance contracts. The standard is effective for annual periods beginning on or after January 1, 2017 with retroactive application.

IFRS 9, Financial Instruments (IFRS 9) - In July 2014, the IASB issued the final publication of the IFRS 9 standard, superseding the current IAS 39 Financial Instruments standard. This standard establishes principles for the financial reporting of financial assets and financial liabilities that will present relevant and useful information to users of financial statements for their assessment of the amounts, timing and uncertainty of an entity's future cash flows. This new standard also includes a new general hedge accounting standard which will align hedge accounting more closely with risk management. It does not fully change the types of hedging relationships or the requirement to measure and recognize ineffectiveness, however, it will provide more hedging strategies that are used for risk management to qualify for hedge accounting and introduce more judgment to assess the effectiveness of a hedging relationship. The standard has a mandatorily effective date for annual periods beginning on or after January 1, 2018 with early adoption permitted.

Amendments to IFRS 11, Joint Arrangements – In May 2014, the IASB issued an amendment to this standard requiring business combination accounting to be applied to acquisitions of interests in a joint operation that constitute a business.

Amendments to IAS 38, Intangible Assets and IAS 16, Property, Plant and Equipment – In May 2014, the IASB issued amendments to these standards to introduce a rebuttable presumption that the use of revenue-based amortization methods for intangible assets is inappropriate. The amendment is effective for annual periods beginning on or after January 1, 2016 with early adoption permitted.

The Company is assessing the impact of these standards, if any, on the consolidated financial statements.

#### 2. CHANGES IN OWNERSHIP INTEREST

On July 29, 2011, the Company purchased a controlling interest in the assets of Honsel AG, a German-based leading supplier of aluminum components for the automotive and industrial sectors forming the Martinrea Honsel Group. The Company partnered with Anchorage Capital Group L.L.C. ("Anchorage") in the transaction, acquiring 55%, with Anchorage owning the remaining 45%.

As part of the transaction the Company granted Anchorage a put option which, if exercised, would require the Company to purchase Anchorage's 45% interest in Martinrea Honsel. The put option would become effective on April 1, 2015 and expire on October 1, 2017. The put option provided a formula for determining the purchase price of the shares, designed to estimate the fair value of the non-controlling interest at the time the option is exercised. The put option provided an arbitration mechanism in the event that the two parties were unable to agree on the ultimate price.

On August 7, 2014, prior to the put option becoming exercisable, Martinrea acquired from Anchorage the remaining 45% equity interest in the Martinrea Honsel Group for a negotiated purchase price of € 160,000 (\$235,667 Canadian). Effective August 7, 2014, the Martinrea Honsel Group is wholly owned by Martinrea. The transaction resulted in the carrying value of the put option liability on the date of the transaction being reversed out of other

# Notes to the Interim Condensed Consolidated Financial Statements

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equity and the carrying amount of Anchorage's share of equity in Martinrea Honsel being reversed from non-controlling interest. The \$127,198 difference of the consideration paid and the carrying amount of the non-controlling interest at the date of the transaction was recognized in accumulated deficit.

On January 14, 2013, the Company, through its subsidiary Martinrea Honsel Holdings B.V., closed an agreement to purchase the 35% non-controlling interest of the facility in Monte Mor, Brazil from Daimler AG ("Daimler") for a total cost of \$4,808 (€ 3,712). The transaction resulted in the carrying amount of Daimler's share of equity in the facility being reversed from non-controlling interest. The \$2,880 difference between the amount of the noncontrolling interest adjustment and the consideration paid was recognized in accumulated deficit.

#### 3. TRADE AND OTHER RECEIVABLES

|                           | <br>September 30, 2014 | December 31, 2013 |
|---------------------------|------------------------|-------------------|
| Trade receivables         | \$<br>563,120 \$       | 498,261           |
| VAT and other receivables | 25,468                 | 43,337            |
|                           | \$<br>588,588 \$       | 541,598           |

The Company's exposures to credit and currency risks, and impairment losses related to trade and other receivables, are disclosed in note 14.

#### **INVENTORIES** 4.

|  | September 30, 2014 | December 31, 2013 |
|--|--------------------|-------------------|
| Raw materials                                | \$<br>149,105 \$   | 138,337           |
| Work in progress                             | 46,449             | 41,841            |
| Finished goods                               | 49,610             | 52,013            |
| Tooling work in progress and other inventory | 90,995             | 70,619            |
|  | \$<br>336,159 \$   | 302,810           |

#### 5. PROPERTY, PLANT AND EQUIPMENT

|  |    | Sep          | tember 30, 2014                                |                   | -  | Dec          | ember 31, 2013                                 |                   |
|--|----|--------------|--|-------------------|----|--------------|--|-------------------|
|  |    | Cost         | Accumulated amortization and impairment losses | Net book<br>value |    | Cost         | Accumulated amortization and impairment losses | Net book<br>value |
| Land and buildings                       | \$ | 129,791 \$   | (28,577) \$                                    | 101,214           | \$ | 124,844 \$   | (24,979) \$                                    | 99,865            |
| Leasehold improvements                   | ·  | 42,861       | (23,184)                                       | 19,677            | ·  | 40,652       | (20,518)                                       | 20,134            |
| Manufacturing equipment                  |    | 1,198,486    | (557,266)                                      | 641,220           |    | 1,055,258    | (461,778)                                      | 593,480           |
| Tooling and fixtures                     |    | 33,989       | (28,333)                                       | 5,656             |    | 33,516       | (28,183)                                       | 5,333             |
| Other assets                             |    | 31,374       | (17,930)                                       | 13,444            |    | 29,461       | (15,811)                                       | 13,650            |
| Construction in progress and spare parts |    | 144,888      | =  | 144,888           |    | 115,086      | =  | 115,086           |
|  | \$ | 1,581,389 \$ | (655,290) \$                                   | 926,099           | \$ | 1,398,817 \$ | (551,269) \$                                   | 847,548           |

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Movement in property, plant and equipment is summarized as follows:

|                                |                  |              |               |             |           | Construction in |          |
|--------------------------------|------------------|--------------|---------------|-------------|-----------|-----------------|----------|
|                                | Land and         | Leasehold    | Manufacturing | Tooling and | Other     | progress and    |          |
|                                | buildings        | improvements | equipment     | fixtures    | assets    | spare parts     | Total    |
| Net as of December 31, 2012    | \$<br>94,984 \$  | 19,906 \$    | 486,340 \$    | 9,901 \$    | 13,493 \$ | 107,119 \$      | 731,743  |
| Additions                      | 263              | 197          | 7,624         | -           | 553       | 180,428         | 189,065  |
| Disposals                      | (2,051)          | -            | (1,571)       | (652)       | (35)      | (133)           | (4,442)  |
| Depreciation                   | (3,858)          | (2,989)      | (83,901)      | (4,912)     | (3,598)   | -               | (99,258) |
| Impairment                     | -                | -            | (9,041)       | (5,279)     | (380)     | -               | (14,700) |
| Transfers from construction in |                  |              |               |             |           |                 |          |
| progress and spare parts       | 6,505            | 2,229        | 161,255       | 4,491       | 3,355     | (177,835)       | -        |
| Foreign currency translation   |                  |              |               |             |           |                 |          |
| adjustment                     | 4,022            | 791          | 32,774        | 1,784       | 262       | 5,507           | 45,140   |
| Net as of December 31, 2013    | \$<br>99,865 \$  | 20,134 \$    | 593,480 \$    | 5,333 \$    | 13,650 \$ | 115,086 \$      | 847,548  |
| Additions                      | -                | 54           | 3,357         | =           | 311       | 132,655         | 136,377  |
| Disposals                      | (828)            | =            | (264)         | (228)       | (82)      | =               | (1,402)  |
| Depreciation                   | (3,028)          | (2,388)      | (69,838)      | (2,523)     | (2,553)   | -               | (80,330) |
| Transfers from construction in |                  |              |               |             |           |                 |          |
| progress and spare parts       | 2,334            | 1,243        | 95,888        | 2,907       | 1,915     | (104,287)       | -        |
| Foreign currency translation   |                  |              |               |             |           |                 |          |
| adjustment                     | 2,871            | 634          | 18,597        | 167         | 203       | 1,434           | 23,906   |
| Net as of September 30, 2014   | \$<br>101,214 \$ | 19,677 \$    | 641,220 \$    | 5,656 \$    | 13,444 \$ | 144,888 \$      | 926,099  |

During 2013 and 2012, the Company entered into certain asset-backed financing arrangements that were structured as sales-and-leaseback transactions. At September 30, 2014, the carrying value of property, plant and equipment under such arrangements was \$37,125 (December 31, 2013 - \$43,229). The corresponding amounts owing are reflected within long-term debt (note 9).

#### 6. INTANGIBLE ASSETS

|   | Sept                                     | ember 30, 2014               | -                |    | Dec                 | ember 31, 2013               |                  |  |
|---|--|------------------------------|------------------|----|---------------------|------------------------------|------------------|--|
|   |  | Accumulated amortization and |                  |    |                     | Accumulated amortization and |                  |  |
|   | impairment Net book<br>Cost losses value |                              |                  |    | Cost                | impairment<br>losses         | Net book value   |  |
| Customer contracts and relationships<br>Development costs | \$<br>60,319 \$<br>90,075                | (48,006) \$<br>(33,326)      | 12,313<br>56,749 | \$ | 59,966 \$<br>71,357 | (45,978) \$<br>(25,705)      | 13,988<br>45,652 |  |
| ·   | \$<br>150,394 \$                         | (81,332) \$                  | 69,062           | \$ | 131,323 \$          | (71,683) \$                  | 59,640           |  |

Movement in intangible assets is summarized as follows:

|   | -  | Customer contracts and relationships | -  | Development costs | -  | Total    |
|---|----|--------------------------------------|----|-------------------|----|----------|
| Net balance at December 31, 2012        | \$ | 15,073                               | \$ | 49,024            | \$ | 64,097   |
| Additions                               |    | -                                    |    | 14,638            |    | 14,638   |
| Amortization                            |    | (1,972)                              |    | (6,899)           |    | (8,871)  |
| Impairment                              |    | =                                    |    | (14,378)          |    | (14,378) |
| Foreign currency translation adjustment |    | 887                                  |    | 3,267             |    | 4,154    |
| Net balance at December 31, 2013        | \$ | 13,988                               | \$ | 45,652            | \$ | 59,640   |
| Additions                               |    | -                                    |    | 16,147            |    | 16,147   |
| Amortization                            |    | (1,815)                              |    | (6,399)           |    | (8,214)  |
| Foreign currency translation adjustment |    | 140                                  |    | 1,349             |    | 1,489    |
| Net balance at September 30, 2014       | \$ | 12,313                               | \$ | 56,749            | \$ | 69,062   |

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#### 7. TRADE AND OTHER PAYABLES

|  | September 30, 2014 | December 31, 2013 |
|--|--------------------|-------------------|
| Trade accounts payable and accrued liabilities | \$<br>689,146      | \$<br>597,221     |
| Foreign exchange forward contracts             | 2,420              | 370               |
|  | \$<br>691,566      | \$<br>597,591     |

The Company's exposure to currency and liquidity risk related to trade and other payables is disclosed in note 14.

#### 8. PROVISIONS

|   | Restructuring (a) | Claims and<br>litigation<br>(b) | Onerous<br>contracts<br>(c) | Total        |
|---|-------------------|---------------------------------|-----------------------------|--------------|
| Balance at December 31, 2012            | \$<br>24,433      | \$<br>2,241                     | \$<br>2,305                 | \$<br>28,979 |
| Net additions                           | -                 | 365                             | -                           | 365          |
| Amounts used during the period          | (22,154)          | (801)                           | (1,173)                     | (24,128)     |
| Foreign currency translation adjustment | 1,069             | (98)                            | 175                         | 1,146        |
| Balance at December 31, 2013            | \$<br>3,348       | \$<br>1,707                     | \$<br>1,307                 | \$<br>6,362  |
| Net additions                           | -                 | 404                             | -                           | 404          |
| Amounts used during the period          | (1,882)           | (227)                           | (980)                       | (3,089)      |
| Foreign currency translation adjustment | (29)              | 23                              | (14)                        | (20)         |
| Balance at September 30, 2014           | \$<br>1,437       | \$<br>1,907                     | \$<br>313                   | \$<br>3,657  |

Based on estimated cash outflows, all provisions as at September 30, 2014 and December 31, 2013 are presented on the condensed consolidated balance sheet as current.

#### (a) Restructuring

As part of the acquisition of Honsel, a certain level of restructuring was contemplated, in particular, at the Company's German facilities in Meschede and Soest. The restructuring accrual as at December 31, 2012 relates to restructuring activities undertaken during 2012 primarily for employee related severance. No such costs were incurred during 2013 or the nine months ending September 30, 2014.

#### (b) Claims and litigation

In the normal course of business, the Company may be involved in disputes with its suppliers, former employees or other third parties. Where the Company has determined that there is a probable loss that is expected from claims or litigation related to past events, a provision is recorded to cover the related risks associated with these disputes. To the best of the Company's knowledge, there are no claims or litigation in progress or pending that are likely to have a material impact on the Company's consolidated financial position.

#### (c) Onerous contracts

An onerous contract is a contract in which the unavoidable costs to meet the obligation exceed the future economic benefits expected to be earned under it. As part of the valuation of the assets and liabilities assumed in the acquisition of Honsel, certain sales contracts were determined to be onerous. As such, the present value of the future net obligation of these contracts has been recorded as a provision and will be recognized over time as the contracts are fulfilled or when the contracts are no longer considered onerous.

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#### 9. LONG TERM DEBT

The Company's interest-bearing loans and borrowings are measured at amortized cost. For more information about the Company's exposure to interest rate, foreign currency and liquidity risk, see note 14.

|   | <br>September 30, 2014 | _  | December 31, 2013 |
|---|------------------------|----|-------------------|
| Banking facility  | \$<br>547,973          | \$ | 310,372           |
| Equipment loans   | 135,238                |    | 146,534           |
| Loan payable to non-controlling shareholder of Martinrea Honsel | =                      |    | 13,190            |
| Other bank loans  | 441                    |    | 1,681             |
|   | 683,652                |    | 471,777           |
| Current portion   | (35,443)               |    | (37,276)          |
|   | \$<br>648,209          | \$ | 434,501           |

Terms and conditions of outstanding loans as at September 30, 2014, in Canadian dollar equivalents, are as follows:

|                           |          | Nominal       | Year of  | <br>September 30, 2014 | December 31, 2013 |
|---------------------------|----------|---------------|----------|------------------------|-------------------|
|                           | Currency | interest rate | maturity | Carrying amount        | Carrying amount   |
| Banking facility          | CAD      | BA+2.5%       | 2018     | \$<br>274,593          | \$<br>276,337     |
|                           | USD      | LIBOR+2.5%    | 2018     | 273,380                | 34,035            |
| Equipment loans           | USD      | 4.25%         | 2018     | 47,485                 | 45,224            |
|                           | USD      | 4.25%         | 2017     | 19,765                 | 23,452            |
|                           | EUR      | 3.37%         | 2016     | 15,482                 | 20,816            |
|                           | USD      | 7.36%         | 2017     | 15,434                 | 17,641            |
|                           | EUR      | 4.93%         | 2023     | 14,851                 | 14,896            |
|                           | USD      | 3.89%         | 2016     | 7,045                  | 9,201             |
|                           | EUR      | 3.35%         | 2019     | 5,660                  | =                 |
|                           | USD      | 3.99%         | 2017     | 4,474                  | 5,555             |
|                           | USD      | 3.65%         | 2016     | 2,168                  | 2,805             |
|                           | BRL      | 11.88%        | 2015     | 1,382                  | 2,702             |
|                           | USD      | 4.69%         | 2017     | 1,090                  | 1,362             |
|                           | BRL      | 5.00%         | 2020     | 371                    | 409               |
|                           | BRL      | 5.00%         | 2014     | 31                     | 569               |
|                           | BRL      | 5.59%         | 2014     | -                      | 111               |
|                           | CAD      | Prime+0.3%    | 2014     | -                      | 1,333             |
|                           | USD      | 3.65%         | 2014     | -                      | 458               |
| Loan payable to Anchorage | EUR      | 5.00%         | 2014     | -                      | 13,190            |
| Other bank loans          | BRL      | 14.00%        | 2015     | 441                    | 1,681             |
|                           | ·        |               |          | \$<br>683,652          | \$<br>471,777     |

On August 6, 2014, the Company's banking facility was amended to increase the total available revolving credit lines under the facility and add two new banks to the lending syndicate. The increase in credit lines facilitated the purchase of the 45% minority interest in Martinrea Honsel as described in Note 2. The primary terms of the amended banking facility, with a syndicate of nine banks, are as follows:

- available revolving credit lines of \$300 million and US \$350 million;
- available asset based financing capacity of \$205 million;
- · no mandatory principal repayment provisions;
- an accordion feature which provides the Company with the ability to increase the revolving credit facility by up to \$100 million;
- · pricing terms at market rates; and
- a maturity date of August 2018.

As at September 30, 2014, the Company has drawn US\$245,073 (December 31, 2013 - US\$32,000) on the U.S. revolving credit line and drawn \$278,000 (December 31, 2013 - \$278,000) on the Canadian revolving credit line. At September 30, 2014, the weighted average effective rate of the

#### Notes to the Interim Condensed Consolidated Financial Statements

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banking facility credit lines was 3.3% (December 31, 2013 - 3.3%). The facility requires the maintenance of certain financial ratios with which the Company was in compliance as at September 30, 2014.

Deferred financing fees of \$4,062 (December 31, 2013 - \$2,218) have been netted against the carrying value of the long term debt.

During the nine months ended September 30, 2014, the Company finalized the final draw down on a five year US\$50 million equipment loan in the amount of US\$6,958 at a fixed interest rate of 4.25% and a five year equipment loan in the amount of €4,000 at a fixed interest rate of 3.35%

The loan payable to Anchorage formed part of a €20,000 (\$29,100) loan to Martinrea Honsel from its shareholders, including Martinrea, during 2012. On August 6, 2014, in conjunction with the purchase of the remaining 45% equity interest in Martinrea Honsel, as described in note 2, the loan payable to the non-controlling shareholder was repaid.

Future annual minimum principal repayments as at September 30, 2014 are as follows:

| Within one year     | \$<br>35,443  |
|---------------------|---------------|
| One to two years    | 35,389        |
| Two to three years  | 25,396        |
| Three to four years | 567,571       |
| Thereafter          | 19,853        |
|                     | \$<br>683,652 |

#### 10. INCOME TAXES

The components of income tax expense are as follows:

|                              | Three mor<br>Septembo |           | Three months ended<br>September 30, 2013 | Nine months ended<br>September 30, 2014 | Nine months ended<br>September 30, 2013 |
|------------------------------|-----------------------|-----------|--|---|---|
| Current income tax expense   | \$                    | 12,361 \$ | 9,243 \$                                 | 33,068 \$                               | 26,108                                  |
| Deferred income tax recovery |                       | (7,039)   | (1,087)                                  | (13,843)                                | (649)                                   |
| Total income tax expense     | \$                    | 5,322 \$  | 8,156 \$                                 | 19,225 \$                               | 25,459                                  |

#### 11. CAPITAL STOCK

| Common shares outstanding:  | Number     | Amount        |
|-----------------------------|------------|---------------|
| Balance, December 31, 2012  | 82,995,450 | \$<br>675,606 |
| Exercise of stock options   | 1,420,254  | 13,739        |
| Balance, September 30, 2013 | 84,415,704 | 689,345       |
| Exercise of stock options   | 64,000     | 630           |
| Balance, December 31, 2013  | 84,479,704 | 689,975       |
| Exercise of stock options   | 244,079    | 2,607         |
| Balance, September 30, 2014 | 84,723,783 | \$<br>692,582 |

The Company is authorized to issue an unlimited number of common shares. The Company's shares have no par value.

#### Stock options:

The Company has one stock option plan for key employees. Under the plan the Company may grant options to its key employees for up to 9,000,000 shares of common stock with option room available calculated in accordance with the terms of the stock option plan. Under the plan, the exercise price of each option equals the market price of the Company's stock on the date of grant or such other date as determined in accordance with stock option plan and the policies of the Company, and the options have a maximum term of ten years. Options are granted throughout the year and vest between zero and four years.

The following is a summary of the activity of the outstanding share purchase options:

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|  |  | Nine months ended<br>September 30, 2014 |                                 |   | Nine months ende<br>September 30, 201 |                                    |  |  |  |
|--|--|---|---------------------------------|---|---------------------------------------|------------------------------------|--|--|--|
|  | Number of options                              |   | Weighted average exercise price | Number of options                               |                                       | Weighted average exercise price    |  |  |  |
| Balance, beginning of period Granted during the period Exercised during the period Cancelled during the period | 5,521,915<br>192,000<br>(244,079)<br>(123,334) | \$                                      | 10.68<br>11.92<br>7.51<br>11.25 | 6,921,836<br>100,000<br>(1,420,254)<br>(15,667) | \$                                    | 9.94<br>10.44<br>(7.22)<br>(10.44) |  |  |  |
| Balance, end of period   | 5,346,502                                      | \$                                      | 10.86                           | 5,585,915                                       | \$                                    | 10.64                              |  |  |  |
| Options exercisable, end of period   | 4,944,002                                      | \$                                      | 11.07                           | 4,960,915                                       | \$                                    | 10.90                              |  |  |  |

The following is a summary of the issued and outstanding common share purchase options as at September 30, 2014:

|                                   | Number      |               |             |
|-----------------------------------|-------------|---------------|-------------|
| Range of exercise price per share | outstanding | Date of grant | Expiry      |
| \$3.00 - 5.99                     | 131,000     | 2005 & 2008   | 2015 & 2018 |
| \$6.00 - 8.99                     | 2,499,752   | 2004 - 2012   | 2014 - 2022 |
| \$9.00 - 9.99                     | 150,000     | 2008          | 2018        |
| \$10.00 - 15.99                   | 775,750     | 2006 - 2014   | 2016 - 2024 |
| \$16.00 - 17.75                   | 1,790,000   | 2007          | 2017        |
| Total share purchase options      | 5,346,502   |               |             |

The table below summarizes the assumptions on a weighted average basis used in determining stock-based compensation expense under the Black-Scholes option pricing model. The Black-Scholes option valuation model used by the Company to determine fair values was developed for use in estimating the fair value of freely traded options, which are fully transferable and have no vesting restrictions. The Company's stock options are not transferable, cannot be traded and are subject to vesting restrictions and exercise restrictions under the Company's black-out policy which would tend to reduce the fair value of the Company's stock options. Changes to subjective input assumptions used in the model can cause a significant variation in the estimate of the fair value of the options.

|  | Nine months<br>September 3 |       | -  | Nine months ended<br>September 30, 2013 |
|--|----------------------------|-------|----|---|
| Expected volatility                            | •                          | 39.4% |    | 50.5%                                   |
| Risk free interest rate                        |                            | 1.47% |    | 1.50%                                   |
| Expected life (years)                          |                            | 4     |    | 4                                       |
| Dividend yield                                 |                            | 1.1%  |    | 1.0%                                    |
| Weighted average fair value of options granted | \$                         | 3.55  | \$ | 3.89                                    |

For the three and nine months ended September 30, 2014, the Company expensed \$229 (three months ended September 30, 2013 - \$354) and \$894 (nine months ended September 30, 2013 - \$1,259), respectively, to reflect stock-based compensation expense, as derived using the Black-Scholes option valuation model.

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#### 12. EARNINGS PER SHARE

Details of the calculations of earnings per share are set out below:

| •                                    | <u>-</u>                                   | Three months ended<br>September 30, 2014 |                         |  | <br>e months ended<br>tember 30, 2013 |
|--------------------------------------|--|--|-------------------------|--|---------------------------------------|
|                                      | Weighted<br>average<br>number of<br>shares |  | Per common share amount | Weighted<br>average<br>number of<br>shares | Per common share amount               |
| Basic Effect of dilutive securities: | 84,600,067                                 | \$                                       | 0.23                    | 84,091,258                                 | \$<br>0.25                            |
| Stock options                        | 1,412,536                                  |  | -                       | 1,158,717                                  | -                                     |
| Diluted                              | 86,012,603                                 | \$                                       | 0.23                    | 85,249,975                                 | \$<br>0.25                            |

|                                |  | Nine months ended<br>September 30, 2014 |                         |  | months ended<br>ember 30, 2013 |
|--------------------------------|--|---|-------------------------|--|--------------------------------|
|                                | Weighted<br>average<br>number of<br>shares |   | Per common share amount | Weighted<br>average<br>number of<br>shares | Per common share amount        |
| Basic                          | 84,526,093                                 | \$                                      | 0.70                    | 83,977,103                                 | \$<br>0.81                     |
| Effect of dilutive securities: |  |   |                         |  |                                |
| Stock options                  | 1,022,545                                  |   | (0.01)                  | 863,617                                    | -                              |
| Diluted                        | 85,548,638                                 | \$                                      | 0.69                    | 84,840,720                                 | \$<br>0.81                     |

The average market value of the Company's shares for purposes of calculating the dilutive effect of share options was based on quoted market prices for the period during which the options were outstanding.

For the three months ended September 30, 2014, 1,790,000 options (three months ended September 30, 2013, – 2,365,000) and for the nine months ended September 30, 2014, 1,907,000 options (nine months ended September 30, 2013, – 2,575,000) were excluded from the diluted weighted average per share calculation as they were anti dilutive.

#### 13. OPERATING SEGMENTS

The Company designs, engineers, manufactures, and sells quality metal parts, assemblies, and fluid management systems primarily serving the global automotive industry. It conducts its operations through divisions, which function as autonomous business units, following a corporate policy of functional and operational decentralization. The Company's products include a wide array of products, assemblies and systems for small and large cars, crossovers, pickups and sport utility vehicles.

The Company defines its operating segments as components of its business where separate financial information is available and routinely evaluated by management. The Company's chief operating decision maker ("CODM") is the Chief Executive Officer. Given the differences between the regions in which the Company operates, Martinrea's operations are segmented on a geographic basis between North America, Europe and Rest of World.

The accounting policies of the segments are the same as those described in the Company's annual audited consolidated financial statements for the year ended December 31, 2013. The Company uses segment operating income as the basis for the CODM to evaluate the performance of each of the Company's reportable segments.

The following is a summary of selected data for each of the Company's segments:

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|               | Three | months ended Se | Three months ended September 30, 2013 |    |            |                  |  |
|---------------|-------|-----------------|---------------------------------------|----|------------|------------------|--|
|               |       | Sales           | Operating Income                      |    | Sales      | Operating Income |  |
| North America |       |                 |                                       |    |            |                  |  |
| Canada        | \$    | 204,713         |                                       | \$ | 178,352 \$ |                  |  |
| USA           |       | 332,051         |                                       |    | 265,867    |                  |  |
| Mexico        |       | 148,922         |                                       |    | 146,608    |                  |  |
|               | \$    | 685,686 \$      | 24,112                                | \$ | 590,827 \$ | 32,033           |  |
| Europe        |       |                 |                                       |    |            |                  |  |
| Germany       |       | 132,204         |                                       |    | 131,002    |                  |  |
| Spain         |       | 21,662          |                                       |    | 20,439     |                  |  |
| Sİovakia      |       | 5,507           |                                       |    | 4,553      |                  |  |
|               | \$    | 159,373 \$      | 10,254                                | \$ | 155,994 \$ | 8,223            |  |
| Rest of World | \$    | 14,397 \$       | (2,811)                               | \$ | 21,040 \$  | (682)            |  |
|               | \$    | 859,456 \$      | 31,555                                | \$ | 767,861 \$ | 39,574           |  |

|               | Nine | months ended Se | ptember 30, 2014 | Nine | months ended Se | ptember 30, 2013 |
|---------------|------|-----------------|------------------|------|-----------------|------------------|
|               |      | Sales           | Operating Income |      | Sales           | Operating Income |
| North America |      |                 | · •              |      |                 |                  |
| Canada        | \$   | 607,927         |                  | \$   | 572,890 \$      |                  |
| USA           |      | 1,004,140       |                  |      | 834,551         |                  |
| Mexico        |      | 482,587         |                  |      | 445,716         |                  |
|               | \$   | 2,094,654 \$    | 79,134           | \$   | 1,853,157 \$    | 103,797          |
| Europe        |      |                 |                  |      |                 |                  |
| Germany       |      | 429,866         |                  |      | 379,559         |                  |
| Spain         |      | 68,657          |                  |      | 62,756          |                  |
| Slovakia      |      | 17,540          |                  |      | 15,449          |                  |
|               | \$   | 516,063 \$      | 40,326           | \$   | 457,764 \$      | 19,183           |
| Rest of World | \$   | 44,147 \$       | (7,217)          | \$   | 52,336 \$       | (1,791)          |
|               | \$   | 2,654,864 \$    | 112,243          | \$   | 2,363,257 \$    | 121,189          |

Inter-segment sales are not significant for any period presented.

#### 14. FINANCIAL INSTRUMENTS

The Company's financial instruments consist of cash and cash equivalents, trade and other receivables, promissory note, bank indebtedness, trade and other payables, long-term debt, foreign exchange forward contracts and other financial liability – put option.

#### Fair Value

IFRS 13 "Fair Value Measurement" provides guidance about fair value measurements. Fair value is defined as the exchange price that would be received for an asset or paid to transfer a liability in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants on the measurement date. Valuation techniques used to measure fair value are required to maximize the use of observable inputs and minimize the use of unobservable inputs. The fair value hierarchy is based on three levels of inputs. The first two levels are considered observable and the last unobservable. These levels are used to measure fair values as follows:

- Level 1 Quoted prices (unadjusted) in active markets for identical assets or liabilities, either directly or indirectly.
- Level 2 Inputs, other than Level 1 inputs that are observable for assets and liabilities, either directly or indirectly. Level 2 inputs include quoted market prices for similar assets or liabilities; quoted prices in markets that are not active; or other inputs that are observable or can be corroborated by observable market data for substantially the full term of the assets or liabilities.
- Level 3 Unobservable inputs that are supported by little or no market activity and that are significant to the fair value of the assets or liabilities.

The following table summarizes the fair value hierarchy under which the Company's applicable financial instruments are valued:

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|                                    |    |         | Septemb      | per 30,  | 2014    |         |
|------------------------------------|----|---------|--------------|----------|---------|---------|
|                                    |    | Total   | Level 1      |          | Level 2 | Level 3 |
| Cash and cash equivalents          | \$ | 25,285  | \$<br>25,285 | \$       | -       | \$<br>- |
| Foreign exchange forward contracts | \$ | (2,420) | \$<br>-      | \$       | (2,420) | \$<br>- |
|                                    | -  |         | <br>Decemb   | er 31, 2 | 2013    |         |
|                                    |    | Total   | Level 1      |          | Level 2 | Level 3 |
| Cash and cash equivalents          | \$ | 56,224  | \$<br>56,224 | \$       | -       | \$<br>- |
| Foreign exchange forward contracts | \$ | (370)   | \$<br>-      | \$       | (370)   | \$<br>- |

(154, 239)

(154, 239)

#### Fair values versus carrying amounts

Other financial liability - put option

The fair values of financial assets and liabilities, together with the carrying amounts shown in the balance sheet, are as follows:

| September 30, 2014                 |    | Fair value through profit or loss |    | Loans and receivables |    | Amortized cost |    |           | Carrying<br>amount |           |
|------------------------------------|----|-----------------------------------|----|-----------------------|----|----------------|----|-----------|--------------------|-----------|
| FINANCIAL ASSETS:                  | _  |                                   |    |                       |    |                |    |           |                    |           |
| Trade and other receivables        | \$ | -                                 | \$ | 588,588               | \$ | -              | \$ | 588,588   | \$                 | 588,588   |
|                                    |    | -                                 |    | 588,588               |    | -              |    | 588,588   |                    | 588,588   |
| FINANCIAL LIABILITIES:             |    |                                   |    | •                     |    |                |    | •         |                    |           |
| Trade and other payables           |    | -                                 |    | -                     |    | 689,146        |    | 689,146   |                    | 689,146   |
| Long-term debt                     |    | -                                 |    | -                     |    | 683,652        |    | 683,652   |                    | 683,652   |
| Foreign exchange forward contracts |    | 2,420                             |    | -                     |    |                |    | 2,420     |                    | 2,420     |
|                                    |    | 2,420                             |    | -                     |    | 1,372,798      |    | 1,375,218 |                    | 1,375,218 |
| Net financial assets (liabilities) | \$ | (2,420)                           | \$ | 588,588               | \$ | (1,372,798)    | \$ | (786,630) | \$                 | (786,630) |

| December 31, 2013                  |    | Fair value through profit or loss |    | Loans and receivables |    | Amortized cost |    | Carrying<br>amount |    | Fair value |  |
|------------------------------------|----|-----------------------------------|----|-----------------------|----|----------------|----|--------------------|----|------------|--|
| FINANCIAL ASSETS:                  | •  |                                   | •  |                       | •  |                | •  |                    | •  |            |  |
| Trade and other receivables        | \$ | -                                 | \$ | 541,598               | \$ | -              | \$ | 541,598            | \$ | 541,598    |  |
|                                    |    | =                                 |    | 541,598               |    | -              |    | 541,598            |    | 541,598    |  |
| FINANCIAL LIABILITIES:             |    |                                   |    | •                     |    |                |    | •                  |    |            |  |
| Trade and other payables           |    | -                                 |    | -                     |    | 597,221        |    | 597,221            |    | 597,221    |  |
| Long-term debt                     |    | -                                 |    | -                     |    | 471,777        |    | 471,777            |    | 471,777    |  |
| Foreign exchange forward contracts |    | 370                               |    | -                     |    | =              |    | 370                |    | 370        |  |
|                                    |    | 370                               |    | -                     |    | 1,068,998      |    | 1,069,368          |    | 1,069,368  |  |
| Net financial assets (liabilities) | \$ | (370)                             | \$ | 541,598               | \$ | (1,068,998)    | \$ | (527,770)          | \$ | (527,770)  |  |

The fair value of trade and other receivables and trade and other payables approximates their carrying amounts due to the short-term maturities of these instruments. The estimated fair value of long-term debt approximates its carrying value since debt is subject to terms and conditions similar to those available to the Company for instruments with comparable terms, and the interest rates are market-based.

#### **Risk Management**

The main risks arising from the Company's financial instruments are credit risk, liquidity risk, interest rate risk and currency risk. These risks arise from exposures that occur in the normal course of business and are managed on a consolidated Company basis.

#### (a) Credit risk

Credit risk refers to the risks of losses due to failure of the Company's customers or other counterparties to meet their payment obligations. Financial instruments that subject the Company to credit risk consist primarily of cash and cash equivalents, trade and other receivables, and foreign exchange forward contracts.

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Credit risk associated with cash and short-term deposits is minimized by ensuring these financial assets are placed with financial institutions with high credit ratings.

The credit risk associated with foreign exchange forward contracts arises from the possibility that the counterparty to one of these contracts fails to perform according to the terms of the contract. Credit risk associated with foreign exchange forward contracts is minimized by entering into such transactions with major Canadian and U.S. financial institutions.

In the normal course of business, the Company is exposed to credit risk from its customers. Approximately 85% of the Company's production sales are derived from seven customers. A substantial portion of the Company's accounts receivable are with large customers in the automotive, truck and industrial sectors and are subject to normal industry credit risks. The level of accounts receivable that were past due as at September 30, 2014 are part of normal patterns within the industry and the allowance for doubtful accounts is less than 0.50% of total trade receivables for all periods and movements in the current period are minimal.

The aging of trade receivables at the reporting date was as follows:

|                      | <del>-</del> | September 30, 2014 | December 31, 2013 |
|----------------------|--------------|--------------------|-------------------|
| 0-60 days            | \$           | 536,092 \$         | 439,125           |
| 61-90 days           |              | 8,783              | 35,368            |
| Greater than 90 days |              | 18,245             | 23,768            |
|                      | \$           | 563,120 \$         | 498,261           |

#### (b) Liquidity risk

Liquidity risk is the risk that the Company will not be able to meet its financial obligations when they become due. The Company manages liquidity risk by monitoring sales volumes and collection efforts to ensure sufficient cash flows are generated from operations to meet its liabilities when they become due. Management monitors consolidated cash flows on a weekly basis covering a rolling 12 week period, quarterly through forecasting and annually through the Company's budget process. At September 30, 2014, the Company had cash of \$25,285 and banking facilities available as discussed in note 9. All the Company's financial liabilities other than long term debt and other financial liabilities have maturities of approximately 60 days.

A summary of contractual maturities of long term debt is provided in note 9.

#### (c) Interest rate risk

Interest rate risk refers to the risk the value of a financial instrument or cash flows associated with the instrument will fluctuate due to changes in the market interest rates. The Company is exposed to interest rate risk as a significant portion of the Company's long-term debt bears interest at rates linked to the US prime, Canadian prime, one month LIBOR or the Bankers Acceptance rates. The interest on the bank facility fluctuates depending on the achievement of certain financial debt ratios, and may cause the interest rate to increase by a maximum of 1.75%.

The interest rate profile of the Company's long-term debt was as follows:

|                           | _  | Carrying amount    |                   |  |  |  |
|---------------------------|----|--------------------|-------------------|--|--|--|
|                           |    | September 30, 2014 | December 31, 2013 |  |  |  |
| Variable rate instruments | \$ | 547,973 \$         | 311,705           |  |  |  |
| Fixed rate instruments    |    | 135,679            | 160,072           |  |  |  |
|                           | \$ | 683,652 \$         | 471,777           |  |  |  |

#### Sensitivity analysis

An increase or decrease of 1.0% in all variable interest rate debt would, all else being equal, have an effect of \$1,377 (three months ended September 30, 2013 - \$824) on the Company's interim consolidated financial results for the three months ended September 30, 2014 and \$3,003 for the nine months ended September 30, 2014 (nine months ended September 30, 2013 - \$2,371).

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#### (d) Currency risk

Currency risk refers to the risk that the value of the financial instruments or cash flows associated with the instruments will fluctuate due to changes in the foreign exchange rates. The Company undertakes revenue and purchase transactions in foreign currencies, and therefore is subject to gains and losses due to fluctuations in foreign currency exchange rates. The Company's foreign exchange risk management includes the use of foreign currency forward contracts to fix the exchange rates on certain foreign currency exposures.

At September 30, 2014, the Company had committed to the following foreign exchange contracts:

| Currency             | Amount of U.S.<br>dollars | Weighted average<br>exchange rate of<br>U.S. dollars | Maximum period in months |
|----------------------|---------------------------|--|--------------------------|
| Buy Canadian Dollars | \$<br>22,000              | \$<br>1.0452   | 3                        |
| Buy Euro             | 483                       | 1.2631   | 1                        |
| Buy Mexican Peso     | 4,872                     | 13.3394  | 2                        |

The aggregate value of these forward contracts as at September 30, 2014 was a loss of \$2,420 and was recorded in trade and other payables (December 31, 2013 - loss of \$370 and was recorded in trade and other payables).

The Company's exposure to foreign currency risk reported in the foreign currency was as follows:

| September 30, 2014          |          | USD       |   | EURO     |          | PESO     |     | BRL      |   | CNY      |
|-----------------------------|----------|-----------|---|----------|----------|----------|-----|----------|---|----------|
| Trade and other receivables | \$       | 348,766   | € | 66,973   | \$       | 26,031   | R\$ | 19,301   | ¥ | 35,425   |
| Trade and other payables    |          | (390,897) |   | (86,913) |          | (67,294) |     | (24,308) |   | (34,544) |
| Long-term debt              |          | (327,960) |   | (29,438) |          | -        |     | (4,830)  |   | -        |
|                             | \$       | (370,091) | € | (49,378) | \$       | (41,263) | R\$ | (9,837)  | ¥ | 881      |
| December 31, 2013           | <u> </u> | USD       |   | EURO     | <u> </u> | PESO     |     | BRL      | - | CNY      |
| Trade and other receivables | \$       | 340,455   | € | 62,093   | \$       | 13,988   | R\$ | 14,729   | ¥ | 16,815   |
| Trade and other payables    |          | (363,579) |   | (84,639) |          | (55,903) |     | (23,264) |   | (17,111) |
| Long-term debt              |          | (131,900) |   | (33,369) |          | -        |     | (12,152) |   | -        |
|                             | \$       | (155,024) | € | (55,915) | \$       | (41,915) | R\$ | (20,687) | ¥ | (296)    |

The following summary illustrates the fluctuations in the exchange rates applied during the three and nine months ended September 30, 2014 and 2013:

|      | Average | rate   | Averag                                  | je rate                                 | Closing rate          |                      |  |
|------|---------|--------|---|---|-----------------------|----------------------|--|
|      |         |        | Nine months ended<br>September 30, 2014 | Nine months ended<br>September 30, 2013 | September<br>30, 2014 | December 31,<br>2013 |  |
| USD  | 1.0834  | 1.0377 | 1.0903                                  | 1.0189                                  | 1.1155                | 1.0636               |  |
| EURO | 1.4602  | 1.3698 | 1.4875                                  | 1.3392                                  | 1.4149                | 1.4655               |  |
| PESO | 0.0831  | 0.0805 | 0.0832                                  | 0.0805                                  | 0.0829                | 0.0812               |  |
| BRL  | 0.4829  | 0.4600 | 0.4762                                  | 0.4870                                  | 0.4605                | 0.4503               |  |
| CNY  | 0.1749  | 0.1693 | 0.1771                                  | 0.1652                                  | 0.1822                | 0.1757               |  |

#### Sensitivity analysis

The Company does not have significant foreign currency exposure based on each subsidiary's functional currency. However a 10 percent strengthening of the Canadian dollar against the following currencies at September 30, would give rise to a translation risk on net income and have increased (decreased) equity, profit or loss and comprehensive income for the three and nine months ended September 30, 2014 by the amounts shown below, assuming all other variables remain constant:

|      | Three months ended<br>September 30, 2014 | Three months ended<br>September 30, 2013 | Nine months ended<br>September 30, 2014 | Nine months ended<br>September 30, 2013 |
|------|--|--|---|---|
| USD  | \$<br>(257)                              | \$<br>(936)                              | \$<br>(2,267)                           | \$<br>(4,363)                           |
| EURO | (1,837)                                  | (981)                                    | (4,725)                                 | (2,452)                                 |
| BRL  | 191                                      | 26                                       | 586                                     | 255                                     |
| CNY  | 75                                       | 94                                       | 203                                     | 212                                     |
|      | \$<br>(1,828)                            | \$<br>(1,797)                            | \$<br>(6,203)                           | \$<br>(6,348)                           |

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A weakening of the Canadian dollar against the above currencies at September 30 would have had the equal but opposite effect on the above currencies to the amounts shown above, on the basis that all other variables remain constant.

#### (e) Capital risk management

The Company's objectives in managing capital are to ensure sufficient liquidity to pursue its strategy of organic growth combined with complementary acquisitions and to provide returns to its shareholders. The Company defines capital that it manages as the aggregate of its equity, which is comprised of issued capital, contributed surplus, accumulated other comprehensive loss and accumulated deficit, and debt.

The Company manages its capital structure and makes adjustments in light of general economic conditions, the risk characteristics of the underlying assets and the Company's working capital requirements. In order to maintain or adjust its capital structure, the Company, upon approval from its Board of Directors, may issue or repay long-term debt, issue shares, repurchase shares, or undertake other activities as deemed appropriate under the specific circumstances. The Board of Directors reviews and approves any material transactions out of the ordinary course of business, including proposals on acquisitions or other major investments or divestitures, as well as annual capital and operating budgets.

In addition to debt and equity the Company may use operating leases as additional sources of financing. The Company monitors debt leverage ratios as part of the management of liquidity and shareholders' return and to sustain future development of the business. The Company is not subject to externally imposed capital requirements and its overall strategy with respect to capital risk management remains unchanged from the prior year.

#### 15. CONTINGENCIES

#### Contingencies

The Company has contingent liabilities relating to legal and tax proceedings arising in the normal course of its business. Known claims and litigation involving the Company or its subsidiaries were reviewed at the end of the reporting period. Based on the advice of legal counsel, all necessary provisions have been made to cover the related risks. Although the outcome of the proceedings in progress cannot be predicted, the Company does not believe they will have a material impact on the Company's consolidated financial position. However, new proceedings may be initiated against the Company as a result of facts or circumstances unknown at the date of this report or for which the risk cannot yet be determined or quantified. Such proceedings could have a significant adverse impact on the Company's financial results.

## Tax contingency

The Company's subsidiary in Brazil, Martinrea Honsel Brazil Fundicao e comercio de Pecas em Alumino Ltda., is currently being assessed by the State of Sao Paulo's tax authorities for certain historical value added tax ("VAT") credits claimed on aluminum purchases from certain local suppliers that occurred prior to the acquisition of the Brazil subsidiary in 2011. The taxation system and regulatory environment in Brazil is characterized by numerous indirect taxes and frequently changing legislation subject to various interpretations by the various Brazilian regulatory authorities who are empowered to impose significant fines, penalties and interest charges. The basis for the assessments stems from the classification of aluminum purchases, the registration status of the aluminum suppliers in question and the differing treatments between manufactured and unmanufactured aluminum for VAT purposes. The potential exposure under these assessments, based on the notices issued by the tax authorities, is approximately \$70,318 (BRL \$152,800) including interest and penalties to September 30, 2014 (December 31, 2013 - \$58,000 or BRL \$128,800). The Company has sought external legal advice and believes that it has complied, in all material respects, with the relevant legislation and will vigorously defend against the assessments. The Company may be required to present guarantees totaling \$43,000 in late 2014 or early 2015 through a pledge of assets, bank letter of credits or cash deposit. No provision has been recorded by the Company in connection with this contingency as at this stage the Company has concluded that it is not probable that a liability will result from the matter.

#### 16. GUARANTEES

The Company is a guarantor under a tooling financing program. The tooling financing program involves a third party that provides tooling suppliers with financing subject to a Company guarantee. Payments from the third party to the tooling supplier are approved by the Company prior to the funds being advanced. The amounts loaned to the tooling suppliers through this financing arrangement do not appear on the Company's consolidated balance sheet. At September 30, 2014, the amount of the off balance sheet program financing was \$33,126 (December 31, 2013 - \$57,591) representing the maximum

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amount of undiscounted future payments the Company could be required to make under the guarantee.

The Company would be required to perform under the guarantee in cases where a tooling supplier could not meet its obligations to the third party. Since the amount advanced to the tooling supplier is required to be repaid generally when the Company receives reimbursement from the final customer, and at this point the Company will in turn repay the tooling supplier, the Company views the likelihood of the tooling supplier default as remote. No such defaults occurred during 2014 to date or 2013. Moreover, if such an instance were to occur, the Company would obtain the tooling inventory as collateral. The term of the guarantee will vary from program to program, but typically ranges from six to eighteen months.