



Q4 2020 QUARTERLY RESULTS PRESENTATION

MARCH 4, 2021

ROB WILDEBOER

EXECUTIVE CHAIRMAN





LEGAL DISCLAIMER

This presentation contains forward-looking statements within the meaning of applicable securities laws ("forward-looking statements"), including, but not limited to, statements relating to the growth or expectations of, improvements in, expansion of and/or guidance or outlook as to future results and guidance, including for Q1 2020, 2021, 2022, and 2023; volumes, adjusted EPS, free cash flow, sales; the expected impact of the global semiconductor shortage; growth in and investment in and development of products and technology, including for lightweighting and the production of graphene enhanced products and potential applications; the Company's strategy, market opportunity and vision; views on the outlook of and growth of the automotive industry; Martinrea's ability to capitalize on opportunities and be a leader in the automotive industry, as well as other forward-looking statements. The words "continue", "expect", "anticipate", "estimate", "may", "will", "intend", "believe", "plan" and similar expressions are intended to identify forward-looking statements. Forward-looking statements are based on estimates and assumptions made by Martinrea in light of its experience and its perception of historical trends, current conditions and expected future developments, as well as other factors that Martinrea believes are appropriate in the circumstances, such as expected sales and industry production estimates, current foreign exchange rates (FX), timing of product launches and operational improvements during the period and current Board approved budgets. These forward-looking statements are subject to risks, uncertainties and assumptions that may cause actual results, performance or achievements to differ materially from those expected or implied by the forward-looking statements. Factors that may cause such differences include, but are not limited to, the impact of the COVID-19 pandemic, or future pandemics or epidemics on the automotive industry, the Company, its customers and/or suppliers or the global economy, the North American and global economic and political conditions, including any impact as a result of government policy or actions; the highly cyclical nature of the automotive industry and the industry's dependence on consumer spending and general economic conditions; Martinrea's dependence on a limited number of significant customers; Martinrea's reliance on critical suppliers for components and the risk that suppliers will not be able to supply components on a timely basis or in sufficient quantities; competition; the factors discussed under the headings "Industry Highlights" and "Trends and Risks and Uncertainties" in Martinrea's most recent Management Discussion and Analysis and Annual Information Form filed with applicable securities commissions, as well as other risk factors identified therein, and other filed documents available at www.sedar.com, and the documents incorporated by reference into such documents. These factors should be considered carefully, and readers should not place undue reliance on Martinrea's forward-looking statements. If any of such risks actually occur, they could materially adversely affect our business, financial condition or results of operations. In that case, the trading price of our common shares could decline, perhaps materially. We provide forward-looking statements solely for the purpose of providing information about management's current expectations and plans relating to the future. You are cautioned that such information may not be appropriate for other purposes. Except as required by law, we do not undertake or accept any obligation or undertaking to release publicly any updates or revisions to any forward-looking statements to reflect any change in our expectations or any change in events, conditions, assumptions or circumstances on which any such statement is based. The Company prepares its financial statements in accordance with International Financial Reporting Standards ("IFRS"). However, the Company considers certain non-IFRS financial measures as useful additional information in measuring the financial performance and condition of the Company. These measures, which the Company believes are widely used by investors, securities analysts and other interested parties in evaluating the Company's performance, do not have a standardized meaning prescribed by IFRS and therefore may not be comparable to similarly titled measures presented by other publicly traded companies, nor should they be construed as alternatives to financial measures determined in accordance with IFRS. Non-IFRS measures, some of which are referenced in this presentation, include "Adjusted Net Income", "Adjusted Net Earnings per Share (on a basic and diluted basis)", "Adjusted Operating Income", "Adjusted Operating Income Margin", "Adjusted EBITDA", "Adjusted EBITDA Margin", "Adjusted EPS", "Adjusted Earnings Per Share", "Free Cash Flow" and "Net Debt". Please refer to the Company's previously filed annual and interim management discussion and analyses of operating results and financial position for the fiscal years 2020 and 2019 for a full reconciliation of IFRS to non-IFRS measures.

2020 IN REVIEW



KEY HIGHLIGHTS IN 2020

- Revenues approached pre-COVID levels in the second half, with record adjusted earnings per share
- Year ended with similar level of net debt as 2019 despite funding an acquisition and a global pandemic
- Strong relationships with our lending syndicate allowed us to expand our credit facility and obtain covenant relief, ensuring adequate liquidity
- The stock price ended the year higher, despite the global pandemic
- Completed continuous improvement initiatives across the organization
- Safety metrics improved
- Implemented technology improvements and process innovations, and introduced new products such as graphene-enhanced brake lines
- Completed successful investments, including the Metalsa acquisition and additional investments in NanoXplore
- Collaborated with government and industry to effect a safe return to work

PAT D'ERAMO

PRESIDENT AND CEO



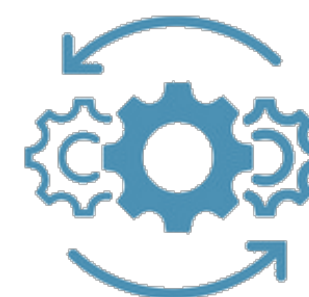
STRONG MOMENTUM CONTINUED IN THE FOURTH QUARTER



Record fourth quarter adjusted EPS, slightly ahead of our guidance range



Adjusted operating income margin up year-over-year (>7% excluding operations acquired from Metalsa), led by North American operations



Production sales at the high end of our guidance range reflecting strong volumes; a function of strong demand and low vehicle inventories in North America

STATUS OF OPERATIONS



North America

- Demand remains strong in the post-COVID shutdown recovery, while inventories remain well below pre-COVID levels, particularly on trucks, SUVs and CUVs, where we have the majority of our platform exposure.
- The global semiconductor shortage will impact first-half production with some recovery of lost volumes expected in the back half of the year.



Europe

- Production volumes currently recovering at a slower pace, as compared to North America.
- The global semiconductor shortage will also impact first-half production in Europe.
- Renewed lockdowns and other public health restrictions have further delayed integration activities at our MRE-Metalsa operations in Germany.



Asia

- China is operating at high demand levels, in line with pre-COVID levels, though the semiconductor shortage will also impact first-half production in the region.

KEY PROGRAM LAUNCHES IN 2021

Lightweight Structures



Jeep Grand Cherokee



Jeep Grand Wagoneer



Ford Mustang Mach-E



Nissan Pathfinder/ Rogue



Mercedes C-Class



Volvo - XC 40

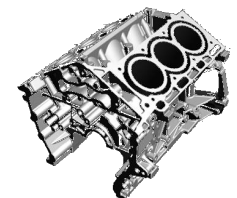
Propulsion Systems



Jeep Grand Cherokee



Jeep Grand Wagoneer



Ford – D35 6-Cylinder Engine



Daimler – Class 8 Truck

Flexible Manufacturing



Ford (New Vehicle)



Float Arms / Tanks / Supports



Fuel Tanks






GM Commercial Van



Truck Bracket Assemblies

NEW BUSINESS AWARDS DURING THE QUARTER

Product Group	Customer	Annualized Sales	SOP
Lightweight Structures <i>(Various Body and Chassis Structures)</i>		\$75M	2021-2024
Propulsion Systems <i>(Brake Line)</i>		\$10M	2022
Flexible Manufacturing Group <i>(Suspension Modules, Brackets, Float Arms, Weldments)</i>		\$30M	2021-2024

TOTAL = \$115M

NANOXPLORE - A SUCCESSFUL INVESTMENT SO FAR

Total Cost of Investment in
NanoXplore



\$41.5 million

Current Market Value of our
position in NanoXplore

*(35 million shares x current share price of \$3.71)
as of February 25, 2021)*



\$130 million

Total Return



213%

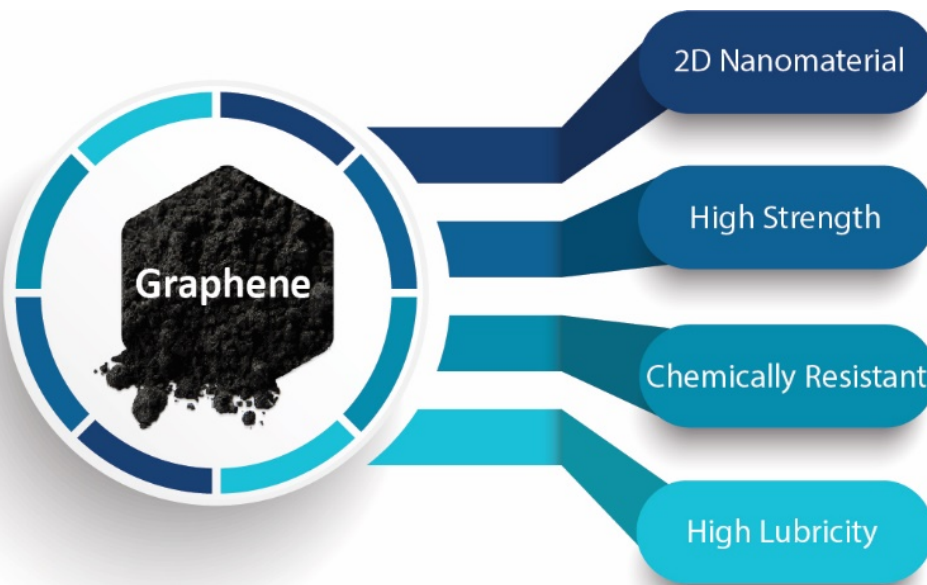
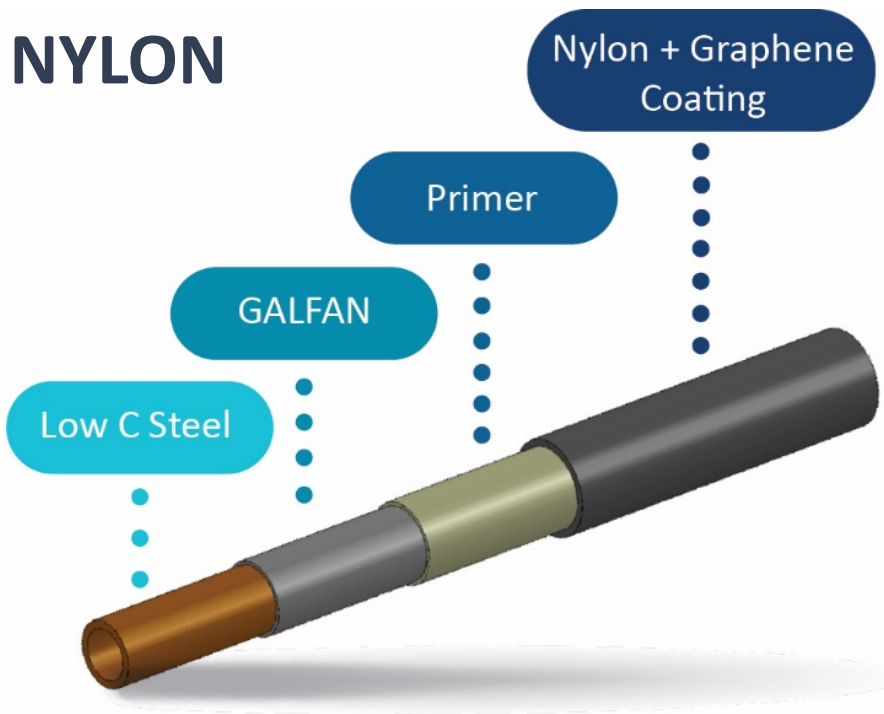
NEW PRODUCT INTRODUCTION - GRAPHENE AND NYLON COATED BRAKE LINES



WEIGHT SAVINGS



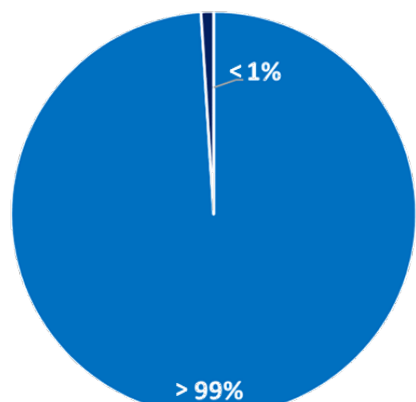
We expect to be producing a new graphene-enhanced brake line product for one of our largest customers in 2021



MARTINREA BOOK OF BUSINESS EVOLVING WITH MARKET

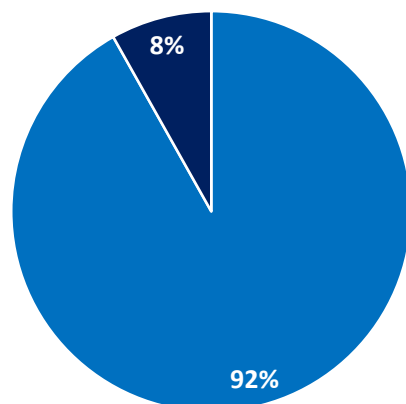


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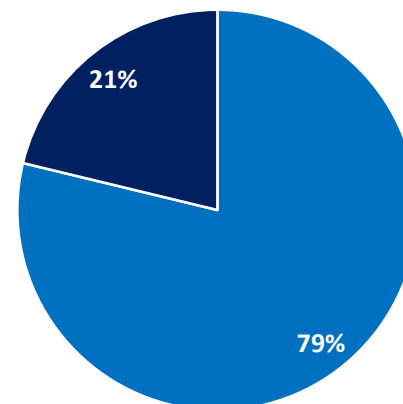
■ ICE Platforms ■ BEV/Hybrid Platforms

2020A



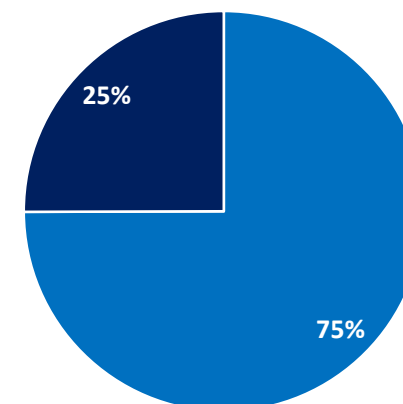
■ ICE Platforms ■ BEV/Hybrid Platforms

2023E



■ ICE Platforms ■ BEV/Hybrid Platforms

2025E



■ ICE Platforms ■ BEV/Hybrid Platforms

PURE ELECTRIC VEHICLE PLATFORMS IN MARTINREA PORTFOLIO



Daimler EVA2

Body and chassis structures

SOP: 2022



Ford Mach E

Aluminum front and rear subframes

SOP: 2020



Geely PMA 1

Aluminum rear subframes

SOP: 2021



GM EV Hummer

Body and chassis structures

SOP: 2022



Audi PPE

Body and chassis structures

SOP: 2023



Tesla Model Y

Brake lines

SOP: 2022

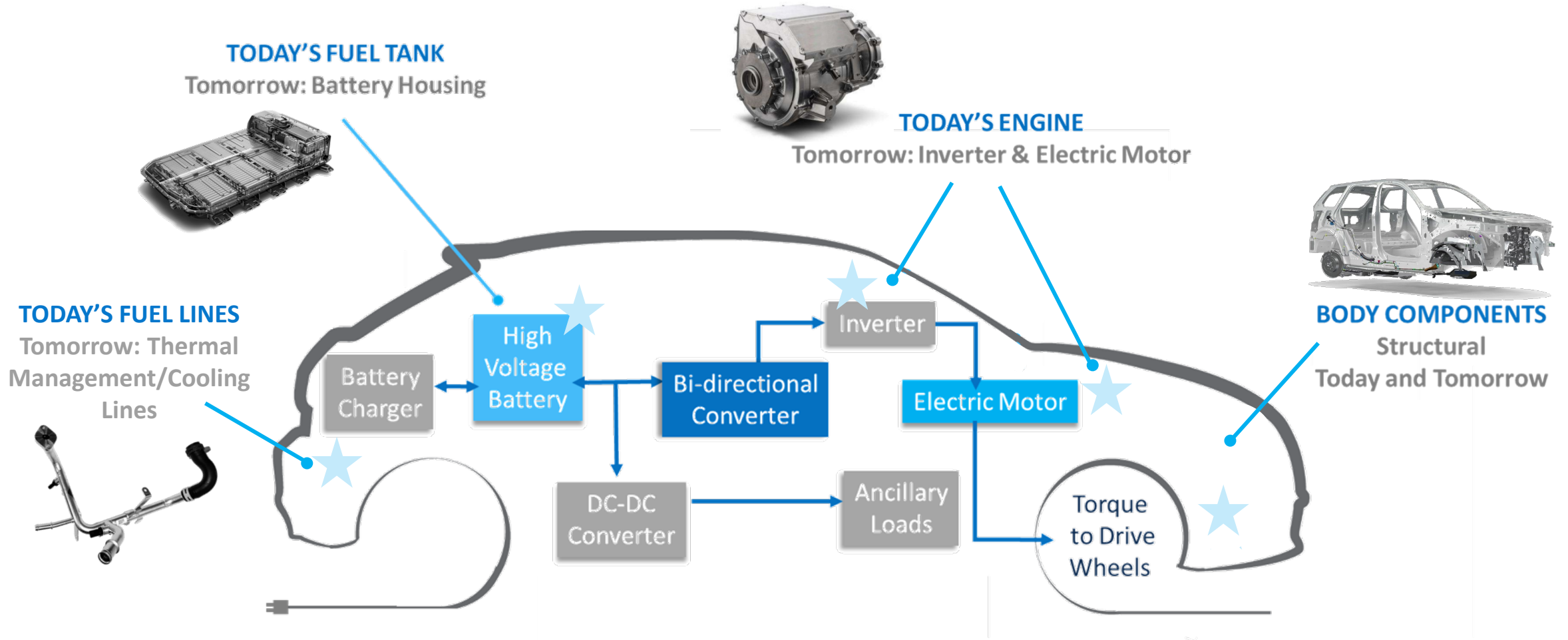


Samsung

Aluminum battery tray

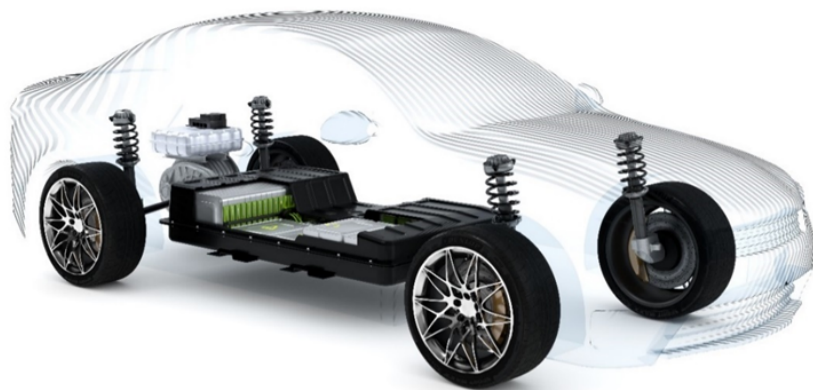
SOP: 2020

ELECTRIC VEHICLE OPPORTUNITIES



ADDRESSABLE CONTENT PER VEHICLE

Martinrea is well-positioned for electrification growth opportunities



INTERNAL COMBUSTION ENGINE VEHICLE (ICE)

Addressable Content Per Vehicle

\$2,000 - \$3,300

Body and chassis

Brake lines

Engine blocks

Transmission housings

Fuel lines

PLUG-IN HYBRID ELECTRIC VEHICLE (PHEV)

Addressable Content Per Vehicle

\$2,100 - \$3,400

Body and chassis

Brake lines

Engine blocks

Transmission housings

Fuel and vapor lines

Battery trays and assemblies

ELECTRIC VEHICLE (EV)

Addressable Content Per Vehicle

\$2,150 - \$3,800

Body and chassis

Brake lines

Battery trays and assemblies

Electric motor housings

Thermal management systems

FRED DI TOSTO

CHIEF FINANCIAL OFFICER



OVERVIEW OF Q4 2020 RESULTS

In Canadian Dollars		
	Q4 2020	Q4 2019
Production Sales	\$982.3M	\$787.0M
Tooling Sales	\$88.6M	\$130.6M
Total Sales	\$1,071.0M	\$917.6M
Operating Income*	\$66.1M	\$51.8M
OI Margin %*	6.2%	5.6%
EBITDA*	\$131.7M	\$110.5M
EBITDA %*	12.3%	12.0%
FD EPS*	\$0.55	\$0.42

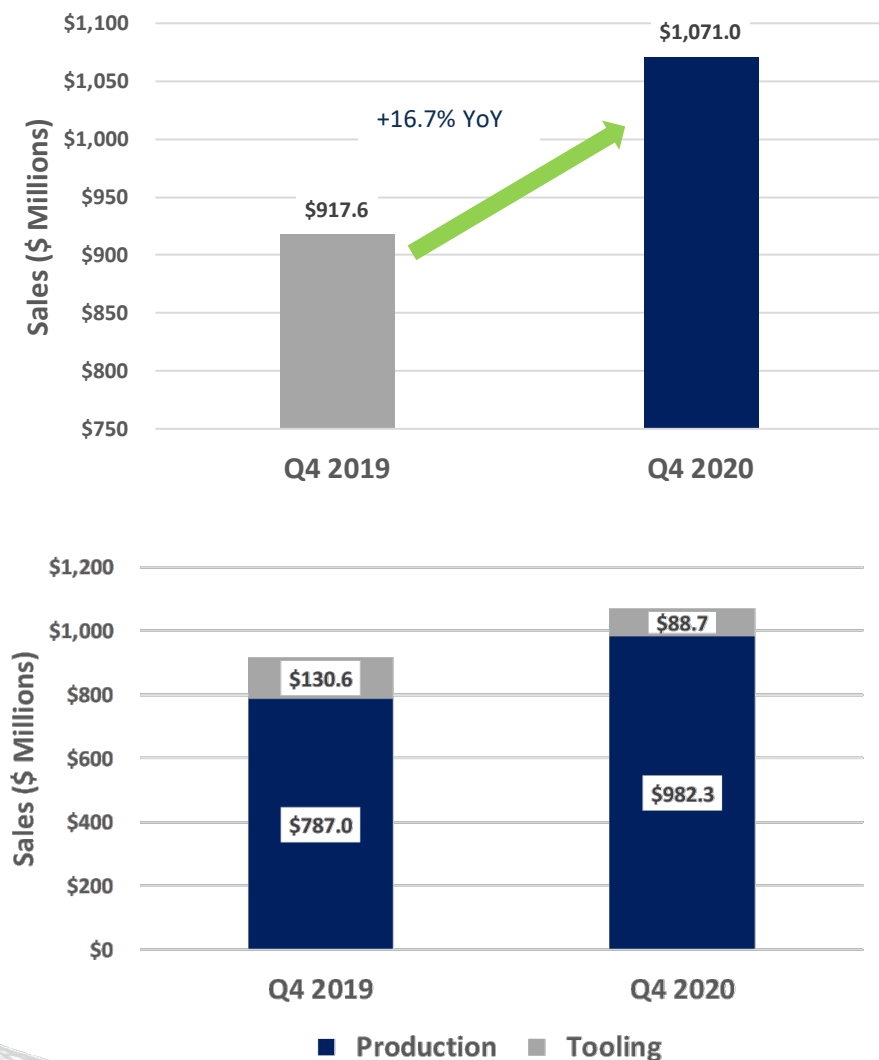
Sales up 16.7% (4.9% excluding MRE Metalsa sales)

Operating income margin up year-over-year, >7% excluding MRE-Metalsa impact

Record fourth-quarter adjusted EPS

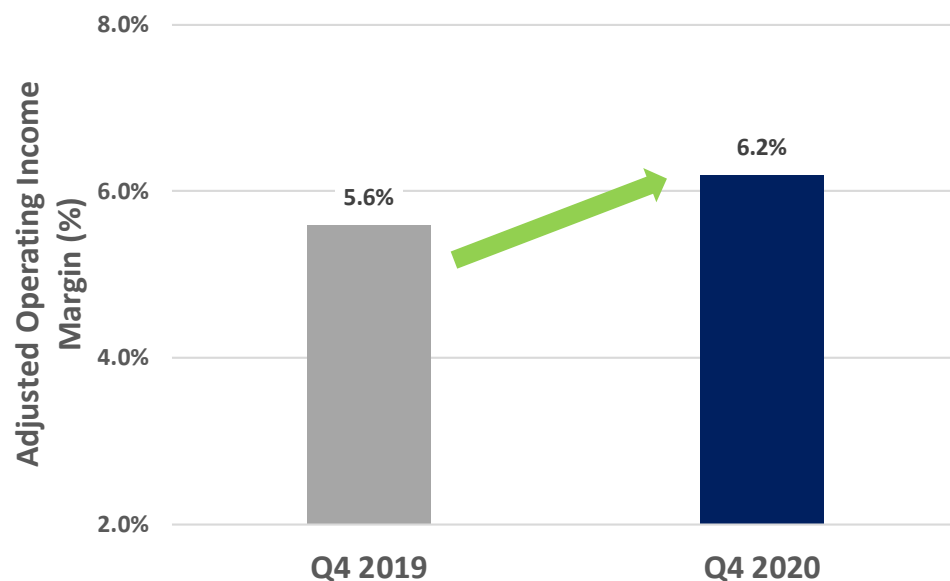
* Adjusted for unusual and other items as noted in our Q4 2020 MD&A available at www.sedar.com

Q4 2020 RESULTS - SALES



- Sales up 16.7% year-over-year (up 4.9% excluding \$108M in sales from MRE Metalsa)
 - Production sales up 24.8%
 - Tooling sales down 32.1%
- GM-UAW strike resulted in \$65 million in lost production sales in Q4 2019

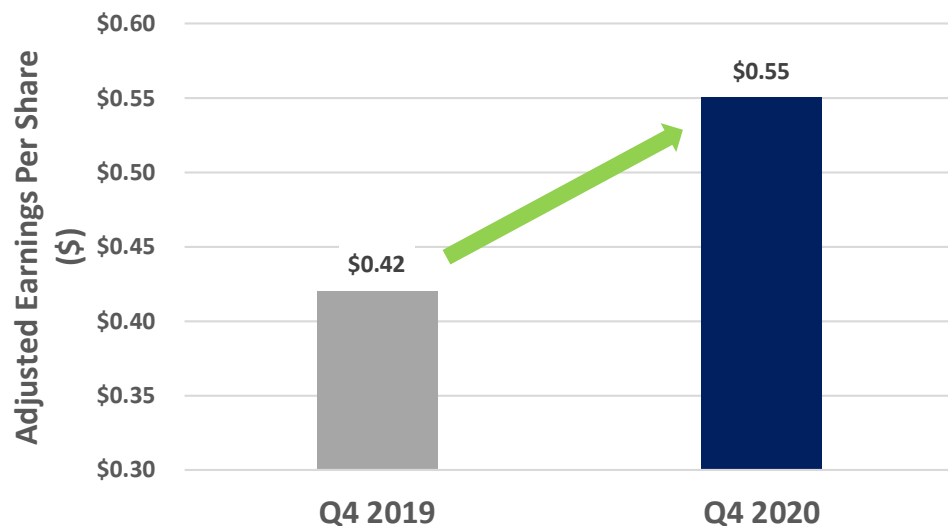
Q4 2020 RESULTS - ADJUSTED OPERATING INCOME MARGIN*



* As defined and described in our Q4 2020 MD&A available at www.sedar.com

- Excluding the MRE Metals Group, overall adjusted operating income margin was 7.3%
- Margin improvement driven by:
 - Lower tooling sales
 - Positive sales mix
 - Productivity and efficiency improvements
 - Partially offset by operating inefficiencies and launch related costs at certain facilities
- COVID-related government wage subsidies of \$2.1 million helped, but much lower compared to Q3
- Europe operating margin was positive in Q4 but still below potential
- Q4 Rest of World operating margin was strong

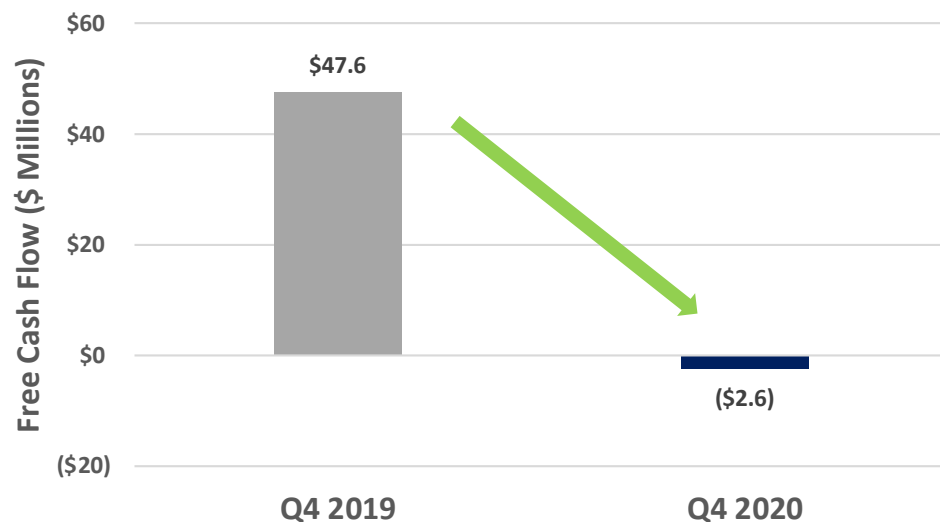
Q4 2020 RESULTS – ADJUSTED EARNINGS PER SHARE*



- Record fourth-quarter adjusted EPS was driven by sales and margin performance
- A lower than expected effective tax rate also contributed to the quarter

* As defined and described in our Q4 2020 MD&A available at www.sedar.com

Q4 2020 RESULTS - FREE CASH FLOW*

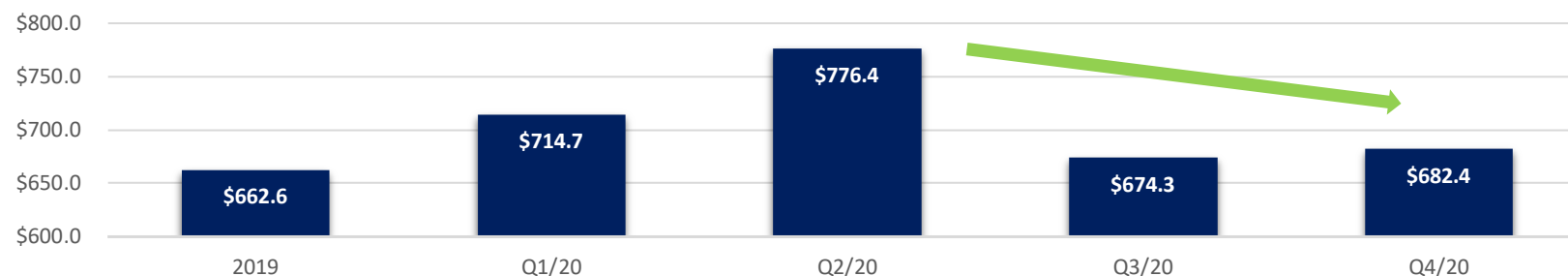


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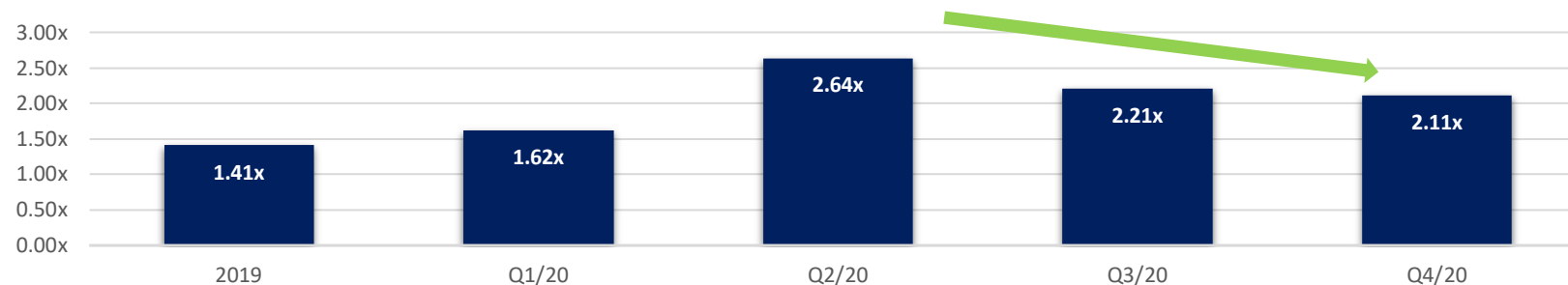
- Free cash flow in Q4 reflected timing of working capital flows and higher capex ahead of new business launches
- On a full-year basis, 2020 free cash flow of \$62 million exceeded our breakeven target, driven largely by tooling-related working capital

OUR BALANCE SHEET IS STRONG

NET DEBT - Excluding IFRS-16 (\$ Millions)*



NET DEBT TO LTM ADJUSTED EBITDA*



* As defined and described in our Q4 2020 MD&A available at www.sedar.com

Net debt remained essentially flat in the fourth quarter compared to Q3 2020

Our net debt to adjusted EBITDA ratio ended the quarter at 2.11x, and ~1.6x for bank covenant purposes, given the agreement we reached with our banking syndicate to eliminate Q2 adjusted EBITDA from the covenant calculation

OUTLOOK AND GUIDANCE



		Q1 2021F	Q1 2020A
Q1 GUIDANCE	PRODUCTION SALES	\$900M - \$1,000M	\$822.5M
	ADJUSTED FD EPS*	\$0.36 - \$0.44	\$0.38

* Adjusted for unusual and other items as noted in our Q4 2020 MD&A available at www.sedar.com

- Temporary lag in aluminum price adjustment expected to impact Q1 2021 adjusted EPS by \$0.07-\$0.08
- 2021 – sales expected to approximate 2019 levels; adjusted EPS to approach 2019 levels
- 2022/2023 - continued year-over-year growth in top and bottom-line results expected

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THANK YOU

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QUESTIONS?